# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

(Mark One)

× Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended June 30, 2005

or

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from to

**Commission File Number 1-6887** 

# **BANK OF HAWAII CORPORATION**

(Exact name of registrant as specified in its charter)

Delaware (State of incorporation)

130 Merchant Street, Honolulu, Hawaii (Address of principal executive offices)

1-(888)-643-3888

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes 🗷 No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Yes 🗷 No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock, \$.01 Par Value; outstanding at July 22, 2005 - 51,846,908 shares

99-0148992 (IRS Employer Identification No.)

> 96813 (Zip Code)

# Bank of Hawaii Corporation Form 10-Q INDEX

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# Bank of Hawaii Corporation and Subsidiaries Consolidated Statements of Income (Unaudited)

		Three Mon June		Ended		Six Mon Jun	ths End e 30.	led
(dollars in thousands except per share amounts)		2005	,	2004		2005	,	2004
Interest Income								
Interest and Fees on Loans and Leases	\$	90,119	\$	80,346	\$	176,586	\$	161,774
Income on Investment Securities - Available for Sale		27,987		21,745		55,306		42,591
Income on Investment Securities - Held to Maturity		5,527		6,711		11,352		13,687
Deposits		36		1,646		59		2,877
Funds Sold		165		177		240		594
Other		271		865		720		1,723
Total Interest Income		124,105		111,490		244,263		223,246
Interest Expense		<u>, , , , , , , , , , , , , , , , , , , </u>		<u></u>		· · ·		<u> </u>
Deposits		13,577		8,560		25,181		17,760
Securities Sold Under Agreements to Repurchase		4,562		2,222		7,887		4,148
Funds Purchased		1,151		506		1,884		737
Short-Term Borrowings		45		13		77		28
Long-Term Debt		3,731		4,340		7,537		8,693
Total Interest Expense		23,066		15,641		42,566		31,366
Net Interest Income		101,039		95,849		201,697		191,880
Provision for Loan and Lease Losses				(3,500)				(3,500)
Net Interest Income After Provision for Loan and Lease Losses		101,039		99,349		201,697		195,380
Non-Interest Income								
Trust and Asset Management		14,058		12,995		28,680		26,859
Mortgage Banking		2,594		2,808		5,184		4,785
Service Charges on Deposit Accounts		9,569		9,540		19,748		19,490
Fees, Exchange, and Other Service Charges		15,211		14,243		29,047		27,482
Investment Securities Gains (Losses)		337		(37)		337		(37)
Insurance		4,330		4,926		10,118		9,584
Other		4,575		10,373		9,875		15,527
Total Non-Interest Income		50,674		54,848		102,989		103,690
Non-Interest Expense		· · · · ·				· · · · ·		· · · · ·
Salaries and Benefits		43,856		46,689		88,625		92,690
Net Occupancy Expense		9,189		9,543		18,734		18,929
Net Equipment Expense		5,377		5,799		10,848		11,763
Other		20,582		23,094		41,660		44,765
Total Non-Interest Expense		79,004		85,125		159,867		168,147
Income Before Income Taxes		72,709		69,072		144,819		130,923
Provision for Income Taxes		26,280		24,840		52,868		46,892
Net Income	\$	46.429	\$	44.232	\$	91,951	\$	84.031
Basic Earnings Per Share	\$	0.90	\$	0.84	\$	1.75	\$	1.57
Diluted Earnings Per Share	\$	0.90	\$	0.79	\$	1.69	\$	1.48
Dividends Declared Per Share	\$	0.33	\$	0.30	\$	0.66	\$	0.60
Basic Weighted Average Shares	Ψ	51,873,772	Ψ	52,491,874	Ψ	52,646,022	Ψ	53,389,261
Diluted Weighted Average Shares		53,403,781		55,662,415		54,250,018		56,710,653
		55,.05,.01	-	00,002,.10	-	.,,	-	20,710,000

# Bank of Hawaii Corporation and Subsidiaries Consolidated Statements of Condition (Unaudited)

(dollars in thousands)		June 30, 2005		December 31, 2004		June 30, 2004
Assets						
Interest-Bearing Deposits	\$	4,825	\$	4,592	\$	179,680
Investment Securities - Available for Sale						
Held in Portfolio		2,396,204		2,483,719		2,275,272
Pledged as Collateral		117,947		—		—
Investment Securities - Held to Maturity						(50.000
(Fair Value of \$522,993, \$585,836, and \$663,534)		526,767		589,908		679,382
Funds Sold		50,000		21,000		0.5(5
Loans Held for Sale		17,435		17,642		9,565
Loans and Leases		6,151,418		5,986,930		5,787,314
Allowance for Loan and Lease Losses		(101,587)		(106,796)		(124,904)
Net Loans	. <u></u>	6,049,831		5,880,134		5,662,410
Total Earning Assets		9,163,009		8,996,995		8,806,309
Cash and Non-Interest-Bearing Deposits		293,115		225,359		339,486
Premises and Equipment		137,907		146,095		149,128
Customers' Acceptance Liability		1,598		1,406		1,213
Accrued Interest Receivable		38,540		36,044		36,378
Foreclosed Real Estate		292		191		4,889
Mortgage Servicing Rights		18,239		18,769		20,819
Goodwill		34,959		36,216		36,216
Other Assets	<u>^</u>	372,031	<b></b>	305,116	<u>_</u>	294,331
Total Assets	\$	10,059,690	\$	9,766,191	\$	9,688,769
Liabilities						
Deposits	<u>^</u>		<u>^</u>		â	
Non-Interest-Bearing Demand	\$	1,918,749	\$	1,977,703	\$	1,939,580
Interest-Bearing Demand		1,641,873		1,536,323		1,464,207
Savings		2,967,993		2,960,351		2,976,108
Time		1,198,143		1,090,290		1,089,393
Total Deposits		7,726,758		7,564,667		7,469,288
Securities Sold Under Agreements to Repurchase		861,233		568,981		687,816
Funds Purchased		63,565		149,635		139,055
Short-Term Borrowings		9,894		15,000		11,055
Banker's Acceptances Outstanding		1,598		1,406		1,213
Retirement Benefits Payable		66,638		65,708		62,821
Accrued Interest Payable		8,617		7,021		7,169
Taxes Payable and Deferred Taxes		283,082		229,928		225,989
Other Liabilities		83,462		96,373		87,325
Long-Term Debt		242,674		252,638		297,600
Total Liabilities		9,347,521		8,951,357		8,989,331
Shareholders' Equity						
Common Stock (\$.01 par value); authorized 500,000,000 shares; issued / outstanding: June 2005 - 81,721,733 / 51,853,734, December 2004 - 81,711,752 / 54,960,857,						
June 2004 - 81,711,599 / 52,426,010		815		813		813
Capital Surplus		457,280		450,998		403,150
Accumulated Other Comprehensive Income (Loss)		(18,471)		(12,917)		(27,258)
Retained Earnings		1,339,119		1,282,425		1,251,689
Deferred Stock Grants		(7,166)		(8,433)		(9,391)
Treasury Stock, at Cost (Shares: June 2005 - 29,867,999,						
December 2004 - 26,750,895, June 2004 - 29,285,589)		(1,059,408)		(898,052)		(919,565)
Total Shareholders' Equity		712,169		814,834		699,438
Total Liabilities and Shareholders' Equity	\$	10,059,690	\$	9,766,191	\$	9,688,769

Bank of Hawaii Corporation and Subsidiaries Consolidated Statements of Shareholders' Equity (Unaudited)

	Total		Common Stock		Capital Surplus		Compre- hensive Income (Loss)	Retained Earnings	Deferred Stock Grants	Treasury Stock	Compre- hensive Income
\$	814,834	\$	813	\$	450,998 \$	5	(12,917) \$	1,282,425	\$ (8,433)	\$ (898,052)	
	91,951		_					91,951		— \$	91,951
	(5,554)		—		—		(5,554)		—	—	(5,554)
										\$	86,397
										-	
	21,499		2		6.282		_	(610)	1.267	14,558	
	(175,914)				_			_	_	(175,914)	
	(34,647)				_		_	(34,647)	_	_	
\$	712.169	\$	815	\$	457.280 \$	5	(18,471) \$	1.339.119	\$ (7.166)	\$ (1.059.408)	
_		-		-	·		<u> </u>				
\$	793,132	\$	807	\$	391.701 \$	5	(5.711) \$	5 1.199.077 5	\$ (8.309)	\$ (784.433)	
*		*		-			(1,, 1)	-,-,,,.,.	. (.,)	¢ (, ¢ ,, te e)	
	84.031						_	84.031	_	— \$	84,031
	.,							.,			,
	(21.547)		_		_		(21.547)	_	_	_	(21,547)
	( )- · /						( )- · · /			5	62,484
										+	.2,101
	32 028		6		11 449		_	803	(1.082)	20.852	
	- )						_		(1,082)		
			_					(32 222)		(155,704)	
¢		¢		¢	403 150 \$	c.	(27.258)		\$ (0.301)	\$ (010.565)	
	\$	91,951 (5,554) (175,914) (34,647) \$ 712,169 \$ 793,132 84,031 (21,547) 32,028 (155,984) (32,222)	21,499 (175,914) (34,647) <u>\$ 712,169</u> <u>\$ 793,132</u> <u>\$ 84,031</u> (21,547) <u>32,028</u> (155,984)	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$

# Bank of Hawaii Corporation and Subsidiaries Consolidated Statements of Cash Flows (Unaudited)

		Six Mon Jun	ths Ende e 30,	d
(dollars in thousands)		2005		2004
Operating Activities				
Net Income	\$	91,951	\$	84,03
Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities:	ψ	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	ψ	04,05
Provision for Loan and Lease Losses		_		(3,500
Goodwill Impairment		1,257		(5,500
Depreciation and Amortization		9.673		10,52
Amortization of Deferred Loan and Lease Fees, Net		(382)		(1,248
Amortization/Accretion of Premiums/Discounts on Investment Securities, Net		4.692		6.83
Deferred Stock Grants		2,572		2,44
Deferred Income Taxes		5,908		8,29
Net (Gain) Loss on Investment Securities		(337)		3
Proceeds from Sales of Loans Held for Sale		219,688		250,449
Originations of Loans Held for Sale		(219,481)		(250,803
Net Change in Other Assets and Other Liabilities		(28,070)		11,32
Net Cash Provided by Operating Activities		87.471		118,38
······································		07,171		110,50
Investing Activities				
Proceeds from Sales and Redemptions of Investment Securities - Available for Sale		324,008		347,70
Purchases of Investment Securities - Available for Sale		(366,619)		(671,520
Proceeds from Redemptions of Investment Securities - Held to Maturity		62,291		117,21
Purchases of Investment Securities - Held to Maturity		_		(70,238
Net Increase in Loans and Leases		(167,091)		(29,567
Premises and Equipment, Net		(1,485)		35
Net Cash Used by Investing Activities		(148,896)		(306,050
Financing Activities				
Net Increase in Demand Deposits		46,596		113,52
Net Increase in Savings Deposits		7,642		142,72
Net Increase (Decrease) in Time Deposits		107,853		(119,749
Net Increase in Short-Term Borrowings		201,076		243,38
Repayments of Long-Term Debt		(9,964)		(26,468
Proceeds from Issuance of Common Stock		15,772		23,38
Repurchase of Common Stock		(175,914)		(155,984
Cash Dividends Paid		(34,647)		(32,222
Net Cash Provided by Financing Activities		158,414		188,60
Increase in Cash and Cash Equivalents		96,989		93
Cash and Cash Equivalents at Beginning of Period		250,951		518,23
Cash and Cash Equivalents at End of Period	\$	347,940	\$	518,23
Cash and Cash Equivalents at End 01 r ei 100	\$	347,940	Э	519,16

#### Bank of Hawaii Corporation Notes to Consolidated Financial Statements (Unaudited)

#### Note 1. Summary of Significant Accounting Policies

Bank of Hawaii Corporation (the "Company") is a bank holding company providing a broad range of financial products and services to customers in Hawaii and the Pacific Islands (Guam, nearby islands and American Samoa). The Company's principal subsidiary is Bank of Hawaii (the "Bank"). All significant intercompany accounts and transactions have been eliminated in consolidation.

#### Basis of Presentation

The accompanying unaudited consolidated financial statements of the Company have been prepared in accordance with U.S. generally accepted accounting principles ("GAAP") for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, the consolidated financial statements reflect normal recurring adjustments necessary for a fair presentation of the results for the interim periods.

Certain prior period amounts have been reclassified to conform to current period classifications.

These statements should be read in conjunction with the audited consolidated financial statements and related notes included in the Company's 2004 Annual Report on Form 10-K. Operating results for the six months ended June 30, 2005 are not necessarily indicative of the results that may be expected for the year ending December 31, 2005.

#### Securities Sold Under Agreements to Repurchase

The Company enters into agreements under which it sells securities subject to an obligation to repurchase the same or similar securities ("repos"). Under these arrangements, the Company may transfer legal control over the assets but still retain effective control through an agreement that both entitles and obligates the Company to repurchase the assets. As a result, repurchase agreements are accounted for as collateralized financing arrangements and not as a sale and subsequent repurchase of securities. The obligation to repurchase the securities is reflected as a liability in the Consolidated Statements of Condition while the securities underlying the agreements remain in the respective asset accounts. If the secured party can re-sell or re-pledge the securities, they are classified as pledged securities in the Consolidated Statements of Condition. If the secured party cannot resell or re-pledge the securities, they are not separately identified.

#### Stock-Based Compensation

As permitted by the Statement of Financial Accounting Standards No. 123, *Accounting for Stock-Based Compensation* ("SFAS No. 123"), the Company currently accounts for share-based payments using the intrinsic value method permitted by Accounting Principles Board Opinion No. 25, *Accounting for Stock Issued to Employees* ("APB No. 25") and related interpretations. Accordingly, the Company recognizes no compensation cost for employee stock options that were granted with an exercise price equal to the market value of the underlying common stock on the date of grant.

The following table illustrates the effect on net income and earnings per share if the Company had applied the fair value recognition provisions of SFAS No. 123:

	 Three Moi June	 ded	Six Months Ended June 30,			
(dollars in thousands except per share and option data)	 2005	2004 <sup>1</sup>		2005		2004 <sup>1</sup>
Net Income, as reported	\$ 46,429	\$ 44,232	\$	91,951	\$	84,031
Less: Total Stock-Based Employee Compensation Expense Associated with Stock Options Determined Under Fair Value Method for All Option						
Awards, Net of Related Tax Effects <sup>2</sup>	(500)	(1,161)		(1,204)		(2,672)
Pro Forma Net Income	\$ 45,929	\$ 43,071	\$	90,747	\$	81,359
Earnings Per Share:						
Basic-as reported	\$ 0.90	\$ 0.84	\$	1.75	\$	1.57
Basic-pro forma	0.89	0.82		1.72		1.52
Diluted-as reported	0.87	0.79		1.69		1.48
Diluted-pro forma	0.86	0.77		1.67		1.43

<sup>&</sup>lt;sup>1</sup> Prior period amounts restated to account for forfeitures and adjustment to dividend yield calculation.

#### Recently Issued and Proposed Accounting Pronouncements

In December 2004, the Financial Accounting Standards Board ("FASB") issued SFAS No. 123 (revised 2004) ("SFAS No. 123(R)"), *Share-Based Payment*, which is a revision of SFAS No. 123. SFAS No. 123(R) supersedes APB No. 25 and amends FASB Statement No. 95, *Statement of Cash Flows*. SFAS No. 123(R) requires all share-based payments to employees, including grants of employee stock options, to be recognized as compensation expense through the income statement based on their fair values at issue date. Pro forma disclosure will no longer be an alternative. On April 14, 2005, the Securities and Exchange Commission announced that it would provide for a phased-in-implementation process for SFAS No. 123(R). Under this process, the Company will be required to adopt SFAS No. 123(R) no later than the beginning of the first fiscal year that begins after June 15, 2005. The Company plans to adopt SFAS No. 123(R) on January 1, 2006.

The Company plans to adopt SFAS No. 123(R) using the "modified prospective" method. Under this method, awards that are granted, modified, or settled after January 1, 2006, will be measured and accounted for in accordance with SFAS No. 123(R). Also under this method, expense will be recognized in the income statement for unvested awards that were granted prior to January 1, 2006, based upon the fair value determined at the grant date under SFAS No. 123.

The adoption of SFAS No. 123(R) will have an impact on the Company's results of operations, although it will have no impact on the Company's overall financial position. Had the Company adopted SFAS No. 123(R) in prior periods, the impact of that standard would have approximated the impact of SFAS No. 123 as described in the disclosure of pro forma net income and earnings per share shown in the table above.

<sup>&</sup>lt;sup>2</sup> A Black-Scholes option pricing model was used to determine the fair values of the options granted.

In July 2005, the FASB issued an exposure draft, FASB Staff Position ("FSP") No. FAS 13-a "*Accounting for a Change or Projected Change in the Timing of Cash Flows Relating to Income Taxes Generated by a Leveraged Lease Transaction*" ("FSP 13-a"). Under FSP 13-a, a revision in the timing of expected cash flows of a leveraged lease may require a recalculation of the original lease assumptions. A material change in the net investment in a leveraged lease using different cash flow assumptions would be recognized as a gain or loss in the period in which the assumptions are revised. The Company has entered into leveraged lease transactions that are currently under various stages of review by the Internal Revenue Service ("IRS"). The outcome of these reviews may change the timing of cash flows from these leases which may result in gain or loss recognition. Management is currently evaluating the potential effect of the proposed recognition provisions of FSP 13-a.

#### Note 2. Business Segments

The information under the caption "Business Segments" in Management's Discussion and Analysis of Financial Condition and Results of Operations is incorporated herein by reference.

#### Note 3. Pension Plans and Postretirement Benefit Plan

The components of net periodic cost for the aggregated pension plans and the postretirement benefit plan for the three and six months ended June 30, 2005 and 2004 are presented in the following table:

	Pension Benefits					<b>Postretirement Benefits</b>			
(dollars in thousands)		2005		2004		2005	2004		
Three Months Ended June 30,									
Service Cost	\$	—	\$		\$	285 \$	247		
Interest Cost		1,125		1,091		500	443		
Expected Return on Plan Assets		(1,185)		(1,182)					
Amortization of Unrecognized Net Transition Obligation		—		—		146	147		
Recognized Net Actuarial Loss (Gain)		421		328		(41)	(156)		
Total Net Periodic Cost	\$	361	\$	237	\$	890 \$	681		
Six Months Ended June 30,									
Service Cost	\$	_	\$	—	\$	540 \$	494		
Interest Cost		2,250		2,183		950	886		
Expected Return on Plan Assets		(2,370)		(2,364)			—		
Amortization of Unrecognized Net Transition Obligation		_		_		293	294		
Recognized Net Actuarial Loss (Gain)		841		656		(83)	(312)		
Total Net Periodic Cost	\$	721	\$	475	\$	1,700 \$	1,362		

There were no significant changes from the previously reported \$1.8 million in contributions expected to be paid during 2005.



#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### FORWARD-LOOKING STATEMENTS

This report, including the statements under the caption "Financial Outlook," contains forward-looking statements concerning, among other things, the economic and business environment in the Company's service area and elsewhere, credit quality, the expected level of loan and lease loss provisioning, anticipated net income and other financial and business matters in future periods. The Company's forward-looking statements are based on numerous assumptions, any of which could prove to be inaccurate and actual results may differ materially from those projected for a variety of reasons, including, but not limited to: 1) unanticipated changes in business and economic conditions, the competitive environment, fiscal and monetary policies, legislation in Hawaii and the other markets the Company serves, or the timing and interpretation of accounting standards; 2) changes in the Company's credit quality or risk profile which may increase or decrease the required level of the reserve for credit losses; 3) changes in market interest rates that may affect the Company's repurchases and repayment of maturing debt; 5) real or threatened acts of war or terrorist activity affecting business conditions; and 6) adverse weather and other natural conditions impacting the Company and its customers' operations. Words such as "believes," "anticipates," "expects," "intends," "targeted" and similar expressions are intended to identify forward-looking statements but are not exclusive means of identifying such statements. The Company does not undertake any obligation to update forward-looking statements to reflect later events or circumstances.

### **OVERVIEW**

The Company is in the second year of its 2004-2006 plan (the "Plan"), which continues to build on the objective of maximizing shareholder value over time. This objective was established in the previous three-year strategic plan.

The Plan consists of five key elements:

- Accelerate revenue growth in our island markets
- Better integrate our business segments
- Continue to develop our management teams
- Improve operating efficiency
- Maintain a culture of dependable risk and capital management

During the first six months of 2005, the Company continued to meet the key financial objectives of the Plan. Total revenue, consisting of net interest income and non-interest income, for the first six months of 2005, increased 3% from the same prior year period. As of June 30, 2005, loans and leases outstanding increased 6% and deposits increased 3% compared to June 30, 2004.

The Company continues to better integrate the Company's three primary business segments – Retail Banking, Commercial Banking and the Investment Services Group – through improved processes, training and communications. As a result, the needs of the Company's customers are better addressed and customer relationships continue to strengthen.

The Company utilizes various financial measures to evaluate its performance against the objectives of the Plan, many of which are discussed below.

Operating efficiency improved in the first six months of 2005 compared to the same period in 2004, as the Company continues to improve processes. The efficiency ratio for the first six months of 2005 was 52.47% compared to 56.89% in the same period in 2004. Operating income, which is defined as the income before the provision for loan and lease losses and income taxes increased 13.7% in the first six months of 2005 compared to 2004.

The management of both risk and capital continues to be dependable and disciplined in 2005. As of June 30, 2005, the ratio of non-accrual loans to total loans was 0.16% and the leverage ratio was 7.18%.

The Company's net income for the first six months of 2005 was \$92.0 million, an increase of 9% from \$84.0 million reported in the same prior year period. Additional results for the first six months of 2005 compared to the same period in 2004 were as follows:

- Diluted earnings per share were \$1.69, an increase of 14%
- The net interest margin was 4.39%, an increase of 16 basis points
- Return on average assets increased to 1.87% from 1.73%
- Return on average equity increased to 24.78% from 22.03%

The Company's overall financial results are more fully discussed in the following sections of this report.

Table 1 presents the Company's financial highlights for the three and six months ended June 30, 2005 and 2004.

# Highlights (Unaudited)

	Three Months Ended June 30,				_	Six Mont June	led
(dollars in thousands except per share amounts)		2005		2004		2005	 2004
For the Period:							
Interest Income	\$	124,105	\$	111,490	\$	244,263	\$ 223,246
Net Interest Income		101,039		95,849		201,697	191,880
Net Income		46,429		44,232		91,951	84,031
Basic Earnings Per Share		0.90		0.84		1.75	1.57
Diluted Earnings Per Share		0.87		0.79		1.69	1.48
Dividends Declared Per Share		0.33		0.30		0.66	0.60
Net Income to Average Total Assets (ROA)		1.87%	ó	1.80%	Ď	1.87%	1.73%
Net Income to Average Shareholders' Equity (ROE)		25.98		24.28		24.78	22.03
Net Interest Margin <sup>1</sup>		4.36		4.17		4.39	4.23
Efficiency Ratio <sup>2</sup>		52.07		56.49		52.47	56.89
Average Assets	\$	9,969,243	\$	9,893,303	\$	9,907,845	\$ 9,785,603
Average Loans and Leases		6,090,149		5,772,926		6,045,609	5,757,647
Average Deposits		7,747,331		7,371,388		7,717,729	7,345,645
Average Shareholders' Equity		716,767		732,652		748,344	766,950
Average Equity to Average Assets		7.19%	Ó	7.41%	Ď	7.55%	7.84%

		June		
		 2005		2004
At Period End:				
Net Loans		\$ 6,049,831	\$	5,662,410
Total Assets		10,059,690		9,688,769
Deposits		7,726,758		7,469,288
Long-Term Debt		242,674		297,600
Shareholders' Equity		712,169		699,438
Allowance to Loans and Leases Outstanding		1.65%	)	2.16%
Dividend Payout Ratio		37.71		38.22
Leverage Ratio		7.18		7.16
Book Value Per Common Share		\$ 13.73	\$	13.34
Employees (FTE)		2,561		2,683
Branches and offices		86		89
Market Price Per Share of Common Stock for the Quarter Ended:				
	Closing	\$	\$	45.22
	High	51.30		46.84
	Low	43.82		40.97

<sup>1</sup> The net interest margin is defined as net interest income, on a fully-taxable equivalent basis, as a percentage of average earning assets.

 $^2$  The efficiency ratio is defined as non-interest expense divided by total revenue (net interest income and non-interest income).

#### ANALYSIS OF STATEMENT OF INCOME

#### Net Interest Income

Net interest income on a taxable equivalent basis for the three and six month periods ended June 30, 2005 increased \$5.2 million and \$9.8 million, respectively, or a 5% change for both periods compared to the same periods in 2004. The net interest margin for the three months ended June 30, 2005 was 4.36%, a 19 basis point increase from the same prior year period. The net interest margin for the first six months of 2005 was 4.39%, a 16 basis point increase from the same period in 2004. The increase in net interest income was primarily a result of higher income earned on the investment securities and loans portfolio. The increase in interest income on the investment securities portfolio was due to an increase in average balances resulting from better utilization of the Company's liquidity and reduction in prepayments on mortgage-backed securities. Interest income on commercial and industrial loans increased primarily due to higher average yields earned, which was consistent with increases in benchmark interest rates, and an increase in average balances. Home equity loans experienced higher interest income due to re-pricing of initial introductory rates to fully indexed rates and increases in the average balance outstanding resulting from promotions. Partially offsetting these positive increases in interest income was an increase in interest expense due mainly to the increase in short-term interest rates. As a result of the Federal Reserve increasing short-term interest rates, the average federal funds rate was 172 basis points higher for the six months ended June 30, 2005 compared to the same prior year period. In comparison, the Company's average interest-bearing deposits rates increased by 22 basis points.

Average balances, related interest income and expenses and resulting yields and rates are presented in Table 2. An analysis of change in net interest income is presented in Table 3.

# Consolidated Average Balances and Interest Rates - Taxable Equivalent Basis (Unaudited)

	Yield/ Rate 2.17% 2.68 4.41 4.06 5.57 5.99 5.69 5.81 5.62 8.32 5.83 3.32 3.81 5.86 2.42 5.32	120.1 2,068.7 714.8 18.1 844.8 100.4 636.5 2,299.6 667.1 511.9 191.8 505.5 5,757.6 77.8	Income/ Expense \$ 2.8 0.6 42.6 13.7 0.5 20.4 2.0 17.2 65.5 28.7 11.9 4.6 11.0 161.3 1.8	Yield/ Rate 1.76% 0.99 4.13 3.83 5.45 4.86 4.05 5.42 5.70 8.67 4.68 4.70 4.35 5.62 4.45
Earning Assets       1       2       2.36%       \$       408.8       \$       1.6       1.62%       \$       5.4       \$       0.1         Funds Sold       23.1       0.2       2.86       71.3       0.2       0.99       17.9       0.2         Investment Securities       23.1       0.2       2.86       71.3       0.2       0.99       17.9       0.2         Available for Sale       2.542.5       28.0       4.41       2.148.9       21.8       4.06       2.57.0       55.4         Held to Maturity       54.4       5.5       4.06       709.8       6.7       3.78       559.3       11.4         Loans Held for Sale       15.1       0.2       5.72       20.7       0.3       5.54       14.1       0.4         Loans and Leases 1       0.0       21       5.91       100.4       0.9       3.80       132.5       3.7         Commercial Mortgage       2,343.9       33.1       5.64       2,281.8       32.2       5.65       2,338.0       65.7         Other Revolving Credit and       1       179.0       10.8       6.01       534.6       6.1       4.63       699.0       20.2       20.2	2.17% 2.68 4.41 4.06 5.57 5.69 5.69 5.69 5.81 5.62 8.32 5.83 3.32 5.83 3.32 5.86 2.42	\$ 329.2 120.1 2,068.7 714.8 18.1 844.8 100.4 636.5 2,299.6 667.1 511.9 191.8 505.5 5,757.6 77.8	\$ 2.8 0.6 42.6 13.7 0.5 20.4 2.0 17.2 65.5 28.7 11.9 4.6 11.0 161.3	$1.76\% \\ 0.99 \\ 4.13 \\ 3.83 \\ 5.45 \\ 4.86 \\ 4.05 \\ 5.42 \\ 5.70 \\ 8.67 \\ 4.68 \\ 4.70 \\ 4.35 \\ 5.62 \\ 1.75 \\$
Interest-Bearing Deposits         \$         6.0         \$         —         2.36%         \$         408.8         \$         1.6         1.62%         \$         5.4         \$         0.1           Funds Sold         23.1         0.2         2.86         71.3         0.2         0.99         17.9         0.2           Investment Securities	2.68 4.41 4.06 5.57 5.99 5.69 5.81 5.62 8.32 5.83 3.32 3.81 5.86 2.42	120.1 2,068.7 714.8 18.1 844.8 100.4 636.5 2,299.6 667.1 511.9 191.8 505.5 5,757.6 77.8	0.6 42.6 13.7 0.5 20.4 2.0 17.2 65.5 28.7 11.9 4.6 11.0 161.3	0.99 4.13 3.83 5.45 4.86 4.05 5.42 5.70 8.67 4.68 4.70 4.35 5.62
Funds Sold       23.1       0.2       2.86       71.3       0.2       0.99       17.9       0.2         Investment Securities       Available for Sale       2,542.5       28.0       4.41       2,148.9       21.8       4.06       2,517.0       55.4         Held to Maturity       544.1       5.5       4.06       709.8       6.7       3.78       559.3       11.4         Loans Held for Sale       15.1       0.2       5.72       20.7       0.3       5.54       14.1       0.4         Loans and Leases <sup>1</sup> Commercial and Industrial       945.0       14.3       6.07       845.2       10.3       4.90       924.8       27.5         Construction       140.9       2.1       5.91       100.4       0.9       3.80       132.5       3.7         Commercial Mortgage       599.3       8.8       5.89       638.9       8.6       5.39       602.6       17.4         Residential Mortgage       2,343.9       33.1       5.64       2,281.8       32.2       5.65       2,338.0       65.7         Other Revolving Credit and Installment       739.6       15.4       8.37       683.2       14.4       8.51       738.2       30.5	2.68 4.41 4.06 5.57 5.99 5.69 5.81 5.62 8.32 5.83 3.32 3.81 5.86 2.42	120.1 2,068.7 714.8 18.1 844.8 100.4 636.5 2,299.6 667.1 511.9 191.8 505.5 5,757.6 77.8	0.6 42.6 13.7 0.5 20.4 2.0 17.2 65.5 28.7 11.9 4.6 11.0 161.3	0.99 4.13 3.83 5.45 4.86 4.05 5.42 5.70 8.67 4.68 4.70 4.35 5.62
Investment Securities         Available for Sale         2,542,5         28,0         4,41         2,148,9         21.8         4,06         2,517,0         55.4           Held to Maturity         544,1         5.5         4,06         709,8         6.7         3,78         559,3         11.4           Loans Held for Sale         15.1         0.2         5,72         20.7         0.3         5,54         14.1         0.4           Loans and Leases <sup>1</sup>	4.41 4.06 5.57 5.69 5.69 5.81 5.62 8.32 5.83 3.32 3.81 5.86 2.42	2,068.7 714.8 18.1 844.8 100.4 636.5 2,299.6 667.1 511.9 191.8 505.5 5,757.6 77.8	42.6 13.7 0.5 20.4 2.0 17.2 65.5 28.7 11.9 4.6 11.0 161.3	4.13 3.83 5.45 4.86 4.05 5.42 5.70 8.67 4.68 4.70 4.68 4.70 4.35 5.62
Available for Sale         2,542.5         28.0         4.41         2,148.9         21.8         4.06         2,517.0         55.4           Held to Maturity         544.1         5.5         4.06         709.8         6.7         3.78         559.3         11.4           Loans Held for Sale         15.1         0.2         5.72         20.7         0.3         5.54         14.1         0.4           Loans and Leases <sup>1</sup>	4.06 5.57 5.99 5.69 5.81 5.62 8.32 5.83 3.32 3.81 5.86 2.42	714.8 18.1 844.8 100.4 636.5 2,299.6 667.1 511.9 191.8 505.5 <u>5,757.6</u> 77.8	13.7 0.5 20.4 2.0 17.2 65.5 28.7 11.9 4.6 11.0 161.3	3.83 5.45 4.86 4.05 5.42 5.70 8.67 4.68 4.70 4.35 5.62
Held to Maturity         544.1         5.5         4.06         709.8         6.7         3.78         559.3         11.4           Loans Held for Sale         15.1         0.2         5.72         20.7         0.3         5.54         14.1         0.4           Loans and Leases <sup>1</sup> Commercial and Industrial         945.0         14.3         6.07         845.2         10.3         4.90         924.8         27.5           Commercial Mortgage         599.3         8.8         5.89         638.9         8.6         5.39         602.6         17.4           Residential Mortgage         2,343.9         33.1         5.64         2,281.8         32.2         5.65         2,338.0         65.7           Other Revolving Credit and Installment         739.6         15.4         8.37         683.2         14.4         8.51         738.2         30.5           Purchased Home Equity         719.0         10.8         6.01         534.6         6.1         4.63         699.0         20.2           Purchased Home Equity         103.3         0.8         3.06         178.8         1.9         4.16         110.0         1.8           Lease Financing         499.2         4.7         3.74	4.06 5.57 5.99 5.69 5.81 5.62 8.32 5.83 3.32 3.81 5.86 2.42	714.8 18.1 844.8 100.4 636.5 2,299.6 667.1 511.9 191.8 505.5 <u>5,757.6</u> 77.8	13.7 0.5 20.4 2.0 17.2 65.5 28.7 11.9 4.6 11.0 161.3	3.83 5.45 4.86 4.05 5.42 5.70 8.67 4.68 4.70 4.35 5.62
Loans Held for Sale         15.1         0.2         5.72         20.7         0.3         5.54         14.1         0.4           Loans and Leases 1	5.57 5.99 5.69 5.81 5.62 8.32 5.83 3.32 3.81 5.86 2.42	18.1 844.8 100.4 636.5 2,299.6 667.1 511.9 191.8 505.5 5,757.6 77.8	0.5 20.4 2.0 17.2 65.5 28.7 11.9 4.6 11.0 161.3	5.45 4.86 4.05 5.42 5.70 8.67 4.68 4.70 4.35 5.62
Loans and Leases <sup>1</sup> Commercial and Industrial       945.0       14.3       6.07       845.2       10.3       4.90       924.8       27.5         Construction       140.9       2.1       5.91       100.4       0.9       3.80       132.5       3.7         Commercial Mortgage       2,343.9       33.1       5.64       2,281.8       32.2       5.65       2,338.0       65.7         Other Revolving Credit and Installment       739.6       15.4       8.37       683.2       14.4       8.51       738.2       30.5         Home Equity       719.0       10.8       6.01       534.6       6.1       4.63       699.0       20.2         Purchased Home Equity       103.3       0.8       3.06       178.8       1.9       4.16       110.0       1.8         Lease Financing       499.2       4.7       3.74       510.1       5.6       6.045.6       176.2         Other       66.3       0.3       1.64       78.1       0.9       4.45       60.1       0.7         Total Leans and Leases       6.090.0       5.91       5.773.0       80.0       5.56       6.045.6       176.2         Other       66.3       0.3	5.99 5.69 5.81 5.62 8.32 5.83 3.32 3.81 5.86 2.42	844.8 100.4 636.5 2,299.6 667.1 511.9 191.8 505.5 5,757.6 77.8	20.4 2.0 17.2 65.5 28.7 11.9 4.6 11.0 161.3	4.86 4.05 5.42 5.70 8.67 4.68 4.70 4.35 5.62
Commercial and Industrial         945.0         14.3         6.07         845.2         10.3         4.90         924.8         27.5           Construction         140.9         2.1         5.91         100.4         0.9         3.80         132.5         3.7           Commercial Mortgage         599.3         8.8         5.89         638.9         8.6         5.39         602.6         17.4           Residential Mortgage         2,343.9         33.1         5.64         2,281.8         32.2         5.65         2,338.0         65.7           Other Revolving Credit and Installment         739.6         15.4         8.37         683.2         14.4         8.51         738.2         30.5           Home Equity         719.0         10.8         6.01         534.6         6.1         4.63         699.0         20.2           Purchased Home Equity         103.3         0.8         3.06         178.8         1.9         4.16         110.0         1.8           Lease Financing         499.2         4.7         3.74         510.1         5.6         4.38         500.5         9.4           Other         66.3         0.3         1.64         78.1         0.9         4.45	5.69 5.81 5.62 8.32 5.83 3.32 3.81 5.86 2.42	100.4 636.5 2,299.6 667.1 511.9 191.8 505.5 5,757.6 77.8	$2.0 \\ 17.2 \\ 65.5 \\ 28.7 \\ 11.9 \\ 4.6 \\ 11.0 \\ 161.3 \\ -$	4.05 5.42 5.70 8.67 4.68 4.70 4.35 5.62
Construction         140.9         2.1         5.91         100.4         0.9         3.80         132.5         3.7           Commercial Mortgage         599.3         8.8         5.89         638.9         8.6         5.39         602.6         17.4           Residential Mortgage         2,343.9         33.1         5.64         2,281.8         32.2         5.65         2,338.0         65.7           Other Revolving Credit and Installment         739.6         15.4         8.37         683.2         14.4         8.51         738.2         30.5           Home Equity         719.0         10.8         6.01         534.6         6.1         4.63         699.0         20.2           Purchased Home Equity         103.3         0.8         3.06         178.8         1.9         4.16         110.0         1.8           Lease Financing         499.2         4.7         3.74         510.1         5.6         4.38         500.5         9.4           Total Leases         6.090.2         90.0         5.91         5.773.0         80.0         5.56         6.045.6         176.2           Other         66.3         0.3         1.64         778.1         0.9         4.45	5.69 5.81 5.62 8.32 5.83 3.32 3.81 5.86 2.42	100.4 636.5 2,299.6 667.1 511.9 191.8 505.5 5,757.6 77.8	$2.0 \\ 17.2 \\ 65.5 \\ 28.7 \\ 11.9 \\ 4.6 \\ 11.0 \\ 161.3 \\ -$	4.05 5.42 5.70 8.67 4.68 4.70 4.35 5.62
Commercial Mortgage         599.3         8.8         5.89         638.9         8.6         5.39         602.6         17.4           Residential Mortgage         2,343.9         33.1         5.64         2,281.8         32.2         5.65         2,338.0         65.7           Other Revolving Credit and Installment         739.6         15.4         8.37         683.2         14.4         8.51         738.2         30.5           Home Equity         719.0         10.8         6.01         534.6         6.1         4.63         699.0         20.2           Purchased Home Equity         103.3         0.8         3.06         178.8         1.9         4.16         110.0         1.8           Lease Financing         499.2         4.7         3.74         510.1         5.66         6.045.6         176.2           Other         66.3         0.3         1.64         78.1         0.9         4.45         60.1         0.7           Total Loans and Leases         6.090.2         90.0         5.91         5.773.0         80.0         5.56         6.045.6         176.2           Other         66.3         0.3         1.64         78.1         0.9         4.45         60.1	5.81 5.62 8.32 5.83 3.32 3.81 5.86 2.42	636.5 2,299.6 667.1 511.9 191.8 505.5 5,757.6 77.8	17.2 65.5 28.7 11.9 4.6 11.0 161.3	5.42 5.70 8.67 4.68 4.70 4.35 5.62
Residential Mortgage         2,343.9         33.1         5.64         2,281.8         32.2         5.65         2,338.0         65.7           Other Revolving Credit and Installment         739.6         15.4         8.37         683.2         14.4         8.51         738.2         30.5           Home Equity         719.0         10.8         6.01         534.6         6.1         4.63         699.0         20.2           Purchased Home Equity         103.3         0.8         3.06         178.8         1.9         4.16         110.0         1.8           Lease Financing         499.2         4.7         3.74         510.1         5.6         4.38         500.5         9.4           Total Leases         6.090.2         90.0         5.91         5.773.0         80.0         5.56         6.045.6         176.2           Other         66.3         0.3         1.64         78.1         0.9         4.45         60.1         0.7           Total Earning Assets <sup>2</sup> 9.287.3         124.2         5.35         9.210.6         111.5         4.86         9.219.4         244.4           Cash and Non-Interest-Bearing Deposits         305.8         306.3         310.6         317.8     <	5.62 8.32 5.83 3.32 3.81 5.86 2.42	2,299.6 667.1 511.9 191.8 505.5 5,757.6 77.8	65.5 28.7 11.9 4.6 11.0 161.3	5.70 8.67 4.68 4.70 4.35 5.62
Other Revolving Credit and Installment         739.6         15.4         8.37         683.2         14.4         8.51         738.2         30.5           Home Equity         719.0         10.8         6.01         534.6         6.1         4.63         699.0         20.2           Purchased Home Equity         103.3         0.8         3.06         178.8         1.9         4.16         110.0         1.8           Lease Financing         499.2         4.7         3.74         510.1         5.6         4.38         500.5         9.4           Total Leases         6,090.2         90.0         5.91         5,773.0         80.0         5.56         6,045.6         176.2           Other         66.3         0.3         1.64         78.1         0.9         4.45         60.1         0.7           Total Earning Assets         2         9,287.3         124.2         5.35         9,210.6         111.5         4.86         9,219.4         244.4           Cash and Non-Interest-Bearing Deposits         305.8         306.3         310.6         00         00         00         00         0.0         0.0         0.0         0.0         0.0         0.0         0.0         0.0	8.32 5.83 3.32 3.81 5.86 2.42	667.1 511.9 191.8 505.5 5,757.6 77.8	28.7 11.9 4.6 11.0 161.3	8.67 4.68 4.70 4.35 5.62
Installment         739.6         15.4         8.37         683.2         14.4         8.51         738.2         30.5           Home Equity         719.0         10.8         6.01         534.6         6.1         4.63         699.0         20.2           Purchased Home Equity         103.3         0.8         3.06         178.8         1.9         4.16         110.0         1.8           Lease Financing         499.2         4.7         3.74         510.1         5.6         4.38         500.5         9.4           Total Loans and Leases         6.090.2         90.0         5.91         5.773.0         80.0         5.56         6.045.6         176.2           Other         66.3         0.3         1.64         78.1         0.9         4.45         60.1         0.7           Total Earning Assets <sup>2</sup> 9.287.3         124.2         5.35         9.210.6         111.5         4.86         9.219.4         244.4           Cash and Non-Interest-Bearing Deposits         305.8         306.3         310.6         310.6           Other Assets         376.1         376.4         377.8         377.8         310.6           Interest-Bearing Liabilities Interest-Bearing Deposits         <	5.83 3.32 3.81 5.86 2.42	511.9 191.8 505.5 5,757.6 77.8	11.9 4.6 11.0 161.3	4.68 4.70 4.35 5.62
Home Equity         719.0         10.8         6.01         534.6         6.1         4.63         699.0         20.2           Purchased Home Equity         103.3         0.8         3.06         178.8         1.9         4.16         110.0         1.8           Lease Financing         499.2         4.7         3.74         510.1         5.6         4.38         500.5         9.4           Total Loans and Leases         6.090.2         90.0         5.91         5.773.0         80.0         5.56         6.045.6         176.2           Other         66.3         0.3         1.64         78.1         0.9         4.45         60.1         0.7           Total Earning Assets <sup>2</sup> 9.287.3         124.2         5.35         9.210.6         111.5         4.86         9.219.4         244.4           Cash and Non-Interest-Bearing Deposits         305.8         306.3         310.6         310.6         0         310.6         0         0         111.5         4.86         9.219.4         244.4         377.8         376.4         377.8         377.8         310.6         0         310.6         0         0         0         0         0         0         0         0         <	5.83 3.32 3.81 5.86 2.42	511.9 191.8 505.5 5,757.6 77.8	11.9 4.6 11.0 161.3	4.68 4.70 4.35 5.62
Purchased Home Equity         103.3         0.8         3.06         178.8         1.9         4.16         110.0         1.8           Lease Financing         499.2         4.7         3.74         510.1         5.6         4.38         500.5         9.4           Total Leases         6.090.2         90.0         5.91         5.773.0         80.0         5.56         6.045.6         176.2           Other         66.3         0.3         1.64         78.1         0.9         4.45         60.1         0.7           Total Earning Assets         9.287.3         124.2         5.35         9.210.6         111.5         4.86         9.219.4         244.4           Cash and Non-Interest-Bearing Deposits         305.8         306.3         310.6         00         00         00         0.44         377.8         310.6         00         0.7         0.3         1.64         376.4         377.8         310.6         00         0.7         0.8         306.3         310.6         00         0.7         0.7         0.3         1.64         377.8         376.1         376.4         377.8         377.8         39.990.7         39.990.7         39.990.7         39.990.7         39.990.7         39	3.32 3.81 5.86 2.42	191.8 505.5 5,757.6 77.8	4.6 11.0 161.3	4.70 4.35 5.62
Lease Financing         499.2         4.7         3.74         510.1         5.6         4.38         500.5         9.4           Total Loans and Leases         6,090.2         90.0         5.91         5,773.0         80.0         5.56         6,045.6         176.2           Other         66.3         0.3         1.64         78.1         0.9         4.45         60.1         0.7           Total Earning Assets <sup>2</sup> 9,287.3         124.2         5.35         9,210.6         111.5         4.86         9,219.4         244.4           Cash and Non-Interest-Bearing Deposits         305.8         306.3         310.6         310.6           Other Assets         376.1         376.4         377.8         377.8         377.8           Total Assets         \$ 9,969.2         \$ 9,893.3         \$ 9,907.8         9,907.8	3.81 5.86 2.42	505.5 5,757.6 77.8	11.0 161.3	4.35 5.62
Total Loans and Leases         6,090.2         90.0         5.91         5,773.0         80.0         5.56         6,045.6         176.2           Other         66.3         0.3         1.64         78.1         0.9         4.45         60.1         0.7           Total Earning Assets <sup>2</sup> 9,287.3         124.2         5.35         9,210.6         111.5         4.86         9,219.4         244.4           Cash and Non-Interest-Bearing Deposits         305.8         306.3         310.6         310.6           Other Assets         376.1         376.4         377.8         310.6         310.6           Interest-Bearing Liabilities Interest-Bearing Deposits         \$ 9,969.2         \$ 9,893.3         \$ 9,907.8         \$ 9,907.8	5.86 2.42	5,757.6 77.8	161.3	5.62
Other         66.3         0.3         1.64         78.1         0.9         4.45         60.1         0.7           Total Earning Assets <sup>2</sup> 9,287.3         124.2         5.35         9,210.6         111.5         4.86         9,219.4         244.4           Cash and Non-Interest-Bearing Deposits         305.8         306.3         310.6         0.7           Other Assets         376.1         376.4         377.8         310.6         0.7           Interest-Bearing Liabilities Interest-Bearing Deposits         \$ 9,969.2         \$ 9,893.3         \$ 9,907.8         306.3	2.42	77.8		
Other         66.3         0.3         1.64         78.1         0.9         4.45         60.1         0.7           Total Earning Assets <sup>2</sup> 9,287.3         124.2         5.35         9,210.6         111.5         4.86         9,219.4         244.4           Cash and Non-Interest-Bearing Deposits         305.8         306.3         310.6         310.6           Other Assets         376.1         376.4         377.8         9,907.8         9,907.8           Interest-Bearing Liabilities Interest-Bearing Deposits         5         9,969.2         \$         9,893.3         \$         9,907.8		77.8	1.8	4 4 5
Total Earning Assets <sup>2</sup> 9,287.3         124.2         5.35         9,210.6         111.5         4.86         9,219.4         244.4           Cash and Non-Interest-Bearing Deposits         305.8         306.3         310.6         310.6           Other Assets         376.1         376.4         377.8           Total Assets         \$ 9,969.2         \$ 9,893.3         \$ 9,907.8           Interest-Bearing Liabilities Interest-Bearing Deposits         \$ 9,907.8         \$ 9,907.8				
Cash and Non-Interest-Bearing Deposits         305.8         306.3         310.6           Other Assets         376.1         376.4         377.8           Total Assets         \$ 9,969.2         \$ 9,893.3         \$ 9,907.8           Interest-Bearing Liabilities Interest-Bearing Deposits         Interest-Bearing Deposits         \$ 9,907.8	5 3 2			
Deposits         305.8         306.3         310.6           Other Assets         376.1         376.4         377.8           Total Assets         § 9,969.2         § 9,893.3         § 9,907.8           Interest-Bearing Liabilities Interest-Bearing Deposits         Interest-Bearing Deposits         Interest-Bearing Deposits	5.52	9,086.3	223.3	4.93
Other Assets     376.1     376.4     377.8       Total Assets     \$ 9,969.2     \$ 9,893.3     \$ 9,907.8       Interest-Bearing Liabilities Interest-Bearing Deposits     Interest-Bearing Deposits     Interest-Bearing Deposits				
Total Assets     \$ 9,969.2     \$ 9,893.3     \$ 9,907.8       Interest-Bearing Liabilities     Interest-Bearing Deposits     Interest-Bearing Deposits     Interest-Bearing Deposits		316.9		
Interest-Bearing Deposits		382.4		
Interest-Bearing Deposits		\$ 9,785.6		
Interest-Bearing Deposits				
	0.50	\$ 1,380.1	1.1	0.16
Savings 2,970.8 4.8 0.65 2,911.5 3.1 0.43 2,971.5 9.2	0.62	2,891.6	6.4	0.44
Time 1,159.0 6.4 2.20 1,129.5 4.9 1.74 1,137.0 11.9	2.11	1,159.1	10.3	1.79
Total Interest-Bearing Deposits 5,797.1 13.6 0.94 5,431.2 8.6 0.63 5,751.4 25.2	0.88	5,430.8	17.8	0.66
Short-Tern Borrowings 822.9 5.8 2.81 1.082.5 2.7 1.02 764.9 9.9	2.60	972.4	4.9	1.02
Long-Term Debt 242.7 3.7 6.16 317.3 4.3 5.48 245.6 7.5	6.15	319.1	8.6	5.46
Long-rem Debit 242.7 3.7 0.10 317.3 4.3 3.46 243.0 7.3	0.15	519.1	0.0	5.40
Liabilities 6.862.7 23.1 1.35 6.831.0 15.6 0.92 6.761.9 42.6	1.27	6,722.3	31.3	0.94
	1.27	0,722.5	\$ 192.0	0.94
· · · · · · · · · · · · · · · · · · ·	1.0.50/		\$ 192.0	2 0 0 0 0
Interest Rate Spread 4.00% 3.94%	4.05%			3.99%
Net Interest Margin 4.36% 4.17%	4.39%			4.23%
Non-Interest-Bearing Demand				
Deposits 1,950.2 1,940.2 1,966.4		1,914.8		
Other Liabilities 439.5 389.4 431.2		381.5		
Shareholders' Equity 716.8 732.7 748.3		767.0		
Shareholders' Equity         \$ 9,969.2         \$ 9,893.3         \$ 9,907.8		\$ 9,785.6		

<sup>1</sup> Non-performing loans are included in the respective average loan balances. Income, if any, on such loans is recognized on a cash basis.

<sup>2</sup> Interest income includes taxable-equivalent basis adjustment based upon a statutory tax rate of 35%.

## Analysis of Change in Net Interest Income - Taxable Equivalent Basis (Unaudited)

Tabl	e 3

	Six Months Ended June 30, 2005 Compared to June 30, 2004								
(dollars in millions)		Volume <sup>1</sup>		Rate <sup>1</sup>		Total			
Change in Interest Income:	-								
Interest-Bearing Deposits	\$	(3.3)	\$	0.6	\$	(2.7)			
Funds Sold		(0.8)		0.4		(0.4)			
Investment Securities									
Available for Sale		9.7		3.1		12.8			
Held to Maturity		(3.1)		0.8		(2.3)			
Loans Held for Sale		(0.1)				(0.1)			
Loans and Leases									
Commercial and Industrial		2.1		5.0		7.1			
Construction		0.7		1.0		1.7			
Commercial Mortgage		(1.0)		1.2		0.2			
Residential Mortgage		1.1		(0.9)		0.2			
Other Revolving Credit and Installment		2.9		(1.1)		1.8			
Home Equity		5.0		3.3		8.3			
Purchased Home Equity		(1.6)		(1.2)		(2.8)			
Lease Financing		(0.1)		(1.5)		(1.6)			
Total Loans and Leases		9.1		5.8		14.9			
Other		(0.4)		(0.7)		(1.1)			
Total Change in Interest Income		11.1		10.0		21.1			
Change in Interest Expense:									
Interest-Bearing Deposits									
Demand		0.2		2.8		3.0			
Savings		0.2		2.6		2.8			
Time		(0.2)		1.8		1.6			
Total Interest-Bearing Deposits		0.2		7.2		7.4			
Short-Term Borrowings		(1.2)		6.2		5.0			
Long-Term Debt		(2.2)		1.1		(1.1)			
Total Change in Interest Expense		(3.2)	-	14.5		11.3			
Change in Net Interest Income	\$	14.3	\$	(4.5)	\$	9.8			

<sup>1</sup> The changes for each category of interest income and expense are divided between the portion of changes attributable to the variance in volume or rate for that category.

## Provision for Loan and Lease Losses

For the three and six months ending June 30, 2005, the Company recorded no Provision for Loan and Lease Losses ("Provision"). The Company returned to income \$3.5 million from a release of a portion of the allowance for loan and lease losses in the second quarter of 2004. For information on the reserve for credit losses, refer to "Corporate Risk Profile – Reserve for Credit Losses" section of this report.

#### Non-Interest Income

Non-interest income decreased \$4.2 million or 8% and \$0.7 million or 1% for the three and six months ended June 30, 2005, respectively, from the comparable prior year periods primarily due to \$5.7 million special income items that occurred in the second quarter of 2004 as shown on Table 4 below.

#### Non-Interest Income (Unaudited)

	Т	hree l	Months Ended				
	 Jun	e 30,		Percent	 Jun	Percent	
(dollars in thousands)	2005		2004	Change	2005	2004	Change
Trust and Asset Management	\$ 14,058	\$	12,995	8%	\$ 28,680	\$ 26,859	7%
Mortgage Banking	2,594		2,808	(8)	5,184	4,785	8
Service Charges on Deposit Accounts	9,569		9,540		19,748	19,490	1
Fees, Exchange, and Other Service Charges	15,211		14,243	7	29,047	27,482	6
Investment Securities Gains (Losses)	337		(37)	n.m.	337	(37)	n.m.
Insurance	4,330		4,926	(12)	10,118	9,584	6
Other Income:							
Income from Bank-Owned Life Insurance	1,509		1,800	(16)	2,976	3,567	(17)
Leasing Partnership Distribution	_		3,218	n.m.	7	3,218	n.m.
Gain on the Sale of Land			2,454	n.m.		2,454	n.m.
Other	3,066		2,901	6	6,892	6,288	10
Total Other Income	 4,575		10,373	(56)	 9,875	 15,527	(36)
Total Non-Interest Income	\$ 50,674	\$	54,848	(8)%	\$ 102,989	\$ 103,690	(1)%

#### n.m. - not meaningful.

Trust and asset management income increased \$1.1 million or 8% and \$1.8 million or 7%, respectively, for the three and six months ended June 30, 2005 compared to the same periods in 2004. The increase in fee income was due to an improvement in market conditions, which resulted in an increase in the average market value of assets under management, and an increase in investment advisory fees on money market assets.

Mortgage banking income declined \$0.2 million and increased \$0.4 million, respectively, for the three and six months ended June 30, 2005, or an 8% change for both periods compared to the same periods in 2004. The decline from the second quarter of 2004 was primarily a result of lower gains on the sale of mortgage loans in 2005, which was attributable to a 21% decrease in mortgage loan originations due to the low interest rate environment in the second quarter of 2004. On a year-to-date comparison, the increase was largely due to higher net servicing income as a result of slowdown in prepayments.

Fees, exchange and other service charges increased \$1.0 million or 7% and \$1.6 million or 6%, respectively, for the three and six months ended June 30, 2005 compared to the same prior year periods. This increase was primarily due to higher merchant card transaction income, resulting from increased transaction volume and higher loan fees, partially offset by a decrease in foreign exchange income.

Insurance income decreased \$0.6 million or 12% and increased by \$0.5 million or 6% for the three and six months ended June 30, 2005, respectively, compared to the same periods in 2004. The decline from the second quarter of 2004 was a result of lower premium income. On a year-to-date comparison, the increase was primarily due to higher annuity and life insurance product income.

Other non-interest income decreased \$5.8 million or 56% and \$5.7 million or 36%, respectively, for the three and six months ended June 30, 2005 compared to the same prior year periods. The decline was due to a \$3.2 million distribution from a leasing partnership investment and a \$2.5 million gain realized on the sale of a parcel of land, both occurring in the second quarter of 2004.

#### Non-Interest Expense

Non-interest expense decreased \$6.1 million or 7% and \$8.3 million or 5%, respectively, for the three and six months ended June 30, 2005 compared to the same prior year periods. Table 5 presents the components of non-interest expense.

#### Non-Interest Expense (Unaudited)

	T	hree N	<b>Jonths Ended</b>	l	Six Months Ended					
	 Jun	e 30,		Percent		Jun	e 30,		Percent	
(dollars in thousands)	2005	_	2004	Change		2005	_	2004	Change	
Salaries and Benefits:										
Salaries	\$ 26,616	\$	27,904	(5)%	\$	52,669	\$	55,108	(4)%	
Incentive Compensation	3,725		3,260	14		7,693		7,076	9	
Stock-Based Compensation	1,828		3,233	(44)		3,543		6,129	(42)	
Commission Expense	2,281		2,284	_		4,533		3,911	16	
Retirement and Other Benefits	4,437		4,214	5		9,205		8,571	7	
Payroll Taxes	2,205		3,103	(29)		5,658		6,533	(13)	
Medical, Dental, and Life Insurance	1,823		2,136	(15)		4,054		4,240	(4)	
Separation Expense	941		555	70		1,270		1,122	13	
Total Salaries and Benefits	43,856		46,689	(6)	_	88,625		92,690	(4)	
Net Occupancy Expense	9,189		9,543	(4)		18,734	_	18,929	(1)	
Net Equipment Expense	5,377		5,799	(7)		10,848		11,763	(8)	
Other Expense:										
Professional Services	3,361		4,175	(20)		6,946		8,257	(16)	
Delivery and Postage Services	2,397		2,454	(2)		4,855		5,082	(5)	
Data Services	2,908		2,480	17		5,707		4,805	19	
Other	11,916		13,985	(15)		24,152		26,621	(9)	
Total Other Expense	20,582	_	23,094	(11)		41,660		44,765	(7)	
Total Non-Interest Expense	\$ 79,004	\$	85,125	(7)%	\$	159,867	\$	168,147	(5)%	

Salaries and benefits expense decreased \$2.8 million or 6% and \$4.1 million or 4%, respectively, for the three and six months ended June 30, 2005 compared to the same prior year periods. Base salaries decreased as a result of a decline in the number of employees. In addition, stock-based compensation decreased as a result of fewer restricted stock units outstanding in 2005.

Net equipment expense declined by \$0.4 million or 7% and \$0.9 million or 8%, respectively, for the three and six months ended June 30, 2005, compared to the same prior year periods as a result of lower technology expense.

Other non-interest expense decreased \$2.5 million or 11% and \$3.1 million or 7%, respectively, for the three and six months ended June 30, 2005 compared to the same periods in 2004. The decrease in the three months ended June 30, 2005 from the same prior year period was largely related to a \$2.2 million legal settlement during the second quarter of 2004. The decrease for six months ended June 30, 2005 compared to the same prior year period was due to the aforementioned settlement and lower professional fees.

#### Provision for Income Taxes

The effective tax rate for the three and six months ended June 30, 2005 was 36.14% and 36.51%, respectively, compared to 35.96% and 35.82% in the comparable periods of 2004. The increase was largely due to a goodwill impairment charge in the first quarter of 2005, which was not tax deductible.

#### **BALANCE SHEET ANALYSIS**

#### Short-Term Earning Assets

Short-term earning assets which consist of interest-bearing deposits and funds sold totaled \$54.8 million at June 30, 2005, an increase of \$29.2 million from December 31, 2004 and a decrease of \$124.9 million from June 30, 2004. The decline from June 30, 2004 was mainly a result of more effective management of liquidity.

#### Investment Securities

Investment securities totaled \$3.0 billion as of June 30, 2005, a \$32.7 million decrease from December 31, 2004 and a \$86.3 million increase from June 30, 2004. At June 30, 2005 investment securities with a book value of \$1.5 billion were pledged to secure deposits of government entities and \$117.9 million was pledged to secure certain repos.

Table 6

Table 6 presents the details of the investment securities portfolio at June 30, 2005 and December 31, 2004.

#### **Investment Securities (Unaudited)**

(dollars in thousands)	 Amortized Cost		Fair Valu
June 30, 2005			
Securities - Available for Sale:			
Debt Securities Issued by the U.S. Treasury and Agencies	\$ 68,620	\$	68,906
Debt Securities Issued by States and Municipalities	19,863		20,090
Mortgage-Backed Securities	2,092,440		2,094,429
Other Debt Securities	333,552		330,726
Total	\$ 2,514,475	\$	2,514,151
Securities - Held to Maturity:		-	
Debt Securities Issued by States and Municipalities	\$ 90	\$	94
Mortgage-Backed Securities	526,677		522,899
Total	\$ 526,767	\$	522,993
December 31, 2004			
Securities - Available for Sale:			
Debt Securities Issued by the U.S. Treasury and Agencies	\$ 38,551	\$	38,942
Debt Securities Issued by States and Municipalities	7,958		8,081
Mortgage-Backed Securities	2,090,510		2,098,994
Other Debt Securities	338,495		337,702
Total	\$ 2,475,514	\$	2,483,719
Securities - Held to Maturity:		-	
Debt Securities Issued by States and Municipalities	\$ 90	\$	96
Mortgage-Backed Securities	 589,818	•	585,740
Total	\$ 589,908	\$	585,836

Table 7 presents temporarily impaired investment securities as of June 30, 2005 and December 31, 2004.

#### **Temporarily Impaired Investment Securities (Unaudited)**

		Temporari Less Than		Temporari 12 Months		То	tal	
(dollars in thousands)		Fair Value	 Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value		Gross Unrealized Losses
June 30, 2005								
Debt Securities Issued by the U.S.								
Treasury and Agencies	\$	11,368	\$ (76)	\$ 	\$ _	\$ 11,368	\$	(76)
Debt Securities Issued by								
State and Municipalities		4,605	(21)			4,605		(21)
Mortgage-Backed Securities		638,193	(3,690)	680,896	(11,459)	1,319,089		(15,149)
Foreign Bonds		223,239	 (2,313)	 49,189	 (914)	 272,428		(3,227)
Total Temporarily Impaired Investment Securities								
June 30, 2005	<u>\$</u>	877,405	\$ (6,100)	\$ 730,085	\$ (12,373)	\$ 1,607,490	\$	(18,473)
December 31, 2004	\$	1,184,863	\$ (10,374)	\$ 284,389	\$ (4,774)	\$ 1,469,252	\$	(15,148)

The gross unrealized losses on temporarily impaired investment securities at June 30, 2005 represented less than 1.0% of the total amortized cost of total investment securities. These unrealized losses were primarily attributable to an increase in interest rates during the first six months of 2005 and are believed to be temporary.

#### Loans Held for Sale

Loans held for sale, consisting of residential mortgage loans, totaled \$17.4 million at June 30, 2005, \$17.6 million at December 31, 2004 and \$9.6 million at June 30, 2004. The change from June 30, 2004 was a result of the impact of mortgage loan sales activity and production volume.

#### Loans and Leases

As of June 30, 2005, loans and leases outstanding were \$6.2 billion, an increase of \$164.5 million and \$364.1 million from December 31, 2004 and June 30, 2004, respectively. Total commercial loans increased as loan originations continue to strengthen and outpace payoff activity. Consumer loans increased primarily as a result of increases in home equity outstanding from successful loan promotions in a strong Hawaii residential real estate market. Table 8 presents the composition of the loan portfolio by major categories and Table 9 presents the composition of consumer loans by geographic area.

Table 7

#### Loan Portfolio Balances (Unaudited)

(dollars in thousands)		June 30, 2005		March 31, 2005		December 31, 2004	June 30, 2004
Commercial		2005		2005		2004	 2004
Commercial and Industrial	\$	997,762	\$	918,878	\$	909,264	\$ 800,893
Commercial Mortgage		563,979		609,689		602,678	643,382
Construction		165,772		107,403		122,355	98,916
Lease Financing		471,600		468,349		479,100	479,488
Total Commercial		2,199,113		2,104,319		2,113,397	2,022,679
Consumer				, , ,	-		· · · ·
Residential Mortgage		2,347,877		2,342,062		2,326,385	2,286,618
Home Equity		739,161		694,261		657,164	559,225
Purchased Home Equity		93,806		109,632		122,728	162,730
Other Revolving Credit and Installment		742,834		734,836		734,721	721,386
Lease Financing	_	28,627		30,680		32,535	 34,676
Total Consumer		3,952,305	_	3,911,471	_	3,873,533	3,764,635
Total Loans and Leases	\$	6,151,418	\$	6,015,790	\$	5,986,930	\$ 5,787,314

Consumer Loans by Geographic Area (Unaudited)

June 30, June 30, March 31, December 31, (dollars in thousands) 2005 2005 2004 2004 Hawaii \$ Residential Mortgage 2,120,033 \$ 2,120,747 \$ 2,110,147 \$ 2,071,073 726,313 646,980 551,099 Home Equity 682,351 Other Revolving Credit and Installment 558,396 558,712 559,135 554,995 Lease Financing 28,627 30,680 32,535 34,676 Guam 221,886 209,972 Residential Mortgage 215,600 210,563 Home Equity 8,636 8,431 7,631 8,067 Other Revolving Credit and Installment 108,357 100,599 98,309 87,963 U.S. Mainland Purchased Home Equity 93,806 109,632 122,728 162,730 **Other Pacific Islands** Residential Mortgage 5,573 5,958 5,715 5,675 Home Equity 4,212 3,479 2,553 59 77,277 Other Revolving Credit and Installment 76,081 75,525 78,428 3,952,305 3,873,533 **Total Consumer Loans by Geographic Area** 3,911,471 3,764,635 \$ S \$

#### Mortgage Servicing Rights

As of June 30, 2005, the Company's portfolio of residential loans serviced for third parties totaled \$2.5 billion. In the second quarter of 2005, prepayment speeds increased as interest rates decreased, which resulted in a lower market value of the mortgage servicing rights. Recent prepayment speeds for Hawaii mortgages continued to either approximate or be slightly higher than national averages.

Table 10 presents the changes in the carrying value of mortgage servicing rights, net of valuation allowance.

#### 20

Table 8

Table 9

#### Mortgage Servicing Rights (Unaudited)

Table 10

Table 11

(dollars in thousands)	Six Months Ended June 30, 2005	Year Ended December 31, 2004
Balance at Beginning of Period	\$ 18,769	\$ 22,178
Originated Mortgage Servicing Rights	2,247	3,895
Purchased Servicing Rights	21	235
Valuation Allowance	—	(13)
Amortization	(2,798)	(7,526)
Balance at End of Period	\$ 18,239	\$ 18,769
Fair Value at End of Period	\$ 20,886	\$ 22,154

Other Assets and Other Liabilities

Table 11 presents the major components of other assets and other liabilities.

### Other Assets and Other Liabilities (Unaudited)

(dollars in thousands)	June 30, 2005	December 31, 2004	June 30, 2004
Other Assets:			
Bank-Owned Life Insurance	\$ 147,346	\$ 144,370	\$ 141,370
Federal Home Loan Bank and Federal Reserve Bank Stock	79,415	53,847	78,713
Low Income Housing Investments	32,786	34,597	38,083
Accounts Receivable	21,414	25,568	26,053
Federal Tax Deposit	43,000		_
Other	48,070	46,734	10,112
Total Other Assets	\$ 372,031	\$ 305,116	\$ 294,331
Other Liabilities:			
Incentive Plans Payable	\$ 7,246	\$ 12,090	\$ 6,582
Insurance Premiums Payable	7,425	7,940	8,294
Reserve for Unfunded Commitments <sup>1</sup>	4,576	6,800	_
Self Insurance Reserve	5,779	6,366	6,189
Other	58,436	63,177	66,260
Total Other Liabilities	\$ 83,462	\$ 96,373	\$ 87,325

<sup>1</sup> Prior to December 31, 2004, the reserve for unfunded commitments was a component of the allowance for loan and lease losses. As of June 30, 2004, the reserve for unfunded commitments was \$5.4 million.

During the second quarter of 2005, a deposit was placed with the IRS relating to a review by the IRS of the Company's tax positions for certain leveraged lease transactions. The placing of the deposit will prevent further accrual of potential interest related to the timing of tax payments for these transactions. The Company believes its tax position related to these transactions was proper based on applicable statutes, regulations and case laws at the time the transactions were entered into. The Company believes it has adequate reserves for these tax exposures as of June 30, 2005.

#### Deposits

As of June 30, 2005, deposits totaled \$7.7 billion, an increase of \$162.1 million and \$257.5 million from December 31, 2004 and June 30, 2004, respectively. The increase in the balances of interest-bearing demand deposits was due to an increase in the number of consumer and business accounts. Time deposits growth was a result of customers transferring excess account balances to higher rate time deposits. In 2005, time deposits rates have gradually increased.



Average time deposits of \$100,000 or more is presented in Table 12.

#### Average Time Deposits of \$100,000 or More (Unaudited)

		Т	hree Months Ended		 Six Mont	hs End	ed	
(dollars in thousands)	June 30, 2005		December 31, 2004		June 30, 2004	June 30, 2005		June 30, 2004
Average Time Deposits	\$ 631,831	\$	543,382	\$	570,738	\$ 610,546	\$	589,100

Table 12

Table 13

#### Securities Sold Under Agreements to Repurchase

Securities sold under agreements to repurchase totaled \$861.2 million at June 30, 2005 an increase of \$292.3 million from December 31, 2004 and \$173.4 million from June 30, 2004. The increases were due to additional placements received from government entities and \$100.0 million in repos placed with a private entity in June 2005. The private repos are comprised of two \$50.0 million tranches at floating interest rates tied to the London International Bank Offering Rate ("LIBOR"). The repos interest rates averaged 2.66% at June 30, 2005. The term of the repos is 10 years, with the private entity having the right to terminate the transactions in two years. If the agreements are not terminated the rate becomes fixed at 3.85% for the remaining eight years.

Table 13 presents the composition of securities sold under agreements to repurchase.

#### Securities Sold Under Agreements to Repurchase (Unaudited)

(dollars in thousands)	June 30, 2005	December 31, 2004	June 30, 2004
Government Entities	\$ 761,233	\$ 568,981	\$ 687,816
Private Entities	100,000	_	_
Total Securities Sold Under Agreements to Repurchase	\$ 861,233	\$ 568,981	\$ 687,816

#### Short-Term Borrowings and Long-Term Debt

Short-term borrowings, including funds purchased, totaled \$73.5 million at June 30, 2005, a decrease of \$91.2 million from December 31, 2004 and a decrease of \$76.7 million from June 30, 2004, primarily due to effective short-term liquidity management. Long-term debt totaled \$242.7 million at June 30, 2005, a decrease of \$10.0 million and \$54.9 million from December 31, 2004 and June 30, 2004, respectively. The decreases were due to the maturity of \$10.0 million in Federal Home Loan Bank ("FHLB") advances and \$70.0 million of matured private placement debt which was replaced with a \$25.0 million FHLB advance. For additional information, refer to the "Corporate Risk Profile – Liquidity Management" section of this report.

#### Shareholders' Equity

The Company's capital position remains strong. The net reduction in capital from December 31, 2004 to June 30, 2005 is attributable to the Company's continuing common stock repurchase program and to dividends paid, partially offset by net earnings for the first six months of 2005. A further discussion of the Company's capital is included in the "Corporate Risk Profile – Capital Management" section of this report.

#### Guarantees

The Company's standby letters of credit totaled \$109.1 million at June 30, 2005, an increase of \$6.8 million from December 31, 2004 and a decrease of \$6.5 million from June 30, 2004.

#### **BUSINESS SEGMENTS**

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services Group and Treasury and Other Corporate. The Company's internal management accounting process measures the performance of the business segments based on the management structure of the Company. This process, which is not necessarily comparable with similar information for any other financial institution, uses various techniques to assign balance sheet and income statement amounts to the business segments, including allocations of interest income and expense overhead, the Provision and capital. This process is dynamic and requires certain allocations based on judgment and subjective factors. Unlike financial accounting, there is no comprehensive, authoritative guidance for management accounting that is equivalent to U.S. generally accepted accounting principles. Results for prior periods have been reclassified to conform to current period classifications.

The business segments are primarily managed with a focus on performance measures, including net income after capital charge ("NIACC") and risk adjusted retum on capital ("RAROC"). NIACC is net income less a charge for the cost of allocated capital. The cost of allocated capital is determined by multiplying management's estimate of a shareholder's minimum required rate of retum on capital invested (currently 11%) by the segment's allocated equity. The Company assumes a cost of capital that is equal to a risk-free rate plus a risk premium. RAROC is the ratio of net income to risk-adjusted equity. Equity is allocated to each business segment based on an assessment of its inherent risk. The net interest income of the business segments reflects the results of a funds transfer pricing process that matches assets and liabilities with similar interest rate sensitivity and maturity characteristics and reflects the allocation of net interest income is a function of management decisions and assumptions that are subject to change based on changes in current interest rate and market conditions. Funds transfer pricing also serves to transfer interest rate risk to the Treasury segment. However, the other business segments have some latitude to retain interest rate exposures related to customer pricing decisions within guidelines. The Provision charged to the Treasury and Other Corporate segment represents changes in the level of the reserve for credit losses. The Provision recorded in the Retail Banking, Commercial Banking and Investment Services Group segments represents actual net charge-offs of these segments.

The financial results for each of the business segments for the three and six months ended June 30, 2005 and 2004 are discussed below and are presented in Table 14a and 14b.

#### Retail Banking

The Company's Retail Banking segment offers a broad range of financial products and services to consumers and small businesses. Loan and lease products include residential mortgage loans, home equity lines of credit, automobile loans and leases and installment loans. Deposit products include checking, savings and time deposit accounts. The Retail Banking segment also provides merchant services to its small business customers. Products and services from the Retail Banking segment are delivered to customers through 73 Hawaii branch locations, 500 ATMs, e-Bankoh (on-line banking service) and a 24-hour telephone banking service. Also included in the segment is Bankoh Investment Services, Inc., a full service brokerage offering equities and bonds, mutual funds, life insurance and annuity products.

The improvement in the segment's key financial measures for the three months ended June 30, 2005 as compared to the same period in 2004 was primarily due to an increase in net interest income resulting from higher earnings credit rate on the segment's deposit portfolio. Also contributing to the positive trend was a decrease in non-interest expense due to lower advertising, professional services and allocated expenses.

The improvement in the segment's key financial measures for the six months ended June 30, 2005 as compared to the same period in 2004 was primarily due to an increase in net interest income and non-interest income. The rise in net interest income was due to higher earnings credit on the segment's deposit portfolio, as well as deposit and loan portfolio growth. The increased non-interest income was largely due to policy initiatives, growth in the number of transactional deposit accounts and greater insurance and annuity sales volume. Also contributing to this segment's improvement was the decrease in non-interest expense due to lower professional services, consumer credit insurance and allocated expenses.

#### Commercial Banking

The Commercial Banking segment offers products including corporate banking and commercial real estate loans, lease financing, auto dealer financing, deposit and cash management products and property and casualty insurance products. Lending, deposit and cash management services are offered to middle-market and large companies in Hawaii. Commercial real estate mortgages are focused on customers that include investors, developers and builders primarily domiciled in Hawaii. The Commercial Banking unit also includes the Company's operations at its 12 branches in the Pacific Islands.

The improvement in the segment's financial measures for the three and six months ended June 30, 2005 compared to the same periods in 2004 was a result of an increase in net interest income and a decrease in non-interest expense, partially offset by lower non-interest income. The increase in net interest income was due primarily to higher deposit balances and higher earnings credit rates. The decrease in non-interest income was primarily due to the distribution from a leasing partnership investment in the second quarter of 2004. The decline in non-interest expense was primarily due to lower staffing levels.

#### Investment Services Group

The Investment Services Group includes private banking, trust services, asset management and institutional investment advice. A significant portion of this segment's income is derived from fees, which are generally based on the market values of assets under management. The private banking and personal trust group assists individuals and families in building and preserving their wealth by providing investment, credit and trust expertise to high-net-worth individuals. The asset management group manages portfolios and creates investment products. Institutional sales and service offers investment advice to corporations, government entities and foundations.

The improvement in the segment's key financial measures for the three and six months ended June 30, 2005 compared to the same periods in 2004 was due to increases in both net interest income and non-interest income. Trust and asset management fee income increased largely due to improved market conditions which resulted in an increase in the average market value of assets under management and an increase in investment advisory fees on money market accounts. The increase in net interest income primarily resulted from a transfer of private and consumer banking relationships between this segment and the Retail segment. Non-interest expense increased slightly period over period.

#### Treasury and Other Corporate

The primary income earning component of this segment is Treasury, which consists of corporate asset and liability management activities, including interest rate risk management and foreign exchange business. This segment's assets and liabilities (and related net interest income) consist of interest-bearing deposits, investment securities, funds sold and purchased, government deposits and short- and long-term borrowings. The primary source of foreign exchange income relates to customer driven currency requests from merchants and island visitors. The net residual effect of transfer pricing of assets and liabilities is included in Treasury, along with eliminations of inter-company transactions.

This segment also includes divisions (Technology and Operations, Human Resources, Finance, Credit and Risk Management and Corporate and Regulatory Administration) that provide a wide-range of support to the other business segments. Expenses incurred by these support units are charged to the business segments through an internal cost allocation process.

The decrease in the segment's key financial measures for the three and six months ended June 30, 2005 as compared to the same periods in 2004 was primarily due to decreases in both net interest income and non-interest income. Net interest income decreased due to the impact of the higher cost of funding by the Treasury unit. Income earned on higher average balances in the investment portfolio partially offset the reduction. The sale of a parcel of land in 2004 was the primary reason for the reduction in non-interest income. The reduction in non-interest expenses was a result of a legal settlement during the second quarter of 2004 and reduced stock-based compensation as compared to the same prior year periods.

# Business Segment Selected Financial Information (Unaudited)

Table 14a

(dollars in thousands)		Retail Banking		Commercial Banking		Investment Services Group		Treasury and Other Corporate		Consolidated Total
Three Months Ended June 30, 2005		Daning		Duning		Group		corporate		
Net Interest Income	\$	54,212	\$	35,525	\$	3,222	\$	8,080	\$	101,039
Provision for Loan and Lease Losses	Ŷ	3,531	Ψ	236	Ψ		Ψ	(3,767)	Ψ	
Net Interest Income After Provision for Loan and Lease		0,001		200				(3,737)		
Losses		50,681		35,289		3,222		11,847		101,039
Non-Interest Income		25,080		8,735		14,229		2,630		50,674
		75,761		44.024		17,451		14.477		151,713
Non-Interest Expense		(42,569)		(21,019)		(13,692)		(1,724)		(79,004)
Income Before Income Taxes		33,192		23.005		3,759		12.753		72,709
Provision for Income Taxes		(12,281)		(8,400)		(1,391)		(4,208)		(26,280)
Allocated Net Income		20,911		14.605		2,368		8.545		46.429
Allowance Funding Value		(168)		(601)		(6)		775		
GAAP Provision		3,531		236		(0)		(3,767)		_
Economic Provision		(3,435)		(2,432)		(103)		(1)		(5,971)
Tax Effect of Adjustments		27		1,035		40		1,107		2.209
Income Before Capital Charge		20.866		12,843		2,299		6,659		42,667
Capital Charge		(5,424)		(4,562)		(1,428)		(8,296)		(19,710)
Net Income (Loss) After Capital Charge (NIACC)	\$	15,442	\$	8,281	\$	871	\$	(1,637)	\$	22.957
	Ψ	15,112	ψ	0,201	φ	071	Ψ	(1,057)	Ψ	22,937
RAROC (ROE for the Company)		42%	ó	31%		18%	)	14%	, D	26%
Total Assets at June 30, 2005	\$	3,789,519	\$	2,533,496	\$	192,378	\$	3,544,297	\$	10,059,690
Three Months Ended June 30, 2004										
Net Interest Income	\$	49,524	\$	33,583	\$	2,832	\$	9,910	\$	95,849
Provision for Loan and Lease Losses		2,587		2,730		(1)		(8,816)		(3,500)
Net Interest Income After Provision for Loan and Lease								· · · · ·		
Losses		46,937		30,853		2,833		18,726		99,349
Non-Interest Income		24,388		12,141		12,985		5,334		54,848
		71,325		42,994		15,818		24,060	_	154,197
Non-Interest Expense		(44,560)		(22,928)		(13,226)		(4,411)		(85,125)
Income Before Income Taxes		26,765		20,066		2,592		19,649		69,072
Provision for Income Taxes		(9,903)		(7,423)		(959)		(6,555)		(24, 840)
Allocated Net Income		16,862		12,643		1,633		13,094		44,232
Allowance Funding Value		(148)		(688)		(6)		842		
GAAP Provision		2,587		2,730		(1)		(8,816)		(3,500)
Economic Provision		(3,510)		(2,821)		(99)		(3)		(6,433)
Tax Effect of Adjustments		396		288		39		2,951		3,674
Income Before Capital Charge		16,187		12,152		1,566		8,068		37,973
Capital Charge		(5,485)		(5,129)		(1,307)		(8,231)		(20,152)
Net Income (Loss) After Capital Charge (NIACC)	\$	10,702	\$	7,023	\$	259	\$	(163)	\$	17,821
RAROC (ROE for the Company)		33%	ó	26%	) )	13%	D	28%	, D	<u>24</u> %
Total Assets at June 30, 2004	\$	3,693,382	\$	2,331,951	\$	114,038	\$	3,549,398	\$	9,688,769
,		26	_							

# **Business Segment Selected Financial Information (Unaudited)**

Table 14b

(dollars in thousands)		Retail Banking		Commercial Banking		Investment Services Group		Treasury and Other Corporate		Consolidated Total
Six Months Ended June 30, 2005		Dunking		Dunking		Group		corporate		Total
Net Interest Income	\$	106,562	\$	70,087	\$	6,111	\$	18,937	\$	201,697
Provision for Loan and Lease Losses	Ψ	7,016	Ψ	652	Ψ	(1)	Ψ	(7,667)	Ψ	
Net Interest Income After Provision for Loan and Lease		,,,,,,,				(-)		(1,001)		
Losses		99,546		69,435		6,112		26,604		201,697
Non-Interest Income		49,322		20,266		28,855		4,546		102,989
		148,868		89,701		34,967		31,150		304,686
Non-Interest Expense		(85,618)		(43,579)		(26,911)		(3,759)		(159,867)
Income Before Income Taxes		63,250	_	46,122		8,056		27,391	_	144,819
Provision for Income Taxes		(23,403)		(16,999)		(2,981)		(9,485)		(52,868)
Allocated Net Income		39,847	_	29,123		5,075		17,906	_	91,951
Allowance Funding Value		(331)		(1,202)		(12)		1,545		
GAAP Provision		7,016		652		(1)		(7,667)		_
Economic Provision		(6,941)		(4,890)		(193)		(2)		(12,026)
Tax Effect of Adjustments		94		2,013		76		2,267		4,450
Income Before Capital Charge		39,685		25,696		4,945		14,049		84,375
Capital Charge		(10,880)		(9,198)		(2,769)		(18,324)		(41,171)
Net Income (Loss) After Capital Charge (NIACC)	\$	28,805	\$	16,498	\$	2,176	\$	(4,275)	\$	43,204
								<u> </u>	_	
RAROC (ROE for the Company)		40%	0	31%	<i>o</i>	20%	, D	17%	, )	25%
Total Assets at June 30, 2005	\$	3,789,519	\$	2,533,496	\$	192,378	\$	3,544,297	\$	10,059,690
Six Months Ended June 30, 2004										
Net Interest Income	\$	99,681	\$	67,602	\$	5,645	\$	18,952	\$	191,880
Provision for Loan and Lease Losses		5,334		2,477		48		(11,359)		(3,500)
Net Interest Income After Provision for Loan and Lease										
Losses		94,347		65,125		5,597		30,311		195,380
Non-Interest Income		45,403		22,573		27,426		8,288		103,690
		139,750		87,698		33,023		38,599		299,070
Non-Interest Expense		(87,777)		(46,072)		(26,256)		(8,042)		(168,147)
Income Before Income Taxes		51,973		41,626		6,767		30,557		130,923
Provision for Income Taxes		(19,230)		(15,381)		(2,504)		(9,777)		(46,892)
Allocated Net Income		32,743		26,245		4,263		20,780		84,031
Allowance Funding Value		(277)		(1,425)		(14)		1,716		
GAAP Provision		5,334		2,477		48		(11,359)		(3,500)
Economic Provision		(6,906)		(5,598)		(193)		(5)		(12,702)
Tax Effect of Adjustments		684		1,682		59		3,570		5,995
Income Before Capital Charge		31,578		23,381		4,163		14,702		73,824
Capital Charge		(11,255)		(10,395)		(2,590)		(17,950)		(42,190)
Net Income (Loss) After Capital Charge (NIACC)	\$	20,323	\$	12,986	\$	1,573	\$	(3,248)	\$	31,634
RAROC (ROE for the Company)		<u>31</u> %	ó	<u>25</u> %	0	18%	, D	<u>27</u> %	)	<u>22</u> %
Total Assets at June 30, 2004	\$	3,693,382	\$	2,331,951	\$	114,038	\$	3,549,398	\$	9,688,769

# CORPORATE RISK PROFILE

Credit Risk

Credit Risk is defined as the risk that borrowers or counterparties will not be able to repay their obligations to the Company. Credit exposures reflect legally binding commitments for loans, leases, banker's acceptances, financial and performance standby letters of credit and overnight overdrafts.



The Company's credit risk position remained generally stable during the first six months of 2005. The Company continued to observe lower levels of internally criticized loans, non-performing assets and loans charged-off. The ratio of non-accrual loans to total loans at June 30, 2005 was 0.16%, slightly reduced from 0.23% at December 31, 2004. Net loan charge-offs (annualized) for the first six months of 2005 as a percent of average loans outstanding was 0.25%, an increase from 0.02% from same prior year period, due to a \$6.0 million recovery of a previously charged-off loan from the divested Asia business in the second quarter of 2004.

The risk profile of the Hawaii and Guam-based loan portfolios continued to improve, primarily due to the expanding local economies led by the construction and real estate industries and record levels of tourism.

Outstandings related to the aircraft operations of domestic legacy carriers as of June 30, 2005 were \$19.3 million and are included in the United States National Passenger Carriers total, as shown in Table 15 below. Relative to the Company's total portfolio, domestic legacy airline carriers continued to demonstrate a higher risk profile with negative trends due to sustained high oil prices. In the evaluation of the reserve for credit losses, the Company considered the current financial strain on airlines, which offset the impact of the improvement in other components of the loan portfolio.

Table 15

### Air Transportation Credit Exposure<sup>1</sup> (Unaudited)

		J	une 30, 2005	D	ec. 31, 2004	Ju	ne 30, 2004	
			Unused	Total		Total		Total
(dollars in thousands)	 Outstanding		Commitments	 Exposure		Exposure		Exposure
United States Regional Passenger Carriers	\$ 41,556	\$	7,191	\$ 48,747	\$	54,981	\$	58,491
United States National Passenger Carriers	37,638			37,638		37,377		37,581
Passenger Carriers Based Outside United States	22,249			22,249		25,910		30,325
Cargo Carriers	 13,475			 13,475		13,771		14,122
Total Air Transportation	\$ 114,918	\$	7,191	\$ 122,109	\$	132,039	\$	140,519

<sup>1</sup> Exposure includes loans, leveraged leases and operating leases.

#### Non-Performing Assets

Non-performing assets ("NPAs") consist of non-accrual loans, foreclosed real estate and other investments. NPAs decreased by \$2.9 million from December 31, 2004 to \$10.9 million as of June 30, 2005.

Impaired loans totaled \$1.8 million at June 30, 2005, a decrease of \$2.0 million from \$3.8 million at December 31, 2004. Impaired loans had a related allowance for loans of less than \$0.1 million at June 30, 2005 and December 31, 2004.

#### Loans Past Due 90 Days or More and Still Accruing Interest

Accruing loans past due 90 days or more were \$4.9 million at June 30, 2005, an increase of \$2.9 million from December 31, 2004. The increase was primarily due to a commercial mortgage in Guam that was past its maturity, but current in payments. In early July 2005, the maturity date of this loan was formally extended.

Refer to Table 16 for further information on non-performing assets and accruing loans past due 90 days or more.

# Consolidated Non-Performing Assets and Accruing Loans Past Due 90 Days or More (Unaudited)

(dollars in thousands)		June 30, 2005		March 31, 2005		December 31, 2004		June 30, 2004
Non-Performing Assets								
Non-Accrual Loans								
Commercial								
Commercial and Industrial	\$	430	\$	470	\$	683	\$	680
Commercial Mortgage		1,739		1,922		2,106		5,649
Lease Financing		1,586		2,418		2,973		1,948
Total Commercial		3,755		4,810		5,762		8,277
Consumer								
Residential Mortgage		6,035		7,503		7,688		7,688
Home Equity		156		185		218		306
Total Consumer		6,191		7,688		7,906		7,994
Total Non-Accrual Loans		9,946		12,498		13.668		16.271
Foreclosed Real Estate		292		183		191		4,889
Other Investments		682		684				.,
Total Non-Performing Assets	\$	10,920	\$	13,365	\$	13,859	\$	21,160
Accruing Loans Past Due 90 Days or More								
Commercial								
Commercial and Industrial	\$	9	\$	29	\$	52	\$	19
Commercial Mortgage	Ψ	2,213	Ψ	2,243	Ψ	52	Ψ	693
Total Commercial		2,222		2,272		52		712
Consumer		2,222		2,272		52		/12
Residential Mortgage		1,310		604		387		698
Purchased Home Equity		1,510		70		183		32
Other Revolving Credit and Installment		1,417		1,417		1,433		1,142
Lease Financing		1,+17		1,+17		30		57
Total Consumer		2,727		2.091		2,033		1.929
Total Accruing Loans Past Due 90 Days or More	\$	4,949	\$	4,363	\$	2,035	\$	2.641
Total Act unig Loans Fast Due 70 Days of More	\$	4,949	ф	4,303	φ	2,085	φ	2,041
Total Loans and Leases	\$	6,151,418	\$	6,015,790	\$	5,986,930	\$	5,787,314
Ratio of Non-Accrual Loans to Total Loans		0.16%		0.21%	ó	0.23%	D	0.28%
Ratio of Non-Performing Assets to Total Loans,								
Foreclosed Real Estate and Other Investments		0.18%		0.22%	ó	0.23%	, )	0.37%
Ratio of Non-Performing Assets and Accruing Loans		0.260		0.29%	,	0.27%		0.41%
Past Due 90 Days or More to Total Loans		0.20%	)	0.297	0	0.27	)	0.41%
Quarter to Quarter Changes In Non-Performing Assets								
Balance at Beginning of Quarter	\$	13,365	\$	13,859	\$	15,977	\$	27,866
Additions	Ψ	3,088	Ψ	2,796	Ψ	5,164	Ψ	3,909
Reductions		5,000		2,790		5,104		5,707
Payments		(5,097)		(2,202)		(6,435)		(4,232)
Return to Accrual		(392)		(698)		(456)		(2,700)
Sales of Foreclosed Assets		(372)		(129)		(206)		(147)
Charge-offs/Write-downs		(44)		(261)		(185)		(3,536)
Total Reductions		(5,533)		(3,290)		(7,282)		(10,615)
Balance at End of Quarter	\$	10,920	\$	13,365	\$	13,859	\$	21,160
buinnet at End of Quarter	φ	10,920	φ	15,505	φ	15,059	φ	21,100

#### Reserve for Credit Losses

The Company's reserve for credit losses is comprised of two components, which are the Allowance for Loan and Lease Losses ("Allowance") and the Reserve for Unfunded Commitments ("Unfunded Reserve"). The Unfunded Reserve was reclassified on a prospective basis at December 31, 2004, from the Allowance to other liabilities in the Company's Consolidated Statements of Condition.

The Company maintains the Allowance at a level adequate to cover management's estimate of probable credit losses inherent in its lending portfolios. The Unfunded Reserve is maintained at an adequate level to cover management's estimate of probable credit losses inherent in unfunded commitments to extend credit. The adequacy of the Allowance and the Unfunded Reserve is based on a comprehensive quarterly analysis of historical loss experience, supplemented by judgmental expectations of portfolio performance and economic conditions as of a given balance sheet date.

The Allowance declined by \$5.2 million at June 30, 2005 from December 31, 2004 primarily due to net loan charge-offs of \$7.4 million. The ratio of the Allowance to loans and leases outstanding was 1.65% at June 30, 2005, a decrease of 13 basis points from December 31, 2004 primarily due to the increase in loans outstanding.

The Unfunded Reserve declined by \$2.2 million from December 31, 2004 primarily due to the cancellation of a letter of credit to an air transportation company.

The Allowance and the Unfunded Reserve are both increased and decreased through the Provision. After considering net charge-offs, the changes in the Allowance and the Unfunded Reserve resulted in no Provision being recorded for the six months ended June 30, 2005.

A summary of the reserve for credit losses is presented in Table 17.



#### Consolidated Reserve for Credit Losses (Unaudited)

		Three Mon Jun	nths Ei e 30,	nded	Six Months Ended June 30,				
(dollars in thousands)		2005		2004		2005	,	2004	
Balance at Beginning of Period	\$	109,906	\$	127,185	\$	113,596	\$	129,080	
Loans Charged-Off									
Commercial									
Commercial and Industrial		581		3,328		1,155		3,715	
Commercial Mortgage		—		—		—		574	
Lease Financing		—		379		_		607	
Consumer									
Residential Mortgage		67		319		382		464	
Home Equity		—		9		—		9	
Purchased Home Equity		406		201		698		291	
Other Revolving Credit and Installment		4,546		4,564		9,128		9,219	
Lease Financing		29		28		63		64	
Total Loans Charged-Off		5,629		8,828		11,426		14,943	
Recoveries on Loans Previously Charged-Off									
Commercial									
Commercial and Industrial		211		1,245		753		2,199	
Commercial Mortgage		32		151		94		840	
Construction		_		_				435	
Lease Financing		130		1		162		16	
Consumer									
Residential Mortgage		189		304		295		598	
Home Equity		5		101		30		140	
Purchased Home Equity		120		57		154		57	
Other Revolving Credit and Installment		1,166		1,703		2,453		3,366	
Lease Financing		33		16		52		71	
Foreign				6,469				6,545	
Total Recoveries on Loans Previously Charged-Off		1,886		10,047		3,993		14,267	
Net Loan Recoveries (Charge-Offs)		(3,743)		1,219		(7,433)		(676)	
Provision for Loan and Lease Losses				(3,500)				(3,500)	
Balance at End of Period <sup>1</sup>	\$	106,163	\$	124,904	\$	106,163	\$	124,904	
Components									
Allowance for Loan and Lease Losses	\$	101,587	\$	124,904	\$	101,587	\$	124,904	
Reserve for Unfunded Commitments <sup>2</sup>		4,576		_		4,576		_	
Total Reserve for Credit Losses	\$	106,163	\$	124,904	\$	106,163	\$	124,904	
Average Loans Outstanding	\$	6,090,149	\$	5,772,926	\$	6,045,609	\$	5,757,647	
Ratio of Net Loan (Recoveries) Charge-Offs to Average Loans	4	0,000,117	Ψ	0,112,720	φ	0,0.0,009	Ŷ	2,707,017	
Outstanding (annualized)		0.25%	'n	(0.08)%	'n	0.25%	, 1	0.02%	
Ratio of Allowance to Loans and Leases Outstanding <sup>2</sup>		1.65%		2.16%		1.65%		2.16%	
Kano of Anowance to Loans and Leases Outstanding		1.03%	0	2.10%	0	1.05%	)	2.10%	

Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.

#### Market Risk

Market risk is the potential of loss arising from adverse changes in interest rates and prices. The Company is exposed to market risk as a consequence of the normal course of conducting its business activities. Financial products that expose the Company to market risk include investment securities, loans, deposits, debt and derivative financial instruments. The Company's market risk management process involves measuring, monitoring, controlling and managing risks that can significantly impact the Company's financial position and operating results. In this management process, market risks are balanced with expected returns in an effort to enhance earnings performance and shareholder value, while limiting the volatility of each. The activities associated with these market risks are categorized into "trading" and "other than trading."

Table 17

<sup>&</sup>lt;sup>2</sup> The reclassification of the reserve for unfunded commitments to other liabilities occurred in the fourth quarter of 2004 on a prospective basis. Thus, June 30, 2004 allowance for loan and lease losses and reserve for unfunded commitments were reported together. At June 30, 2004, the reserve for unfunded commitments was \$5.4 million.

The Company's trading activities include foreign currency and foreign exchange contracts that expose the Company to a minor degree of foreign currency risk. These transactions are primarily executed on behalf of customers and at times for the Company's own account.

The Company's "other than trading" activities include normal business transactions that expose the Company's balance sheet profile to varying degrees of market risk.

#### Interest Rate Risk

The Company's balance sheet is sensitive to changes in the general level of interest rates. This interest rate risk is a form of market risk and arises primarily from the Company's normal business activities of making loans and taking deposits. Many other factors also affect the Company's exposure to changes in interest rates, such as general economic and financial conditions and historical pricing relationships.

Table 18 presents, as of June 30, 2005, December 31, 2004 and June 30, 2004, the estimate of the change in net interest income ("NII") that would result from a gradual 200 basis point decrease or increase in interest rates, moving in parallel fashion over the entire yield curve, over the next 12-month period, relative to the measured base case scenario for NII. The 200 basis point increase would equate to an average increase of \$1.8 million in NII per quarter. The Company's balance sheet continues to be asset-sensitive based on a parallel increase in rates over the entire yield curve over the next 12-month period.

Table 18

#### Market Risk Exposure to Interest Rate Changes (Unaudited)

	June 30, 2005 Interest Rate Change (in basis points)				December 31, 2004 Interest Rate Change (in basis points)				June 30, 2004 Interest Rate Change (in basis points)		
(dollars in thousands)		-200		+200		-200		+200		-200	+200
Estimated Exposure as a Percent of Net											
Interest Income		(4.7)%	)	1.8%	)	(6.5)%	Ď	2.0%	)	(5.0)%	2.8%
Estimated Exposure to Net Interest Income											
Per Quarter	\$	(4,779)	\$	1,830	\$	(6,347)	\$	1,953	\$	(4,823) \$	2,701

The Company uses several approaches to manage its interest rate risk in an effort to shift balance sheet mix or alter the interest rate characteristics of its assets and liabilities. These approaches can include changing product pricing strategies, modifying investment portfolio characteristics, or using financial derivative instruments. The use of financial derivatives has been limited over the past several years.

#### Liquidity Management

Liquidity is managed in an effort to ensure that the Company has continuous access to sufficient, cost effective funding to conduct its business and meet its obligations as they become due in a normal manner.

The Bank is a member of the FHLB, which provides an additional source of short- and long-term funding. Borrowings from the FHLB were \$77.5 million at June 30, 2005, compared to \$87.5 million at December 31, 2004 and \$62.5 million at June 30, 2004. The decrease from December 31, 2004 was due to a \$10.0 million advance that matured in the first quarter of 2005.

Additionally, the Bank maintains a \$1.0 billion senior and subordinated bank note program. Under this facility, the Bank may issue additional notes provided that the aggregate amount outstanding does not exceed \$1.0 billion. Subordinated notes outstanding under this bank note program totaled \$124.8 million at June 30, 2005 and December 31, 2004 and \$124.7 million at June 30, 2004.

#### Capital Management

The Company and the Bank are subject to regulatory capital requirements administered by the federal banking agencies. The Company's objective is to hold sufficient capital on a regulatory basis to exceed the minimum guidelines of a "well capitalized" financial institution, while over the long term optimize shareholder value, support asset growth, provide protection against unforeseen losses and risks inherent in its markets and comply with regulatory requirements.

At June 30, 2005, shareholders' equity totaled \$712.2 million, a 13% decrease from December 31, 2004. The decrease in shareholders' equity during the first six months of 2005 was primarily attributable to the Company's repurchase of its common stock under the repurchase program and to dividends paid, partially offset by earnings.

During the six months ended June 30, 2005, 3.7 million shares of common stock were repurchased under the repurchase program at an average cost of \$47.41 per share, totaling \$173.5 million. From the beginning of the share repurchase program in July 2001 through June 30, 2005, the Company repurchased a total of 38.6 million shares and returned a total of \$1.3 billion to its shareholders at an average cost of \$32.67 per share. From July 1, 2005 through July 22, 2005, the Company repurchased an additional 75,000 shares of common stock at an average cost of \$52.90 per share for a total of \$4.0 million, resulting in remaining buyback authority under the share repurchase program of \$85.1 million.

In July 2005, the Company's Board of Directors declared a quarterly cash dividend of \$0.33 per share on the Company's outstanding shares. The dividend will be payable on September 15, 2005 to shareholders of record at the close of business on August 29, 2005.

Table 19

Table 19 presents the regulatory capital and ratios as of June 30, 2005, December 31, 2004 and June 30, 2004.

#### **Regulatory Capital and Ratios (Unaudited)**

(dollars in thousands)	June 30, 2005		December 31, 2004	June 30, 2004
Regulatory Capital	 			
Shareholders' Equity	\$ 712,169	\$	814,834	\$ 699,438
Add: 8.25% Capital Securities of Bancorp Hawaii Capital Trust I	31,425		31,425	31,425
Less: Goodwill	34,959		36,216	36,216
Unrealized Valuation and Other Adjustments	 (301)		5,251	 (10,776)
Tier 1 Capital	 708,936		804,792	 705,423
Allowable Reserve for Credit Losses	86,673		83,292	79,889
Qualifying Subordinated Debt	74,870		99,808	99,787
Unrealized Gains on Available for Sale Equity Securities	16		31	48
Total Regulatory Capital	\$ 870,495	\$	987,923	 885,147
		_		
Risk–Weighted Assets	\$ 6,915,245	\$	6,633,082	\$ 6,346,134
Key Regulatory Capital Ratios				
Tier 1 Capital Ratio	10.25%	)	12.13%	11.12%
Total Capital Ratio	12.59%	)	14.89%	13.95%
Leverage Ratio	7.18%	)	8.29%	7.16%



#### **Financial Outlook**

The Company's earnings estimate of approximately \$176.0 million to \$179.0 million in net income for the full year of 2005 remains unchanged. The Company performs a quarterly analysis of credit quality to determine the adequacy of the reserve for credit losses. The results of this analysis determine the timing and amount of the Provision. Earnings per share and return on equity projections continue to be dependent upon, among other things, the terms and timing of share repurchases.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

See Management's Discussion and Analysis of Financial Condition and Results of Operations-Market Risk.

#### Item 4. Controls and Procedures

#### Disclosure Controls and Procedures

The Company's management, including the Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities and Exchange Act of 1934, as amended (the "Exchange Act")) as of June 30, 2005. Based on this evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of June 30, 2005. There were no changes in the Company's internal controls over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) that occurred during the first six months of 2005 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

#### Changes in Internal Controls over Financial Reporting

None.

#### Part II. - Other Information

Items 1, 3 and 5 omitted pursuant to instructions.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

#### **Issuer Purchases of Equity Securities**

Period	Total Number of Shares Purchased <sup>1</sup>	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	s	ximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs <sup>2</sup>
April 1 - 30, 2005	627,100	\$ 45.45	627,100	\$	121,411,025
May 1 - 31, 2005	483,968	48.77	475,000		98,242,976
June 1 - 30, 2005	187,559	49.22	186,500		89,063,461
Total	1,298,627	\$ 47.23	1,288,600		

<sup>&</sup>lt;sup>1</sup> The months of May and June included 8,968 and 1,059 mature shares, respectively, purchased from employees in connection with stock option exercises. These shares were not purchased as part of the publicly announced program. The shares were purchased at the closing price of the Company's common stock on the dates of purchase.

<sup>&</sup>lt;sup>2</sup> The Company repurchased shares during the second quarter of 2005 pursuant to its ongoing share repurchase program that was first announced in July 2001. As of July 22, 2005, \$85.1 million remained of the total \$1.35 billion total repurchase amount authorized by the Company's Board of Directors under the share repurchase program. The program has no set expiration or termination date.

## Item 4. Submission of Matters to a Vote of Security Holders

At the annual shareholders meeting held on April 29, 2005, the following matters were submitted to a vote of the shareholders:

a. Election of Directors to the Board of Directors: \*

Peter D. Baldwin:	
Votes cast for:	45,418,466
Votes withheld:	1,642,067
Michael J. Chun:	
Votes cast for:	46,303,311
Votes withheld:	757,222
Robert Huret:	
Votes cast for:	46,308,099
Votes withheld:	752,434
Donald M. Takaki:	
Votes cast for:	45,639,136
Votes withheld:	1,421,397

b. Approval of Bank of Hawaii Corporation Amended and Restated Director Stock Compensation Plan \*\*

Votes cast for:	35,517,651
Votes cast against:	2,895,297
Broker non-votes:	7,840,865
Abstentions:	806,720

c. Ratification of Selection of an Independent Registered Public Accounting Firm - Ernst & Young, LLP

Votes cast for:	45,399,381
Votes cast against:	1,577,434
Abstentions:	83,718

<sup>\*</sup> The directors are elected by a plurality of the votes cast; therefore, votes cast in the election could not be recorded against or as an abstention, nor could broker non-votes be recorded.

<sup>\*\*</sup> A broker non-vote had no effect on this proposal and an abstention had the same effect as a vote against the proposal.

# Item 6. Exhibits

Exhibit Index

Exhibit Number

10.1	Bank of Hawaii Corporation Amended and Restated Director Stock Compensation Plan - Restricted Stock Agreement for April 29, 2005 Grant
10.2	Bank of Hawaii Corporation Amended and Restated Director Stock Compensation Plan - Stock Option Agreement for April 29, 2005 Grant
12	Statement Regarding Computation of Ratios
31.1	Rule 13a-14(a) Certifications
31.2	Rule 13a-14(a) Certifications
32	Section 1350 Certification, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
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# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: July 27, 2005

Bank of Hawaii Corporation and Subsidiaries

- By: /s/ Allan R. Landon Allan R. Landon Chairman of the Board, Chief Executive Officer and President
- By: /s/ Richard C. Keene Richard C. Keene

Chief Financial Officer

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# EXHIBIT INDEX

Exhibit Number

- 10.1 Bank of Hawaii Corporation Amended and Restated Director Stock Compensation Plan Restricted Stock Agreement for April 29, 2005 Grant
- 10.2 Bank of Hawaii Corporation Amended and Restated Director Stock Compensation Plan Stock Option Agreement for April 29, 2005 Grant
- 12 Statement Regarding Computation of Ratios
- 31.1 Rule 13a-14(a) Certifications
- 31.2 Rule 13a-14(a) Certifications
- 32 Section 1350 Certification, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

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DIRECTOR: DATE OF GRANT: April 29, 2005 NUMBER OF SHARES: 555

# BANK OF HAWAII CORPORATION AMENDED AND RESTATED DIRECTOR STOCK COMPENSATION PLAN

\* \*

## RESTRICTED STOCK AGREEMENT

# 1. Definitions.

- 1.1 "Agreement" means this Restricted Stock Agreement.
- 1.2 "Board" means the Board of Directors of the Company.
- 1.3 "Change in Control" means, and shall be deemed to have occurred, if:

(a) any Person, excluding employee benefit plans of the Company or any of its affiliates, is or becomes the "beneficial owner" (as defined in Rules 13d-3 and 13d-5 under the Exchange Act), directly or indirectly, of Company securities representing 25 percent or more of the combined voting power of the Company's then outstanding securities ("Voting Power");

(b) the Company consummates a merger, consolidation, share exchange, division or other reorganization or transaction of the Company (a "Fundamental Transaction") with any other corporation, other than a Fundamental Transaction that results in the voting securities of the Company outstanding immediately prior thereto continuing to represent (either by remaining outstanding or by being converted into voting securities of the surviving entity) at least sixty percent (60%) of the combined Voting Power immediately after such Fundamental Transaction of (i) the Company's outstanding securities, (ii) the surviving entity's outstanding securities, or (iii) in the case of a division, the outstanding securities of each entity resulting from the division;

(c) the shareholders of the Company approve a plan of complete liquidation or winding-up of the Company or an agreement for the sale or disposition (in one transaction or a series of transactions) of all or substantially all of the Company's assets; or

(d) during any period of twenty-four (24) consecutive months, individuals who at the beginning of such period constituted the Board (including for this purpose any new director whose election or nomination for election by the Company's shareholders was approved by a vote of at least two-thirds (2/3) of the directors then still

in office who were directors at the beginning of such period) cease for any reason to constitute at least a majority of the Board (excluding any Board seat that is vacant or otherwise unoccupied).

- 1.4 "Common Stock: means the common stock par value \$0.01 per share, of the Company.
- 1.5 "Company" means Bank of Hawaii Corporation, and any successor thereto.
- 1.6 "Date of Grant" means the date set forth as the "Date of Grant" on page 1 of this Agreement.

1.7 "Disability" means the Director's permanent and total disability within the meaning of Section 22(e)(3) of the Internal Revenue Code of 1986, as amended.

- 1.8 "Director" means the person identified as the "Director" on page 1 of this Agreement.
- 1.9 "Exchange Act" means the Securities Exchange Act of 1934, as amended.

1.10 "Person" means the term "person" within the meaning of Section 3(a)(9) of the Exchange Act, as modified and used in Sections 13(d)(3) and 14(d) thereof.

1.11 "Plan" means the Bank of Hawaii Corporation Amended and Restated Director Compensation Plan, as amended from time to time.

1.12 "Restricted Shares" means the shares of Common Stock granted to the Director pursuant to Section 2 hereof

1.13 "Restriction Period" means the period beginning on the Date of Grant and ending on the third anniversary of the Date of Grant. Notwithstanding the foregoing, the Restriction Period shall end immediately upon the occurrence of a Change in Control.

2. <u>Award of Restricted Shares</u>. Pursuant to the Plan and subject to the terms of this Agreement, the Company hereby grants to the Director that number of shares of Common Stock ("Restricted Shares") identified as the "Number of Shares" on page 1 of this Agreement. During the Restriction Period, each certificate representing Restricted Shares shall be held by the Company or its designee and shall contain the following legend:

"This certificate and the shares of stock represented hereby are subject to the terms and conditions (including the risks of forfeiture and restrictions against transfer) contained in the Bank of Hawaii Corporation Amended and Restated Director Stock Compensation Plan and an Agreement entered into between the registered owner and Bank of Hawaii Corporation. Release from such terms and

conditions shall be made only in accordance with the provisions of the Plan and the Agreement, a copy of each of which is on file in the office of the Secretary of Bank of Hawaii Corporation."

2. <u>Terms, Conditions and Restrictions</u>. Restricted Shares shall be subject to the following terms, conditions and restrictions in addition to those contained in the Plan:

3.1 <u>Prohibitions Against Sale, Assignment, etc.</u> Restricted Shares, the right to vote Restricted Shares and the right to receive dividends thereon may not be sold, assigned, transferred, exchanged, pledged, hypothecated or otherwise encumbered during the Restriction Period with respect to such Restricted Shares.

3.2 <u>Forfeiture</u>. In the event of the Director's termination of membership on the Board prior to the lapse of the Restriction Period, the Restricted Shares shall be forfeited by the Director to the Company and neither the Director nor any successors, heirs, assigns or personal representatives of the Director shall thereafter have any further rights or interest in such Restricted Shares or the certificates representing such Restricted Shares.

3.3 <u>Termination of Restrictions</u>. In the event the Restriction Period shall terminate with respect to particular Restricted Shares and such Restricted Shares shall not theretofore have been forfeited to the Company, then the Company shall reissue the certificate representing such Restricted Shares without the legend referred to in Section 2 of this Agreement and shall deliver such certificate to the Director or his legal representative.

3.4 <u>Effect of Death or Disability</u>. If the Director's membership on the Board terminates during the Restriction Period due to death or Disability, the Restriction Period shall be treated as having expired immediately prior to such death or disability.

3.5 <u>Withholding</u>. The Company's obligation to deliver shares of Common Stock upon the termination of the Restriction Period with respect to any Restricted Shares shall be subject to the satisfaction of applicable federal, state and local tax withholding requirements.

4. <u>Legends</u>. The Director agrees that the certificates evidencing the shares of Common Stock may include any legend which the Board deems appropriate to reflect the transfer and other restrictions contained in the Plan, this Agreement, or to comply with applicable laws.

5. <u>Rights as Stockholder</u>. Except as provided in Section 3 hereof, the Director shall have all the rights and privileges of a stockholder with respect to the Restricted Shares, including (but not limited to) the right to vote the Restricted Shares and the right to receive dividends. All such rights and privileges shall cease upon forfeiture of the Restricted Shares.

6. <u>Board Membership</u>. Neither the grant or issuance of Restricted Shares pursuant to this Agreement nor any term or provision of this Agreement shall constitute or be evidence of any understanding, express or implied, on the part of the Company to retain the Director as a member of the Board for any period.

7. <u>Subject to the Plan</u>. The Restricted Shares and this Agreement are subject to the terms and conditions of the Plan, which are incorporated herein by reference and made a part hereof, but the terms of the Plan shall not be considered an enlargement of any benefits under this Agreement. In addition, the Restricted Shares and this Agreement are subject to any rules and regulations promulgated by the Board in accordance with its authority under the Plan.

8. <u>Governing Law</u>. The validity, construction, interpretation and enforceability of this Agreement shall be determined and governed by the laws of the State of Hawaii without giving effect to the principles of conflicts of laws.

9. <u>Severability</u>. If any provision of this Agreement shall be held to be invalid, illegal or unenforceable in any material respect, such provision shall be replaced with a provision that is as close as possible in effect to such invalid, illegal or unenforceable provision, and still be valid, legal and enforceable, and the validity, legality and enforceability of the remainder of this Agreement shall not in any way be affected or impaired thereby.

IN WITNESS WHEREOF, the Company has caused this Agreement to be signed on its behalf by the undersigned, thereunto duly authorized, effective as of the Date of Grant.

ATTEST:

BANK OF HAWAII CORPORATION

By:

ACCEPTED AND AGREED TO AS OF THE DATE OF GRANT:

DIRECTOR

DIRECTOR: DATE OF GRANT: April 29, 2005 EXERCISE PRICE: \$47.35 COVERED SHARES: 2,057

#### BANK OF HAWAII CORPORATION AMENDED AND RESTATED DIRECTOR STOCK COMPENSATION PLAN

\* \* \*

# STOCK OPTION AGREEMENT

Definitions.

"Agreement" means this Stock Option Agreement.

"Board" means the Board of Directors of the Company.

"Change in Control" means, and shall be deemed to have occurred, if:

any Person, excluding employee benefit plans of the Company or any of its affiliates, is or becomes the "beneficial owner" (as defined in Rules 13d-3 and 13d-5 under the Exchange Act), directly or indirectly, of Company securities representing 25 percent or more of the combined voting power of the Company's then outstanding securities ("Voting Power");

the Company consummates a merger, consolidation, share exchange, division or other reorganization or transaction of the Company (a "Fundamental Transaction") with any other corporation, other than a Fundamental Transaction that results in the voting securities of the Company outstanding immediately prior thereto continuing to represent (either by remaining outstanding or by being converted into voting securities of the surviving entity) at least sixty percent (60%) of the combined Voting Power immediately after such Fundamental Transaction of (i) the Company's outstanding securities, (ii) the surviving entity's outstanding securities, or (iii) in the case of a division, the outstanding securities of each entity resulting from the division;

the shareholders of the Company approve a plan of complete liquidation or winding-up of the Company or an agreement for the sale or disposition (in one transaction or a series of transactions) of all or substantially all of the Company's assets; or

during any period of twenty-four (24) consecutive months, individuals who at the beginning of such period constituted the Board (including for this purpose any new director whose election or nomination for election by the Company's shareholders was approved

by a vote of at least two-thirds (2/3) of the directors then still in office who were directors at the beginning of such period) cease for any reason to constitute at least a majority of the Board (excluding any Board seat that is vacant or otherwise unoccupied).

"Common Stock" means the common stock, par value \$0.01 per share, of the Company.

"Company" means Bank of Hawaii Corporation, and any successor thereto.

"Covered Shares" means the shares of Common Stock subject to the Option.

"Date of Exercise" means the date on which the Company receives notice pursuant to Section 4.1 hereof of the exercise, in whole or in part,

of the Option.

"Date of Expiration" means the date on which the Option shall expire, which shall be the earliest of the following times:

three months after termination of the Director's membership on the Board for any reason other than by reason of death or

Disability;

one year after termination of the Director's membership on the Board by reason of death or Disability; or

ten years after the Date of Grant.

"Date of Grant" means the date set forth as the "Date of Grant" on page 1 of this Agreement.

"Director" means the person identified as the "Director" on page 1 of this Agreement.

"Disability" means the Director's total and permanent disability within the meaning of Section 22(e)(3) of the Internal Revenue Code of 1986, as amended.

3. "Exchange Act" means the Securities Exchange Act of 1934, as amended.

"Exercise Price" means the dollar amount per share of Common Stock set forth on page 1 of this Agreement, as it may be adjusted from time to time pursuant to Section 11 of the Plan.

"Fair Market Value" means, unless otherwise determined by the Board, the last sale price for a share of Common Stock, as of the relevant date, on such securities exchange or automated dealer quotation system as reported by such source as the Board may select, or if the Common Stock is not traded on a securities exchange or automated dealer quotation system, an amount equal to the then fair market value of a share of Common Stock as determined by the Board pursuant to a reasonable method adopted in good faith for such purpose. "Option" means the stock option granted to the Director pursuant to Section 2 hereof.

"Director" means the person identified as the "Director" on page 1 of this Agreement.

"Person" means the term "person" within the meaning of Section 3(a)(9) of the Exchange Act, as modified and used in Sections 13(d)(3) and

14(d) thereof.

"Plan" means the Bank of Hawaii Corporation Amended and Restated Director Stock Compensation Plan, as amended from time to time.

<u>Grant of Option</u>. Pursuant to the Plan and subject to the terms of this Agreement, the Company hereby grants to the Director, as of the Date of Grant, the Option to purchase from the Company that number of shares of Common Stock identified as the "Covered Shares" on page 1 of this Agreement, exercisable at the Exercise Price.

#### Terms of the Option.

Type of Option. The Option is intended to be a nonqualified stock option.

Option Period; Exercisability. The Option may be exercised in whole shares as follows:

no part of the Option may be exercised during the first year following the Date of Grant or at any time after the Date of Expiration;

beginning on the first anniversary of the Date of Grant, the Option may be exercised as to a maximum of one-third of the Covered Shares (rounded up to the next whole number of shares);

beginning on the second anniversary of the Date of Grant, the Option may be exercised as to an additional one-third of the Covered Shares (rounded down to the next whole number of shares); and

beginning on the third anniversary of the Date of Grant, the Option may be exercised as to all of the Covered Shares.

Notwithstanding the foregoing, in the event of a Change in Control or termination of the Director's membership on the Board by reason of Disability or death, the Option shall thereupon become exercisable at any time prior to the Date of Expiration as to the full number of Covered Shares. In no event shall the number of Covered Shares as to which the Option is exercisable increase after termination of the Director's membership on the Board.

Nontransferability. The Option is not transferable by the Director other than by will or by the laws of descent and distribution, and is exercisable, during the Director's lifetime, only by the Director, or, in the event of the Director's legal disability, by the Director's legal representative. Notwithstanding the foregoing, the Director may, subject to complying with

applicable securities and other laws, transfer the Option to a trust as to which the Director is both trustee and beneficiary (and such trust may hold and exercise the Option), and in the event of such transfer, the Option shall continue to be subject to the terms of this Agreement and the Plan.

Payment of the Exercise Price. The Director, upon exercise, in whole or in part, of the Option, may pay the Exercise Price by any or all of the following means, either alone or in combination:

cash or check payable to the order of the Company;

delivery (either actual or constructive) of shares of unencumbered Common Stock (provided that such shares, if acquired under the Option or under any other option or award granted under the Plan or any other plan sponsored or maintained by the Company, have been held by the Director for at least six months or such other period, if any, as determined by the Board) that have an aggregate Fair Market Value on the Date of Exercise equal to that portion of the Exercise Price being paid by delivery of such shares; or

in accordance with such rules as may be specified by the Board, delivery to the Company of a properly executed exercise notice and irrevocable instructions to a registered securities broker promptly to deliver to the Company cash equal to the Exercise Price for that portion of the Option being exercised.

#### Exercise.

Notice. The Option shall be exercised, in whole or in part by the delivery to the Company of written notice of such exercise, in such form as the Board may from time to time prescribe, accompanied by full payment of the Exercise Price with respect to that portion of the Option being exercised.

Withholding. The Company's obligation to issue or deliver shares of Common Stock upon the exercise of the Option shall be subject to the satisfaction of any applicable federal, state and local tax withholding requirements.

Effect. The exercise, in whole or in part, of the Option shall cause a reduction in the number of Covered Shares as to which the Option may be exercised in an amount equal to the number of shares of Common Stock as to which the Option is exercised.

<u>Representations</u>. The Director agrees that, upon the issuance of any shares of Common Stock upon the exercise of the Option, the Director will, upon the request of the Company, represent and warrant in writing that the Director (a) has received and reviewed a copy of the Plan; (b) is capable of evaluating the merits and risks of exercising the Option and acquiring the shares and able to bear the economic risks of such investment; (c) has made such investigation as he or she deems necessary and appropriate of the business and financial prospects of the Company, and (d) is acquiring the shares for investment only and not with a view to resale or other distribution thereof. The Director shall make such other representations and warranties that the Board may request for the purpose of complying with applicable law.

Legends. The Director agrees that the certificates evidencing the shares of Common Stock issued upon exercise of the Option may include any legend which the Board deems appropriate to comply with applicable laws.

<u>Rights as Stockholder</u>. The Director shall have no rights as a stockholder with respect to any shares of Common Stock subject to the Option until and unless a certificate or certificates representing such shares are issued to the Director pursuant to this Agreement.

<u>Membership on Board</u>. Neither the grant of the Option evidenced by this Agreement nor any term or provision of this Agreement shall constitute or be evidence of any understanding, express or implied, on the part of the Company to retain the Director as a member of the Board for any period.

<u>Subject to the Plan</u>. The Option evidenced by this Agreement and the exercise thereof are subject to the terms and conditions of the Plan, which are incorporated by reference and made a part hereof, but the terms of the Plan shall not be considered an enlargement of any rights or benefits under this Agreement. In addition, the Option is subject to any rules and regulations promulgated by the Board in accordance with its authority under the Plan.

<u>Governing Law</u>. The validity, construction, interpretation and enforceability of this Agreement shall be determined and governed by the laws of the State of Hawaii without giving effect to the principles of conflicts of laws.

4 . <u>Severability</u>. If any provision of this Agreement shall be held to be invalid, illegal or unenforceable in any material respect, such provision shall be replaced with a provision that is as close as possible in effect to such invalid, illegal or unenforceable provision, and still be valid, legal and enforceable, and the validity, legality and enforceability of the remainder of this Agreement shall not in any way be affected or impaired thereby.

IN WITNESS WHEREOF, the Company has caused this Agreement to be signed on its behalf by the undersigned, thereunto duly authorized, effective as of the Date of Grant.

ATTEST:

BANK OF HAWAII CORPORATION

By:

ACCEPTED AND AGREED TO AS OF THE DATE OF GRANT:

DIRECTOR

# Bank of Hawaii Corporation and Subsidiaries Statement Regarding Computation of Ratios

(dollars in thousands)	Six Months Ended June 30,			
		2005	e 30,	2004
Earnings:			-	
1. Income Before Income Taxes	\$	144,819	\$	130,923
2. Plus: Fixed Charges Including Interest on Deposits		42,566		31,366
3. Earnings Including Fixed Charges and Interest on Deposits		187,385		162,289
4. Less: Interest on Deposits		25,181		17,760
5. Earnings Excluding Interest on Deposits	\$	162,204	\$	144,529
Fixed Charges:				
6. Fixed Charges Including Interest on Deposits	\$	42,566	\$	31,366
7. Less: Interest on Deposits		25,181		17,760
8. Fixed Charges Excluding Interest on Deposits	\$	17,385	\$	13,606
Ratio of Earnings to Fixed Charges:				
Including Interest on Deposits (Line 3 divided by Line 6)		4.4 x		5.2 x
Excluding Interest on Deposits (Line 5 divided by Line 8)		9.3 x		10.6 x

#### Bank of Hawaii Corporation and Subsidiaries Rule 13a-14(a) Certifications

I, Allan R. Landon, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Bank of Hawaii Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-(15(f)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-(15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: July 27, 2005

/s/ Allan R. Landon Allan R. Landon Chairman of the Board, Chief Executive Officer and President

#### Bank of Hawaii Corporation and Subsidiaries Rule 13a-14(a) Certifications

I, Richard C. Keene, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Bank of Hawaii Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-(15(f)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-(15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: July 27, 2005

/s/ Richard C. Keene Richard C. Keene Chief Financial Officer

## Bank of Hawaii Corporation and Subsidiaries Section 1350 Certification, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

We hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that the Form 10-Q of Bank of Hawaii Corporation (the "Issuer") for the quarterly period ended June 30, 2005 (the "Periodic Report"):

- fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- the information contained in the Periodic Report fairly presents, in all material respects, the financial condition and results of operations of the Issuer.

Date: July 27, 2005

/s/ Allan R. Landon Allan R. Landon Chairman of the Board, Chief Executive Officer and President

/s/ Richard C. Keene Richard C. Keene Chief Financial Officer

The foregoing certification is being furnished solely pursuant to 18 U.S.C. Section 1350 and is not being filed as part of the Periodic Report or as a separate disclosure document.