## UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549
FORM 10-Q
(Mark One)
囚 Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended June 30, 2006
or
$\square \quad$ Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from
to
Commission File Number 1-6887

## BANK OF HAWAII CORPORATION

(Exact name of registrant as specified in its charter)

Delaware
(State of incorporation)
130 Merchant Street, Honolulu, Hawaii
(Address of principal executive offices)

99-0148992
(IRS Employer Identification No.)

96813
(Zip Code)

1-(888)-643-3888
(Registrant's telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

$$
\text { Yes } \boldsymbol{\otimes} \quad \text { No }
$$

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):
Large accelerated filer $\boxtimes \quad$ Accelerated filer $\square \quad$ Non-accelerated filer $\square$

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes No $\boldsymbol{\boxtimes}$
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.
Common Stock, \$. 01 par value; outstanding at July 21, 2006-50,508,152 shares

## Bank of Hawaii Corporation <br> Form 10-Q <br> INDEX

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## Bank of Hawaii Corporation and Subsidiaries

## Consolidated Statements of Income (Unaudited)

| (dollars in thousands except per share amounts) | Three Months Ended <br> June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | 2005 |
| Interest Income |  |  |  |  |  |  |  |  |
| Interest and Fees on Loans and Leases | \$ | 104,388 | \$ | 90,119 | \$ | 203,759 | \$ | 176,586 |
| Income on Investment Securities - Available for Sale |  | 31,226 |  | 27,987 |  | 62,061 |  | 55,306 |
| Income on Investment Securities - Held to Maturity |  | 4,658 |  | 5,527 |  | 9,415 |  | 11,352 |
| Deposits |  | 55 |  | 36 |  | 98 |  | 59 |
| Funds Sold |  | 170 |  | 165 |  | 295 |  | 240 |
| Other |  | 272 |  | 271 |  | 544 |  | 720 |
| Total Interest Income |  | 140,769 |  | 124,105 |  | 276,172 |  | 244,263 |
| Interest Expense |  |  |  |  |  |  |  |  |
| Deposits |  | 24,656 |  | 13,577 |  | 44,289 |  | 25,181 |
| Securities Sold Under Agreements to Repurchase |  | 9,802 |  | 4,562 |  | 17,692 |  | 7,887 |
| Funds Purchased |  | 2,652 |  | 1,151 |  | 4,545 |  | 1,884 |
| Short-Term Borrowings |  | 73 |  | 45 |  | 130 |  | 77 |
| Long-Term Debt |  | 3,730 |  | 3,731 |  | 7,458 |  | 7,537 |
| Total Interest Expense |  | 40,913 |  | 23,066 |  | 74,114 |  | 42,566 |
| Net Interest Income |  | 99,856 |  | 101,039 |  | 202,058 |  | 201,697 |
| Provision for Credit Losses |  | 2,069 |  | - |  | 4,830 |  | - |
| Net Interest Income After Provision for Credit Losses |  | 97,787 |  | 101,039 |  | 197,228 |  | 201,697 |
| Non-Interest Income |  |  |  |  |  |  |  |  |
| Trust and Asset Management |  | 14,537 |  | 14,058 |  | 29,385 |  | 28,680 |
| Mortgage Banking |  | 2,569 |  | 2,594 |  | 5,556 |  | 5,184 |
| Service Charges on Deposit Accounts |  | 9,695 |  | 9,569 |  | 19,827 |  | 19,748 |
| Fees, Exchange, and Other Service Charges |  | 15,633 |  | 15,211 |  | 30,400 |  | 29,047 |
| Investment Securities Gains (Losses), Net |  | - |  | 337 |  | - |  | 337 |
| Insurance |  | 4,691 |  | 4,330 |  | 9,710 |  | 10,118 |
| Other |  | 6,076 |  | 4,575 |  | 10,895 |  | 9,875 |
| Total Non-Interest Income |  | 53,201 |  | 50,674 |  | 105,773 |  | 102,989 |
| Non-Interest Expense |  |  |  |  |  |  |  |  |
| Salaries and Benefits |  | 44,811 |  | 43,856 |  | 90,597 |  | 88,625 |
| Net Occupancy |  | 9,376 |  | 9,189 |  | 19,019 |  | 18,734 |
| Net Equipment |  | 4,802 |  | 5,377 |  | 9,830 |  | 10,848 |
| Professional Fees |  | 2,589 |  | 2,905 |  | 3,027 |  | 5,956 |
| Other |  | 17,164 |  | 17,677 |  | 37,087 |  | 35,704 |
| Total Non-Interest Expense |  | 78,742 |  | 79,004 |  | 159,560 |  | 159,867 |
| Income Before Income Taxes |  | 72,246 |  | 72,709 |  | 143,441 |  | 144,819 |
| Provision for Income Taxes |  | 35,070 |  | 26,280 |  | 60,915 |  | 52,868 |
| Net Income | \$ | 37,176 | \$ | 46,429 | \$ | 82,526 | \$ | 91,951 |
| Basic Earnings Per Share | \$ | 0.74 | \$ | 0.90 | \$ | 1.63 | \$ | 1.75 |
| Diluted Earnings Per Share | \$ | 0.73 | \$ | 0.87 | \$ | 1.60 | \$ | 1.69 |
| Dividends Declared Per Share | \$ | 0.37 | \$ | 0.33 | \$ | 0.74 | \$ | 0.66 |
| Basic Weighted Average Shares |  | 50,181,817 |  | 51,873,772 |  | 50,481,864 |  | 52,646,022 |
| Diluted Weighted Average Shares |  | 51,217,281 |  | 53,403,781 |  | 51,596,303 |  | 54,250,018 |

## Bank of Hawaii Corporation and Subsidiaries

## Consolidated Statements of Condition (Unaudited)

| (dollars in thousands) | June 30, 2006 |  | $\begin{array}{r} \text { December 31, } \\ 2005 \\ \hline \end{array}$ |  | $\begin{array}{r} \text { June 30, } \\ 2005 \\ \hline \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |
| Interest-Bearing Deposits | \$ | 4,145 | \$ | 4,893 | \$ | 4,825 |
| Funds Sold |  | - |  | - |  | 50,000 |
| Investment Securities - Available for Sale |  |  |  |  |  |  |
| Held in Portfolio |  | 2,177,220 |  | 2,333,417 |  | 2,396,204 |
| Pledged as Collateral |  | 334,947 |  | 204,798 |  | 117,947 |
| Investment Securities - Held to Maturity |  |  |  |  |  |  |
| Loans Held for Sale |  | 15,506 |  | 17,915 |  | 17,435 |
| Loans and Leases |  | 6,441,625 |  | 6,168,536 |  | 6,151,418 |
| Allowance for Loan and Lease Losses |  | $(91,035)$ |  | $(91,090)$ |  | $(101,587)$ |
| Net Loans and Leases |  | 6,350,590 |  | 6,077,446 |  | 6,049,831 |
| Total Earning Assets |  | 9,309,318 |  | 9,092,709 |  | 9,163,009 |
| Cash and Non-Interest-Bearing Deposits |  | 397,061 |  | 493,825 |  | 293,115 |
| Premises and Equipment |  | 130,435 |  | 133,913 |  | 137,907 |
| Customers' Acceptance Liability |  | 646 |  | 1,056 |  | 1,598 |
| Accrued Interest Receivable |  | 45,343 |  | 43,033 |  | 38,540 |
| Foreclosed Real Estate |  | 188 |  | 358 |  | 292 |
| Mortgage Servicing Rights |  | 18,750 |  | 18,010 |  | 18,239 |
| Goodwill |  | 34,959 |  | 34,959 |  | 34,959 |
| Other Assets |  | 388,490 |  | 369,175 |  | 372,031 |
| Total Assets | \$ | 10,325,190 | \$ | 10,187,038 | \$ | 10,059,690 |
| Liabilities |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |
| Non-Interest-Bearing Demand | \$ | 1,976,051 | \$ | 2,134,916 | \$ | 1,918,749 |
| Interest-Bearing Demand |  | 1,602,914 |  | 1,678,454 |  | 1,641,873 |
| Savings |  | 2,691,029 |  | 2,819,258 |  | 2,967,993 |
| Time |  | 1,496,039 |  | 1,274,840 |  | 1,198,143 |
| Total Deposits |  | 7,766,033 |  | 7,907,468 |  | 7,726,758 |
| Funds Purchased |  | 353,700 |  | 268,110 |  | 63,565 |
| Short-Term Borrowings |  | 12,100 |  | 9,447 |  | 9,894 |
| Securities Sold Under Agreements to Repurchase |  | 835,563 |  | 609,380 |  | 861,233 |
| Long-Term Debt |  | 242,749 |  | 242,703 |  | 242,674 |
| Banker's Acceptances Outstanding |  | 646 |  | 1,056 |  | 1,598 |
| Retirement Benefits Payable |  | 72,192 |  | 71,116 |  | 66,638 |
| Accrued Interest Payable |  | 13,023 |  | 10,910 |  | 8,617 |
| Taxes Payable and Deferred Taxes |  | 274,146 |  | 269,094 |  | 283,082 |
| Other Liabilities |  | 88,310 |  | 104,402 |  | 83,462 |
| Total Liabilities |  | 9,658,462 |  | 9,493,686 |  | 9,347,521 |
| Shareholders' Equity |  |  |  |  |  |  |
| Common Stock ( $\$ .01$ par value); authorized 500,000,000 shares; issued / outstanding: <br> June 2006-56,855,346 / 50,570,697, December 2005-56,827,483 / 51,276,286, June <br> 2005-81,721,733/51,853,734 |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Capital Surplus |  | 469,461 |  | 473,338 |  | 457,280 |
| Accumulated Other Comprehensive Loss |  | $(76,204)$ |  | $(47,818)$ |  | $(18,471)$ |
| Retained Earnings |  | 581,406 |  | 546,591 |  | 1,339,119 |
| Deferred Stock Grants |  | - |  | $(11,080)$ |  | $(7,166)$ |
| Treasury Stock, at Cost (Shares: June 2006-6,284,649, December 2005-5,551,197, June 2005-29,867,999) |  | $(308,501)$ |  | $(268,244)$ |  | $(1,059,408)$ |
| Total Shareholders' Equity |  | 666,728 |  | 693,352 |  | 712,169 |
| Total Liabilities and Shareholders' Equity | \$ | 10,325,190 | \$ | 10,187,038 | \$ | 10,059,690 |

## Bank of Hawaii Corporation and Subsidiaries

## Consolidated Statements of Shareholders' Equity (Unaudited)

| (dollars in thousands) | Total |  | Common Stock |  | Capital <br> Surplus |  | Accum.OtherCompre-hensiveLoss |  | Retained Earnings |  | Deferred <br> Stock <br> Grants |  |  | Treasury Stock |  |  | Comprehensive Income |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at December 31, 2005 | \$ | 693,352 | \$ | 565 | \$ | 473,338 | \$ | $(47,818)$ | \$ | 546,591 |  | \$ | $(11,080)$ |  | \$ | $(268,244)$ |  |  |  |
| Comprehensive Income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Income |  | 82,526 |  | - |  | - |  | - |  | 82,526 |  |  | - |  |  | - |  | \$ | 82,526 |
| Other Comprehensive Income, Net of Tax: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Change in Unrealized Gains and Losses on Investment Securities |  | $(28,386)$ |  | - |  | - |  | $(28,386)$ |  | - |  |  | - |  |  | - |  |  | $(28,386)$ |
| Total Comprehensive Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | \$ | 54,140 |
| Common Stock Issued under Stock Plans and Related Tax Benefits ( 537,554 shares) |  | 22,401 |  | 1 |  | $(3,877)$ |  | - |  | $(9,999)$ |  |  | 11,080 |  |  | 25,196 |  |  |  |
| Treasury Stock Purchased (1,241,303 shares) |  | $(65,453)$ |  | - |  | - |  | - |  | - |  |  | - |  |  | $(65,453)$ |  |  |  |
| Cash Dividends Paid |  | $(37,712)$ |  | - |  | - |  | - |  | $(37,712)$ |  |  | - |  |  | - |  |  |  |
| Balance at June 30, 2006 | \$ | 666,728 | \$ | 566 | \$ | 469,461 | \$ | $(76,204)$ | \$ | 581,406 |  | \$ | - |  | \$ | $(308,501)$ |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at December 31, 2004 | \$ | 814,834 | \$ | 813 | \$ | 450,998 | \$ | $(12,917)$ | \$ | 1,282,425 |  | \$ | $(8,433)$ |  | \$ | $(898,052)$ |  |  |  |
| Comprehensive Income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Income |  | 91,951 |  | - |  | - |  | - |  | 91,951 |  |  | - |  |  | - |  | \$ | 91,951 |
| Other Comprehensive Income, Net of Tax: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Change in Unrealized Gains and Losses on Investment Securities |  | $(5,554)$ |  | - |  | - |  | $(5,554)$ |  | - |  |  | - |  |  | - |  |  | $(5,554)$ |
| Total Comprehensive Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | \$ | 86,397 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common Stock Issued under Stock Plans and Related Tax Benefits ( 605,364 shares) |  | 21,499 |  | 2 |  | 6,282 |  | - |  | (610) |  |  | 1,267 |  |  | 14,558 |  |  |  |
| Treasury Stock Purchased ( $3,710,379$ shares) |  | $(175,914)$ |  | - |  | - |  | - |  | - |  |  | - |  |  | $(175,914)$ |  |  |  |
| Cash Dividends Paid |  | $(34,647)$ |  | - |  | - |  | - |  | $(34,647)$ |  |  | 二 |  |  | - |  |  |  |
| Balance at June 30, 2005 | \$ | 712,169 | \$ | 815 | \$ | 457,280 | \$ | $(18,471)$ | \$ | 1,339,119 |  | \$ | $(7,166)$ |  | \$ | $(1,059,408)$ |  |  |  |

## Bank of Hawaii Corporation and Subsidiaries

## Consolidated Statements of Cash Flows (Unaudited)

| (dollars in thousands) | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Operating Activities |  |  |  |  |
| Net Income | \$ | 82,526 | \$ | 91,951 |
| Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities: |  |  |  |  |
| Provision for Credit Losses |  | 4,830 |  | - |
| Goodwill Impairment |  | - |  | 1,257 |
| Depreciation and Amortization |  | 8,342 |  | 9,673 |
| Amortization of Deferred Loan and Lease Fees |  | $(1,679)$ |  | (382) |
| Amortization/Accretion of Premiums/Discounts on Investment Securities, Net |  | 2,121 |  | 4,692 |
| Share-Based Compensation |  | 2,852 |  | 2,572 |
| Deferred Income Taxes |  | 11,694 |  | 5,908 |
| Net Gain on Investment Securities |  | - |  | (337) |
| Proceeds from Sales of Loans Held for Sale |  | 168,656 |  | 219,688 |
| Originations of Loans Held for Sale |  | $(166,247)$ |  | $(219,481)$ |
| Tax Benefits from Equity Based Compensation |  | $(4,181)$ |  | - |
| Net Change in Other Assets and Other Liabilities |  | $(21,492)$ |  | $(28,070)$ |
| Net Cash Provided by Operating Activities |  | 87,422 |  | 87,471 |
|  |  |  |  |  |
| Investing Activities |  |  |  |  |
| Proceeds from Redemptions of Investment Securities-Available for Sale |  | 212,464 |  | 324,008 |
| Purchases of Investment Securities-Available for Sale |  | $(232,385)$ |  | $(366,619)$ |
| Proceeds from Redemptions of Investment Securities-Held to Maturity |  | 47,055 |  | 62,291 |
| Purchases of Investment Securities-Held to Maturity |  | $(20,250)$ |  | - |
| Net Increase in Loans and Leases |  | $(276,350)$ |  | $(167,091)$ |
| Premises and Equipment, Net |  | $(4,864)$ |  | $(1,485)$ |
| Net Cash Used by Investing Activities |  | (274,330) |  | $(148,896)$ |
|  |  |  |  |  |
| Financing Activities |  |  |  |  |
| Net (Decrease) Increase in Deposits |  | $(141,435)$ |  | 162,091 |
| Net Increase in Short-Term Borrowings |  | 314,426 |  | 201,076 |
| Repayments of Long-Term Debt |  | - |  | $(9,964)$ |
| Tax Benefits from Equity Based Compensation |  | 4,181 |  | - |
| Proceeds from Issuance of Common Stock |  | 15,389 |  | 15,772 |
| Repurchase of Common Stock |  | $(65,453)$ |  | $(175,914)$ |
| Cash Dividends Paid |  | $(37,712)$ |  | $(34,647)$ |
| Net Cash Provided by Financing Activities |  | 89,396 |  | 158,414 |
|  |  |  |  |  |
| (Decrease) Increase in Cash and Cash Equivalents |  | $(97,512)$ |  | 96,989 |
| Cash and Cash Equivalents at Beginning of Period |  | 498,718 |  | 250,951 |
| Cash and Cash Equivalents at End of Period | \$ | 401,206 | \$ | 347,940 |

## Bank of Hawaii Corporation

## Notes to Consolidated Financial Statements <br> (Unaudited)

## Note 1. Summary of Significant Accounting Policies

Bank of Hawaii Corporation (the "Company") is a bank holding company providing a broad range of financial products and services to customers in Hawaii and the Pacific Islands (Guam, nearby islands and American Samoa). The Company's principal subsidiary is Bank of Hawaii (the "Bank"). All significant intercompany accounts and transactions have been eliminated in consolidation.

Basis of Presentation
The accompanying unaudited consolidated financial statements of the Company have been prepared in accordance with U.S. generally accepted accounting principles ("GAAP") for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, the consolidated financial statements reflect normal recurring adjustments necessary for a fair presentation of the results for the interim periods.

Certain prior period amounts have been reclassified to conform to current period classifications.

These statements should be read in conjunction with the audited consolidated financial statements and related notes included in the Company's Annual Report on Form 10-K for the year ended December 31, 2005. Operating results for the six months ended June 30, 2006 are not necessarily indicative of the results that may be expected for the year ending December 31, 2006.

## Recently Issued Accounting Pronouncements

In March 2006, the Financial Accounting Standards Board ("FASB") issued the Statement of Financial Accounting Standards ("SFAS") No. 156, Accounting for Servicing of Financial Assets an amendment of FASB Statement No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities ("SFAS No. 156"). SFAS No. 156 requires all separately recognized servicing assets and liabilities to be initially measured at fair value. Following the initial measurement at fair value, entities are permitted to choose to either subsequently measure servicing rights at fair value and report changes in fair value in earnings, or amortize servicing rights in proportion to and over the estimated net servicing income or loss and periodically assess for impairment. Beginning with the fiscal year in which an entity adopts SFAS No. 156, it may elect to subsequently measure a class of servicing assets and liabilities at fair value. Post adoption, an entity may make this election as of the beginning of any fiscal year. The effect of remeasuring an existing class of servicing assets and liabilities at fair value is to be reported as a cumulative-effect adjustment to retained earnings as of the beginning of the period of adoption. SFAS No. 156 is effective as of the beginning of an entity's first fiscal year that begins after September 15, 2006. The Company is currently evaluating the impact of the adoption of SFAS No. 156; however, it is not anticipated to have a material impact on the Company's financial position or results of operations.

In July 2006, FASB issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No 109 ("FIN 48").

FIN 48 establishes a recognition threshold and measurement for income tax positions recognized in an enterprise's financial statements in accordance with FASB Statement No. 109, Accounting for Income Taxes. FIN 48 also prescribes a two-step evaluation process for tax positions. The first step is recognition and the second is measurement. For recognition, an enterprise judgmentally determines whether it is more-likely-than-not that a tax position will be sustained upon examination, including resolution of related appeals or litigation processes, based on the technical merits of the position. If the tax position meets the more-likely-than-not recognition threshold it is measured and recognized in the financial statements as the largest amount of tax benefit that is greater than $50 \%$ likely of being realized. If a tax position does not meet the more-likely-than-not recognition threshold, the benefit of that position is not recognized in the financial statements.

Tax positions that meet the more-likely-than-not recognition threshold at the effective date of FIN 48 may be recognized or, continue to be recognized, upon adoption of this Interpretation. The cumulative effect of applying the provisions of FIN 48 shall be reported as an adjustment to the opening balance of retained earnings for that fiscal year. FIN 48 is effective for fiscal years beginning after December 15, 2006. Accordingly, the Company plans to adopt FIN 48 on January 1, 2007. The Company is evaluating the impact of adoption of FIN 48 and is unable, at this time, to quantify the impact, if any, to retained earnings at the time of adoption.

In July 2006, the FASB issued FASB Staff Position ("FSP") No. 13-2 "Accounting for a Change or Projected Change in the Timing of Cash Flows Relating to Income Taxes Generated by a Leveraged Lease Transaction" ("FSP 13-2"), which amends SFAS-13, Accounting for Leases. Under FSP 13-2, a material revision in the timing of expected cash flows of a leveraged lease requires a recalculation of the original lease assumptions. The cumulative effect of adopting the provisions of FSP 13-2 shall be recorded as an adjustment to the beginning balance of retained earnings in the period of adoption. After adoption, changes in cash flow assumptions that result in a change in the net investment of the lease shall be recognized as a gain or loss in the year in which the assumption is changed. FSP 13-2 is effective for fiscal years beginning after December 15, 2006. Accordingly, the Company plans to adopt FSP 13-2 on January 1, 2007.

The Company has entered into one leveraged lease transaction known as Lease In/Lease Out ("LILO") and five Sale In/Lease Out ("SILO") transactions that are currently under various stages of review by the Internal Revenue Service ("IRS"). The outcome of these reviews may change the expected timing of cash flows from these leases which would fall under the provisions of FSP 13-2. The LILO transaction is currently in the IRS appeals process. The range of settlement currently being discussed with the IRS may result in a reduction to the beginning balance of retained earnings in the period of adoption of as much as $\$ 4.0$ million. The Company recently entered the IRS appeals process for SILO transactions. Thus, based on the facts known at this time, the Company cannot estimate the potential adjustment upon implementation of FSP 13-2 related to the SILOs.

## Note 2 Recently-Enacted Legislation

In May 2006, the Tax Increase Prevention and Reconciliation Act ("TIPRA") was enacted by Congress effective January 1, 2007, which resulted in the repeal of the exclusion from federal income taxation of a portion of the income from foreign sales corporations. The Company has two leveraged leases that are affected by this legislation. SFAS No. 13, Accounting for Leases, requires that the cumulative effect of a change in a significant assumption affecting the net income recorded over the entire term of a lease, such as a change in tax law, be recognized as a cumulative adjustment to the lease in the period in which the change occurs. Accordingly, during the second quarter of 2006, the Company recorded a charge of $\$ 8.8$ million to reflect the cumulative effect of the change in tax law. This charge included a $\$ 0.6$ million reduction of lease interest income and an increase of $\$ 8.2$ million in the provision for income taxes. The repeal is not expected to materially increase the Company's provision for income taxes in future periods.

## Note 3. Share-Based Compensation

The Company adopted SFAS No. 123(R), Share-Based Payment ("SFAS No. 123(R)"), on January 1, 2006 using the "modified prospective" method. Under this method, stock based awards that are granted, modified, or settled after December 31, 2005, are measured and accounted for in accordance with SFAS No. $123(\mathrm{R})$. Also under this method, expense is recognized for unvested awards that were granted prior to January 1 , 2006, based upon the fair value determined at the grant date under SFAS No. 123, Accounting for Stock-Based Compensation ("SFAS No. 123"). Prior to the adoption of SFAS No. 123 (R), the Company accounted for stock compensation under the intrinsic value method permitted by Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees ("APB No. 25 ") and related interpretations. Accordingly, the Company previously recognized no compensation expense for employee stock options that were granted with an exercise price equal to the market value of the underlying common stock on the date of grant.

The following table illustrates the effect on net income and earnings per share if the Company had applied the fair value recognition provisions of SFAS No. 123 in 2005.

| (dollars in thousands except per share and option data) | Three Months Ended June 30, $2005{ }^{1}$ |  | Six Months EndedJune 30, 2005 |  |
| :---: | :---: | :---: | :---: | :---: |
| Net Income, as reported | \$ | 46,429 | \$ | 91,951 |
| Add: Share-Based Employee Compensation Expense Included in Reported Net Income, Net of Related Tax Effects |  | 828 |  | 1,632 |
| Less: Total Share-Based Employee Compensation Expense Determined Under Fair Value Method, Net of Related Tax Effects ${ }^{2}$ |  | $(1,369)$ |  | $(2,835)$ |
| Pro Forma Net Income | \$ | 45,888 | \$ | 90,748 |
| Earnings Per Share: |  |  |  |  |
| Basic-as reported | \$ | 0.90 | \$ | 1.75 |
| Basic-pro forma |  | 0.88 |  | 1.72 |
| Diluted-as reported |  | 0.87 |  | 1.69 |
| Diluted-pro forma |  | 0.86 |  | 1.67 |

[^0]There was no material impact to the Company's income before income taxes and net income from the adoption of SFAS No. 123(R). Prior to the adoption of SFAS No. $123(\mathrm{R})$, the Company presented all tax benefits of deductions resulting from the exercise of stock options and vesting of restricted stock as operating cash flows in the Consolidated Statements of Cash Flows. SFAS No. 123(R) requires the cash flows from the tax benefits resulting from tax deductions in excess of the compensation expense recognized for those options and restricted stock (excess tax benefits) to be classified as financing cash flows. An excess tax benefit totaling $\$ 4.2$ million is classified as a financing cash inflow for the six months ended June 30, 2006.

Share-based compensation expense recognized for stock options and restricted stock was $\$ 2.9$ million for the six months ended June 30, 2006 and 2005. The total related income tax benefit recognized was $\$ 1.2$ million for the six months ended June 30, 2006 and 2005.

## Director Stock Compensation Program

The Company has a Director Stock Compensation Program that annually grants shares of restricted common stock ("Restricted Shares") and options to purchase common shares to each non-employee director. The exercise price of the options is based on the closing market price of the shares on the date that the options are granted. The Restricted Shares and the options are generally not transferable. Total number of shares authorized for awards under the director stock compensation plan is 471,900 as of June 30, 2006.

Options granted in 2005 and 2006 vest ratably over three years and expire at the earliest of 1) three months after termination of the director's membership on the Company's Board of Directors (the "Board") for any reason other than death or disability; 2) one year after termination of the director's membership on the Board due to death or disability; or 3) ten years after the grant date. The Restricted Shares vest after three years or upon death or disability, if earlier.

Options granted prior to 2005 are immediately exercisable and expire ten years from the date of grant. However, the shares received upon exercise of the options ("Option Shares") are restricted. The restriction period for both Restricted Shares and Option Shares continues as long as the director remains on the Board. If an optionee ceases to serve as a director prior to the end of his or her term, for any reason other than death, disability or change in control of the Company, the Option Shares will be redeemed by the Company at the exercise price and any unexercised options and restricted shares are forfeited.

At June 30, 2006, there were 214,671 options and 28,463 Restricted Shares outstanding under this program.

## Employee Stock Option Plan

The Company's Stock Option Plans (the "Plans") are shareholder approved and administered by the Compensation Committee of the Board. Awards under the Plans may include stock options, stock appreciation rights, restricted stock and restricted stock units. The total number of shares authorized for awards under the 2004 employee stock option plan is 1.7 million as of June 30, 2006.

## Stock Options

Stock options provide grantees the option to purchase shares of common stock at a specified exercise price and, generally, expire ten years from the date of grant. Stock option grants include incentive and nonqualified stock options whose vesting may be based on a service period and/or Company performance measures. Generally, options granted prior to December 2005 had vesting terms of one or three years. Options granted in December 2005 and in prior years were fully vested as of December 31,2005 . The exercise prices are equal to the fair market value of the shares on the dates the options are granted. The Company recognizes compensation expense, measured as the fair value of the stock option on the grant date, on a straight-line basis over the vesting period.

The fair value of each stock option award is estimated on the date of grant using a Black-Scholes option pricing model that uses the assumptions noted in the following table. Expected volatilities are based on the historical volatility of the Company's stock over the expected term of the options, excluding the interim years 2000-2003. The Company uses historical data to estimate option exercise and employee termination within the option pricing model. The expected term of options granted is derived from the output of the option pricing model and represents the period of time that options granted are expected to be outstanding. The risk-free rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of grant.

|  | Six Months Ended June 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  |
| Weighted Average Fair Value of Options Granted | \$ | 11.99 | \$ | 9.58 |
| Assumptions: |  |  |  |  |
| Average Risk-Free Rate |  | 4.92\% |  | 3.90\% |
| Average Expected Volatility |  | 22.08\% |  | 22.70\% |
| Expected Dividend Yield |  | 2.73\% |  | 2.80\% |
| Expected Life |  | 5.6 years |  | 5.6 years |

The following table presents the activity related to options under all plans for the six months ended June 30, 2006.

|  | Options | Weighted Average <br> Exercise Price |  | Weighted Average Remaining Contractual Term (in years) |  | Aggregate Intrinsic Value (000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Options Outstanding at January 1, 2006 | 3,011,653 | \$ | 26.03 |  |  |  |
| Granted | 24,101 |  | 54.31 |  |  |  |
| Exercised | $(439,689)$ |  | 26.98 |  |  |  |
| Forfeited or Expired | $(5,980)$ |  | 36.37 |  |  |  |
| Options Outstanding at June 30, 2006 | 2,590,085 |  | 30.38 | 6.0 | \$ | 49,790 |
| Options Exercisable at June 30, 2006 | 2,552,274 |  | 30.06 | 6.0 | \$ | 49,872 |

The total intrinsic value (amount by which the market value of the underlying stock exceeds the exercise price of an option on exercise date) of options exercised during the six months ended June 30,2006 and 2005 was $\$ 7.6$ million and $\$ 11.8$ million, respectively.

Cash received from option exercises for the six months ended June 30,2006 and 2005 was $\$ 12.0$ million and $\$ 11.2$ million, respectively. The actual tax benefit realized for the tax deductions from option exercises totaled $\$ 3.0$ million and $\$ 4.2$ million, respectively for the six months ended June 30 , 2006 and 2005.

The Company reissues treasury shares to satisfy option exercises.

## Restricted Stock

Restricted Stock provides grantees with rights to shares of common stock upon completion of a service period or achievement of Company performance measures. During the restriction period, all shares are considered outstanding and dividends are paid on the Restricted Stock. The Restricted Stock vests over periods ranging from three to ten years from date of grant, although accelerated vesting was provided in certain grants, based on attainment of defined Company performance measures. The Company recognizes compensation expense, measured as the quoted market price of the Restricted Stock on the grant date, on a straight-line basis over the vesting period for service period vesting, plus additional recognition of the cost associated with accelerated vesting based upon projected attainment of the performance measures. Restricted Stock is forfeited if an employee terminates prior to the vesting of the stock.

As of June 30, 2006, unrecognized compensation cost related to unvested restricted stock totaled $\$ 8.4$ million. The cost is expected to be recognized over a weighted average period of 2.3 years. The total grant date fair value of shares vested during the six months ended June 30,2006 and 2005 was $\$ 4.0$ million and $\$ 5.1$ million, respectively.

The following table presents the activity for Restricted Stock for the six months ended June 30, 2006.

|  | Number of Shares | Weighted Average Grant-Date Fair Value |  |
| :---: | :---: | :---: | :---: |
| Unvested as of December 31, 2005 | 354,247 | \$ | 42.61 |
| Granted | 35,575 |  | 52.82 |
| Vested | $(95,298)$ |  | 41.66 |
| Forfeited | $(12,940)$ |  | 36.63 |
| Unvested as of June 30, 2006 | 281,584 | \$ | 44.93 |

Restricted Stock Units

Restricted Stock Units ("RSUs") entitle grantees to a cash payment based upon the fair market value of the Company's stock at the time the award vests. During the vesting period, the participant is entitled to dividend equivalent payments equal to dividends declared on the Company's stock. All expense associated with RSUs is considered share-based compensation expense and is recognized over the vesting period. The primary RSU grant was made in 2003. Under this grant, with the achievement of certain performance objectives, $50 \%$ of the grant vested April 30,2004 and the remaining $50 \%$ vested March 31 , 2005. For certain grantees, the original award is supplemented with a cash payment after the original vesting period, based upon the achievement of certain additional performance objectives. Total expense recognized by the Company for RSUs for the six months ended June 30 , 2006 and 2005 was $\$ 0.3$ million and $\$ 1.0$ million, respectively.

The following table presents the activity for RSUs for the six months ended June 30, 2006 and 2005.

|  | Number of Units |
| :---: | :---: |
| Balance as of December 31, 2005 | 15,000 |
| Granted | 3,750 |
| Vested | $(15,000)$ |
| Balance as of June 30, 2006 | 3,750 |
|  |  |
| Balance as of December 31, 2004 | 114,000 |
| Vested | $(97,500)$ |
| Forfeited | $(1,500)$ |
| Balance as of June 30, 2005 | 15,000 |

## Note 4. Business Segments

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services Group and Treasury and Other Corporate. The Company's internal management accounting process measures the performance of the business segments based on the management structure of the Company. This process, which is not necessarily comparable with similar information for any other financial institution, uses various techniques to assign balance sheet and income statement amounts to the business segments, including allocations of interest income, expense overhead, the Provision for Credit Losses ("Provision") and capital. This process is dynamic and requires certain allocations based on judgment and other subjective factors. Unlike financial accounting, there is no comprehensive, authoritative guidance for management accounting that is equivalent to GAAP. Previously reported results have been reclassified to conform to the current organizational reporting structure.

Financial results for each segment are presented in the table below.

## Business Segment Selected Financial Information

| (dollars in thousands) | Retail Banking |  | Commercial Banking |  | Investment Services Group |  | Treasury and Other Corporate |  | Consolidated Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three Months Ended June 30, 2006 |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 58,667 | \$ | 33,020 | \$ | 4,477 | \$ | 3,692 | \$ | 99,856 |
| Provision for Credit Losses |  | 1,862 |  | 317 |  | 999 |  | $(1,109)$ |  | 2,069 |
| Net Interest Income After Provision for Credit Losses |  | 56,805 |  | 32,703 |  | 3,478 |  | 4,801 |  | 97,787 |
| Non-Interest Income |  | 23,915 |  | 8,783 |  | 17,561 |  | 2,942 |  | 53,201 |
|  |  | 80,720 |  | 41,486 |  | 21,039 |  | 7,743 |  | 150,988 |
| Non-Interest Expense |  | $(40,824)$ |  | $(20,085)$ |  | $(16,512)$ |  | $(1,321)$ |  | $(78,742)$ |
| Income Before Income Taxes |  | 39,896 |  | 21,401 |  | 4,527 |  | 6,422 |  | 72,246 |
| Provision for Income Taxes |  | $(14,761)$ |  | $(16,585)$ |  | $(1,666)$ |  | $(2,058)$ |  | $(35,070)$ |
| Allocated Net Income | \$ | 25,135 | \$ | 4,816 | \$ | 2,861 | \$ | 4,364 | \$ | 37,176 |
| Total Assets at June 30, 2006 | \$ | 3,946,568 | \$ | 2,676,749 | \$ | 228,584 | \$ | 3,473,289 | \$ | 10,325,190 |
|  |  |  |  |  |  |  |  |  |  |  |
| Three Months Ended June 30, 2005 |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 54,170 | \$ | 34,266 | \$ | 4,523 | \$ | 8,080 | \$ | 101,039 |
| Provision for Credit Losses |  | 3,531 |  | 236 |  | - |  | $(3,767)$ |  | - |
| Net Interest Income After Provision for Credit Losses |  | 50,639 |  | 34,030 |  | 4,523 |  | 11,847 |  | 101,039 |
| Non-Interest Income |  | 22,411 |  | 8,441 |  | 17,192 |  | 2,630 |  | 50,674 |
|  |  | 73,050 |  | 42,471 |  | 21,715 |  | 14,477 |  | 151,713 |
| Non-Interest Expense |  | $(39,848)$ |  | $(20,188)$ |  | $(17,243)$ |  | $(1,725)$ |  | $(79,004)$ |
| Income Before Income Taxes |  | 33,202 |  | 22,283 |  | 4,472 |  | 12,752 |  | 72,709 |
| Provision for Income Taxes |  | $(12,285)$ |  | $(8,133)$ |  | $(1,655)$ |  | $(4,207)$ |  | $(26,280)$ |
| Allocated Net Income | \$ | 20,917 | \$ | 14,150 | \$ | 2,817 | \$ | 8,545 | \$ | 46,429 |
| Total Assets at June 30, 2005 | \$ | 3,786,308 | \$ | 2,512,459 | \$ | 216,626 | \$ | 3,544,297 | + | 10,059,690 |
|  |  |  |  |  |  |  |  |  |  |  |
| Six Months Ended June 30, 2006 |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 116,326 | \$ | 66,795 | \$ | 8,882 | \$ | 10,055 | \$ | 202,058 |
| Provision for Credit Losses |  | 4,357 |  | 738 |  | 999 |  | $(1,264)$ |  | 4,830 |
| Net Interest Income After Provision for Credit Losses |  | 111,969 |  | 66,057 |  | 7,883 |  | 11,319 |  | 197,228 |
| Non-Interest Income |  | 46,952 |  | 18,267 |  | 35,307 |  | 5,247 |  | 105,773 |
|  |  | 158,921 |  | 84,324 |  | 43,190 |  | 16,566 |  | 303,001 |
| Non-Interest Expense |  | $(81,721)$ |  | $(41,252)$ |  | $(33,454)$ |  | $(3,133)$ |  | $(159,560)$ |
| Income Before Income Taxes |  | 77,200 |  | 43,072 |  | 9,736 |  | 13,433 |  | 143,441 |
| Provision for Income Taxes |  | $(28,564)$ |  | $(24,551)$ |  | $(3,594)$ |  | $(4,206)$ |  | $(60,915)$ |
| Allocated Net Income | \$ | 48,636 | \$ | 18,521 | \$ | 6,142 | \$ | 9,227 | \$ | 82,526 |
| Total Assets at June 30, 2006 | \$ | 3,946,568 | \$ | 2,676,749 | \$ | 228,584 | \$ | 3,473,289 | \$ | 10,325,190 |
|  |  |  |  |  |  |  |  |  |  |  |
| Six Months Ended June 30, 2005 |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 106,480 | \$ | 67,770 | \$ | 8,510 | \$ | 18,937 | \$ | 201,697 |
| Provision for Credit Losses |  | 7,016 |  | 652 |  | (1) |  | $(7,667)$ |  | - |
| Net Interest Income After Provision for Credit Losses |  | 99,464 |  | 67,118 |  | 8,511 |  | 26,604 |  | 201,697 |
| Non-Interest Income |  | 43,939 |  | 19,622 |  | 34,882 |  | 4,546 |  | 102,989 |
|  |  | 143,403 |  | 86,740 |  | 43,393 |  | 31,150 |  | 304,686 |
| Non-Interest Expense |  | $(80,121)$ |  | $(41,928)$ |  | $(34,058)$ |  | $(3,760)$ |  | $(159,867)$ |
| Income Before Income Taxes |  | 63,282 |  | 44,812 |  | 9,335 |  | 27,390 |  | 144,819 |
| Provision for Income Taxes |  | $(23,414)$ |  | $(16,514)$ |  | $(3,454)$ |  | $(9,486)$ |  | $(52,868)$ |
| Allocated Net Income | \$ | 39,868 | \$ | 28,298 | \$ | 5,881 | \$ | 17,904 | \$ | 91,951 |
| Total Assets at June 30, 2005 | \$ | 3,786,308 | \$ | 2,512,459 | \$ | 216,626 | \$ | 3,544,297 | \$ | 10,059,690 |

## Note 5. Pension Plans and Postretirement Benefit Plan

Components of net periodic cost for the aggregated pension plans and the postretirement benefit plan for the three and six months ended June 30, 2006 and 2005 are presented in the following table:

| (dollars in thousands) | Pension Benefits |  |  |  | Postretirement Benefits |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  | 2006 |  | 2005 |  |
| Three Months Ended June 30, |  |  |  |  |  |  |  |  |
| Service Cost | \$ | - | \$ | - | \$ | 290 | \$ | 285 |
| Interest Cost |  | 1,170 |  | 1,125 |  | 480 |  | 500 |
| Expected Return on Plan Assets |  | $(1,261)$ |  | $(1,185)$ |  | - |  | - |
| Amortization of Unrecognized Net Transition Obligation |  | - |  | - |  | 146 |  | 146 |
| Recognized Net Actuarial Loss (Gain) |  | 468 |  | 421 |  | (34) |  | (41) |
| Total Net Periodic Cost | \$ | 377 | \$ | 361 | \$ | 882 | \$ | 890 |
|  |  |  |  |  |  |  |  |  |
| Six Months Ended June 30, |  |  |  |  |  |  |  |  |
| Service Cost | \$ | - | \$ | - | \$ | 580 | \$ | 540 |
| Interest Cost |  | 2,340 |  | 2,250 |  | 960 |  | 950 |
| Expected Return on Plan Assets |  | $(2,522)$ |  | $(2,370)$ |  | - |  | - |
| Amortization of Unrecognized Net Transition Obligation |  | - |  | - |  | 293 |  | 293 |
| Recognized Net Actuarial Loss (Gain) |  | 937 |  | 841 |  | (70) |  | (83) |
| Total Net Periodic Cost | \$ | 755 | \$ | 721 | \$ | 1,763 | \$ | 1,700 |

There were no significant changes from the previously reported $\$ 2.0$ million in contributions expected to be paid during 2006 .
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## FORWARD-LOOKING STATEMENTS

This report contains forward-looking statements concerning, among other things, the economic and business environment in the Company's service area and elsewhere, credit quality, anticipated net income and other financial and business matters in future periods. The Company's forward-looking statements are based on numerous assumptions, any of which could prove to be inaccurate and actual results may differ materially from those projected for a variety of reasons, including, but not limited to: 1) unanticipated changes in business and economic conditions, the competitive environment, taxing authority interpretations, legislation in Hawaii and the other markets the Company serves, or the timing and interpretation of proposed accounting standards; 2) changes in the Company's credit quality or risk profile that may increase or decrease the required level of reserve for credit losses; 3 ) changes in market interest rates that may affect the Company's credit markets and ability to maintain its net interest margin; 4) unpredictable costs and other consequences of legal, tax or regulatory matters involving the Company; 5) changes to the amount and timing of the Company's proposed equity repurchases; 6) real or threatened acts of war or terrorist activity affecting business conditions; and 7) adverse weather, public health and other natural conditions impacting the Company and its customers' operations. For further discussion of these and other risks and uncertainties that could cause actual results to differ materially from such forward-looking statements, please refer to the risk factors discussed in our Annual Report on Form 10-K for the year ended December 31, 2005 filed with the U.S. Securities and Exchange Commission (the "SEC"). Words such as "believes," "anticipates," "expects," "intends," "targeted" and similar expressions are intended to identify forward-looking statements but are not exclusive means of identifying such statements. The Company does not undertake an obligation to update forward-looking statements to reflect later events or circumstances.

## OVERVIEW

The Company's net income for the second quarter of 2006 was $\$ 37.2$ million, including a Provision for Credit Losses ("Provision") of $\$ 2.1$ million. The second quarter of 2006 also included a charge of $\$ 8.8$ million related to the recently enacted tax legislation. Net income for the second quarter of 2005 was $\$ 46.4$ million, which did not include a Provision. Net income for the first six months of 2006 was $\$ 82.5$ million, including a Provision of $\$ 4.8$ million, compared to net income of $\$ 92.0$ million, with no Provision, for the first six months of 2005.

The return on average assets for the first six months of 2006 was $1.64 \%$ compared to $1.87 \%$ for the same prior year period. The return on average equity for the first six months of 2006 was $23.93 \%$ compared to $24.78 \%$ for the same prior year period.

The efficiency ratio for the first six months of 2006 was $51.83 \%$ compared to $52.47 \%$ in the same prior year period. For the first six months of 2006 compared to the same period in 2005 , operating leverage, which is defined as the change in income before the Provision and provision for income taxes, was $2.38 \%$.

As of June 30, 2006 and 2005, the ratio of the allowance for loan and lease losses to loans and leases outstanding was $1.41 \%$ and $1.65 \%$, respectively. As of the same periods, the leverage capital ratio was $7.09 \%$ and $7.14 \%$, respectively.

The Company's overall financial results are more fully discussed in the following sections of this report.
The Company is in the final year of its 2004-2006 plan (the "Plan"), which continues to build on the objective of maximizing shareholder value over time.
The Plan consists of five key elements:

- Accelerate revenue growth in our island markets
- Better integrate our business segments
- Continue to develop our management teams
- Improve operating efficiency
- Maintain a culture of dependable risk and capital management

During the first two years of the Plan, the Company made progress on each element of the Plan.
Table 1 presents the Company's financial highlights and performance ratios for the three and six months ended June 30, 2006 and 2005.

Table 1

| (dollars in thousands except per share amounts) |  | Three Months Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2006 |  | 2005 |  | 2006 |  | 2005 |  |
| For the Period: |  |  |  |  |  |  |  |  |  |
| Interest Income |  | \$ | 140,769 | \$ | 124,105 | \$ | 276,172 | \$ | 244,263 |
| Net Interest Income |  |  | 99,856 |  | 101,039 |  | 202,058 |  | 201,697 |
| Net Income |  |  | 37,176 |  | 46,429 |  | 82,526 |  | 91,951 |
| Basic Earnings Per Share |  |  | 0.74 |  | 0.90 |  | 1.63 |  | 1.75 |
| Diluted Earnings Per Share |  |  | 0.73 |  | 0.87 |  | 1.60 |  | 1.69 |
| Dividends Declared Per Share |  |  | 0.37 |  | 0.33 |  | 0.74 |  | 0.66 |
|  |  |  |  |  |  |  |  |  |  |
| Net Income to Average Total Assets (ROA) |  |  | 1.47\% |  | 1.87\% |  | 1.64\% |  | 1.87\% |
| Net Income to Average Shareholders' Equity (ROE) |  |  | 21.70 |  | 25.98 |  | 23.93 |  | 24.78 |
| Net Interest Margin ${ }^{1}$ |  |  | 4.25 |  | 4.36 |  | 4.33 |  | 4.39 |
| Efficiency Ratio ${ }^{2}$ |  |  | 51.45 |  | 52.07 |  | 51.83 |  | 52.47 |
|  |  |  |  |  |  |  |  |  |  |
| Average Assets |  | \$ | 10,169,341 | \$ | 9,969,243 | \$ | 10,130,718 | \$ | 9,907,845 |
| Average Loans and Leases |  |  | 6,317,623 |  | 6,090,149 |  | 6,250,035 |  | 6,045,609 |
| Average Deposits |  |  | 7,728,227 |  | 7,747,331 |  | 7,735,384 |  | 7,717,729 |
| Average Shareholders' Equity |  |  | 687,083 |  | 716,767 |  | 695,424 |  | 748,344 |
| Average Equity to Average Assets |  |  | 6.76\% |  | 7.19\% |  | 6.86\% |  | 7.55\% |
|  |  |  |  |  |  |  |  |  |  |
| Market Price Per Share of Common Stock: |  |  |  |  |  |  |  |  |  |
|  | Closing | \$ | 49.60 | \$ | 50.75 | \$ | 49.60 | \$ | 50.75 |
|  | High |  | 54.51 |  | 51.30 |  | 55.15 |  | 51.30 |
|  | Low |  | 48.33 |  | 43.82 |  | 48.33 |  | 43.82 |


|  | June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  |  | 2005 |
| At Period End: |  |  |  |  |
| Net Loans and Leases | \$ | 6,350,590 | \$ | 6,049,831 |
| Total Assets |  | 10,325,190 |  | 10,059,690 |
| Deposits |  | 7,766,033 |  | 7,726,758 |
| Long-Term Debt |  | 242,749 |  | 242,674 |
| Shareholders' Equity |  | 666,728 |  | 712,169 |
|  |  |  |  |  |
| Ratio of Allowance for Loan and Lease Losses to Loans and Leases Outstanding |  | 1.41\% |  | 1.65\% |
| Dividend Payout Ratio ${ }^{3}$ |  | 50.00 |  | 36.67 |
| Leverage Capital Ratio |  | 7.09 |  | 7.14 |
|  |  |  |  |  |
| Book Value Per Common Share | \$ | 13.18 | \$ | 13.73 |
|  |  |  |  |  |
| Full-Time Equivalent Employees |  | 2,563 |  | 2,561 |
| Branches and Offices |  | 86 |  | 86 |

[^1]
## ANALYSIS OF STATEMENT OF INCOME

## Net Interest Income

Net interest income on a taxable equivalent basis for the three and six month periods ended June 30, 2006 decreased $\$ 1.0$ million and increased $\$ 0.6$ million, respectively, compared to the same prior year periods.

The net interest margin for the three months ended June 30,2006 was $4.25 \%$, an 11 basis point decrease from the same prior year period. The net interest margin for the first six months of 2006 was $4.33 \%$, a six basis point decrease from the same period in 2005 . The decrease in net interest margin compared to the same periods in 2005 was primarily due to the rise in the Company's funding costs as a result of increases in rates paid on interest-bearing deposits and higher short-term interest rates, which resulted in higher costs for short term borrowings and securities sold under agreements to repurchase ("repos"). Partially offsetting the increase in the Company's funding costs was the increase in interest income on earning assets.

Interest income on the investment securities portfolio, which consists primarily of mortgage-backed securities, increased from both periods in 2005 due to higher yields on securities acquired. Interest income from loans and leases also increased from both periods in 2005 as a result of higher yields earned, which were consistent with increases in benchmark interest rates and increases in average balance outstanding. Slightly offsetting the increase in loans and leases interest income was the decrease in lease financing income and average yield due to the reversal of previously recognized income amounts following the enactment of TIPRA, which required a recalculation of two leveraged leases. For further information on TIPRA, refer to Note 2 of the Consolidated Financial Statements, which is incorporated by reference in this Item.

Average balances, related income and expenses, and resulting yields and rates are presented in Table 2 . An analysis of the change in net interest income is presented in Table 3 .

|  | Three Months Ended June 30, 2006 |  |  |  |  | Three Months Ended June 30, 2005 |  |  |  |  | Six Months Ended June 30, 2006 |  |  |  |  | Six Months Ended June 30, 2005 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in millions) |  | Average Balance |  | Income/ Expense | Yield/ Rate |  | Average Balance |  | Income/ Expense | Yield/ Rate |  | Average Balance |  | Income/ <br> Expense | $\begin{gathered} \text { Yield/ } \\ \text { Rate } \\ \hline \end{gathered}$ |  | Average Balance |  | Income/ <br> Expense | $\begin{gathered} \text { Yield/ } \\ \text { Rate } \\ \hline \end{gathered}$ |
| Earning Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits | \$ | 5.7 | \$ | 0.1 | 3.82\% | \$ | 6.0 | \$ | - | 2.36\% | \$ | 5.5 | \$ | 0.1 | 3.57\% | \$ | 5.4 | \$ | 0.1 | 2.17\% |
| Funds Sold |  | 13.9 |  | 0.2 | 4.89 |  | 23.1 |  | 0.2 | 2.87 |  | 12.5 |  | 0.3 | 4.77 |  | 17.9 |  | 0.2 | 2.70 |
| Investment Securities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Available for Sale |  | 2,564.2 |  | 31.4 | 4.90 |  | 2,542.5 |  | 28.1 | 4.42 |  | 2,576.7 |  | 62.4 | 4.85 |  | 2,517.0 |  | 55.4 | 4.41 |
| Held to Maturity |  | 429.5 |  | 4.6 | 4.34 |  | 544.1 |  | 5.5 | 4.06 |  | 436.6 |  | 9.4 | 4.31 |  | 559.3 |  | 11.4 | 4.06 |
| Loans Held for Sale |  | 8.9 |  | 0.1 | 6.25 |  | 15.1 |  | 0.2 | 5.72 |  | 10.4 |  | 0.3 | 6.12 |  | 14.1 |  | 0.4 | 5.57 |
| Loans and Leases ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 967.5 |  | 17.6 | 7.29 |  | 958.2 |  | 14.5 | 6.06 |  | 950.0 |  | 33.8 | 7.17 |  | 938.7 |  | 27.8 | 5.98 |
| Construction |  | 176.7 |  | 3.6 | 8.08 |  | 121.0 |  | 1.8 | 5.94 |  | 159.8 |  | 6.4 | 8.06 |  | 113.9 |  | 3.2 | 5.68 |
| Commercial Mortgage |  | 598.8 |  | 9.9 | 6.66 |  | 599.3 |  | 8.8 | 5.89 |  | 585.4 |  | 19.1 | 6.58 |  | 602.6 |  | 17.4 | 5.81 |
| Residential Mortgage |  | 2,461.4 |  | 36.6 | 5.94 |  | 2,349.3 |  | 33.1 | 5.65 |  | 2,448.8 |  | 72.3 | 5.90 |  | 2,341.4 |  | 65.8 | 5.62 |
| Other Revolving Credit and |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Home Equity |  | 900.5 |  | 16.6 | 7.39 |  | 822.3 |  | 11.6 | 5.64 |  | 890.6 |  | 31.8 | 7.20 |  | 809.0 |  | 22.0 | 5.49 |
| Lease Financing |  | 494.7 |  | 3.7 | 2.99 |  | 499.2 |  | 4.7 | 3.73 |  | 493.6 |  | 7.9 | 3.20 |  | 500.5 |  | 9.5 | 3.78 |
| Total Loans and Leases |  | 6,317.6 |  | 104.3 | 6.61 |  | 6,090.2 |  | 89.9 | 5.91 |  | 6,250.0 |  | 203.5 | 6.54 |  | 6,045.6 |  | 176.2 | 5.86 |
| Other |  | 79.4 |  | 0.3 | 1.37 |  | 66.3 |  | 0.3 | 1.64 |  | 79.4 |  | 0.5 | 1.37 |  | 60.1 |  | 0.7 | 2.40 |
| Total Earning Assets ${ }^{2}$ |  | 9,419.2 |  | 141.0 | 5.99 |  | 9,287.3 |  | 124.2 | 5.35 |  | 9,371.1 |  | 276.5 | 5.92 |  | 9,219.4 |  | 244.4 | 5.32 |
| Cash and Non-Interest-Bearing |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other Assets |  | 445.8 |  |  |  |  | 376.1 |  |  |  |  | 441.6 |  |  |  |  | 377.8 |  |  |  |
| Total Assets | \$ | $\underline{10,169.3}$ |  |  |  | \$ | 9,969.2 |  |  |  | \$ | 10,130.7 |  |  |  | \$ | 9,907.8 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand | \$ | 1,611.7 |  | 3.9 | 0.97 | \$ | 1,667.3 |  | 2.4 | 0.58 | \$ | 1,633.1 |  | 7.2 | 0.89 | \$ | 1,642.9 |  | 4.1 | 0.50 |
| Savings |  | 2,699.0 |  | 9.4 | 1.39 |  | 2,970.8 |  | 4.8 | 0.65 |  | 2,727.4 |  | 16.5 | 1.22 |  | 2,971.5 |  | 9.2 | 0.62 |
| Time |  | 1,432.6 |  | 11.4 | 3.20 |  | 1,159.0 |  | 6.4 | 2.20 |  | 1,371.5 |  | 20.6 | 3.02 |  | 1,137.0 |  | 11.9 | 2.11 |
| Total Interest-Bearing Deposits |  | 5,743.3 |  | 24.7 | 1.72 |  | 5,797.1 |  | 13.6 | 0.94 |  | 5,732.0 |  | 44.3 | 1.56 |  | 5,751.4 |  | 25.2 | 0.88 |
| Short-Term Borrowings |  | 219.0 |  | 2.7 | 4.99 |  | 164.0 |  | 1.2 | 2.92 |  | 198.6 |  | 4.7 | 4.75 |  | 146.4 |  | 2.0 | 2.70 |
| Securities Sold Under Agreements to |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Repurchase |  | 855.9 |  | 9.8 | 4.57 |  | 658.9 |  | 4.6 | 2.78 |  | 814.2 |  | 17.7 | 4.36 |  | 618.5 |  | 7.9 | 2.57 |
| Long-Term Debt |  | 242.7 |  | 3.7 | 6.15 |  | 242.7 |  | 3.7 | 6.16 |  | 242.7 |  | 7.4 | 6.16 |  | 245.6 |  | 7.5 | 6.15 |
| Total Interest-Bearing Liabilities |  | 7,060.9 |  | 40.9 | 2.32 |  | 6,862.7 |  | 23.1 | 1.35 |  | 6,987.5 |  | 74.1 | 2.14 |  | 6,761.9 |  | 42.6 | 1.27 |
| Net Interest Income |  |  | \$ | 100.1 |  |  |  | \$ | 101.1 |  |  |  | \$ | 202.4 |  |  |  | \$ | 201.8 |  |
| Interest Rate Spread |  |  |  |  | 3.67\% |  |  |  |  | 4.00\% |  |  |  |  | 3.78\% |  |  |  |  | 4.05\% |
| Net Interest Margin |  |  |  |  | 4.25\% |  |  |  |  | 4.36\% |  |  |  |  | 4.33\% |  |  |  |  | 4.39\% |
| Non-Interest-Bearing Demand |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 1,984.9 |  |  |  |  | 1,950.2 |  |  |  |  | 2,003.4 |  |  |  |  | 1,966.4 |  |  |  |
| Other Liabilities |  | 436.4 |  |  |  |  | 439.5 |  |  |  |  | 444.4 |  |  |  |  | 431.2 |  |  |  |
| Shareholders' Equity |  | 687.1 |  |  |  |  | 716.8 |  |  |  |  | 695.4 |  |  |  |  | 748.3 |  |  |  |
| Total Liabilities and Shareholders' Equity | \$ | 10,169.3 |  |  |  | \$ | 9,969.2 |  |  |  | \$ | 10,130.7 |  |  |  | \$ | 9,907.8 |  |  |  |

[^2]Table 3

| (dollars in millions) | Six Months Ended <br> June 30, 2006 compared to June 30, 2005 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  | Rate ${ }^{1}$ |  | Total |  |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | (0.1) | \$ | 0.2 | \$ | 0.1 |
| Investment Securities |  |  |  |  |  |  |
| Available for Sale |  | 1.3 |  | 5.7 |  | 7.0 |
| Held to Maturity |  | (2.6) |  | 0.6 |  | (2.0) |
| Loans Held for Sale |  | (0.1) |  | - |  | (0.1) |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 0.3 |  | 5.7 |  | 6.0 |
| Construction |  | 1.6 |  | 1.6 |  | 3.2 |
| Commercial Mortgage |  | (0.5) |  | 2.2 |  | 1.7 |
| Residential Mortgage |  | 3.1 |  | 3.4 |  | 6.5 |
| Other Revolving Credit and Installment |  | (0.7) |  | 2.4 |  | 1.7 |
| Home Equity |  | 2.4 |  | 7.4 |  | 9.8 |
| Lease Financing |  | (0.2) |  | (1.4) |  | (1.6) |
| Total Loans and Leases |  | 6.0 |  | 21.3 |  | 27.3 |
| Other |  | 0.2 |  | (0.4) |  | (0.2) |
| Total Change in Interest Income |  | 4.7 |  | 27.4 |  | 32.1 |
|  |  |  |  |  |  |  |
| Change in Interest Expense: |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |
| Demand |  | - |  | 3.1 |  | 3.1 |
| Savings |  | (0.9) |  | 8.2 |  | 7.3 |
| Time |  | 2.8 |  | 5.9 |  | 8.7 |
| Total Interest-Bearing Deposits |  | 1.9 |  | 17.2 |  | 19.1 |
| Short-Term Borrowings |  | 0.9 |  | 1.8 |  | 2.7 |
| Securities Sold Under Agreements to Repurchase |  | 3.1 |  | 6.7 |  | 9.8 |
| Long-Term Debt |  | (0.1) |  | - |  | (0.1) |
| Total Change in Interest Expense |  | 5.8 |  | 25.7 |  | 31.5 |
|  |  |  |  |  |  |  |
| Change in Net Interest Income | \$ | (1.1) | \$ | 1.7 | \$ | 0.6 |

1 The changes for each category of interest income and expense are divided between the portion of changes attributable to the variance in volume or rate for that category.

## Provision for Credit Losses

In the second quarter of 2006, the Company recorded a Provision for Credit Losses ("Provision") of $\$ 2.1$ million compared with no Provision in the second quarter of 2005. The Provision increase is based on management's assessment of individual borrowers and historical loss experience, supplemented as necessary by observed changes in trends, conditions and other relevant environmental and economic factors. For information on the reserve for credit losses, refer to the "Corporate Risk Profile - Reserve for Credit Losses" section.

## Non-Interest Income

Non-interest income increased $\$ 2.5$ million or $5 \%$ and $\$ 2.8$ million or $3 \%$ for the three and six months ended June 30 , 2006 , respectively, from the comparable prior year periods.

Trust and asset management income increased $\$ 0.5$ million or $3 \%$ and $\$ 0.7$ million or $2 \%$, respectively, for the three and six months ended June 30 , 2006 compared to the same periods in 2005 . The increase in fee income was due to an improvement in market conditions, which resulted in an increase in the average market value of assets under management, as well as an increase in investment advisory fees on money market assets.

Mortgage banking income was unchanged for the three months ended June 30, 2006 compared with the same prior year period, and increased $\$ 0.4$ million or $7 \%$, for the six months ended June 30, 2006, compared to the same period in 2005. On a year-to-date comparison, the increase was largely due to higher net servicing income as a result of a slowdown in prepayments, partially offset by lower gains on sales of mortgage loans.

Fees, exchange and other service charges increased $\$ 0.4$ million or $3 \%$ and $\$ 1.4$ million or $5 \%$, respectively, for the three and six months ended June 30 , 2006 compared to the same prior year periods. This increase was primarily due to higher interchange income as a result of a growth in the number of cards issued, as well as an increase in transaction volume from existing cardholders.

Insurance income increased $\$ 0.4$ million or $8 \%$ and decreased by $\$ 0.4$ million or $4 \%$ for the three and six months ended June 30 , 2006 , respectively, compared to the same periods in 2005 . The increase from the second quarter of 2005 was a result of increased commission and brokerage income. On the year-to-date comparison, the decrease was primarily due to lower annuity and life insurance product income.

Other non-interest income increased $\$ 1.5$ million or $33 \%$ and increased $\$ 1.0$ million or $10 \%$ for the three and six months ended June 30 , 2006, respectively, compared to the same prior year periods. The second quarter of 2006 included higher gains from disposal of leased equipment. The first six months of 2006 included higher mutual fund and retail brokerage income.

Non-Interest Expense
Non-interest expense decreased $\$ 0.3$ million for the three and six months ended June 30,2006 , or less than $1 \%$, respectively, compared to the same prior year periods.

Salaries and benefits expense increased $\$ 1.0$ million or $2 \%$ and $\$ 2.0$ million or $2 \%$, respectively, for the three and six months ended June 30 , 2006 compared to the same prior year periods. The increases are primarily due to annual increases in base salaries.

Salaries and Benefits (Unaudited)
Table 4

| (dollars in thousands) | Three Months Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  | 2006 |  | 2005 |  |
| Salaries | \$ | 27,727 | \$ | 26,758 | \$ | 54,451 | \$ | 52,869 |
| Incentive Compensation |  | 3,844 |  | 3,725 |  | 8,165 |  | 7,693 |
| Share-Based Compensation |  | 1,631 |  | 1,828 |  | 3,112 |  | 3,543 |
| Commission Expense |  | 1,833 |  | 2,281 |  | 3,755 |  | 4,533 |
| Retirement and Other Benefits |  | 4,833 |  | 4,437 |  | 10,068 |  | 9,205 |
| Payroll Taxes |  | 2,297 |  | 2,205 |  | 5,682 |  | 5,658 |
| Medical, Dental, and Life Insurance |  | 2,185 |  | 1,823 |  | 4,346 |  | 4,054 |
| Separation Expense |  | 461 |  | 799 |  | 1,018 |  | 1,070 |
| Total Salaries and Benefits | \$ | 44,811 | \$ | 43,856 | \$ | 90,597 | \$ | 88,625 |

Net equipment expense declined by $\$ 0.6$ million or $11 \%$ and $\$ 1.0$ million or $9 \%$, respectively, for the three and six months ended June 30 , 2006 , compared to the same prior year periods as a result of decreased technology expense.

Professional fees decreased $\$ 0.3$ million or $11 \%$ and $\$ 2.9$ million or $49 \%$, respectively, for the three and six months ended June 30,2006 compared to the same prior year periods. These decreases were primarily due to the reduction of legal fees as a result of the conclusion of various legal matters.

Other non-interest expense decreased $\$ 0.5$ million or $3 \%$ and increased $\$ 1.4$ million or $4 \%$, respectively for the three and six months ended June 30,2006 compared to the same periods in 2005. The decrease in other non-interest expense compared to the second quarter of 2005 was primarily due to the settlement of a legal matter. On a year-to-date basis, the increase was largely due to higher advertising, mileage program travel and data services expenses.

## Provision for Income Taxes

The effective tax rate for the six months ended June 30 , 2006 was $42.47 \%$ compared to $36.51 \%$ for the comparable period of 2005 . The increase in the effective tax rate was due to the enactment of TIPRA. For further information, refer to Note 2 of the Consolidated Financial Statements.

## BALANCE SHEET ANALYSIS

## Investment Securities

Investment securities totaled approximately $\$ 2.9$ billion as of June 30 , 2006, and $\$ 3.0$ billion as of December 31, 2005 and June 30, 2005. Investment securities with a book value of $\$ 1.8$ billion at June 30, 2006, $\$ 1.7$ billion at December 31, 2005 and $\$ 1.5$ billion at June 30, 2005 were pledged to secure deposits of government entities and repos.

Table 5 presents the details of the investment securities portfolio at June 30, 2006, December 31, 2005 and June 30, 2005.

| Investment Securities (Unaudited) |  |  | Table 5 |  |
| :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) |  | Amortized Cost | $\begin{array}{r} \text { Fair } \\ \text { Value } \end{array}$ |  |
| At June 30, 2006 |  |  |  |  |
| Securities Available for Sale: |  |  |  |  |
| Debt Securities Issued by the U.S. Treasury and Agencies | \$ | 186,626 | \$ | 184,389 |
| Debt Securities Issued by States and Municipalities |  | 37,546 |  | 36,682 |
| Mortgage-Backed Securities |  | 2,041,740 |  | 1,968,564 |
| Other Debt Securities |  | 333,242 |  | 322,532 |
| Total | \$ | 2,599,154 | \$ | 2,512,167 |
| Securities Held to Maturity: |  |  |  |  |
| Debt Securities Issued by States and Municipalities | \$ | 70 | \$ | 71 |
| Mortgage-Backed Securities |  | 426,840 |  | 408,132 |
| Total | \$ | 426,910 | \$ | 408,203 |
| At December 31, 2005 |  |  |  |  |
| Securities Available for Sale: |  |  |  |  |
| Debt Securities Issued by the U.S. Treasury and Agencies | \$ | 100,558 | \$ | 100,111 |
| Debt Securities Issued by States and Municipalities |  | 33,240 |  | 32,960 |
| Mortgage-Backed Securities |  | 2,113,645 |  | 2,079,852 |
| Other Debt Securities |  | 333,418 |  | 325,292 |
| Total | \$ | 2,580,861 | \$ | 2,538,215 |
| Securities Held to Maturity: |  |  |  |  |
| Debt Securities Issued by States and Municipalities | \$ | 70 | \$ | 72 |
| Mortgage-Backed Securities |  | 454,170 |  | 442,917 |
| Total | \$ | 454,240 | \$ | 442,989 |
| At June 30, 2005 |  |  |  |  |
| Securities Available for Sale: |  |  |  |  |
| Debt Securities Issued by the U.S. Treasury and Agencies | \$ | 68,620 | \$ | 68,906 |
| Debt Securities Issued by States and Municipalities |  | 19,863 |  | 20,090 |
| Mortgage-Backed Securities |  | 2,092,440 |  | 2,094,429 |
| Other Debt Securities |  | 333,552 |  | 330,726 |
| Total | \$ | 2,514,475 | \$ | 2,514,151 |
| Securities Held to Maturity: |  |  |  |  |
| Debt Securities Issued by States and Municipalities | \$ | 90 | \$ | 94 |
| Mortgage-Backed Securities |  | 526,677 |  | 522,899 |
| Total | \$ | 526,767 | \$ | 522,993 |

Table 6 presents temporarily impaired investment securities as of June 30, 2006, December 31, 2005 and June 30, 2005.
Temporarily Impaired Investment Securities (Unaudited)
Table 6

|  | Temporarily Impaired Less Than 12 Months |  |  |  | Temporarily Impaired 12 Months or Longer |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | Fair Value |  | $\begin{array}{r} \hline \text { Gross } \\ \text { Unrealized } \\ \text { Losses } \end{array}$ |  | Fair Value |  | $\begin{array}{r} \hline \text { Gross } \\ \text { Unrealized } \\ \text { Losses } \end{array}$ |  | Fair Value |  | $\begin{array}{r} \text { Gross } \\ \text { Unrealized } \\ \text { Losses } \\ \hline \end{array}$ |  |
| June 30, 2006 |  |  |  |  |  |  |  |  |  |  |  |  |
| Debt Securities Issued by the U.S. Treasury and Agencies | \$ | 177,086 | \$ | $(2,306)$ | \$ | 415 | \$ | (2) | \$ | 177,501 | \$ | $(2,308)$ |
| Debt Securities Issued by State and Municipalities |  | 28,347 |  | (705) |  | 6,525 |  | (171) |  | 34,872 |  | (876) |
| Mortgage-Backed Securities |  | 1,128,149 |  | $(39,135)$ |  | 1,112,801 |  | $(54,654)$ |  | 2,240,950 |  | $(93,789)$ |
| Other Debt Securities |  | - |  | - |  | 314,406 |  | $(10,778)$ |  | 314,406 |  | $(10,778)$ |
| Total Temporarily Impaired Investment Securities |  |  |  |  |  |  |  |  |  |  |  |  |
| June 30, 2006 | \$ | 1,333,582 | \$ | $(42,146)$ | \$ | 1,434,147 | \$ | $(65,605)$ | \$ | 2,767,729 | \$ | $(107,751)$ |
| December 31, 2005 | \$ | 1,510,314 | \$ | $(23,833)$ | \$ | 1,169,813 | \$ | $(35,841)$ | \$ | 2,680,127 | \$ | $(59,674)$ |
| June 30, 2005 | \$ | 877,405 | \$ | $(6,100)$ | \$ | 730,085 | \$ | $(12,373)$ | \$ | 1,607,490 | \$ | $(18,473)$ |

The gross unrealized losses on temporarily impaired investment securities at June 30, 2006 represent $4 \%$ of the total amortized cost of total investment securities. These unrealized losses were primarily attributable to the general rise in interest rates. The Company has both the intent and ability to hold the securities for the time necessary to recover the amortized cost.

## Loans and Leases

As of June 30, 2006, loans and leases outstanding were $\$ 6.4$ billion, an increase of $\$ 273.1$ million from December 31 , 2005 and an increase of $\$ 290.2$ million from June 30, 2005. Commercial loans increased $\$ 215.5$ million or $10 \%$ from December 31, 2005 and $\$ 125.9$ million or $6 \%$ from June 30 , 2005 due to growth in commercial mortgages and construction loans. Consumer loans increased $\$ 164.3$ million or $4 \%$ from June 30 , 2005 primarily as a result of increases in residential mortgage and home equity loans due to a strong Hawaii residential real estate market. Table 7 presents the composition of the loan portfolio by major categories and Table 8 presents the composition of consumer loans by geographic area.

| $\underline{\text { Loan and Lease Portfolio Balances (Unaudited) }}$ |  |  |  |  |  |  | Table 7 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) |  | June 30, 2006 |  | $\begin{array}{r} \text { March 31, } \\ 2006 \\ \hline \end{array}$ | December 31,2005 |  | June 30, 2005 |  |
| $\overline{\text { Commercial }}$ - |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 1,008,618 | \$ | 957,893 | \$ | 918,842 | \$ | 1,010,597 |
| Commercial Mortgage |  | 619,839 |  | 591,770 |  | 558,346 |  | 563,581 |
| Construction |  | 212,490 |  | 154,737 |  | 153,682 |  | 144,840 |
| Lease Financing |  | 475,549 |  | 467,688 |  | 470,155 |  | 471,600 |
| Total Commercial |  | 2,316,496 |  | 2,172,088 |  | 2,101,025 |  | 2,190,618 |
| Consumer |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 2,472,937 |  | 2,441,664 |  | 2,431,198 |  | 2,354,636 |
| Home Equity |  | 914,316 |  | 888,528 |  | 874,400 |  | 832,967 |
| Other Revolving Credit and Installment |  | 714,617 |  | 719,553 |  | 736,364 |  | 744,570 |
| Lease Financing |  | 23,259 |  | 24,292 |  | 25,549 |  | 28,627 |
| Total Consumer |  | 4,125,129 |  | 4,074,037 |  | 4,067,511 |  | 3,960,800 |
| Total Loans and Leases | \$ | 6,441,625 | \$ | 6,246,125 | \$ | 6,168,536 | \$ | 6,151,418 |


| Consumer Loans by Geographic Area (Unaudited) |  |  |  |  |  |  | Table 8 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | June 30, 2006 |  | March 31, 2006 |  | December 31,2005 |  | $\begin{array}{r} \text { June 30, } \\ \mathbf{2 0 0 5} \end{array}$ |  |
| Hawaii |  |  |  |  |  |  |  |  |
| Residential Mortgage | \$ | 2,237,735 | \$ | 2,215,270 | \$ | 2,202,562 | \$ | 2,129,857 |
| Home Equity |  | 838,377 |  | 807,988 |  | 789,548 |  | 726,314 |
| Other Revolving Credit and Installment |  | 527,759 |  | 531,113 |  | 548,971 |  | 561,305 |
| Lease Financing |  | 23,259 |  | 24,292 |  | 25,549 |  | 28,627 |
| Guam |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 224,867 |  | 219,146 |  | 222,020 |  | 219,516 |
| Home Equity |  | 10,832 |  | 10,075 |  | 8,871 |  | 8,635 |
| Other Revolving Credit and Installment |  | 122,854 |  | 122,048 |  | 116,833 |  | 108,486 |
| U.S. Mainland |  |  |  |  |  |  |  |  |
| Home Equity |  | 61,875 |  | 67,320 |  | 72,633 |  | 93,806 |
| Other Pacific Islands |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 10,335 |  | 7,248 |  | 6,616 |  | 5,263 |
| Home Equity |  | 3,232 |  | 3,145 |  | 3,348 |  | 4,212 |
| Other Revolving Credit and Installment |  | 64,004 |  | 66,392 |  | 70,560 |  | 74,779 |
| Total Consumer Loans | \$ | 4,125,129 | \$ | 4,074,037 | \$ | 4,067,511 | \$ | 3,960,800 |

## Mortgage Servicing Rights

As of June 30, 2006, the Company's portfolio of residential loans serviced for third parties totaled $\$ 2.5$ billion. The increase in interest rates as of the second quarter of 2006 resulted in higher fair value of the mortgage servicing rights. Although recent prepayment speeds for Hawaii mortgages were slightly higher than national averages, prepayments have slowed down on a year-to-date comparison from 2005.

Table 9 presents the changes in the carrying value of mortgage servicing rights, net of a valuation allowance.

| Mortgage Servicing Rights (Unaudited) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | Six Months Ended June 30, 2006 |  | Year EndedDecember 31, 2005 |  | Six Months Ended June 30, 2005 |  |
| Balance at Beginning of Period | \$ | 18,010 | \$ | 18,769 | \$ | 18,769 |
| Originated Mortgage Servicing Rights |  | 1,956 |  | 4,533 |  | 2,268 |
| Amortization |  | $(1,216)$ |  | $(5,292)$ |  | $(2,798)$ |
| Balance at End of Period | \$ | 18,750 | \$ | 18,010 | \$ | 18,239 |
| Fair Value at End of Period | \$ | 30,194 | \$ | 25,689 | \$ | 20,886 |

## Other Assets and Other Liabilities

Table 10 presents the major components of other assets and other liabilities.

| Other Assets and Other Liabilities (Unaudited) |  |  |
| :--- | :--- | ---: | :--- |
|  |  |  |

During the second quarter of 2006, a $\$ 18.0$ million deposit was placed by the Company with the IRS relating to a review by the IRS of the Company's tax positions for certain leveraged lease transactions. This deposit is in addition to the $\$ 43.0$ million deposit placed by the Company with the IRS in 2005 also relating to that review. The placing of the deposits reduces additional accrual of interest and penalties, which was higher than the Company's funding costs, associated with the potential underpayment of taxes related to these transactions. The Company believes its tax position related to these transactions was proper based on applicable statutes, regulations and case laws at the time the transactions were entered into. The Company believes it has adequate reserves for potential tax exposures as of June 30, 2006. See Note 1 to the Consolidated Financial Statements under the caption "Recently Issued Accounting Pronouncements" for further discussion on leveraged lease transactions.

## Deposits

At June 30, 2006, deposits totaled $\$ 7.8$ billion, a decrease of $\$ 141.4$ million from December 31, 2005 and an increase of $\$ 39.3$ million from June 30 , 2005. Although the number of non-interest-bearing demand deposit accounts increased, balances decreased $\$ 158.9$ million from December 31 , 2005 primarily due to lower analyzed business demand and correspondent bank balances. Analyzed business demand decreased as a result of lower target balances due to increases in the earnings credit rate. Interest-bearing demand and savings balances decreased $\$ 75.5$ million and $\$ 128.2$ million, respectively, from December 31,2005 . The decrease is largely due to migration of retail deposits to higher yielding time deposits, which increased $\$ 221.2$ million from December 31 , 2005.

Average time deposits of $\$ 100,000$ or more are presented in Table 11.
Average Time Deposits of $\$ 100,000$ or More (Unaudited)
Table 11

| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2006 |  | December 31, 2005 |  | June 30, 2005 |  | June 30, 2006 |  | June 30, 2005 |  |
| Average Time Deposits | \$ | 770,470 | \$ | 695,559 | \$ | 631,831 | \$ | 740,827 | \$ | 610,546 |

## Securities Sold Under Agreements to Repurchase

Repos totaled $\$ 835.6$ million at June 30, 2006, an increase of $\$ 226.2$ million from December 31, 2005 and a decrease of $\$ 25.7$ million from June 30 , 2005. The increase from December 2005 was due to an additional $\$ 101.2$ million placement from government entities and $\$ 125.0$ million in repos placed with private entities in 2006. Private entity repos are at floating interest rates. Repos totaling $\$ 275.0$ million are indexed to the London Inter Bank Offering Rate ("LIBOR") and $\$ 25.0$ million are indexed to the 10 year Constant Maturity Swap Rate ("CMS"). The average rate for all private entity repos was $4.52 \%$ at June 30,2006 . The terms of the repos are 9 to 15 years. However, the private entities have the right to terminate repos totaling $\$ 100.0$ million two years after origination, those totaling $\$ 50.0$ million quarterly after the third year after origination, those totaling $\$ 50.0$ million three and a half to four years after origination, and the remaining repos totaling $\$ 100.0$ million in five years after origination. If the private entity repo agreements are not terminated, the rates become fixed ranging from $3.85 \%$ to $5.00 \%$ for the respective remaining terms.

Table 12 presents the composition of repos.

| Securities Sold Under Agreements to Repurchase (Unaudited) |  |  |  |
| :--- | :--- | :--- | :--- |
|  |  |  |  |

## Borrowings and Long-Term Debt

Borrowings, including funds purchased and other short-term borrowings, totaled $\$ 365.8$ million at June 30 , 2006, an increase of $\$ 88.2$ million from December 31, 2005 and $\$ 292.3$ million from June 30, 2005. The increase in borrowings was due to a higher level of funds purchased in order to satisfy liquidity needs as a result of growth in loans and leases and partially due to lower non-interest-bearing demand balances.

Long-term debt was $\$ 242.7$ million at June 30, 2006, December 31, 2005 and June 30, 2005. There was no new debt placed during the second quarter of 2006. Of the total long-term debt, $\$ 2.5$ million of Federal Home Loan Bank of Seattle ("FHLB") advances will mature in less than a year. For additional information, refer to the "Corporate Risk Profile - Liquidity Management" section of this report.

Shareholders' Equity
At June 30, 2006, shareholders' equity totaled $\$ 666.7$ million, a $3.8 \%$ net decrease from December 31, 2005. The net reduction in shareholders' equity from December 31, 2005 to June 30, 2006 is attributable to the Company's continuing common stock repurchase program and to dividends paid, partially offset by net income for the first six months of 2006. A further discussion of the Company's capital is included in the "Corporate Risk Profile - Capital Management" section of this report.

## Guarantees

The Company's standby letters of credit totaled $\$ 91.3$ million at June 30, 2006, a decrease of $\$ 2.6$ million from December 31 , 2005 and a decrease of $\$ 17.8$ million from June 30, 2005.

## BUSINESS SEGMENTS

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services Group and Treasury and Other Corporate. The Company's internal management accounting process measures the performance of the business segments based on the management structure of the Company. This process, which is not necessarily comparable with similar information for any other financial institution, uses various techniques to assign balance sheet and income statement amounts to the business segments, including allocations of interest income, expense overhead, the Provision and capital. This process is dynamic and requires certain allocations based on judgment and subjective factors. Unlike financial accounting, there is no comprehensive, authoritative guidance for management accounting that is equivalent to U.S. generally accepted accounting principles. Previously reported results have been reclassified to conform to the current organizational reporting structure.

The Company evaluates several performance measures of the business segments, the most important of which are net income after capital charge ("NIACC") and risk adjusted return on capital ("RAROC"). NIACC is economic net income less a charge for the cost of allocated capital. The cost of allocated capital is determined by multiplying management's estimate of a shareholder's minimum required rate of return on the cost of capital invested (currently $11 \%$ ) by the segment's allocated equity. The Company assumes a cost of capital that is equal to a risk-free rate plus a risk premium. RAROC is the ratio of economic net income to risk-adjusted equity. Equity is allocated to each business segment based on an assessment of its inherent risk. The net interest income of the business segments reflects the results of a funds transfer pricing process that matches assets and liabilities with similar interest rate sensitivity and maturity characteristics and reflects the allocation of net interest income related to the Company's overall asset and liability management activities on a proportionate basis. The basis for the allocation of net interest income is a function of management decisions and assumptions that are subject to change based on changes in current interest rate and market conditions. Funds transfer pricing also serves to transfer interest rate risk to the Treasury segment. However, the other business segments have some latitude to retain certain interest rate exposures related to customer pricing decisions within guidelines. The Provision recorded in the Retail Banking, Commercial Banking and Investment Services Group segments represents actual net charge-offs of these segments. The Provision charged to the Treasury and Other Corporate segment represents residual changes in the level of the reserve for credit losses. The business segments are charged an economic provision which is a statistically derived estimate of average annual expected credit losses over an economic cycle.

On a consolidated basis, the Company considers NIACC a measure of shareholder value creation. For the six months ended June 30 , 2006, consolidated NIACC was $\$ 40.4$ million, compared to $\$ 43.2$ million in the same prior year period. The decline was a result of the TIPRA, which repealed the exclusion from federal income taxation of a portion of the income generated by foreign sales corporations.

The financial results for the three and six months ended June 30,2006 and 2005 are presented in Table 13 and Note 4 of the Consolidated Financial Statements, which is incorporated by reference in this Item.

The following table summarizes NIACC and RAROC results for the Company's business segments:
Business Segment Selected Financial Information (Unaudited)
Table 13

| (dollars in thousands) | Retail Banking |  | Commercial Banking |  | Investment Services Group |  | Treasury and Other Corporate |  | Consolidated Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three Months Ended June 30, 2006 |  |  |  |  |  |  |  |  |  |  |
| Allocated Net Income | \$ | 25,135 | \$ | 4,816 | \$ | 2,861 | \$ | 4,364 | \$ | 37,176 |
| Allowance Funding Value |  | (198) |  | (602) |  | (8) |  | 808 |  | - |
| Provision for Credit Losses |  | 1,862 |  | 317 |  | 999 |  | $(1,109)$ |  | 2,069 |
| Economic Provision |  | $(3,076)$ |  | $(2,188)$ |  | (85) |  | - |  | $(5,349)$ |
| Tax Effect of Adjustments |  | 522 |  | 915 |  | (335) |  | 111 |  | 1,213 |
| Income Before Capital Charge |  | 24,245 |  | 3,258 |  | 3,432 |  | 4,174 |  | 35,109 |
| Capital Charge |  | $(5,311)$ |  | $(4,126)$ |  | $(1,588)$ |  | $(7,868)$ |  | $(18,893)$ |
| Net Income (Loss) After Capital Charge (NIACC) | \$ | 18,934 | \$ | (868) | \$ | 1,844 | \$ | $(3,694)$ | \$ | 16,216 |
| RAROC (ROE for the Company) |  | 50\% |  | 9\% |  | 24\% |  | 13\% |  | 22\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Three Months Ended June 30, 2005 |  |  |  |  |  |  |  |  |  |  |
| Allocated Net Income | \$ | 20,917 | \$ | 14,150 | \$ | 2,817 | \$ | 8,545 | \$ | 46,429 |
| Allowance Funding Value |  | (168) |  | (601) |  | (6) |  | 775 |  | - |
| Provision for Credit Losses |  | 3,531 |  | 236 |  | - |  | $(3,767)$ |  | - |
| Economic Provision |  | $(3,435)$ |  | $(2,430)$ |  | (105) |  | (1) |  | $(5,971)$ |
| Tax Effect of Adjustments |  | 27 |  | 1,034 |  | 41 |  | 1,107 |  | 2,209 |
| Income Before Capital Charge |  | 20,872 |  | 12,389 |  | 2,747 |  | 6,659 |  | 42,667 |
| Capital Charge |  | $(5,259)$ |  | $(4,510)$ |  | $(1,646)$ |  | $(8,295)$ |  | $(19,710)$ |
| Net Income (Loss) After Capital Charge (NIACC) | \$ | 15,613 | \$ | 7,879 | \$ | 1,101 | \$ | $(1,636)$ | \$ | 22,957 |
| RAROC (ROE for the Company) |  | 44\% |  | 30\% |  | 18\% |  | 14\% |  | 26\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Six Months Ended June 30, 2006 |  |  |  |  |  |  |  |  |  |  |
| Allocated Net Income | \$ | 48,636 | \$ | 18,521 | \$ | 6,142 | \$ | 9,227 | \$ | 82,526 |
| Allowance Funding Value |  | (387) |  | $(1,149)$ |  | (16) |  | 1,552 |  | - |
| Provision for Credit Losses |  | 4,357 |  | 738 |  | 999 |  | $(1,264)$ |  | 4,830 |
| Economic Provision |  | $(6,236)$ |  | $(4,470)$ |  | (188) |  | (1) |  | $(10,895)$ |
| Tax Effect of Adjustments |  | 839 |  | 1,806 |  | (294) |  | (107) |  | 2,244 |
| Income Before Capital Charge |  | 47,209 |  | 15,664 |  | 6,643 |  | 9,407 |  | 78,705 |
| Capital Charge |  | $(10,704)$ |  | $(8,496)$ |  | $(3,216)$ |  | $(15,844)$ |  | $(38,260)$ |
| Net Income (Loss) After Capital Charge (NIACC) | \$ | 36,505 | \$ | 6,950 | \$ | 3,427 | \$ | $(6,437)$ | \$ | 40,445 |
| RAROC (ROE for the Company) |  | 49\% |  | 20\% |  | 23\% |  | 15\% |  | 24\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Six Months Ended June 30, 2005 |  |  |  |  |  |  |  |  |  |  |
| Allocated Net Income | \$ | 39,868 | \$ | 28,298 | \$ | 5,881 | \$ | 17,904 | \$ | 91,951 |
| Allowance Funding Value |  | (331) |  | $(1,202)$ |  | (12) |  | 1,545 |  | - |
| Provision for Credit Losses |  | 7,016 |  | 652 |  | (1) |  | $(7,667)$ |  | - |
| Economic Provision |  | $(6,941)$ |  | $(4,886)$ |  | (198) |  | (1) |  | $(12,026)$ |
| Tax Effect of Adjustments |  | 94 |  | 2,011 |  | 78 |  | 2,267 |  | 4,450 |
| Income Before Capital Charge |  | 39,706 |  | 24,873 |  | 5,748 |  | 14,048 |  | 84,375 |
| Capital Charge |  | $(10,546)$ |  | $(9,092)$ |  | $(3,208)$ |  | 18,325) |  | $(41,171)$ |
| Net Income (Loss) After Capital Charge (NIACC) | \$ | 29,160 | \$ | 15,781 | \$ | 2,540 | \$ | $(4,277)$ | \$ | 43,204 |
| RAROC (ROE for the Company) |  | 42\% |  | 30\% |  | 20\% |  | 17\% |  | 25\% |

## Retail Banking

The Company's Retail Banking segment offers a broad range of financial products and services to consumers and small businesses. Loan and lease products include residential mortgage loans, home equity lines of credit, automobile loans and leases and installment loans. Deposit products include checking, savings and time deposit accounts. The Retail Banking segment also provides merchant services to its small business customers. Products and services from the Retail Banking segment are delivered to customers through 73 Hawaii branch locations, approximately 500 ATMs throughout Hawaii and the Pacific Islands, e-Bankoh (on-line banking service) and a 24-hour telephone banking service.

The improvement in the segment's key financial measures for the three and six months ended June 30,2006 compared to the same periods in 2005 was primarily due to an increase in net interest income and non-interest income. The increase in net interest income was mainly due to higher earnings credit on the segment's deposit portfolio, as well as deposit and loan portfolio growth. The increased non-interest income was primarily due to higher interchange income from debit card sales and transaction volume, greater fee income from policy initiatives and growth in the number of transactional deposit accounts. Also contributing to the positive income trend was lower mortgage servicing rights amortization due to the decline in mortgage loan prepayments. The increase in non-interest expense was mainly due to greater allocated expenses from the support units within the Company.

Commercial Banking
The Commercial Banking segment offers products including corporate banking and commercial real estate loans, lease financing, auto dealer financing, deposit and cash management products and property and casualty insurance products. Lending, deposit and cash management services are offered to middlemarket and large companies in Hawaii. Commercial real estate mortgages are focused on customers that include investors, developers and builders primarily domiciled in Hawaii. The Commercial Banking unit also includes the Company's operations at 12 branches in the Pacific Islands.

The decline in the segment's NIACC for the three and six months ended June 30,2006 compared to the same periods in 2005 was primarily a result of a decrease in net-interest income and non-interest income and an increase in the provision for income taxes. The decline in net-interest income was primarily due to the funding charge associated with the IRS deposit and the charge related to the enactment of TIPRA as discussed on Note 2 of the Consolidated Financial Statements. The decrease in non-interest income was due to lower account analysis fees resulting from higher customer earnings credit rates and a gain on the sale of leased assets recognized in the prior year. The increase in non-interest expense for the three months ended June 30,2006 compared to the same period in 2005 was due to a gain on sale of foreclosed real estate property recognized as a recovery in the prior year. A goodwill impairment charge recognized in the prior year resulted in a decrease in non-interest expense for the six months ended June 30,2006 . The provision for income taxes increased due to the impact of the TIPRA.

## Investment Services Group

The Investment Services Group includes private banking, trust services, asset management, and institutional investment advice. A significant portion of this segment's income is derived from fees, which are generally based on the market values of assets under management. The private banking and personal trust group assists individuals and families in building and preserving their wealth by providing investment, credit and trust services to high-net-worth individuals. The asset management group manages portfolios and creates investment products. Institutional sales and service offers investment advice to corporations, government entities and foundations. Also included in the segment is Bankoh Investment Services, Inc., a full service brokerage offering equities, mutual funds, life insurance and annuity products.

The improvement in the segment's key financial measures for the three and six months ended June 30,2006 compared to the same periods in 2005 was primarily due to increases in both net interest income and non-interest income. The growth in net interest income was the result of an increase in loan balances and higher earnings credit on the segment's deposit portfolio. Trust and asset management fee income increased largely due to improved market conditions, resulting in increases in both average market values of assets under management on which a majority of fee income is based and investment advisory fees on money market accounts. Also contributing to the segment's improvement was the decrease in non-interest expense due to lower legal fees and allocated expenses.

## Treasury and Other Corporate

The primary income earning component of this segment is Treasury, which consists of corporate asset and liability management activities, including interest rate risk management and foreign exchange business. This segment's assets and liabilities (and related interest income and expense) consist of interestbearing deposits, investment securities, federal funds sold and purchased, government deposits and short- and long-term borrowings. The primary source of non-interest income are bank-owned life insurance and foreign exchange income related to customer driven currency requests from merchants and island visitors. The net residual effect of transfer pricing of assets and liabilities is included in Treasury, along with eliminations of inter-company transactions.

This segment also includes divisions (Technology, Operations, Marketing, Human Resources, Finance, Credit and Risk Management and Corporate and Regulatory Administration) that provide a wide-range of support to the other income earning segments. Expenses incurred by these support units are charged to the business segments through an internal cost allocation process.

The decrease in the segment's key financial measures for the three and six months ended June 30,2006 compared to the same periods in 2005 was primarily due to lower net interest income partially offset by lower non-interest expenses and capital charges. The decrease in net interest income was due to higher funding costs associated with the company's deposit portfolio and increases in both rate and volume of the short-term borrowing portfolio. Non-interest expenses decreased due to reductions in stock-based compensation and separation expense. The capital charge was favorably impacted by a reduction in allocated market risk attributable to the Treasury unit.

## CORPORATE RISK PROFILE

## Credit Risk

The Company's credit risk position remained stable and strong during the first six months of 2006 with lower levels of internally criticized loans and nonperforming assets. The ratio of non-accrual loans and leases to total loans and leases of $0.08 \%$ at June 30, 2006 was slightly lower than $0.09 \%$ at December 31, 2005. Annualized net loan and lease charge-offs for the first six months of 2006 as a percent of average loans and leases outstanding was $0.16 \%$, a decrease from $0.25 \%$ from the same prior year period.

The Company's favorable credit risk profile reflected sustained growth in the Hawaii and Mainland economies and improving economic conditions in Guam as well as disciplined commercial and retail underwriting and portfolio management. The quality of the Hawaii-based portfolio continued to improve due to the local economy led by construction and real estate industries and record levels of domestic tourism despite sustained higher energy costs and increasing inflationary trends.

Relative to the Company's total loan and lease portfolio, domestic airline carriers continued to demonstrate a higher risk profile due to sustained high oil prices and marginal pricing power. In the evaluation of the Reserve for Credit Losses (the "Reserve"), the Company considered the current financial strain on airlines, which offset the impact of the improvement in other components of the loan portfolio. Table 14 below summarizes the Company's air transportation credit exposure.

Air Transportation Credit Exposure ${ }^{1}$ (Unaudited)
Table 14

| (dollars in thousands) | June 30, 2006 |  |  |  |  |  | Dec. 31, 2005 |  | June 30, 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Outstanding |  | UnusedCommitments |  | Total Exposure |  |  | Total Exposure |  | Total Exposure |
| Passenger Carriers Based In the United States | \$ | 68,213 | \$ | - | \$ | 68,213 | \$ | 68,829 | \$ | 86,385 |
| Passenger Carriers Based Outside the United States |  | 19,542 |  | - |  | 19,542 |  | 20,678 |  | 22,249 |
| Cargo Carriers |  | 13,240 |  | - |  | 13,240 |  | 13,240 |  | 13,475 |
| Total Air Transportation Credit Exposure | \$ | 100,995 | \$ | - | \$ | 100,995 | \$ | 102,747 | \$ | 122,109 |

1 Exposure includes loans, leveraged leases and operating leases.

Non-Performing Assets
Non-performing assets ("NPAs") consist of non-accrual loans and leases, foreclosed real estate and other non-performing investments. NPAs decreased by $\$ 1.1$ million from December 31, 2005 to $\$ 5.5$ million as of June 30, 2006.

The Company had impaired loans totaling less than $\$ 0.1$ million at June 30, 2006, unchanged from December 31, 2005.
Loans and Leases Past Due 90 Days or More and Still Accruing Interest
Consisting primarily of residential mortgages and personal unsecured lines of credit, accruing loans and leases past due 90 days or more were $\$ 2.8$ million at June 30, 2006, a slight decrease from December 31, 2005 resulting from positive resolutions of past due loans. Accruing loans and leases past due 90 days or more increased by $\$ 0.8$ million from March 31,2006 primarily due to timing of resolutions in the first quarter which acted to reduce this amount during that period.

Refer to Table 15 for further information on non-performing assets and accruing loans and leases past due 90 days or more.


The Company maintains a Reserve which consists of two components, the Allowance for Loan and Lease Losses ("Allowance") and a Reserve for Unfunded Commitments ("Unfunded Reserve"). The Reserve provides for the risk of credit losses inherent in the credit extension process and is based on a range of loss estimates derived from a comprehensive quarterly evaluation. The evaluation reflects analyses of individual borrowers and historical loss experience, supplemented as necessary by credit judgment to address observed changes in trends, conditions, other relevant environmental and economic factors, plus an amount for imprecision of estimates.

The Allowance and the Unfunded Reserve are both increased and decreased through the provisioning process. After considering the evaluation criteria above and net charge-offs, the changes in the Allowance and the Unfunded Reserve resulted in a $\$ 4.8$ million Provision being recorded for the six months ended June 30, 2006. As a result, the Allowance and the Unfunded Reserve were relatively unchanged from December 31, 2005.

The ratio of the Allowance to total loans and leases outstanding was $1.41 \%$ at June 30, 2006, a decrease of seven basis points from December 31 , 2005, primarily due to the increase in loans and leases outstanding.

A summary of the Reserve is presented in Table 16.

| (dollars in thousands) | Three Months Ended June 30, |  |  |  | Six Months EndedJune 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  | 2006 |  | 2005 |  |
| Balance at Beginning of Period | \$ | 96,167 | \$ | 109,906 | \$ | 96,167 | \$ | 113,596 |
| Loans and Leases Charged-Off |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | (677) |  | (581) |  | $(1,060)$ |  | $(1,155)$ |
| Consumer |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | (29) |  | (67) |  | (39) |  | (382) |
| Home Equity |  | (86) |  | (406) |  | (227) |  | (698) |
| Other Revolving Credit and Installment |  | $(4,467)$ |  | $(4,546)$ |  | $(8,721)$ |  | $(9,128)$ |
| Lease Financing |  | - |  | (29) |  | (12) |  | (63) |
| Total Loans and Leases Charged-Off |  | $(5,259)$ |  | $(5,629)$ |  | $(10,059)$ |  | $(11,426)$ |
| Recoveries on Loans and Leases Previously Charged-Off |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 1,445 |  | 211 |  | 1,740 |  | 753 |
| Commercial Mortgage |  | 335 |  | 32 |  | 424 |  | 94 |
| Lease Financing |  | - |  | 130 |  | - |  | 162 |
| Consumer |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 119 |  | 189 |  | 241 |  | 295 |
| Home Equity |  | 127 |  | 125 |  | 188 |  | 184 |
| Other Revolving Credit and Installment |  | 1,158 |  | 1,166 |  | 2,621 |  | 2,453 |
| Lease Financing |  | 6 |  | 33 |  | 15 |  | 52 |
| Total Recoveries on Loans and Leases Previously Charged-Off |  | 3,190 |  | 1,886 |  | 5,229 |  | 3,993 |
| Net Loan and Lease Charge-Offs |  | $(2,069)$ |  | $(3,743)$ |  | $(4,830)$ |  | $(7,433)$ |
| Provision for Credit Losses |  | 2,069 |  | - |  | 4,830 |  | - |
| Balance at End of Period ${ }^{1}$ | \$ | 96,167 | \$ | 106,163 | \$ | 96,167 | \$ | 106,163 |
|  |  |  |  |  |  |  |  |  |
| Components |  |  |  |  |  |  |  |  |
| Allowance for Loan and Lease Losses | \$ | 91,035 | \$ | 101,587 | \$ | 91,035 | \$ | 101,587 |
| Reserve for Unfunded Commitments |  | 5,132 |  | 4,576 |  | 5,132 |  | 4,576 |
| Total Reserve for Credit Losses | \$ | 96,167 | \$ | 106,163 | \$ | 96,167 | \$ | 106,163 |
|  |  |  |  |  |  |  |  |  |
| Average Loans and Leases Outstanding | \$ | 6,317,623 | \$ | 6,090,149 | \$ | 6,250,035 | \$ | 6,045,609 |
|  |  |  |  |  |  |  |  |  |
| Ratio of Net Loan and Lease Charge-Offs to Average Loans and Leases |  |  |  |  |  |  |  |  |
| Ratio of Allowance for Loans and Lease Losses to Loans and Leases |  |  |  |  |  |  |  |  |
| Outstanding |  | 1.41\% |  | 1.65\% |  | 1.41\% |  | 1.65\% |

1 Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.

## Market Risk

Market risk is the potential of loss arising from adverse changes in interest rates and prices. The Company is exposed to market risk as a consequence of the normal course of conducting its business activities. Financial products that expose the Company to market risk include investment securities, loans, deposits, debt and derivative financial instruments. The Company's market risk management process involves measuring, monitoring, controlling and managing risks that can significantly impact the Company's financial position and operating results. In this management process, market risks are balanced with expected returns in an effort to enhance earnings performance and shareholder value, while limiting the volatility of each. The activities associated with these market risks are categorized into "trading" and "other than trading."

The Company's trading activities include foreign currency and foreign exchange contracts that expose the Company to a minor degree of foreign currency risk. These transactions are primarily executed on behalf of customers and at times for the Company's own account.

The Company's "other than trading" activities include normal business transactions that expose the Company's balance sheet profile to varying degrees of market risk.

## Interest Rate Risk

The Company's balance sheet is sensitive to changes in the general level of interest rates. Interest rate risk arises primarily from the Company's normal business activities of making loans and taking deposits. Many other factors also affect the Company's exposure to changes in interest rates, such as general economic and financial conditions, historical pricing relationships and repricing characteristics of instruments.

The objective of the Company's interest rate risk management is to maximize Net Interest Income ("NII") over the short and long terms while operating within acceptable limits established for interest rate risk and maintaining adequate levels of funding and liquidity.

In managing interest rate risk, the Company, through the Asset/Liability Management Committee ("ALCO"), measures short term and long term sensitivities to changes in interest rates. ALCO utilizes several techniques to manage interest rate risk, which include shifting balance sheet mix or altering the interest rate characteristics of assets and liabilities, changing product pricing strategies, modifying investment portfolio characteristics, or using financial derivative instruments. Expected movements in interest rates are also considered in managing interest rate risk. Thus, as interest rates change, the Company will use different techniques to manage interest rate risk. While available as a tool to manage interest rate risk, the use of financial derivatives has been limited over the past several years.

NII Sensitivity - The Company utilizes NII simulations to analyze short term income sensitivities to changes in interest rates. Table 17 presents, as of June 30,2006 and 2005, the estimate of the change in NII during a quarterly time frame that would result from a gradual 100 and 200 basis point increase or decrease in interest rates, moving in parallel fashion over the entire yield curve, over the next 12 -month period, relative to the measured base case scenario for NII without any change in strategy. The Company's balance sheet continues to be asset-sensitive based on current assumptions. As a result, NII should generally increase from higher interest rates. To enhance and complement parallel interest rate shifts, additional non-parallel rate scenarios are simulated. These additional tests and analyses indicate that NII may decrease should the yield curve invert and stay inverted for a period of time. Conversely, if the yield curve should become positively sloped from its current relatively flat profile, NII may increase.

Net Interest Income Sensitivity Profile (Unaudited)
Table 17

| (dollars in thousands) | Change in Net Interest Income Per Quarter |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2006 |  |  | June 30, 2005 |  |  |
| Change in Interest Rates (basis points) |  |  |  |  |  |  |
| +200 | \$ | 306 | 0.3\% | \$ | 1,830 | 1.8\% |
| +100 |  | 407 | 0.4 |  | 1,119 | 1.1 |
| -100 |  | (306) | (0.3) |  | $(2,135)$ | (2.1) |
| -200 |  | $(1,121)$ | (1.1) |  | $(4,779)$ | (4.7) |

Market Value of Portfolio Equity ("MVPE") Sensitivity - The MVPE represents the Company's estimate of the discounted present value of net cash flows derived from individual tangible assets and liabilities and off-balance sheet financial arrangements. At June 30 , 2006 and 2005 , the MVPE was approximately $\$ 1.9$ billion. To measure long term exposure to changes in interest rates, the Company analyzes MVPE sensitivity. The MVPE sensitivity measures the net present value change in the Company's assets and liabilities from changes in interest rates. Table 18 presents, as of June 30 , 2006 and 2005 , the estimate of the change in MVPE that would occur from an instantaneous 100 and 200 basis point increase or decrease in interest rates, moving in a parallel fashion over the entire yield curve. Further enhancing the MVPE analysis are value-at-risk ("VAR"), key rate analysis, duration of equity and the exposure to basis risk and non-parallel yield curve shifts. There are inherent limitations to these measures; however, used along with the MVPE analysis, the Company obtains better overall insight for managing its exposure to changes in interest rates. Based on the additional analyses, the Company estimates its highest exposure is in scenarios where medium term rates rise faster than short and long term rates.

Market Value of Equity Sensitivity Profile (Unaudited)
Table 18

| (dollars in thousands) | Change in Market Value of Equity |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2006 |  |  | June 30, 2005 |  |  |
| Change in Interest Rates (basis points) |  |  |  |  |  |  |
| +200 | \$ | $(139,453)$ | (7.3)\% | \$ | $(71,498)$ | (3.9)\% |
| +100 |  | $(61,335)$ | (3.2) |  | $(15,982)$ | (0.9) |
| -100 |  | 18,630 | 1.0 |  | $(66,501)$ | (3.6) |
| -200 |  | $(43,664)$ | (2.3) |  | $(232,320)$ | (12.5) |

In addition, results of the interest rate risk exposures, particularly NII and MVPE sensitivities, duration of equity and VAR are measured against established ALCO guidelines. Within ALCO guidelines, NII and MVPE exposures are further managed based on forecasted interest rate changes and certain management targets. ALCO guidelines are determined by the amount of available capital and provide some flexibility in managing exposures to actual and expected changes in rates. Since the results are highly dependent on modeling assumptions, assumptions are reviewed and re-validated regularly.

## Liquidity Management

Liquidity is managed in an effort to ensure that the Company has continuous access to sufficient, reasonably priced funding to conduct its business and satisfy obligations in a normal manner.

The Bank is a member of the FHLB, which provides an additional source of short- and long-term funding. Outstanding borrowings from the FHLB were $\$ 77.5$ million at June 30, 2006, December 31, 2005 and June 30, 2005 at a weighted average rate of $3.80 \%$. A total of $\$ 2.5$ million will mature in less than one year.

Additionally, the Bank maintains a $\$ 1.0$ billion senior and subordinated bank note program. Under this facility, the Bank may issue additional notes provided that the aggregate amount outstanding does not exceed $\$ 1.0$ billion. Subordinated notes outstanding under this bank note program totaled $\$ 124.8$ million at June 30, 2006, December 31, 2005 and June 30, 2005 at a fixed interest rate of $6.875 \%$.

## Capital Management

The Company and the Bank are subject to regulatory capital requirements administered by the federal banking agencies. The Company's objective is to hold sufficient capital on a regulatory basis to exceed the minimum guidelines of a "well capitalized" financial institution, while over the long term optimize shareholder value, support asset growth, reflect risks inherent in its markets and provide protection against unforeseen losses.

At June 30, 2006, shareholders' equity totaled $\$ 666.7$ million, a $3.8 \%$ net decrease from December 31, 2005. The decrease in shareholders' equity during the first six months of 2006 was primarily attributable to share repurchases and dividends paid, largely offset by net income.

During the six months ended June 30, 2006, 1.2 million shares of common stock were repurchased under the repurchase program at an average cost of $\$ 52.73$ per share, totaling $\$ 62.9$ million. From the beginning of the share repurchase program in July 2001 through June 30, 2006, the Company repurchased a total of 41.2 million shares and returned nearly $\$ 1.4$ billion to its shareholders at an average cost of $\$ 33.88$ per share. On July 21, 2006, the Company's Board of Directors increased the authorization under the share repurchase program by an additional $\$ 100.0$ million. This new authorization, combined with the previously announced authorizations of $\$ 1.45$ billion, brings the total repurchase authority to $\$ 1.55$ billion. From July 1, 2006 through July 21 , 2006, the Company repurchased an additional 80,000 shares of common stock at an average cost of $\$ 48.61$ per share for a total of $\$ 3.9$ million, resulting in remaining buyback authority under the repurchase program of $\$ 151.2$ million.

In July 2006, the Company's Board of Directors declared a quarterly cash dividend of $\$ 0.37$ per share on the Company's outstanding shares. The dividend will be payable on September 15, 2006 to shareholders of record at the close of business on August 31, 2006.

Table 19 presents the regulatory capital and ratios as of June 30, 2006, December 31, 2005 and June 30, 2005.

| Regulatory Capital and Ratios (Unaudited) |  |  |  |
| :--- | :--- | ---: | ---: | ---: |

## Financial Outlook

The Company's previous earnings estimate of approximately $\$ 187$ million in net income for the full year of 2006 has been revised to reflect the $\$ 9$ million TIPRA adjustment. The Company currently expects net income for the full year of 2006 to be approximately $\$ 178$ million. Good credit quality is expected to allow the Provision to be lower than previously estimated, however the continued flatness of the yield curve and customers seeking higher return uses of cash is expected to reduce the previous estimate for net interest income during the second half of 2006. An analysis of credit quality is performed quarterly to determine the adequacy of the Reserve. This analysis determines the timing and amount of the Provision.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

See Management's Discussion and Analysis of Financial Condition and Results of Operations-Market Risk and Interest Rate Risk.

## Item 4. Controls and Procedures

The Company's management, including the Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities and Exchange Act of 1934, as amended (the "Exchange Act")) as of June 30 , 2006. Based on this evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of June 30, 2006. There were no changes in the Company's internal controls over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) that occurred during the second quarter of 2006 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

Part II. - Other Information

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

## Issuer Purchases of Equity Securities

| Period | Total Number of Shares Purchased ${ }^{1}$ |  | Average Price Paid Per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs |  | Dollar Value $t$ May Yet Be sed Under the or Programs ${ }^{2}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| April 1 - April 30, 2006 | 180,570 | \$ | 53.22 | 179,600 | \$ | 73,709,383 |
| May 1 - May 31, 2006 | 220,959 |  | 52.30 | 220,000 |  | 62,205,224 |
| June 1 - June 30, 2006 | 141,800 |  | 50.53 | 141,800 |  | 55,039,969 |
| Total | 543,329 |  | 52.14 | 541,400 |  |  |

[^3]
## Item 4. Submission of Matters to a Vote of Security Holders

At the annual shareholders meeting held on April 28, 2006, the following matters were submitted to a vote of the shareholders:
a. Election of Directors to the Board of Directors: *
S. Haunani Apoliona:

| Votes cast for: | $44,776,038$ |
| :--- | ---: |
| Votes withheld: | 856,775 |

Clinton R. Churchill:

| Votes cast for: | $44,946,981$ |
| :--- | ---: |
| Votes withheld: | 685,832 |
|  |  |
| David A. Heenan: |  |
| Votes cast for: | $44,190,728$ |
| Votes withheld: | $1,442,085$ |
| Allan R. Landon: |  |
|  |  |
| Votes cast for: | $44,400,001$ |
| Votes withheld: | $1,232,812$ |
|  |  |
| Kent T. Lucien: | $45,012,897$ |
|  | 619,916 |

b. Approval of Bank of Hawaii Corporation 2004 Stock and Incentive Compensation Plan**

| Votes cast for: | $34,803,707$ |
| :--- | ---: |
| Votes cast against: | $3,750,703$ |
| Broker non-votes: | $6,604,890$ |
| Abstentions: | 473,513 |

c. Ratification of Selection of an Independent Registered Public Accounting Firm - Ernst \& Young LLP

| Votes cast for: | $41,561,241$ |
| :--- | ---: |
| Votes cast against: | $3,915,545$ |
| Abstentions: | 156,027 |

[^4]Item 6. Exhibits

Exhibit Index
Exhibit Number

| 12 | Statement Regarding Computation of Ratios |
| :--- | :--- |
| 31.1 | Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, <br> Rule 13a-14(a)/15d-14(a), by Chief Executive Officer |
| 31.2 | Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, <br> Rule 13a-14(a)/15d-14(a), by Chief Financial Officer |
| 32 | Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of <br> 2002, by Chief Executive Officer and Chief Financial Officer. |

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: July 26, 2006
Bank of Hawaii Corporation and Subsidiaries

By: /s/ Allan R. Landon
Allan R. Landon
Chairman of the Board,
Chief Executive Officer and President

By: /s/ Richard C. Keene
Richard C. Keene
Chief Financial Officer

## EXHIBIT INDEX

Exhibit Number

12 Statement Regarding Computation of Ratios
31.1
31.2

32 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, Rule 13a-14(a)/15d-14(a), by Chief Executive Officer Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, Rule 13a-14(a)/15d-14(a), by Chief Financial Officer

Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, by Chief Executive Officer and Chief Financial Officer.

## Bank of Hawaii Corporation and Subsidiaries <br> Statement Regarding Computation of Ratios

| (dollars in thousands) | Six Months EndedJune 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  |
| Earnings: |  |  |  |  |
| 1. Income Before Income Taxes | \$ | 143,441 | \$ | 144,819 |
| 2. Plus: Fixed Charges Including Interest on Deposits |  | 74,114 |  | 42,566 |
| 3. Earnings Including Fixed Charges and Including Interest on Deposits |  | 217,555 |  | 187,385 |
| 4. Less: Interest on Deposits |  | 44,289 |  | 25,181 |
| 5. Earnings Excluding Interest on Deposits | \$ | 173,266 | \$ | 162,204 |
|  |  |  |  |  |
| Fixed Charges: |  |  |  |  |
| 6. Fixed Charges Including Interest on Deposits | \$ | 74,114 | \$ | 42,566 |
| 7. Less: Interest on Deposits |  | 44,289 |  | 25,181 |
| 8. Fixed Charges Excluding Interest on Deposits | \$ | 29,825 | \$ | 17,385 |
|  |  |  |  |  |
| Ratio of Earnings to Fixed Charges: |  |  |  |  |
| Including Interest on Deposits (Line 3 divided by Line 6) |  | 2.9x |  | 4.4 x |
| Excluding Interest on Deposits (Line 5 divided by Line 8) |  | 5.8x |  | 9.3 x |

## Bank of Hawaii Corporation and Subsidiaries <br> Rule 13a-14(a) Certifications

I, Allan R. Landon, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Bank of Hawaii Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and $15 \mathrm{~d}-15(\mathrm{e})$ ) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: July 26, 2006
/s/ Allan R. Landon
Allan R. Landon
Chairman of the Board,
Chief Executive Officer and President

## Bank of Hawaii Corporation and Subsidiaries <br> Rule 13a-14(a) Certifications

I, Richard C. Keene, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Bank of Hawaii Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and $15 \mathrm{~d}-15(\mathrm{e})$ ) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: July 26, 2006
/s/ Richard C. Keene
Richard C. Keene
Chief Financial Officer

## Bank of Hawaii Corporation and Subsidiaries

Section 1350 Certification,
as Adopted Pursuant to Section 906
of the Sarbanes-Oxley Act of 2002
We hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that the Form 10-Q of Bank of Hawaii Corporation (the "Issuer") for the quarterly period ended June 30, 2006 (the "Periodic Report"):

- fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934; and
- the information contained in the Periodic Report fairly presents, in all material respects, the financial condition and results of operations of the Issuer.

Date: July 26, 2006
$\frac{/ \mathrm{s} / \text { Allan R. Landon }}{\text { Allan R. Landon }}$
Chairman of the Board,
Chief Executive Officer and President
$\quad$ /s/ Richard C. Keene
Richard C. Keene
Chief Financial Officer

The foregoing certification is being furnished solely pursuant to 18 U.S.C. Section 1350 and is not being filed as part of the Periodic Report or as a separate disclosure document.


[^0]:    1 Prior period amounts restated to account for forfeitures and adjustment to dividend yield calculation.
    2 A Black-Scholes option pricing model was used to determine the fair values of the options granted.

[^1]:    ${ }^{1}$ The net interest margin is defined as net interest income, on a fully-taxable equivalent basis, as a percentage of average earning assets.
    2 The efficiency ratio is defined as non-interest expense divided by total revenue (net interest income and non-interest income).
    3 Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share for the quarter.

[^2]:    1 Non-performing loans are included in the respective average loan balances. Income, if any, on such loans is recognized on a cash basis.
    2 Interest income includes taxable-equivalent basis adjustment based upon a statutory tax rate of $35 \%$.

[^3]:    1 The months of April and May included 970 and 959 shares, respectively, purchased from employees in connection with stock option exercises. These shares were not purchased as part of the publicly announced program. The shares were purchased at the closing price of the Company's common stock on the dates of purchase. There were no shares purchased from employees in connection with stock option exercises in the month of June.
    2
    The Company repurchased shares during the second quarter of 2006 pursuant to its ongoing share repurchase program that was first announced in July 2001. On July 21 , 2006, the Company's Board of Directors increased the authorization under the share repurchase program by an additional $\$ 100.0$ million. This new authorization, combined with the previously announced authorizations of $\$ 1.45$ billion, brings the total repurchase authority to $\$ 1.55$ billion. From July 1, 2006 through July 21, 2006, the Company repurchased an additional 80,000 shares of common stock at an average cost of $\$ 48.61$ per share for a total of $\$ 3.9$ million, resulting in remaining buyback authority under the repurchase program of $\$ 151.2$ million. The program has no set expiration or termination date.

[^4]:    * The directors are elected by a plurality of the votes cast; therefore, votes cast in the election could not be recorded against or as an abstention, nor could broker non-votes be recorded.
    ** A broker non-vote had no effect on this proposal and an abstention had the same effect as a vote against the proposal.

