## UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549
FORM 10-Q
(Mark One)
囚 Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended June 30, 2005
or
$\square \quad$ Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of $\mathbf{1 9 3 4}$ for the transition period from to

Commission File Number 1-6887

## BANK OF HAWAII CORPORATION

(Exact name of registrant as specified in its charter)

Delaware
(State of incorporation)
130 Merchant Street, Honolulu, Hawaii (Address of principal executive offices)

99-0148992
(IRS Employer Identification No.)
96813
(Zip Code)

1-(888)-643-3888
(Registrant's telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

$$
\text { Yes } \boldsymbol{x} \text { No }
$$

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

$$
\text { Yes } \boldsymbol{x} \text { No }
$$

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.
Common Stock, \$.01 Par Value; outstanding at July 22, 2005-51,846,908 shares

## Bank of Hawaii Corporation Form 10-Q INDEX

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## Bank of Hawaii Corporation and Subsidiaries

## Consolidated Statements of Income (Unaudited)

| (dollars in thousands except per share amounts) | $\begin{gathered} \text { Three Months Ended } \\ \text { June 30, } \end{gathered}$ |  |  |  | $\begin{gathered} \text { Six Months Ended } \\ \text { June 30, } \\ \hline \end{gathered}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  | 2005 |  | 2004 |  |
| Interest Income |  |  |  |  |  |  |  |  |
| Interest and Fees on Loans and Leases | \$ | 90,119 | \$ | 80,346 | \$ | 176,586 | \$ | 161,774 |
| Income on Investment Securities - Available for Sale |  | 27,987 |  | 21,745 |  | 55,306 |  | 42,591 |
| Income on Investment Securities - Held to Maturity |  | 5,527 |  | 6,711 |  | 11,352 |  | 13,687 |
| Deposits |  | 36 |  | 1,646 |  | 59 |  | 2,877 |
| Funds Sold |  | 165 |  | 177 |  | 240 |  | 594 |
| Other |  | 271 |  | 865 |  | 720 |  | 1,723 |
| Total Interest Income |  | 124,105 |  | 111,490 |  | 244,263 |  | 223,246 |
| Interest Expense |  |  |  |  |  |  |  |  |
| Deposits |  | 13,577 |  | 8,560 |  | 25,181 |  | 17,760 |
| Securities Sold Under Agreements to Repurchase |  | 4,562 |  | 2,222 |  | 7,887 |  | 4,148 |
| Funds Purchased |  | 1,151 |  | 506 |  | 1,884 |  | 737 |
| Short-Term Borrowings |  | 45 |  | 13 |  | 77 |  | 28 |
| Long-Term Debt |  | 3,731 |  | 4,340 |  | 7,537 |  | 8,693 |
| Total Interest Expense |  | 23,066 |  | 15,641 |  | 42,566 |  | 31,366 |
| Net Interest Income |  | 101,039 |  | 95,849 |  | 201,697 |  | 191,880 |
| Provision for Loan and Lease Losses |  | - |  | $(3,500)$ |  | - |  | $(3,500)$ |
| Net Interest Income After Provision for Loan and Lease Losses |  | 101,039 |  | 99,349 |  | 201,697 |  | 195,380 |
| Non-Interest Income |  |  |  |  |  |  |  |  |
| Trust and Asset Management |  | 14,058 |  | 12,995 |  | 28,680 |  | 26,859 |
| Mortgage Banking |  | 2,594 |  | 2,808 |  | 5,184 |  | 4,785 |
| Service Charges on Deposit Accounts |  | 9,569 |  | 9,540 |  | 19,748 |  | 19,490 |
| Fees, Exchange, and Other Service Charges |  | 15,211 |  | 14,243 |  | 29,047 |  | 27,482 |
| Investment Securities Gains (Losses) |  | 337 |  | (37) |  | 337 |  | (37) |
| Insurance |  | 4,330 |  | 4,926 |  | 10,118 |  | 9,584 |
| Other |  | 4,575 |  | 10,373 |  | 9,875 |  | 15,527 |
| Total Non-Interest Income |  | 50,674 |  | 54,848 |  | 102,989 |  | 103,690 |
| Non-Interest Expense |  |  |  |  |  |  |  |  |
| Salaries and Benefits |  | 43,856 |  | 46,689 |  | 88,625 |  | 92,690 |
| Net Occupancy Expense |  | 9,189 |  | 9,543 |  | 18,734 |  | 18,929 |
| Net Equipment Expense |  | 5,377 |  | 5,799 |  | 10,848 |  | 11,763 |
| Other |  | 20,582 |  | 23,094 |  | 41,660 |  | 44,765 |
| Total Non-Interest Expense |  | 79,004 |  | 85,125 |  | 159,867 |  | 168,147 |
| Income Before Income Taxes |  | 72,709 |  | 69,072 |  | 144,819 |  | 130,923 |
| Provision for Income Taxes |  | 26,280 |  | 24,840 |  | 52,868 |  | 46,892 |
| Net Income | \$ | 46,429 | \$ | 44,232 | \$ | 91,951 |  | 84,031 |
| Basic Earnings Per Share | \$ | 0.90 | \$ | 0.84 | \$ | 1.75 | \$ | 1.57 |
| Diluted Earnings Per Share | \$ | 0.87 | \$ | 0.79 | \$ | 1.69 | \$ | 1.48 |
| Dividends Declared Per Share | \$ | 0.33 | \$ | 0.30 | \$ | 0.66 | \$ | 0.60 |
| Basic Weighted Average Shares |  | 51,873,772 |  | 52,491,874 |  | 52,646,022 |  | 53,389,261 |
| Diluted Weighted Average Shares |  | 53,403,781 |  | 55,662,415 |  | 54,250,018 |  | 56,710,653 |

## Bank of Hawaii Corporation and Subsidiaries

## Consolidated Statements of Condition (Unaudited)

| (dollars in thousands) | June 30, 2005 |  | December 31,2004 |  | June 30, |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |
| Interest-Bearing Deposits | \$ | 4,825 | \$ | 4,592 | \$ | 179,680 |
| Investment Securities - Available for Sale |  |  |  |  |  |  |
| Held in Portfolio |  | 2,396,204 |  | 2,483,719 |  | 2,275,272 |
| Pledged as Collateral |  | 117,947 |  | - |  | - |
| Investment Securities - Held to Maturity |  |  |  |  |  |  |
| Funds Sold |  | 50,000 |  | 21,000 |  | - |
| Loans Held for Sale |  | 17,435 |  | 17,642 |  | 9,565 |
| Loans and Leases |  | 6,151,418 |  | 5,986,930 |  | 5,787,314 |
| Allowance for Loan and Lease Losses |  | $(101,587)$ |  | $(106,796)$ |  | $(124,904)$ |
| Net Loans |  | 6,049,831 |  | 5,880,134 |  | 5,662,410 |
| Total Earning Assets |  | 9,163,009 |  | 8,996,995 |  | 8,806,309 |
| Cash and Non-Interest-Bearing Deposits |  | 293,115 |  | 225,359 |  | 339,486 |
| Premises and Equipment |  | 137,907 |  | 146,095 |  | 149,128 |
| Customers' Acceptance Liability |  | 1,598 |  | 1,406 |  | 1,213 |
| Accrued Interest Receivable |  | 38,540 |  | 36,044 |  | 36,378 |
| Foreclosed Real Estate |  | 292 |  | 191 |  | 4,889 |
| Mortgage Servicing Rights |  | 18,239 |  | 18,769 |  | 20,819 |
| Goodwill |  | 34,959 |  | 36,216 |  | 36,216 |
| Other Assets |  | 372,031 |  | 305,116 |  | 294,331 |
| Total Assets | \$ | 10,059,690 | \$ | 9,766,191 | \$ | 9,688,769 |
| Liabilities |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |
| Non-Interest-Bearing Demand | \$ | 1,918,749 | \$ | 1,977,703 | \$ | 1,939,580 |
| Interest-Bearing Demand |  | 1,641,873 |  | 1,536,323 |  | 1,464,207 |
| Savings |  | 2,967,993 |  | 2,960,351 |  | 2,976,108 |
| Time |  | 1,198,143 |  | 1,090,290 |  | 1,089,393 |
| Total Deposits |  | 7,726,758 |  | 7,564,667 |  | 7,469,288 |
| Securities Sold Under Agreements to Repurchase |  | 861,233 |  | 568,981 |  | 687,816 |
| Funds Purchased |  | 63,565 |  | 149,635 |  | 139,055 |
| Short-Term Borrowings |  | 9,894 |  | 15,000 |  | 11,055 |
| Banker's Acceptances Outstanding |  | 1,598 |  | 1,406 |  | 1,213 |
| Retirement Benefits Payable |  | 66,638 |  | 65,708 |  | 62,821 |
| Accrued Interest Payable |  | 8,617 |  | 7,021 |  | 7,169 |
| Taxes Payable and Deferred Taxes |  | 283,082 |  | 229,928 |  | 225,989 |
| Other Liabilities |  | 83,462 |  | 96,373 |  | 87,325 |
| Long-Term Debt |  | 242,674 |  | 252,638 |  | 297,600 |
| Total Liabilities |  | 9,347,521 |  | 8,951,357 |  | 8,989,331 |
| Shareholders' Equity |  |  |  |  |  |  |
| ```Common Stock ($.01 par value); authorized 500,000,000 shares; issued / outstanding: June 2005-81,721,733 / 51,853,734, December 2004-81,711,752 / 54,960,857, June 2004-81,711,599 / 52,426,010``` |  |  |  |  |  |  |
| Capital Surplus |  | 457,280 |  | 450,998 |  | 403,150 |
| Accumulated Other Comprehensive Income (Loss) |  | $(18,471)$ |  | $(12,917)$ |  | $(27,258)$ |
| Retained Earnings |  | 1,339,119 |  | 1,282,425 |  | 1,251,689 |
| Deferred Stock Grants |  | $(7,166)$ |  | $(8,433)$ |  | $(9,391)$ |
| Treasury Stock, at Cost (Shares: June 2005-29,867,999, December 2004-26,750,895, June 2004-29,285,589) |  | $(1,059,408)$ |  | $(898,052)$ |  | $(919,565)$ |
| Total Shareholders' Equity |  | 712,169 |  | 814,834 |  | 699,438 |
| Total Liabilities and Shareholders' Equity | \$ | 10,059,690 | \$ | 9,766,191 | \$ | 9,688,769 |

## Bank of Hawaii Corporation and Subsidiaries

## Consolidated Statements of Shareholders' Equity (Unaudited)

(dollars in thousands)

## Bank of Hawaii Corporation and Subsidiaries

Consolidated Statements of Cash Flows (Unaudited)

| (dollars in thousands) | Six Months EndedJune 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | $\underline{2004}$ |  |
|  |  |  |  |  |
| Operating Activities |  |  |  |  |
| Net Income | \$ | 91,951 | \$ | 84,031 |
| Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities: |  |  |  |  |
| Provision for Loan and Lease Losses |  | - |  | $(3,500)$ |
| Goodwill Impairment |  | 1,257 |  | - |
| Depreciation and Amortization |  | 9,673 |  | 10,523 |
| Amortization of Deferred Loan and Lease Fees, Net |  | (382) |  | $(1,248)$ |
| Amortization/Accretion of Premiums/Discounts on Investment Securities, Net |  | 4,692 |  | 6,830 |
| Deferred Stock Grants |  | 2,572 |  | 2,444 |
| Deferred Income Taxes |  | 5,908 |  | 8,296 |
| Net (Gain) Loss on Investment Securities |  | (337) |  | 37 |
| Proceeds from Sales of Loans Held for Sale |  | 219,688 |  | 250,449 |
| Originations of Loans Held for Sale |  | $(219,481)$ |  | $(250,803)$ |
| Net Change in Other Assets and Other Liabilities |  | $(28,070)$ |  | 11,323 |
| Net Cash Provided by Operating Activities |  | 87,471 |  | 118,382 |
|  |  |  |  |  |
| Investing Activities |  |  |  |  |
| Proceeds from Sales and Redemptions of Investment Securities - Available for Sale |  | 324,008 |  | 347,709 |
| Purchases of Investment Securities - Available for Sale |  | $(366,619)$ |  | $(671,520)$ |
| Proceeds from Redemptions of Investment Securities - Held to Maturity |  | 62,291 |  | 117,212 |
| Purchases of Investment Securities - Held to Maturity |  | - |  | $(70,238)$ |
| Net Increase in Loans and Leases |  | $(167,091)$ |  | $(29,567)$ |
| Premises and Equipment, Net |  | $(1,485)$ |  | 354 |
| Net Cash Used by Investing Activities |  | $(148,896)$ |  | $(306,050)$ |
|  |  |  |  |  |
| Financing Activities |  |  |  |  |
| Net Increase in Demand Deposits |  | 46,596 |  | 113,529 |
| Net Increase in Savings Deposits |  | 7,642 |  | 142,729 |
| Net Increase (Decrease) in Time Deposits |  | 107,853 |  | $(119,749)$ |
| Net Increase in Short-Term Borrowings |  | 201,076 |  | 243,389 |
| Repayments of Long-Term Debt |  | $(9,964)$ |  | $(26,468)$ |
| Proceeds from Issuance of Common Stock |  | 15,772 |  | 23,380 |
| Repurchase of Common Stock |  | $(175,914)$ |  | $(155,984)$ |
| Cash Dividends Paid |  | $(34,647)$ |  | $(32,222)$ |
| Net Cash Provided by Financing Activities |  | 158,414 |  | 188,604 |
|  |  |  |  |  |
| Increase in Cash and Cash Equivalents |  | 96,989 |  | 936 |
| Cash and Cash Equivalents at Beginning of Period |  | 250,951 |  | 518,230 |
| Cash and Cash Equivalents at End of Period | \$ | 347,940 | \$ | 519,166 |

## Bank of Hawaii Corporation Notes to Consolidated Financial Statements (Unaudited)

## Note 1. Summary of Significant Accounting Policies

Bank of Hawaii Corporation (the "Company") is a bank holding company providing a broad range of financial products and services to customers in Hawaii and the Pacific Islands (Guam, nearby islands and American Samoa). The Company's principal subsidiary is Bank of Hawaii (the "Bank"). All significant intercompany accounts and transactions have been eliminated in consolidation.

## Basis of Presentation

The accompanying unaudited consolidated financial statements of the Company have been prepared in accordance with U.S. generally accepted accounting principles ("GAAP") for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, the consolidated financial statements reflect normal recurring adjustments necessary for a fair presentation of the results for the interim periods.

Certain prior period amounts have been reclassified to conform to current period classifications.
These statements should be read in conjunction with the audited consolidated financial statements and related notes included in the Company's 2004 Annual Report on Form 10-K. Operating results for the six months ended June 30, 2005 are not necessarily indicative of the results that may be expected for the year ending December 31, 2005.

## Securities Sold Under Agreements to Repurchase

The Company enters into agreements under which it sells securities subject to an obligation to repurchase the same or similar securities ("repos"). Under these arrangements, the Company may transfer legal control over the assets but still retain effective control through an agreement that both entitles and obligates the Company to repurchase the assets. As a result, repurchase agreements are accounted for as collateralized financing arrangements and not as a sale and subsequent repurchase of securities. The obligation to repurchase the securities is reflected as a liability in the Consolidated Statements of Condition while the securities underlying the agreements remain in the respective asset accounts. If the secured party can re-sell or re-pledge the securities, they are classified as pledged securities in the Consolidated Statements of Condition. If the secured party cannot resell or re-pledge the securities, they are not separately identified.

## Stock-Based Compensation

As permitted by the Statement of Financial Accounting Standards No. 123, Accounting for Stock-Based Compensation ("SFAS No. 123"), the Company currently accounts for share-based payments using the intrinsic value method permitted by Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees ("APB No. 25 ") and related interpretations. Accordingly, the Company recognizes no compensation cost for employee stock options that were granted with an exercise price equal to the market value of the underlying common stock on the date of grant.

The following table illustrates the effect on net income and earnings per share if the Company had applied the fair value recognition provisions of SFAS No. 123:

| (dollars in thousands except per share and option data) | Three Months Ended June 30, |  |  |  | Six Months EndedJune 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | $2004{ }^{1}$ |  | 2005 |  | $2004{ }^{1}$ |  |
| Net Income, as reported | \$ | 46,429 | \$ | 44,232 | \$ | 91,951 | \$ | 84,031 |
| Less: Total Stock-Based Employee Compensation Expense Associated with Stock Options Determined Under Fair Value Method for All Option |  |  |  |  |  |  |  |  |
| Awards, Net of Related Tax Effects ${ }^{2}$ |  | (500) |  | $(1,161)$ |  | $(1,204)$ |  | $(2,672)$ |
| Pro Forma Net Income | \$ | 45,929 | \$ | 43,071 | \$ | 90,747 | \$ | 81,359 |
|  |  |  |  |  |  |  |  |  |
| Earnings Per Share: |  |  |  |  |  |  |  |  |
| Basic-as reported | \$ | 0.90 | \$ | 0.84 | \$ | 1.75 | \$ | 1.57 |
| Basic-pro forma |  | 0.89 |  | 0.82 |  | 1.72 |  | 1.52 |
| Diluted-as reported |  | 0.87 |  | 0.79 |  | 1.69 |  | 1.48 |
| Diluted-pro forma |  | 0.86 |  | 0.77 |  | 1.67 |  | 1.43 |

${ }^{1}$ Prior period amounts restated to account for forfeitures and adjustment to dividend yield calculation.
${ }^{2}$ A Black-Scholes option pricing model was used to determine the fair values of the options granted.

## Recently Issued and Proposed Accounting Pronouncements

In December 2004, the Financial Accounting Standards Board ("FASB") issued SFAS No. 123 (revised 2004) ("SFAS No. 123(R)"), Share-Based Payment, which is a revision of SFAS No. 123. SFAS No. 123(R) supersedes APB No. 25 and amends FASB Statement No. 95, Statement of Cash Flows. SFAS No. $123(\mathrm{R})$ requires all share-based payments to employees, including grants of employee stock options, to be recognized as compensation expense through the income statement based on their fair values at issue date. Pro forma disclosure will no longer be an alternative. On April 14, 2005, the Securities and Exchange Commission announced that it would provide for a phased-in-implementation process for SFAS No. 123(R). Under this process, the Company will be required to adopt SFAS No. 123(R) no later than the beginning of the first fiscal year that begins after June 15 , 2005. The Company plans to adopt SFAS No. 123(R) on January 1, 2006.

The Company plans to adopt SFAS No. $123(\mathrm{R})$ using the "modified prospective" method. Under this method, awards that are granted, modified, or settled after January 1, 2006, will be measured and accounted for in accordance with SFAS No. 123(R). Also under this method, expense will be recognized in the income statement for unvested awards that were granted prior to January 1,2006 , based upon the fair value determined at the grant date under SFAS No. 123 .

The adoption of SFAS No. 123(R) will have an impact on the Company's results of operations, although it will have no impact on the Company's overall financial position. Had the Company adopted SFAS No. $123(\mathrm{R})$ in prior periods, the impact of that standard would have approximated the impact of SFAS No. 123 as described in the disclosure of pro forma net income and earnings per share shown in the table above.

In July 2005, the FASB issued an exposure draft, FASB Staff Position ("FSP") No. FAS 13-a "Accounting for a Change or Projected Change in the Timing of Cash Flows Relating to Income Taxes Generated by a Leveraged Lease Transaction" ("FSP 13-a"). Under FSP 13-a, a revision in the timing of expected cash flows of a leveraged lease may require a recalculation of the original lease assumptions. A material change in the net investment in a leveraged lease using different cash flow assumptions would be recognized as a gain or loss in the period in which the assumptions are revised. The Company has entered into leveraged lease transactions that are currently under various stages of review by the Internal Revenue Service ("IRS"). The outcome of these reviews may change the timing of cash flows from these leases which may result in gain or loss recognition. Management is currently evaluating the potential effect of the proposed recognition provisions of FSP 13-a.

## Note 2. Business Segments

The information under the caption "Business Segments" in Management's Discussion and Analysis of Financial Condition and Results of Operations is incorporated herein by reference.

## Note 3. Pension Plans and Postretirement Benefit Plan

The components of net periodic cost for the aggregated pension plans and the postretirement benefit plan for the three and six months ended June 30 , 2005 and 2004 are presented in the following table:

| (dollars in thousands) | Pension Benefits |  |  |  | Postretirement Benefits |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  | 2005 |  | 2004 |  |
| Three Months Ended June 30, |  |  |  |  |  |  |  |  |
| Service Cost | \$ | - | \$ | - | \$ | 285 | \$ | 247 |
| Interest Cost |  | 1,125 |  | 1,091 |  | 500 |  | 443 |
| Expected Return on Plan Assets |  | $(1,185)$ |  | $(1,182)$ |  | - |  | - |
| Amortization of Unrecognized Net Transition Obligation |  | - |  | - |  | 146 |  | 147 |
| Recognized Net Actuarial Loss (Gain) |  | 421 |  | 328 |  | (41) |  | (156) |
| Total Net Periodic Cost | \$ | 361 | \$ | 237 | \$ | 890 | \$ | 681 |
|  |  |  |  |  |  |  |  |  |
| Six Months Ended June 30, |  |  |  |  |  |  |  |  |
| Service Cost | \$ | - | \$ | - | \$ | 540 | \$ | 494 |
| Interest Cost |  | 2,250 |  | 2,183 |  | 950 |  | 886 |
| Expected Return on Plan Assets |  | $(2,370)$ |  | $(2,364)$ |  | - |  | - |
| Amortization of Unrecognized Net Transition Obligation |  | - |  | - |  | 293 |  | 294 |
| Recognized Net Actuarial Loss (Gain) |  | 841 |  | 656 |  | (83) |  | (312) |
| Total Net Periodic Cost | \$ | 721 | \$ | 475 | \$ | 1,700 | \$ | 1,362 |

There were no significant changes from the previously reported $\$ 1.8$ million in contributions expected to be paid during 2005.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## FORWARD-LOOKING STATEMENTS

This report, including the statements under the caption "Financial Outlook," contains forward-looking statements concerning, among other things, the economic and business environment in the Company's service area and elsewhere, credit quality, the expected level of loan and lease loss provisioning, anticipated net income and other financial and business matters in future periods. The Company's forward-looking statements are based on numerous assumptions, any of which could prove to be inaccurate and actual results may differ materially from those projected for a variety of reasons, including, but not limited to: 1) unanticipated changes in business and economic conditions, the competitive environment, fiscal and monetary policies, legislation in Hawaii and the other markets the Company serves, or the timing and interpretation of accounting standards; 2) changes in the Company's credit quality or risk profile which may increase or decrease the required level of the reserve for credit losses; 3 ) changes in market interest rates that may affect the Company's credit markets and ability to maintain the Company's net interest margin; 4) changes to the amount and timing of the Company's proposed equity repurchases and repayment of maturing debt; 5) real or threatened acts of war or terrorist activity affecting business conditions; and 6) adverse weather and other natural conditions impacting the Company and its customers' operations. Words such as "believes," "anticipates," "expects," "intends," "targeted" and similar expressions are intended to identify forward-looking statements but are not exclusive means of identifying such statements. The Company does not undertake any obligation to update forward-looking statements to reflect later events or circumstances.

## OVERVIEW

The Company is in the second year of its 2004-2006 plan (the "Plan"), which continues to build on the objective of maximizing shareholder value over time. This objective was established in the previous three-year strategic plan.

The Plan consists of five key elements:

- Accelerate revenue growth in our island markets
- Better integrate our business segments
- Continue to develop our management teams
- Improve operating efficiency
- Maintain a culture of dependable risk and capital management

During the first six months of 2005, the Company continued to meet the key financial objectives of the Plan. Total revenue, consisting of net interest income and non-interest income, for the first six months of 2005 , increased $3 \%$ from the same prior year period. As of June 30, 2005, loans and leases outstanding increased $6 \%$ and deposits increased $3 \%$ compared to June 30, 2004.

The Company continues to better integrate the Company's three primary business segments - Retail Banking, Commercial Banking and the Investment Services Group - through improved processes, training and communications. As a result, the needs of the Company's customers are better addressed and customer relationships continue to strengthen.

The Company utilizes various financial measures to evaluate its performance against the objectives of the Plan, many of which are discussed below.
Operating efficiency improved in the first six months of 2005 compared to the same period in 2004, as the Company continues to improve processes. The efficiency ratio for the first six months of 2005 was $52.47 \%$ compared to $56.89 \%$ in the same period in 2004 . Operating income, which is defined as the income before the provision for loan and lease losses and income taxes increased $13.7 \%$ in the first six months of 2005 compared to the same period in 2004.

The management of both risk and capital continues to be dependable and disciplined in 2005. As of June 30, 2005, the ratio of non-accrual loans to total loans was $0.16 \%$ and the leverage ratio was $7.18 \%$.

The Company's net income for the first six months of 2005 was $\$ 92.0$ million, an increase of $9 \%$ from $\$ 84.0$ million reported in the same prior year period. Additional results for the first six months of 2005 compared to the same period in 2004 were as follows:

- Diluted earnings per share were $\$ 1.69$, an increase of $14 \%$
- The net interest margin was $4.39 \%$, an increase of 16 basis points
- Return on average assets increased to $1.87 \%$ from $1.73 \%$
- Return on average equity increased to $24.78 \%$ from $22.03 \%$

The Company's overall financial results are more fully discussed in the following sections of this report.
Table 1 presents the Company's financial highlights for the three and six months ended June 30, 2005 and 2004.

| (dollars in thousands except per share amounts) | Three Months Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  | 2005 |  | 2004 |  |
| For the Period: |  |  |  |  |  |  |  |  |
| Interest Income | \$ | 124,105 | \$ | 111,490 | \$ | 244,263 | \$ | 223,246 |
| Net Interest Income |  | 101,039 |  | 95,849 |  | 201,697 |  | 191,880 |
| Net Income |  | 46,429 |  | 44,232 |  | 91,951 |  | 84,031 |
| Basic Earnings Per Share |  | 0.90 |  | 0.84 |  | 1.75 |  | 1.57 |
| Diluted Earnings Per Share |  | 0.87 |  | 0.79 |  | 1.69 |  | 1.48 |
| Dividends Declared Per Share |  | 0.33 |  | 0.30 |  | 0.66 |  | 0.60 |
|  |  |  |  |  |  |  |  |  |
| Net Income to Average Total Assets (ROA) |  | 1.87\% |  | 1.80\% |  | 1.87\% |  | 1.73\% |
| Net Income to Average Shareholders' Equity (ROE) |  | 25.98 |  | 24.28 |  | 24.78 |  | 22.03 |
| Net Interest Margin ${ }^{1}$ |  | 4.36 |  | 4.17 |  | 4.39 |  | 4.23 |
| Efficiency Ratio ${ }^{2}$ |  | 52.07 |  | 56.49 |  | 52.47 |  | 56.89 |
|  |  |  |  |  |  |  |  |  |
| Average Assets | \$ | 9,969,243 | \$ | 9,893,303 | \$ | 9,907,845 | \$ | 9,785,603 |
| Average Loans and Leases |  | 6,090,149 |  | 5,772,926 |  | 6,045,609 |  | 5,757,647 |
| Average Deposits |  | 7,747,331 |  | 7,371,388 |  | 7,717,729 |  | 7,345,645 |
| Average Shareholders' Equity |  | 716,767 |  | 732,652 |  | 748,344 |  | 766,950 |
| Average Equity to Average Assets |  | 7.19\% |  | 7.41\% |  | 7.55\% |  | 7.84\% |
|  |  |  |  |  | June 30, |  |  |  |
|  |  |  |  |  |  | 2005 |  | 2004 |
| At Period End: |  |  |  |  |  |  |  |  |
| Net Loans |  |  |  |  | \$ | 6,049,831 | \$ | 5,662,410 |
| Total Assets |  |  |  |  |  | 10,059,690 |  | 9,688,769 |
| Deposits |  |  |  |  |  | 7,726,758 |  | 7,469,288 |
| Long-Term Debt |  |  |  |  |  | 242,674 |  | 297,600 |
| Shareholders' Equity |  |  |  |  |  | 712,169 |  | 699,438 |
|  |  |  |  |  |  |  |  |  |
| Allowance to Loans and Leases Outstanding |  |  |  |  |  | 1.65\% |  | 2.16\% |
| Dividend Payout Ratio |  |  |  |  |  | 37.71 |  | 38.22 |
| Leverage Ratio |  |  |  |  |  | 7.18 |  | 7.16 |
|  |  |  |  |  |  |  |  |  |
| Book Value Per Common Share |  |  |  |  | \$ | 13.73 | \$ | 13.34 |
|  |  |  |  |  |  |  |  |  |
| Employees (FTE) |  |  |  |  |  | 2,561 |  | 2,683 |
| Branches and offices |  |  |  |  |  | 86 |  | 89 |
|  |  |  |  |  |  |  |  |  |
| Market Price Per Share of Common Stock for the Quarter Ended: |  |  |  |  |  |  |  |  |
|  |  |  |  | Closing | \$ | 50.75 | \$ | 45.22 |
|  |  |  |  | High |  | 51.30 |  | 46.84 |
|  |  |  |  | Low |  | 43.82 |  | 40.97 |

[^0]
## ANALYSIS OF STATEMENT OF INCOME

## Net Interest Income

Net interest income on a taxable equivalent basis for the three and six month periods ended June 30 , 2005 increased $\$ 5.2$ million and $\$ 9.8$ million, respectively, or a $5 \%$ change for both periods compared to the same periods in 2004 . The net interest margin for the three months ended June 30 , 2005 was $4.36 \%$, a 19 basis point increase from the same prior year period. The net interest margin for the first six months of 2005 was $4.39 \%$, a 16 basis point increase from the same period in 2004. The increase in net interest income was primarily a result of higher income earned on the investment securities and loans portfolio. The increase in interest income on the investment securities portfolio was due to an increase in average balances resulting from better utilization of the Company's liquidity and reduction in prepayments on mortgage-backed securities. Interest income on commercial and industrial loans increased primarily due to higher average yields earned, which was consistent with increases in benchmark interest rates, and an increase in average balances. Home equity loans experienced higher interest income due to re-pricing of initial introductory rates to fully indexed rates and increases in the average balance outstanding resulting from promotions. Partially offsetting these positive increases in interest income was an increase in interest expense due mainly to the increase in short-term interest rates. As a result of the Federal Reserve increasing short-term interest rates, the average federal funds rate was 172 basis points higher for the six months ended June 30, 2005 compared to the same prior year period. In comparison, the Company's average interest-bearing deposits rates increased by 22 basis points.

Average balances, related interest income and expenses and resulting yields and rates are presented in Table 2. An analysis of change in net interest income is presented in Table 3.

| (dollars in millions) | Three Months Ended June 30, 2005 |  |  |  |  | Three Months Ended June 30, 2004 |  |  |  |  | Six Months Ended June 30, 2005 |  |  |  |  | Six Months Ended June 30, 2004 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Average <br> Balance |  | Income/ <br> Expense | $\begin{array}{r} \text { Yield/ } \\ \text { Rate } \\ \hline \end{array}$ |  | Average Balance |  | Income/ Expense | $\begin{array}{r} \text { Yield } / \\ \text { Rate } \\ \hline \end{array}$ |  | Average Balance |  | Income/ <br> Expense | $\begin{array}{r} \text { Yield/ } \\ \text { Rate } \\ \hline \end{array}$ |  | Average Balance |  | Income/ Expense | Yield/ Rate |
| Earning Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits | \$ | 6.0 | \$ | - | 2.36\% | \$ | 408.8 | \$ | 1.6 | 1.62\% | \$ | 5.4 | \$ | 0.1 | 2.17\% | \$ | 329.2 | \$ | 2.8 | 1.76\% |
| Funds Sold |  | 23.1 |  | 0.2 | 2.86 |  | 71.3 |  | 0.2 | 0.99 |  | 17.9 |  | 0.2 | 2.68 |  | 120.1 |  | 0.6 | 0.99 |
| Investment Securities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Available for Sale |  | 2,542.5 |  | 28.0 | 4.41 |  | 2,148.9 |  | 21.8 | 4.06 |  | 2,517.0 |  | 55.4 | 4.41 |  | 2,068.7 |  | 42.6 | 4.13 |
| Held to Maturity |  | 544.1 |  | 5.5 | 4.06 |  | 709.8 |  | 6.7 | 3.78 |  | 559.3 |  | 11.4 | 4.06 |  | 714.8 |  | 13.7 | 3.83 |
| Loans Held for Sale |  | 15.1 |  | 0.2 | 5.72 |  | 20.7 |  | 0.3 | 5.54 |  | 14.1 |  | 0.4 | 5.57 |  | 18.1 |  | 0.5 | 5.45 |
| Loans and Leases ${ }^{1}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 945.0 |  | 14.3 | 6.07 |  | 845.2 |  | 10.3 | 4.90 |  | 924.8 |  | 27.5 | 5.99 |  | 844.8 |  | 20.4 | 4.86 |
| Construction |  | 140.9 |  | 2.1 | 5.91 |  | 100.4 |  | 0.9 | 3.80 |  | 132.5 |  | 3.7 | 5.69 |  | 100.4 |  | 2.0 | 4.05 |
| Commercial Mortgage |  | 599.3 |  | 8.8 | 5.89 |  | 638.9 |  | 8.6 | 5.39 |  | 602.6 |  | 17.4 | 5.81 |  | 636.5 |  | 17.2 | 5.42 |
| Residential Mortgage |  | 2,343.9 |  | 33.1 | 5.64 |  | 2,281.8 |  | 32.2 | 5.65 |  | 2,338.0 |  | 65.7 | 5.62 |  | 2,299.6 |  | 65.5 | 5.70 |
| Other Revolving Credit and |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Home Equity |  | 719.0 |  | 10.8 | 6.01 |  | 534.6 |  | 6.1 | 4.63 |  | 699.0 |  | 20.2 | 5.83 |  | 511.9 |  | 11.9 | 4.68 |
| Purchased Home Equity |  | 103.3 |  | 0.8 | 3.06 |  | 178.8 |  | 1.9 | 4.16 |  | 110.0 |  | 1.8 | 3.32 |  | 191.8 |  | 4.6 | 4.70 |
| Lease Financing |  | 499.2 |  | 4.7 | 3.74 |  | 510.1 |  | 5.6 | 4.38 |  | 500.5 |  | 9.4 | 3.81 |  | 505.5 |  | 11.0 | 4.35 |
| Total Loans and Leases |  | 6,090.2 |  | 90.0 | 5.91 |  | 5,773.0 |  | 80.0 | 5.56 |  | 6,045.6 |  | 176.2 | 5.86 |  | 5,757.6 |  | 161.3 | 5.62 |
| Other |  | 66.3 |  | 0.3 | 1.64 |  | 78.1 |  | 0.9 | 4.45 |  | 60.1 |  | 0.7 | 2.42 |  | 77.8 |  | 1.8 | 4.45 |
| Total Earning Assets ${ }^{2}$ |  | 9,287.3 |  | 124.2 | 5.35 |  | 9,210.6 |  | 111.5 | 4.86 |  | 9,219.4 |  | 244.4 | 5.32 |  | 9,086.3 |  | 223.3 | 4.93 |
| Cash and Non-Interest-Bearing |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 305.8 |  |  |  |  | 306.3 |  |  |  |  | 310.6 |  |  |  |  | 316.9 |  |  |  |
| Other Assets |  | 376.1 |  |  |  |  | 376.4 |  |  |  |  | 377.8 |  |  |  |  | 382.4 |  |  |  |
| Total Assets | \$ | 9,969.2 |  |  |  | \$ | 9,893.3 |  |  |  | \$ | 9,907.8 |  |  |  | \$ | 9,785.6 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand | \$ | 1,667.3 |  | 2.4 | 0.58 | \$ | 1,390.2 |  | 0.6 | 0.17 | \$ | 1,642.9 |  | 4.1 | 0.50 | \$ | 1,380.1 |  | 1.1 | 0.16 |
| Savings |  | 2,970.8 |  | 4.8 | 0.65 |  | 2,911.5 |  | 3.1 | 0.43 |  | 2,971.5 |  | 9.2 | 0.62 |  | 2,891.6 |  | 6.4 | 0.44 |
| Time |  | 1,159.0 |  | 6.4 | 2.20 |  | 1,129.5 |  | 4.9 | 1.74 |  | 1,137.0 |  | 11.9 | 2.11 |  | 1,159.1 |  | 10.3 | 1.79 |
| Total Interest-Bearing Deposits |  | 5,797.1 |  | 13.6 | 0.94 |  | 5,431.2 |  | 8.6 | 0.63 |  | 5,751.4 |  | 25.2 | 0.88 |  | 5,430.8 |  | 17.8 | 0.66 |
| Short-Term Borrowings |  | 822.9 |  | 5.8 | 2.81 |  | 1,082.5 |  | 2.7 | 1.02 |  | 764.9 |  | 9.9 | 2.60 |  | 972.4 |  | 4.9 | 1.02 |
|  |  | 242.7 |  | 3.7 | 6.16 |  | 317.3 |  | 4.3 | 5.48 |  | 245.6 |  | 7.5 | 6.15 |  | 319.1 |  | 8.6 | 5.46 |
| Total Interest-Bearing |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income |  |  | \$ | 101.1 |  |  |  | \$ | 95.9 |  |  |  | \$ | 201.8 |  |  |  | \$ | 192.0 |  |
| Interest Rate Spread |  |  |  |  | 4.00\% |  |  |  |  | 3.94\% |  |  |  |  | 4.05\% |  |  |  |  | 3.99\% |
| Net Interest Margin |  |  |  |  | 4.36\% |  |  |  |  | 4.17\% |  |  |  |  | 4.39\% |  |  |  |  | 4.23\% |
| Non-Interest-Bearing Demand |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other Liabilities |  | 439.5 |  |  |  |  | 389.4 |  |  |  |  | 431.2 |  |  |  |  | 381.5 |  |  |  |
| Shareholders' Equity |  | 716.8 |  |  |  |  | 732.7 |  |  |  |  | 748.3 |  |  |  |  | 767.0 |  |  |  |
| Total Liabilities and Shareholders' Equity | \$ | 9,969.2 |  |  |  | \$ | 9,893.3 |  |  |  | \$ | 9,907.8 |  |  |  | \$ | 9,785.6 |  |  |  |

[^1]Table 3

| (dollars in millions) | Six Months Ended June 30, 2005 Compared to June 30, 2004 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  | Rate ${ }^{1}$ |  | Total |  |
| Change in Interest Income: |  |  |  |  |  |  |
| Interest-Bearing Deposits | \$ | (3.3) | \$ | 0.6 | \$ | (2.7) |
| Funds Sold |  | (0.8) |  | 0.4 |  | (0.4) |
| Investment Securities |  |  |  |  |  |  |
| Available for Sale |  | 9.7 |  | 3.1 |  | 12.8 |
| Held to Maturity |  | (3.1) |  | 0.8 |  | (2.3) |
| Loans Held for Sale |  | (0.1) |  | - |  | (0.1) |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 2.1 |  | 5.0 |  | 7.1 |
| Construction |  | 0.7 |  | 1.0 |  | 1.7 |
| Commercial Mortgage |  | (1.0) |  | 1.2 |  | 0.2 |
| Residential Mortgage |  | 1.1 |  | (0.9) |  | 0.2 |
| Other Revolving Credit and Installment |  | 2.9 |  | (1.1) |  | 1.8 |
| Home Equity |  | 5.0 |  | 3.3 |  | 8.3 |
| Purchased Home Equity |  | (1.6) |  | (1.2) |  | (2.8) |
| Lease Financing |  | (0.1) |  | (1.5) |  | (1.6) |
| Total Loans and Leases |  | 9.1 |  | 5.8 |  | 14.9 |
| Other |  | (0.4) |  | (0.7) |  | (1.1) |
| Total Change in Interest Income |  | 11.1 |  | 10.0 |  | 21.1 |
| Change in Interest Expense: |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |
| Demand |  | 0.2 |  | 2.8 |  | 3.0 |
| Savings |  | 0.2 |  | 2.6 |  | 2.8 |
| Time |  | (0.2) |  | 1.8 |  | 1.6 |
| Total Interest-Bearing Deposits |  | 0.2 |  | 7.2 |  | 7.4 |
| Short-Term Borrowings |  | (1.2) |  | 6.2 |  | 5.0 |
| Long-Term Debt |  | (2.2) |  | 1.1 |  | (1.1) |
| Total Change in Interest Expense |  | (3.2) |  | 14.5 |  | 11.3 |
| Change in Net Interest Income | \$ | 14.3 | \$ | (4.5) | \$ | 9.8 |

1 The changes for each category of interest income and expense are divided between the portion of changes attributable to the variance in volume or rate for that category.
Provision for Loan and Lease Losses
For the three and six months ending June 30, 2005, the Company recorded no Provision for Loan and Lease Losses ("Provision"). The Company returned to income $\$ 3.5$ million from a release of a portion of the allowance for loan and lease losses in the second quarter of 2004 . For information on the reserve for credit losses, refer to "Corporate Risk Profile - Reserve for Credit Losses" section of this report.

## Non-Interest Income

Non-interest income decreased $\$ 4.2$ million or $8 \%$ and $\$ 0.7$ million or $1 \%$ for the three and six months ended June 30 , 2005 , respectively, from the comparable prior year periods primarily due to $\$ 5.7$ million special income items that occurred in the second quarter of 2004 as shown on Table 4 below.

| (dollars in thousands) | Three Months Ended |  |  |  |  | Six Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, |  |  |  | Percent <br> Change | June 30, |  |  |  | Percent <br> Change |
|  |  | 2005 |  | 2004 |  |  | 2005 |  | 2004 |  |
| Trust and Asset Management | \$ | 14,058 | \$ | 12,995 | 8\% | \$ | 28,680 | \$ | 26,859 | 7\% |
| Mortgage Banking |  | 2,594 |  | 2,808 | (8) |  | 5,184 |  | 4,785 | 8 |
| Service Charges on Deposit Accounts |  | 9,569 |  | 9,540 | - |  | 19,748 |  | 19,490 | 1 |
| Fees, Exchange, and Other Service Charges |  | 15,211 |  | 14,243 | 7 |  | 29,047 |  | 27,482 | 6 |
| Investment Securities Gains (Losses) |  | 337 |  | (37) | n.m. |  | 337 |  | (37) | n.m. |
| Insurance |  | 4,330 |  | 4,926 | (12) |  | 10,118 |  | 9,584 | 6 |
| Other Income: |  |  |  |  |  |  |  |  |  |  |
| Income from Bank-Owned Life Insurance |  | 1,509 |  | 1,800 | (16) |  | 2,976 |  | 3,567 | (17) |
| Leasing Partnership Distribution |  | - |  | 3,218 | n.m. |  | 7 |  | 3,218 | n.m. |
| Gain on the Sale of Land |  | - |  | 2,454 | n.m. |  | - |  | 2,454 | n.m. |
| Other |  | 3,066 |  | 2,901 | 6 |  | 6,892 |  | 6,288 | 10 |
| Total Other Income |  | 4,575 |  | 10,373 | (56) |  | 9,875 |  | 15,527 | (36) |
| Total Non-Interest Income | \$ | 50,674 | \$ | 54,848 | (8) $\%$ | \$ | 102,989 | \$ | 103,690 | (1) $\%$ |

n.m. - not meaningful.

Trust and asset management income increased $\$ 1.1$ million or $8 \%$ and $\$ 1.8$ million or $7 \%$, respectively, for the three and six months ended June 30 , 2005 compared to the same periods in 2004. The increase in fee income was due to an improvement in market conditions, which resulted in an increase in the average market value of assets under management, and an increase in investment advisory fees on money market assets.

Mortgage banking income declined $\$ 0.2$ million and increased $\$ 0.4$ million, respectively, for the three and six months ended June 30 , 2005, or an $8 \%$ change for both periods compared to the same periods in 2004. The decline from the second quarter of 2004 was primarily a result of lower gains on the sale of mortgage loans in 2005, which was attributable to a $21 \%$ decrease in mortgage loan originations due to the low interest rate environment in the second quarter of 2004. On a year-to-date comparison, the increase was largely due to higher net servicing income as a result of slowdown in prepayments.

Fees, exchange and other service charges increased $\$ 1.0$ million or $7 \%$ and $\$ 1.6$ million or $6 \%$, respectively, for the three and six months ended June 30 , 2005 compared to the same prior year periods. This increase was primarily due to higher merchant card transaction income, resulting from increased transaction volume and higher loan fees, partially offset by a decrease in foreign exchange income.

Insurance income decreased $\$ 0.6$ million or $12 \%$ and increased by $\$ 0.5$ million or $6 \%$ for the three and six months ended June 30 , 2005 , respectively, compared to the same periods in 2004 . The decline from the second quarter of 2004 was a result of lower premium income. On a year-to-date comparison, the increase was primarily due to higher annuity and life insurance product income.

Other non-interest income decreased $\$ 5.8$ million or $56 \%$ and $\$ 5.7$ million or $36 \%$, respectively, for the three and six months ended June 30 , 2005 compared to the same prior year periods. The decline was due to a $\$ 3.2$ million distribution from a leasing partnership investment and a $\$ 2.5$ million gain realized on the sale of a parcel of land, both occurring in the second quarter of 2004.

## Non-Interest Expense

Non-interest expense decreased $\$ 6.1$ million or $7 \%$ and $\$ 8.3$ million or $5 \%$, respectively, for the three and six months ended June 30 , 2005 compared to the same prior year periods. Table 5 presents the components of non-interest expense.


Salaries and benefits expense decreased $\$ 2.8$ million or $6 \%$ and $\$ 4.1$ million or $4 \%$, respectively, for the three and six months ended June 30,2005 compared to the same prior year periods. Base salaries decreased as a result of a decline in the number of employees. In addition, stock-based compensation decreased as a result of fewer restricted stock units outstanding in 2005.

Net equipment expense declined by $\$ 0.4$ million or $7 \%$ and $\$ 0.9$ million or $8 \%$, respectively, for the three and six months ended June 30,2005 , compared to the same prior year periods as a result of lower technology expense.

Other non-interest expense decreased $\$ 2.5$ million or $11 \%$ and $\$ 3.1$ million or $7 \%$, respectively, for the three and six months ended June 30 , 2005 compared to the same periods in 2004. The decrease in the three months ended June 30, 2005 from the same prior year period was largely related to a $\$ 2.2$ million legal settlement during the second quarter of 2004. The decrease for six months ended June 30, 2005 compared to the same prior year period was due to the aforementioned settlement and lower professional fees.

Provision for Income Taxes
The effective tax rate for the three and six months ended June 30 , 2005 was $36.14 \%$ and $36.51 \%$, respectively, compared to $35.96 \%$ and $35.82 \%$ in the comparable periods of 2004. The increase was largely due to a goodwill impairment charge in the first quarter of 2005 , which was not tax deductible.

## BALANCE SHEET ANALYSIS

## Short-Term Earning Assets

Short-term earning assets which consist of interest-bearing deposits and funds sold totaled $\$ 54.8$ million at June 30 , 2005, an increase of $\$ 29.2$ million from December 31, 2004 and a decrease of $\$ 124.9$ million from June 30, 2004. The decline from June 30, 2004 was mainly a result of more effective management of liquidity.

## Investment Securities

Investment securities totaled $\$ 3.0$ billion as of June 30,2005 , a $\$ 32.7$ million decrease from December 31, 2004 and a $\$ 86.3$ million increase from June 30 , 2004. At June 30, 2005 investment securities with a book value of $\$ 1.5$ billion were pledged to secure deposits of government entities and $\$ 117.9$ million was pledged to secure certain repos.

Table 6 presents the details of the investment securities portfolio at June 30, 2005 and December 31, 2004.

| Investment Securities (Unaudited) | Amortized Cost |  | Table 6 |  |
| :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) |  |  |  | Fair Value |
| June 30, 2005 |  |  |  |  |
| Securities - Available for Sale: |  |  |  |  |
| Debt Securities Issued by the U.S. Treasury and Agencies | \$ | 68,620 | \$ | 68,906 |
| Debt Securities Issued by States and Municipalities |  | 19,863 |  | 20,090 |
| Mortgage-Backed Securities |  | 2,092,440 |  | 2,094,429 |
| Other Debt Securities |  | 333,552 |  | 330,726 |
| Total | \$ | 2,514,475 | \$ | 2,514,151 |
| Securities - Held to Maturity: |  |  |  |  |
| Debt Securities Issued by States and Municipalities | \$ | 90 | \$ | 94 |
| Mortgage-Backed Securities |  | 526,677 |  | 522,899 |
| Total | \$ | 526,767 | \$ | 522,993 |
|  |  |  |  |  |
| December 31, 2004 |  |  |  |  |
| Securities - Available for Sale: |  |  |  |  |
| Debt Securities Issued by the U.S. Treasury and Agencies | \$ | 38,551 | \$ | 38,942 |
| Debt Securities Issued by States and Municipalities |  | 7,958 |  | 8,081 |
| Mortgage-Backed Securities |  | 2,090,510 |  | 2,098,994 |
| Other Debt Securities |  | 338,495 |  | 337,702 |
| Total | \$ | 2,475,514 | \$ | 2,483,719 |
| Securities - Held to Maturity: |  |  |  |  |
| Debt Securities Issued by States and Municipalities | \$ | 90 | \$ | 96 |
| Mortgage-Backed Securities |  | 589,818 |  | 585,740 |
| Total | \$ | 589,908 | \$ | 585,836 |

Table 7 presents temporarily impaired investment securities as of June 30, 2005 and December 31, 2004.
Temporarily Impaired Investment Securities (Unaudited)
Table 7

|  | Temporarily Impaired Less Than 12 Months |  |  |  | Temporarily Impaired 12 Months or Longer |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | Fair Value |  | GrossUnrealizedLosses |  | Fair Value |  | GrossUnrealizedLosses |  | Fair Value |  | GrossUnrealizedLosses |  |
| June 30, 2005 |  |  |  |  |  |  |  |  |  |  |  |  |
| Debt Securities Issued by the U.S. Treasury and Agencies | \$ | 11,368 | \$ | (76) | \$ | - | \$ | - | \$ | 11,368 | \$ | (76) |
| Debt Securities Issued by State and Municipalities |  | 4,605 |  | (21) |  | - |  | - |  | 4,605 |  | (21) |
| Mortgage-Backed Securities |  | 638,193 |  | $(3,690)$ |  | 680,896 |  | $(11,459)$ |  | 1,319,089 |  | $(15,149)$ |
| Foreign Bonds |  | 223,239 |  | $(2,313)$ |  | 49,189 |  | (914) |  | 272,428 |  | $(3,227)$ |
| Total Temporarily Impaired <br> Investment Securities |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| June 30, 2005 | \$ | 877,405 | \$ | $(6,100)$ | \$ | 730,085 | \$ | $(12,373)$ | \$ | 1,607,490 | \$ | $(18,473)$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| December 31, 2004 | \$ | 1,184,863 | \$ | $(10,374)$ | \$ | 284,389 | \$ | $(4,774)$ | \$ | 1,469,252 | \$ | $(15,148)$ |

The gross unrealized losses on temporarily impaired investment securities at June 30, 2005 represented less than $1.0 \%$ of the total amortized cost of total investment securities. These unrealized losses were primarily attributable to an increase in interest rates during the first six months of 2005 and are believed to be temporary.

## Loans Held for Sale

Loans held for sale, consisting of residential mortgage loans, totaled $\$ 17.4$ million at June $30,2005, \$ 17.6$ million at December 31,2004 and $\$ 9.6$ million at June 30, 2004. The change from June 30, 2004 was a result of the impact of mortgage loan sales activity and production volume.

## Loans and Leases

As of June 30, 2005, loans and leases outstanding were $\$ 6.2$ billion, an increase of $\$ 164.5$ million and $\$ 364.1$ million from December 31 , 2004 and June 30 , 2004, respectively. Total commercial loans increased as loan originations continue to strengthen and outpace payoff activity. Consumer loans increased primarily as a result of increases in home equity outstanding from successful loan promotions in a strong Hawaii residential real estate market. Table 8 presents the composition of the loan portfolio by major categories and Table 9 presents the composition of consumer loans by geographic area.

## Loan Portfolio Balances (Unaudited)

Table 8

| (dollars in thousands) |  | June 30, 2005 |  | $\begin{array}{r} \text { March 31, } \\ 2005 \\ \hline \end{array}$ |  | $\begin{array}{r} \text { December 31, } \\ 2004 \\ \hline \end{array}$ |  | June 30, <br> 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 997,762 | \$ | 918,878 | \$ | 909,264 | \$ | 800,893 |
| Commercial Mortgage |  | 563,979 |  | 609,689 |  | 602,678 |  | 643,382 |
| Construction |  | 165,772 |  | 107,403 |  | 122,355 |  | 98,916 |
| Lease Financing |  | 471,600 |  | 468,349 |  | 479,100 |  | 479,488 |
| Total Commercial |  | 2,199,113 |  | 2,104,319 |  | 2,113,397 |  | 2,022,679 |
| Consumer |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 2,347,877 |  | 2,342,062 |  | 2,326,385 |  | 2,286,618 |
| Home Equity |  | 739,161 |  | 694,261 |  | 657,164 |  | 559,225 |
| Purchased Home Equity |  | 93,806 |  | 109,632 |  | 122,728 |  | 162,730 |
| Other Revolving Credit and Installment |  | 742,834 |  | 734,836 |  | 734,721 |  | 721,386 |
| Lease Financing |  | 28,627 |  | 30,680 |  | 32,535 |  | 34,676 |
| Total Consumer |  | 3,952,305 |  | 3,911,471 |  | 3,873,533 |  | 3,764,635 |
| Total Loans and Leases | \$ | 6,151,418 | \$ | 6,015,790 | \$ | 5,986,930 | \$ | 5,787,314 |

## Consumer Loans by Geographic Area (Unaudited)

| (dollars in thousands) | June 30,$\qquad$ |  | $\begin{array}{r} \text { March 31, } \\ 2005 \\ \hline \end{array}$ |  | December 31,2004 |  | June 30,2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hawaii |  |  |  |  |  |  |  |  |
| Residential Mortgage | \$ | 2,120,033 | \$ | 2,120,747 | \$ | 2,110,147 | \$ | 2,071,073 |
| Home Equity |  | 726,313 |  | 682,351 |  | 646,980 |  | 551,099 |
| Other Revolving Credit and Installment |  | 558,396 |  | 558,712 |  | 559,135 |  | 554,995 |
| Lease Financing |  | 28,627 |  | 30,680 |  | 32,535 |  | 34,676 |
| Guam |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 221,886 |  | 215,600 |  | 210,563 |  | 209,972 |
| Home Equity |  | 8,636 |  | 8,431 |  | 7,631 |  | 8,067 |
| Other Revolving Credit and Installment |  | 108,357 |  | 100,599 |  | 98,309 |  | 87,963 |
| U.S. Mainland |  |  |  |  |  |  |  |  |
| Purchased Home Equity |  | 93,806 |  | 109,632 |  | 122,728 |  | 162,730 |
| Other Pacific Islands |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 5,958 |  | 5,715 |  | 5,675 |  | 5,573 |
| Home Equity |  | 4,212 |  | 3,479 |  | 2,553 |  | 59 |
| Other Revolving Credit and Installment |  | 76,081 |  | 75,525 |  | 77,277 |  | 78,428 |
| Total Consumer Loans by Geographic Area | \$ | 3,952,305 | \$ | 3,911,471 | \$ | 3,873,533 | \$ | 3,764,635 |

## Mortgage Servicing Rights

As of June 30, 2005, the Company's portfolio of residential loans serviced for third parties totaled $\$ 2.5$ billion. In the second quarter of 2005 , prepayment speeds increased as interest rates decreased, which resulted in a lower market value of the mortgage servicing rights. Recent prepayment speeds for Hawaii mortgages continued to either approximate or be slightly higher than national averages.

Table 10 presents the changes in the carrying value of mortgage servicing rights, net of valuation allowance.

## Mortgage Servicing Rights (Unaudited)

Table 10

| (dollars in thousands) | Six Months EndedJune 30, 2005 |  | Year Ended <br> December 31, 2004 |  |
| :---: | :---: | :---: | :---: | :---: |
| Balance at Beginning of Period | \$ | 18,769 | \$ | 22,178 |
| Originated Mortgage Servicing Rights |  | 2,247 |  | 3,895 |
| Purchased Servicing Rights |  | 21 |  | 235 |
| Valuation Allowance |  | - |  | (13) |
| Amortization |  | $(2,798)$ |  | $(7,526)$ |
| Balance at End of Period | \$ | 18,239 | \$ | 18,769 |
| Fair Value at End of Period | \$ | 20,886 | \$ | 22,154 |

## Other Assets and Other Liabilities

Table 11 presents the major components of other assets and other liabilities.
Other Assets and Other Liabilities (Unaudited)
Table 11

| (dollars in thousands) | June 30, 2005 |  | December 31, <br> 2004 |  | June 30, 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other Assets: |  |  |  |  |  |  |
| Bank-Owned Life Insurance | \$ | 147,346 | \$ | 144,370 | \$ | 141,370 |
| Federal Home Loan Bank and Federal Reserve Bank Stock |  | 79,415 |  | 53,847 |  | 78,713 |
| Low Income Housing Investments |  | 32,786 |  | 34,597 |  | 38,083 |
| Accounts Receivable |  | 21,414 |  | 25,568 |  | 26,053 |
| Federal Tax Deposit |  | 43,000 |  | - |  | - |
| Other |  | 48,070 |  | 46,734 |  | 10,112 |
| Total Other Assets | \$ | 372,031 | \$ | 305,116 | \$ | 294,331 |
| Other Liabilities: |  |  |  |  |  |  |
| Incentive Plans Payable | \$ | 7,246 | \$ | 12,090 | \$ | 6,582 |
| Insurance Premiums Payable |  | 7,425 |  | 7,940 |  | 8,294 |
| Reserve for Unfunded Commitments ${ }^{1}$ |  | 4,576 |  | 6,800 |  | - |
| Self Insurance Reserve |  | 5,779 |  | 6,366 |  | 6,189 |
| Other |  | 58,436 |  | 63,177 |  | 66,260 |
| Total Other Liabilities | \$ | 83,462 | \$ | 96,373 | \$ | 87,325 |

1 Prior to December 31, 2004, the reserve for unfunded commitments was a component of the allowance for loan and lease losses. As of June 30, 2004, the reserve for unfunded commitments was $\$ 5.4$ million.

During the second quarter of 2005, a deposit was placed with the IRS relating to a review by the IRS of the Company's tax positions for certain leveraged lease transactions. The placing of the deposit will prevent further accrual of potential interest related to the timing of tax payments for these transactions. The Company believes its tax position related to these transactions was proper based on applicable statutes, regulations and case laws at the time the transactions were entered into. The Company believes it has adequate reserves for these tax exposures as of June 30, 2005.

## Deposits

As of June 30, 2005, deposits totaled $\$ 7.7$ billion, an increase of $\$ 162.1$ million and $\$ 257.5$ million from December 31 , 2004 and June 30 , 2004 , respectively. The increase in the balances of interest-bearing demand deposits was due to an increase in the number of consumer and business accounts. Time deposits growth was a result of customers transferring excess account balances to higher rate time deposits. In 2005, time deposits rates have gradually increased.

Average time deposits of $\$ 100,000$ or more is presented in Table 12.
Average Time Deposits of $\mathbf{\$ 1 0 0 , 0 0 0}$ or More (Unaudited)
Table 12

| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2005 |  | December 31, 2004 |  | June 30, 2004 |  | June 30, 2005 |  | June 30, 2004 |  |
| Average Time Deposits | \$ | 631,831 | \$ | 543,382 | \$ | 570,738 | \$ | 610,546 | \$ | 589,100 |

## Securities Sold Under Agreements to Repurchase

Securities sold under agreements to repurchase totaled $\$ 861.2$ million at June 30,2005 an increase of $\$ 292.3$ million from December 31,2004 and $\$ 173.4$ million from June 30, 2004. The increases were due to additional placements received from government entities and $\$ 100.0$ million in repos placed with a private entity in June 2005. The private repos are comprised of two $\$ 50.0$ million tranches at floating interest rates tied to the London International Bank Offering Rate ("LIBOR"). The repos interest rates averaged $2.66 \%$ at June 30,2005 . The term of the repos is 10 years, with the private entity having the right to terminate the transactions in two years. If the agreements are not terminated the rate becomes fixed at $3.85 \%$ for the remaining eight years.

Table 13 presents the composition of securities sold under agreements to repurchase.
Securities Sold Under Agreements to Repurchase (Unaudited) Table 13

| (dollars in thousands) | June 30, 2005 |  | December 31, 2004 |  | June 30, 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Government Entities | \$ | 761,233 | \$ | 568,981 | \$ | 687,816 |
| Private Entities |  | 100,000 |  | - |  | - |
| Total Securities Sold Under Agreements to Repurchase | \$ | 861,233 | \$ | 568,981 | \$ | 687,816 |

Short-Term Borrowings and Long-Term Debt
Short-term borrowings, including funds purchased, totaled $\$ 73.5$ million at June 30, 2005, a decrease of $\$ 91.2$ million from December 31 , 2004 and a decrease of $\$ 76.7$ million from June 30,2004 , primarily due to effective short-term liquidity management. Long-term debt totaled $\$ 242.7$ million at June 30 , 2005, a decrease of $\$ 10.0$ million and $\$ 54.9$ million from December 31, 2004 and June 30,2004 , respectively. The decreases were due to the maturity of $\$ 10.0$ million in Federal Home Loan Bank ("FHLB") advances and $\$ 70.0$ million of matured private placement debt which was replaced with a $\$ 25.0$ million FHLB advance. For additional information, refer to the "Corporate Risk Profile - Liquidity Management" section of this report.

## Shareholders'Equity

The Company's capital position remains strong. The net reduction in capital from December 31, 2004 to June 30 , 2005 is attributable to the Company's continuing common stock repurchase program and to dividends paid, partially offset by net earnings for the first six months of 2005 . A further discussion of the Company's capital is included in the "Corporate Risk Profile - Capital Management" section of this report.

## Guarantees

The Company's standby letters of credit totaled $\$ 109.1$ million at June 30, 2005, an increase of $\$ 6.8$ million from December 31 , 2004 and a decrease of $\$ 6.5$ million from June 30, 2004.

## BUSINESS SEGMENTS

The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services Group and Treasury and Other Corporate. The Company's internal management accounting process measures the performance of the business segments based on the management structure of the Company. This process, which is not necessarily comparable with similar information for any other financial institution, uses various techniques to assign balance sheet and income statement amounts to the business segments, including allocations of interest income and expense overhead, the Provision and capital. This process is dynamic and requires certain allocations based on judgment and subjective factors. Unlike financial accounting, there is no comprehensive, authoritative guidance for management accounting that is equivalent to U.S. generally accepted accounting principles. Results for prior periods have been reclassified to conform to current period classifications.

The business segments are primarily managed with a focus on performance measures, including net income after capital charge ("NIACC") and risk adjusted return on capital ("RAROC"). NIACC is net income less a charge for the cost of allocated capital. The cost of allocated capital is determined by multiplying management's estimate of a shareholder's minimum required rate of return on capital invested (currently 11\%) by the segment's allocated equity. The Company assumes a cost of capital that is equal to a risk-free rate plus a risk premium. RAROC is the ratio of net income to risk-adjusted equity. Equity is allocated to each business segment based on an assessment of its inherent risk. The net interest income of the business segments reflects the results of a funds transfer pricing process that matches assets and liabilities with similar interest rate sensitivity and maturity characteristics and reflects the allocation of net interest income related to the Company's overall asset and liability management activities on a proportionate basis. The basis for the allocation of net interest income is a function of management decisions and assumptions that are subject to change based on changes in current interest rate and market conditions. Funds transfer pricing also serves to transfer interest rate risk to the Treasury segment. However, the other business segments have some latitude to retain certain interest rate exposures related to customer pricing decisions within guidelines. The Provision charged to the Treasury and Other Corporate segment represents changes in the level of the reserve for credit losses. The Provision recorded in the Retail Banking, Commercial Banking and Investment Services Group segments represents actual net charge-offs of these segments.

The financial results for each of the business segments for the three and six months ended June 30, 2005 and 2004 are discussed below and are presented in Table 14 a and 14 b .

## Retail Banking

The Company's Retail Banking segment offers a broad range of financial products and services to consumers and small businesses. Loan and lease products include residential mortgage loans, home equity lines of credit, automobile loans and leases and installment loans. Deposit products include checking, savings and time deposit accounts. The Retail Banking segment also provides merchant services to its small business customers. Products and services from the Retail Banking segment are delivered to customers through 73 Hawaii branch locations, 500 ATMs, e-Bankoh (on-line banking service) and a $24-h o u r$ telephone banking service. Also included in the segment is Bankoh Investment Services, Inc., a full service brokerage offering equities and bonds, mutual funds, life insurance and annuity products.

The improvement in the segment's key financial measures for the three months ended June 30, 2005 as compared to the same period in 2004 was primarily due to an increase in net interest income resulting from higher earnings credit rate on the segment's deposit portfolio. Also contributing to the positive trend was a decrease in non-interest expense due to lower advertising, professional services and allocated expenses.

The improvement in the segment's key financial measures for the six months ended June 30, 2005 as compared to the same period in 2004 was primarily due to an increase in net interest income and non-interest income. The rise in net interest income was due to higher earnings credit on the segment's deposit portfolio, as well as deposit and loan portfolio growth. The increased non-interest income was largely due to policy initiatives, growth in the number of transactional deposit accounts and greater insurance and annuity sales volume. Also contributing to this segment's improvement was the decrease in noninterest expense due to lower professional services, consumer credit insurance and allocated expenses.

## Commercial Banking

The Commercial Banking segment offers products including corporate banking and commercial real estate loans, lease financing, auto dealer financing, deposit and cash management products and property and casualty insurance products. Lending, deposit and cash management services are offered to middlemarket and large companies in Hawaii. Commercial real estate mortgages are focused on customers that include investors, developers and builders primarily domiciled in Hawaii. The Commercial Banking unit also includes the Company's operations at its 12 branches in the Pacific Islands.

The improvement in the segment's financial measures for the three and six months ended June 30, 2005 compared to the same periods in 2004 was a result of an increase in net interest income and a decrease in non-interest expense, partially offset by lower non-interest income. The increase in net interest income was due primarily to higher deposit balances and higher earnings credit rates. The decrease in non-interest income was primarily due to the distribution from a leasing partnership investment in the second quarter of 2004. The decline in non-interest expense was primarily due to lower staffing levels.

## Investment Services Group

The Investment Services Group includes private banking, trust services, asset management and institutional investment advice. A significant portion of this segment's income is derived from fees, which are generally based on the market values of assets under management. The private banking and personal trust group assists individuals and families in building and preserving their wealth by providing investment, credit and trust expertise to high-net-worth individuals. The asset management group manages portfolios and creates investment products. Institutional sales and service offers investment advice to corporations, government entities and foundations.

The improvement in the segment's key financial measures for the three and six months ended June 30, 2005 compared to the same periods in 2004 was due to increases in both net interest income and non-interest income. Trust and asset management fee income increased largely due to improved market conditions which resulted in an increase in the average market value of assets under management and an increase in investment advisory fees on money market accounts. The increase in net interest income primarily resulted from a transfer of private and consumer banking relationships between this segment and the Retail segment. Non-interest expense increased slightly period over period.

## Treasury and Other Corporate

The primary income earning component of this segment is Treasury, which consists of corporate asset and liability management activities, including interest rate risk management and foreign exchange business. This segment's assets and liabilities (and related net interest income) consist of interest-bearing deposits, investment securities, funds sold and purchased, government deposits and short- and long-term borrowings. The primary source of foreign exchange income relates to customer driven currency requests from merchants and island visitors. The net residual effect of transfer pricing of assets and liabilities is included in Treasury, along with eliminations of inter-company transactions.

This segment also includes divisions (Technology and Operations, Human Resources, Finance, Credit and Risk Management and Corporate and Regulatory Administration) that provide a wide-range of support to the other business segments. Expenses incurred by these support units are charged to the business segments through an internal cost allocation process.

The decrease in the segment's key financial measures for the three and six months ended June 30,2005 as compared to the same periods in 2004 was primarily due to decreases in both net interest income and non-interest income. Net interest income decreased due to the impact of the higher cost of funding by the Treasury unit. Income earned on higher average balances in the investment portfolio partially offset the reduction. The sale of a parcel of land in 2004 was the primary reason for the reduction in non-interest income. The reduction in non-interest expenses was a result of a legal settlement during the second quarter of 2004 and reduced stock-based compensation as compared to the same prior year periods.

## Business Segment Selected Financial Information (Unaudited)

Table 14a

| (dollars in thousands) |  | Retail Banking |  | Commercial Banking |  | Investment Services Group |  | Treasury and Other Corporate |  | Consolidated Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three Months Ended June 30, 2005 |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 54,212 | \$ | 35,525 | \$ | 3,222 | \$ | 8,080 | \$ | 101,039 |
| Provision for Loan and Lease Losses |  | 3,531 |  | 236 |  | - |  | $(3,767)$ |  | - |
| Net Interest Income After Provision for Loan and Lease |  |  |  |  |  |  |  |  |  |  |
| Non-Interest Income |  | 25,080 |  | 8,735 |  | 14,229 |  | 2,630 |  | 50,674 |
|  |  | 75,761 |  | 44,024 |  | 17,451 |  | 14,477 |  | 151,713 |
| Non-Interest Expense |  | $(42,569)$ |  | $(21,019)$ |  | $(13,692)$ |  | $(1,724)$ |  | $(79,004)$ |
| Income Before Income Taxes |  | 33,192 |  | 23,005 |  | 3,759 |  | 12,753 |  | 72,709 |
| Provision for Income Taxes |  | $(12,281)$ |  | $(8,400)$ |  | $(1,391)$ |  | $(4,208)$ |  | $(26,280)$ |
| Allocated Net Income |  | 20,911 |  | 14,605 |  | 2,368 |  | 8,545 |  | 46,429 |
| Allowance Funding Value |  | (168) |  | (601) |  | (6) |  | 775 |  | - |
| GAAP Provision |  | 3,531 |  | 236 |  | - |  | $(3,767)$ |  | - |
| Economic Provision |  | $(3,435)$ |  | $(2,432)$ |  | (103) |  | (1) |  | $(5,971)$ |
| Tax Effect of Adjustments |  | 27 |  | 1,035 |  | 40 |  | 1,107 |  | 2,209 |
| Income Before Capital Charge |  | 20,866 |  | 12,843 |  | 2,299 |  | 6,659 |  | 42,667 |
| Capital Charge |  | $(5,424)$ |  | $(4,562)$ |  | $(1,428)$ |  | $(8,296)$ |  | $(19,710)$ |
| Net Income (Loss) After Capital Charge (NIACC) | \$ | 15,442 | \$ | 8,281 | \$ | 871 | \$ | $(1,637)$ | \$ | 22,957 |
| RAROC (ROE for the Company) |  | 42\% |  | 31\% |  | 18\% |  | 14\% |  | 26\% |
| Total Assets at June 30, 2005 | \$ | 3,789,519 | \$ | 2,533,496 | \$ | 192,378 | \$ | 3,544,297 | \$ | 10,059,690 |
| Three Months Ended June 30, 2004 |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 49,524 | \$ | 33,583 | \$ | 2,832 | \$ | 9,910 | \$ | 95,849 |
| Provision for Loan and Lease Losses |  | 2,587 |  | 2,730 |  | (1) |  | $(8,816)$ |  | $(3,500)$ |
| Net Interest Income After Provision for Loan and Lease |  |  |  |  |  |  |  |  |  | 99,349 |
| Non-Interest Income |  | 24,388 |  | 12,141 |  | 12,985 |  | 5,334 |  | 54,848 |
|  |  | 71,325 |  | 42,994 |  | 15,818 |  | 24,060 |  | 154,197 |
| Non-Interest Expense |  | $(44,560)$ |  | $(22,928)$ |  | $(13,226)$ |  | $(4,411)$ |  | $(85,125)$ |
| Income Before Income Taxes |  | 26,765 |  | 20,066 |  | 2,592 |  | 19,649 |  | 69,072 |
| Provision for Income Taxes |  | $(9,903)$ |  | $(7,423)$ |  | (959) |  | $(6,555)$ |  | $(24,840)$ |
| Allocated Net Income |  | 16,862 |  | 12,643 |  | 1,633 |  | 13,094 |  | 44,232 |
| Allowance Funding Value |  | (148) |  | (688) |  | (6) |  | 842 |  | - |
| GAAP Provision |  | 2,587 |  | 2,730 |  | (1) |  | $(8,816)$ |  | $(3,500)$ |
| Economic Provision |  | $(3,510)$ |  | $(2,821)$ |  | (99) |  | (3) |  | $(6,433)$ |
| Tax Effect of Adjustments |  | 396 |  | 288 |  | 39 |  | 2,951 |  | 3,674 |
| Income Before Capital Charge |  | 16,187 |  | 12,152 |  | 1,566 |  | 8,068 |  | 37,973 |
| Capital Charge |  | $(5,485)$ |  | $(5,129)$ |  | $(1,307)$ |  | $(8,231)$ |  | $(20,152)$ |
| Net Income (Loss) After Capital Charge (NIACC) | \$ | 10,702 | \$ | 7,023 | \$ | 259 | \$ | (163) | \$ | 17,821 |
|  |  |  |  |  |  |  |  |  |  |  |
| RAROC (ROE for the Company) |  | 33\% |  | 26\% |  | 13\% |  | 28\% |  | 24\% |
|  |  |  |  |  |  |  |  |  |  |  |
| Total Assets at June 30, 2004 | \$ | 3,693,382 | \$ | 2,331,951 | \$ | 114,038 | \$ | 3,549,398 | \$ | 9,688,769 |

## Business Segment Selected Financial Information (Unaudited)

Table 14b

| (dollars in thousands) |  | Retail Banking |  | Commercial Banking |  | Investment Services Group |  | Treasury and Other Corporate | Consolidated Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Six Months Ended June 30, 2005 |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 106,562 | \$ | 70,087 | \$ | 6,111 | \$ | 18,937 | \$ | 201,697 |
| Provision for Loan and Lease Losses |  | 7,016 |  | 652 |  | (1) |  | $(7,667)$ |  | - |
| Net Interest Income After Provision for Loan and Lease - - - |  |  |  |  |  |  |  |  |  |  |
| Losses |  | 99,546 |  | 69,435 |  | 6,112 |  | 26,604 |  | 201,697 |
| Non-Interest Income |  | 49,322 |  | 20,266 |  | 28,855 |  | 4,546 |  | 102,989 |
|  |  | 148,868 |  | 89,701 |  | 34,967 |  | 31,150 |  | 304,686 |
| Non-Interest Expense |  | $(85,618)$ |  | $(43,579)$ |  | $(26,911)$ |  | $(3,759)$ |  | $(159,867)$ |
| Income Before Income Taxes |  | 63,250 |  | 46,122 |  | 8,056 |  | 27,391 |  | 144,819 |
| Provision for Income Taxes |  | $(23,403)$ |  | $(16,999)$ |  | $(2,981)$ |  | $(9,485)$ |  | $(52,868)$ |
| Allocated Net Income |  | 39,847 |  | 29,123 |  | 5,075 |  | 17,906 |  | 91,951 |
| Allowance Funding Value |  | (331) |  | $(1,202)$ |  | (12) |  | 1,545 |  | - |
| GAAP Provision |  | 7,016 |  | 652 |  | (1) |  | $(7,667)$ |  | - |
| Economic Provision |  | $(6,941)$ |  | $(4,890)$ |  | (193) |  | (2) |  | $(12,026)$ |
| Tax Effect of Adjustments |  | 94 |  | 2,013 |  | 76 |  | 2,267 |  | 4,450 |
| Income Before Capital Charge |  | 39,685 |  | 25,696 |  | 4,945 |  | 14,049 |  | 84,375 |
| Capital Charge |  | $(10,880)$ |  | $(9,198)$ |  | $(2,769)$ |  | $(18,324)$ |  | $(41,171)$ |
| Net Income (Loss) After Capital Charge (NIACC) | \$ | 28,805 | \$ | 16,498 | \$ | 2,176 | \$ | $(4,275)$ | \$ | 43,204 |
|  |  |  |  |  |  |  |  |  |  |  |
| RAROC (ROE for the Company) |  | 40\% |  | 31\% |  | 20\% |  | 17\% |  | 25\% |
| Total Assets at June 30, 2005 | \$ | 3,789,519 | \$ | 2,533,496 | \$ | 192,378 | \$ | 3,544,297 | \$ | 10,059,690 |
|  |  |  |  |  |  |  |  |  |  |  |
| Six Months Ended June 30, 2004 |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 99,681 | \$ | 67,602 | \$ | 5,645 | \$ | 18,952 | \$ | 191,880 |
| Provision for Loan and Lease Losses |  | 5,334 |  | 2,477 |  | 48 |  | $(11,359)$ |  | $(3,500)$ |
| Net Interest Income After Provision for Loan and Lease |  |  |  |  |  |  |  |  |  |  |
| Losses |  | 94,347 |  | 65,125 |  | 5,597 |  | 30,311 |  | 195,380 |
| Non-Interest Income |  | 45,403 |  | 22,573 |  | 27,426 |  | 8,288 |  | 103,690 |
|  |  | 139,750 |  | 87,698 |  | 33,023 |  | 38,599 |  | 299,070 |
| Non-Interest Expense |  | $(87,777)$ |  | $(46,072)$ |  | $(26,256)$ |  | $(8,042)$ |  | $(168,147)$ |
| Income Before Income Taxes |  | 51,973 |  | 41,626 |  | 6,767 |  | 30,557 |  | 130,923 |
| Provision for Income Taxes |  | $(19,230)$ |  | $(15,381)$ |  | $(2,504)$ |  | $(9,777)$ |  | $(46,892)$ |
| Allocated Net Income |  | 32,743 |  | 26,245 |  | 4,263 |  | 20,780 |  | 84,031 |
| Allowance Funding Value |  | (277) |  | $(1,425)$ |  | (14) |  | 1,716 |  | - |
| GAAP Provision |  | 5,334 |  | 2,477 |  | 48 |  | $(11,359)$ |  | $(3,500)$ |
| Economic Provision |  | $(6,906)$ |  | $(5,598)$ |  | (193) |  | (5) |  | $(12,702)$ |
| Tax Effect of Adjustments |  | 684 |  | 1,682 |  | 59 |  | 3,570 |  | 5,995 |
| Income Before Capital Charge |  | 31,578 |  | 23,381 |  | 4,163 |  | 14,702 |  | 73,824 |
| Capital Charge |  | $(11,255)$ |  | $(10,395)$ |  | $(2,590)$ |  | $(17,950)$ |  | $(42,190)$ |
| Net Income (Loss) After Capital Charge (NIACC) | \$ | 20,323 | \$ | 12,986 | \$ | 1,573 | \$ | $(3,248)$ | \$ | 31,634 |
|  |  |  |  |  |  |  |  |  |  |  |
| RAROC (ROE for the Company) |  | 31\% |  | 25\% |  | 18\% |  | 27\% |  | 22\% |
| Total Assets at June 30, 2004 | \$ | 3,693,382 | \$ | 2,331,951 | \$ | 114,038 | \$ | 3,549,398 | \$ | 9,688,769 |

## CORPORATE RISK PROFILE

## Credit Risk

Credit Risk is defined as the risk that borrowers or counterparties will not be able to repay their obligations to the Company. Credit exposures reflect legally binding commitments for loans, leases, banker's acceptances, financial and performance standby letters of credit and overnight overdrafts.

The Company's credit risk position remained generally stable during the first six months of 2005. The Company continued to observe lower levels of internally criticized loans, non-performing assets and loans charged-off. The ratio of non-accrual loans to total loans at June 30, 2005 was $0.16 \%$, slightly reduced from $0.23 \%$ at December 31, 2004. Net loan charge-offs (annualized) for the first six months of 2005 as a percent of average loans outstanding was $0.25 \%$, an increase from $0.02 \%$ from same prior year period, due to a $\$ 6.0$ million recovery of a previously charged-off loan from the divested Asia business in the second quarter of 2004 .

The risk profile of the Hawaii and Guam-based loan portfolios continued to improve, primarily due to the expanding local economies led by the construction and real estate industries and record levels of tourism.

Outstandings related to the aircraft operations of domestic legacy carriers as of June 30,2005 were $\$ 19.3$ million and are included in the United States National Passenger Carriers total, as shown in Table 15 below. Relative to the Company's total portfolio, domestic legacy airline carriers continued to demonstrate a higher risk profile with negative trends due to sustained high oil prices. In the evaluation of the reserve for credit losses, the Company considered the current financial strain on airlines, which offset the impact of the improvement in other components of the loan portfolio.

## Air Transportation Credit Exposure ${ }^{1}$ (Unaudited)

Table 15

| (dollars in thousands) | June 30, 2005 |  |  |  |  |  | Dec. 31, 2004 |  | June 30, 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Outstanding |  | UnusedCommitments |  | Total Exposure |  | Total Exposure |  | Total Exposure <br> Exposure |  |
| United States Regional Passenger Carriers | \$ | 41,556 | \$ | 7,191 | \$ | 48,747 | \$ | 54,981 | \$ | 58,491 |
| United States National Passenger Carriers |  | 37,638 |  | - |  | 37,638 |  | 37,377 |  | 37,581 |
| Passenger Carriers Based Outside United States |  | 22,249 |  | - |  | 22,249 |  | 25,910 |  | 30,325 |
| Cargo Carriers |  | 13,475 |  | - |  | 13,475 |  | 13,771 |  | 14,122 |
| Total Air Transportation | \$ | 114,918 | \$ | 7,191 | \$ | 122,109 | \$ | 132,039 | \$ | 140,519 |

${ }^{1}$ Exposure includes loans, leveraged leases and operating leases.

## Non-Performing Assets

Non-performing assets ("NPAs") consist of non-accrual loans, foreclosed real estate and other investments. NPAs decreased by $\$ 2.9$ million from December 31, 2004 to $\$ 10.9$ million as of June 30, 2005.

Impaired loans totaled $\$ 1.8$ million at June 30,2005 , a decrease of $\$ 2.0$ million from $\$ 3.8$ million at December 31, 2004. Impaired loans had a related allowance for loans of less than $\$ 0.1$ million at June 30, 2005 and December 31, 2004.

## Loans Past Due 90 Days or More and Still Accruing Interest

Accruing loans past due 90 days or more were $\$ 4.9$ million at June 30,2005 , an increase of $\$ 2.9$ million from December 31, 2004. The increase was primarily due to a commercial mortgage in Guam that was past its maturity, but current in payments. In early July 2005, the maturity date of this loan was formally extended.

Refer to Table 16 for further information on non-performing assets and accruing loans past due 90 days or more.

## Consolidated Non-Performing Assets and Accruing Loans Past Due 90 Days or More (Unaudited)

Table 16


The Company's reserve for credit losses is comprised of two components, which are the Allowance for Loan and Lease Losses ("Allowance") and the Reserve for Unfunded Commitments ("Unfunded Reserve"). The Unfunded Reserve was reclassified on a prospective basis at December 31, 2004, from the Allowance to other liabilities in the Company's Consolidated Statements of Condition.

The Company maintains the Allowance at a level adequate to cover management's estimate of probable credit losses inherent in its lending portfolios. The Unfunded Reserve is maintained at an adequate level to cover management's estimate of probable credit losses inherent in unfunded commitments to extend credit. The adequacy of the Allowance and the Unfunded Reserve is based on a comprehensive quarterly analysis of historical loss experience, supplemented by judgmental expectations of portfolio performance and economic conditions as of a given balance sheet date.

The Allowance declined by $\$ 5.2$ million at June 30, 2005 from December 31, 2004 primarily due to net loan charge-offs of $\$ 7.4$ million. The ratio of the Allowance to loans and leases outstanding was $1.65 \%$ at June 30,2005 , a decrease of 13 basis points from December 31, 2004 primarily due to the increase in loans outstanding.

The Unfunded Reserve declined by $\$ 2.2$ million from December 31, 2004 primarily due to the cancellation of a letter of credit to an air transportation company.

The Allowance and the Unfunded Reserve are both increased and decreased through the Provision. After considering net charge-offs, the changes in the Allowance and the Unfunded Reserve resulted in no Provision being recorded for the six months ended June 30, 2005.

A summary of the reserve for credit losses is presented in Table 17.

| (dollars in thousands) | Three Months Ended$\qquad$ |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  | 2005 |  | 2004 |  |
| Balance at Beginning of Period | \$ | 109,906 | \$ | 127,185 | \$ | 113,596 | \$ | 129,080 |
| Loans Charged-Off |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 581 |  | 3,328 |  | 1,155 |  | 3,715 |
| Commercial Mortgage |  | - |  | - |  | - |  | 574 |
| Lease Financing |  | - |  | 379 |  | - |  | 607 |
| Consumer |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 67 |  | 319 |  | 382 |  | 464 |
| Home Equity |  | - |  | 9 |  | - |  | 9 |
| Purchased Home Equity |  | 406 |  | 201 |  | 698 |  | 291 |
| Other Revolving Credit and Installment |  | 4,546 |  | 4,564 |  | 9,128 |  | 9,219 |
| Lease Financing |  | 29 |  | 28 |  | 63 |  | 64 |
| Total Loans Charged-Off |  | 5,629 |  | 8,828 |  | 11,426 |  | 14,943 |
| Recoveries on Loans Previously Charged-Off |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 211 |  | 1,245 |  | 753 |  | 2,199 |
| Commercial Mortgage |  | 32 |  | 151 |  | 94 |  | 840 |
| Construction |  | - |  | - |  | - |  | 435 |
| Lease Financing |  | 130 |  | 1 |  | 162 |  | 16 |
| Consumer |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 189 |  | 304 |  | 295 |  | 598 |
| Home Equity |  | 5 |  | 101 |  | 30 |  | 140 |
| Purchased Home Equity |  | 120 |  | 57 |  | 154 |  | 57 |
| Other Revolving Credit and Installment |  | 1,166 |  | 1,703 |  | 2,453 |  | 3,366 |
| Lease Financing |  | 33 |  | 16 |  | 52 |  | 71 |
| Foreign |  | - |  | 6,469 |  | - |  | 6,545 |
| Total Recoveries on Loans Previously Charged-Off |  | 1,886 |  | 10,047 |  | 3,993 |  | 14,267 |
| Net Loan Recoveries (Charge-Offs) |  | $(3,743)$ |  | 1,219 |  | $(7,433)$ |  | (676) |
| Provision for Loan and Lease Losses |  | - |  | $(3,500)$ |  | - |  | $(3,500)$ |
| Balance at End of Period ${ }^{1}$ | \$ | 106,163 | \$ | 124,904 | \$ | 106,163 | \$ | 124,904 |
| Components |  |  |  |  |  |  |  |  |
| Allowance for Loan and Lease Losses | \$ | 101,587 | \$ | 124,904 | \$ | 101,587 | \$ | 124,904 |
| Reserve for Unfunded Commitments ${ }^{2}$ |  | 4,576 |  | - |  | 4,576 |  | - |
| Total Reserve for Credit Losses | \$ | 106,163 | \$ | 124,904 | \$ | 106,163 | \$ | 124,904 |
| Average Loans Outstanding | \$ | 6,090,149 | \$ | 5,772,926 | \$ | 6,045,609 | \$ | 5,757,647 |
| Ratio of Net Loan (Recoveries) Charge-Offs to Average Loans Outstanding (annualized) |  | 0.25\% |  | (0.08)\% |  | 0.25\% |  | 0.02\% |
| Ratio of Allowance to Loans and Leases Outstanding ${ }^{2}$ |  | 1.65\% |  | 2.16\% |  | 1.65\% |  | 2.16\% |

[^2]
## Market Risk

Market risk is the potential of loss arising from adverse changes in interest rates and prices. The Company is exposed to market risk as a consequence of the normal course of conducting its business activities. Financial products that expose the Company to market risk include investment securities, loans, deposits, debt and derivative financial instruments. The Company's market risk management process involves measuring, monitoring, controlling and managing risks that can significantly impact the Company's financial position and operating results. In this management process, market risks are balanced with expected returns in an effort to enhance earnings performance and shareholder value, while limiting the volatility of each. The activities associated with these market risks are categorized into "trading" and "other than trading."

The Company's trading activities include foreign currency and foreign exchange contracts that expose the Company to a minor degree of foreign currency risk. These transactions are primarily executed on behalf of customers and at times for the Company's own account.

The Company's "other than trading" activities include normal business transactions that expose the Company's balance sheet profile to varying degrees of market risk.

## Interest Rate Risk

The Company's balance sheet is sensitive to changes in the general level of interest rates. This interest rate risk is a form of market risk and arises primarily from the Company's normal business activities of making loans and taking deposits. Many other factors also affect the Company's exposure to changes in interest rates, such as general economic and financial conditions and historical pricing relationships.

Table 18 presents, as of June 30, 2005, December 31, 2004 and June 30, 2004, the estimate of the change in net interest income ("NII") that would result from a gradual 200 basis point decrease or increase in interest rates, moving in parallel fashion over the entire yield curve, over the next 12 -month period, relative to the measured base case scenario for NII. The 200 basis point increase would equate to an average increase of $\$ 1.8$ million in NII per quarter. The Company's balance sheet continues to be asset-sensitive based on a parallel increase in rates over the entire yield curve over the next 12 -month period.

Market Risk Exposure to Interest Rate Changes (Unaudited)
Table 18

|  | June 30, 2005 |  |  |  | December 31, 2004 |  |  |  | June 30, 2004 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | Interest Rate Change (in basis points) |  |  |  | Interest Rate Change (in basis points) |  |  |  | Interest Rate Change (in basis points) |  |  |  |
| Estimated Exposure as a Percent of Net Interest Income |  | (4.7)\% |  | 1.8\% |  | (6.5)\% |  | 2.0\% |  | (5.0)\% |  | 2.8\% |
| Estimated Exposure to Net Interest Income Per Quarter | \$ | $(4,779)$ | \$ | 1,830 | \$ | $(6,347)$ | \$ | 1,953 | \$ | $(4,823)$ | \$ | 2,701 |

The Company uses several approaches to manage its interest rate risk in an effort to shift balance sheet mix or alter the interest rate characteristics of its assets and liabilities. These approaches can include changing product pricing strategies, modifying investment portfolio characteristics, or using financial derivative instruments. The use of financial derivatives has been limited over the past several years.

## Liquidity Management

Liquidity is managed in an effort to ensure that the Company has continuous access to sufficient, cost effective funding to conduct its business and meet its obligations as they become due in a normal manner.

The Bank is a member of the FHLB, which provides an additional source of short- and long-term funding. Borrowings from the FHLB were $\$ 77.5$ million at June 30, 2005, compared to $\$ 87.5$ million at December 31, 2004 and $\$ 62.5$ million at June 30,2004 . The decrease from December 31 , 2004 was due to a $\$ 10.0$ million advance that matured in the first quarter of 2005.

Additionally, the Bank maintains a $\$ 1.0$ billion senior and subordinated bank note program. Under this facility, the Bank may issue additional notes provided that the aggregate amount outstanding does not exceed $\$ 1.0$ billion. Subordinated notes outstanding under this bank note program totaled $\$ 124.8$ million at June 30, 2005 and December 31, 2004 and $\$ 124.7$ million at June 30, 2004.

## Capital Management

The Company and the Bank are subject to regulatory capital requirements administered by the federal banking agencies. The Company's objective is to hold sufficient capital on a regulatory basis to exceed the minimum guidelines of a "well capitalized" financial institution, while over the long term optimize shareholder value, support asset growth, provide protection against unforeseen losses and risks inherent in its markets and comply with regulatory requirements.

At June 30, 2005, shareholders' equity totaled $\$ 712.2$ million, a $13 \%$ decrease from December 31, 2004. The decrease in shareholders' equity during the first six months of 2005 was primarily attributable to the Company's repurchase of its common stock under the repurchase program and to dividends paid, partially offset by earnings.

During the six months ended June $30,2005,3.7$ million shares of common stock were repurchased under the repurchase program at an average cost of $\$ 47.41$ per share, totaling $\$ 173.5$ million. From the beginning of the share repurchase program in July 2001 through June 30, 2005, the Company repurchased a total of 38.6 million shares and returned a total of $\$ 1.3$ billion to its shareholders at an average cost of $\$ 32.67$ per share. From July 1,2005 through July 22 , 2005 , the Company repurchased an additional 75,000 shares of common stock at an average cost of $\$ 52.90$ per share for a total of $\$ 4.0$ million, resulting in remaining buyback authority under the share repurchase program of $\$ 85.1$ million.

In July 2005, the Company's Board of Directors declared a quarterly cash dividend of $\$ 0.33$ per share on the Company's outstanding shares. The dividend will be payable on September 15, 2005 to shareholders of record at the close of business on August 29, 2005.

Table 19 presents the regulatory capital and ratios as of June 30, 2005, December 31, 2004 and June 30, 2004.
Regulatory Capital and Ratios (Unaudited) Table 19

| (dollars in thousands) | June 30, 2005 |  | December 31, 2004 |  | June 30, 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Regulatory Capital |  |  |  |  |  |  |
| Shareholders' Equity | \$ | 712,169 | \$ | 814,834 | \$ | 699,438 |
| Add: $\quad 8.25 \%$ Capital Securities of Bancorp Hawaii Capital Trust I |  | 31,425 |  | 31,425 |  | 31,425 |
| Less: Goodwill |  | 34,959 |  | 36,216 |  | 36,216 |
| Unrealized Valuation and Other Adjustments |  | (301) |  | 5,251 |  | $(10,776)$ |
| Tier 1 Capital |  | 708,936 |  | 804,792 |  | 705,423 |
| Allowable Reserve for Credit Losses |  | 86,673 |  | 83,292 |  | 79,889 |
| Qualifying Subordinated Debt |  | 74,870 |  | 99,808 |  | 99,787 |
| Unrealized Gains on Available for Sale Equity Securities |  | 16 |  | 31 |  | 48 |
| Total Regulatory Capital | \$ | 870,495 | \$ | 987,923 |  | 885,147 |
|  |  |  |  |  |  |  |
| Risk-Weighted Assets | \$ | 6,915,245 | \$ | 6,633,082 | \$ | 6,346,134 |
|  |  |  |  |  |  |  |
| Key Regulatory Capital Ratios |  |  |  |  |  |  |
| Tier 1 Capital Ratio |  | 10.25\% |  | 12.13\% |  | 11.12\% |
| Total Capital Ratio |  | 12.59\% |  | 14.89\% |  | 13.95\% |
| Leverage Ratio |  | 7.18\% |  | 8.29\% |  | 7.16\% |

## Financial Outlook

The Company's earnings estimate of approximately $\$ 176.0$ million to $\$ 179.0$ million in net income for the full year of 2005 remains unchanged. The Company performs a quarterly analysis of credit quality to determine the adequacy of the reserve for credit losses. The results of this analysis determine the timing and amount of the Provision. Earnings per share and return on equity projections continue to be dependent upon, among other things, the terms and timing of share repurchases.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

See Management's Discussion and Analysis of Financial Condition and Results of Operations-Market Risk.

## Item 4. Controls and Procedures

## Disclosure Controls and Procedures

The Company's management, including the Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities and Exchange Act of 1934, as amended (the "Exchange Act")) as of June 30, 2005. Based on this evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of June 30, 2005. There were no changes in the Company's internal controls over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) that occurred during the first six months of 2005 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

Changes in Internal Controls over Financial Reporting
None.

## Part II. - Other Information

Items 1, 3 and 5 omitted pursuant to instructions.
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

## Issuer Purchases of Equity Securities

| Period | Total Number of Shares Purchased ${ }^{1}$ | Average Price <br> Paid Per Share |  | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Appr | Dollar Value of hat May Yet Be ased Under the or Programs ${ }^{2}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| April 1-30, 2005 | 627,100 | \$ | 45.45 | 627,100 | \$ | 121,411,025 |
| May 1-31, 2005 | 483,968 |  | 48.77 | 475,000 |  | 98,242,976 |
| June 1-30, 2005 | 187,559 |  | 49.22 | 186,500 |  | 89,063,461 |
| Total | 1,298,627 | \$ | 47.23 | 1,288,600 |  |  |

[^3] set expiration or termination date.

## Item 4. Submission of Matters to a Vote of Security Holders

At the annual shareholders meeting held on April 29, 2005, the following matters were submitted to a vote of the shareholders:
a. Election of Directors to the Board of Directors: *

| Peter D. Baldwin: | $45,418,466$ |
| :--- | ---: |
| Votes cast for: | $1,642,067$ |
| Votes withheld: |  |
|  |  |
| Michael J. Chun: | $46,303,311$ |
| Votes cast for: | 757,222 |
| Votes withheld: | $46,308,099$ |
|  | 752,434 |
| Robert Huret: |  |
| Votes cast for: | $45,639,136$ |
| Votes withheld: | $1,421,397$ |

b. Approval of Bank of Hawaii Corporation Amended and Restated Director Stock Compensation Plan **

| Votes cast for: | $35,517,651$ |
| :--- | ---: |
| Votes cast against: | $2,895,297$ |
| Broker non-votes: | $7,840,865$ |
| Abstentions: | 806,720 |

c. Ratification of Selection of an Independent Registered Public Accounting Firm - Ernst \& Young, LLP

| Votes cast for: | $45,399,381$ |
| :--- | ---: |
| Votes cast against: | $1,577,434$ |
| Abstentions: | 83,718 |

[^4]Item 6. Exhibits

Exhibit Index

Exhibit Number
10.1 Bank of Hawaii Corporation Amended and Restated Director Stock Compensation Plan - Restricted Stock Agreement for April 29, 2005 Grant
10.2 Bank of Hawaii Corporation Amended and Restated Director Stock Compensation Plan - Stock Option Agreement for April 29, 2005 Grant

Statement Regarding Computation of Ratios
31.1

Rule 13a-14(a) Certifications
31.2

32
Rule 13a-14(a) Certifications
Section 1350 Certification, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: July 27, 2005
Bank of Hawaii Corporation and Subsidiaries

By: /s/ Allan R. Landon
Allan R. Landon
Chairman of the Board,
Chief Executive Officer and President

By: /s/ Richard C. Keene
Richard C. Keene
Chief Financial Officer

## EXHIBIT INDEX

Exhibit Number
10.1 Bank of Hawaii Corporation Amended and Restated Director Stock Compensation Plan - Restricted Stock Agreement for April 29, 2005 Grant
10.2 Bank of Hawaii Corporation Amended and Restated Director Stock Compensation Plan - Stock Option Agreement for April 29, 2005 Grant

12 Statement Regarding Computation of Ratios
31.1 Rule 13a-14(a) Certifications
31.2 Rule 13a-14(a) Certifications

DIRECTOR:
DATE OF GRANT: April 29, 2005
NUMBER OF SHARES: 555

## BANK OF HAWAII CORPORATION

## AMENDED AND RESTATED DIRECTOR STOCK COMPENSATION PLAN

## RESTRICTED STOCK AGREEMENT

1. Definitions.
1.1 "Agreement" means this Restricted Stock Agreement.
1.2 "Board" means the Board of Directors of the Company.
1.3 "Change in Control" means, and shall be deemed to have occurred, if:
(a) any Person, excluding employee benefit plans of the Company or any of its affiliates, is or becomes the "beneficial owner" (as defined in Rules 13d-3 and 13d-5 under the Exchange Act), directly or indirectly, of Company securities representing 25 percent or more of the combined voting power of the Company's then outstanding securities ("Voting Power");
(b) the Company consummates a merger, consolidation, share exchange, division or other reorganization or transaction of the Company (a "Fundamental Transaction") with any other corporation, other than a Fundamental Transaction that results in the voting securities of the Company outstanding immediately prior thereto continuing to represent (either by remaining outstanding or by being converted into voting securities of the surviving entity) at least sixty percent (60\%) of the combined Voting Power immediately after such Fundamental Transaction of (i) the Company's outstanding securities, (ii) the surviving entity's outstanding securities, or (iii) in the case of a division, the outstanding securities of each entity resulting from the division;
(c) the shareholders of the Company approve a plan of complete liquidation or winding-up of the Company or an agreement for the sale or disposition (in one transaction or a series of transactions) of all or substantially all of the Company's assets; or
(d) during any period of twenty-four (24) consecutive months, individuals who at the beginning of such period constituted the Board (including for this purpose any new director whose election or nomination for election by the Company's shareholders was approved by a vote of at least two-thirds $(2 / 3)$ of the directors then still
in office who were directors at the beginning of such period) cease for any reason to constitute at least a majority of the Board (excluding any Board seat that is vacant or otherwise unoccupied).
1.4 "Common Stock: means the common stock par value $\$ 0.01$ per share, of the Company.
1.5 "Company" means Bank of Hawaii Corporation, and any successor thereto.
1.6 "Date of Grant" means the date set forth as the "Date of Grant" on page 1 of this Agreement.
1.7 "Disability" means the Director's permanent and total disability within the meaning of Section 22(e)(3) of the Internal Revenue Code of 1986, as amended.
1.8 "Director" means the person identified as the "Director" on page 1 of this Agreement.
1.9 "Exchange Act" means the Securities Exchange Act of 1934, as amended.
1.10 "Person" means the term "person" within the meaning of Section 3(a)(9) of the Exchange Act, as modified and used in Sections 13(d)(3) and 14(d) thereof.
1.11 "Plan" means the Bank of Hawaii Corporation Amended and Restated Director Compensation Plan, as amended from time to time.
1.12 "Restricted Shares" means the shares of Common Stock granted to the Director pursuant to Section 2 hereof
1.13 "Restriction Period" means the period beginning on the Date of Grant and ending on the third anniversary of the Date of Grant. Notwithstanding the foregoing, the Restriction Period shall end immediately upon the occurrence of a Change in Control.
2. Award of Restricted Shares. Pursuant to the Plan and subject to the terms of this Agreement, the Company hereby grants to the Director that number of shares of Common Stock ("Restricted Shares") identified as the "Number of Shares" on page 1 of this Agreement. During the Restriction Period, each certificate representing Restricted Shares shall be held by the Company or its designee and shall contain the following legend:
"This certificate and the shares of stock represented hereby are subject to the terms and conditions (including the risks of forfeiture and restrictions against transfer) contained in the Bank of Hawaii Corporation Amended and Restated Director Stock Compensation Plan and an Agreement entered into between the registered owner and Bank of Hawaii Corporation. Release from such terms and
conditions shall be made only in accordance with the provisions of the Plan and the Agreement, a copy of each of which is on file in the office of the Secretary of Bank of Hawaii Corporation."
3. Terms, Conditions and Restrictions. Restricted Shares shall be subject to the following terms, conditions and restrictions in addition to those contained in the Plan:
3.1 Prohibitions Against Sale, Assignment, etc. Restricted Shares, the right to vote Restricted Shares and the right to receive dividends thereon may not be sold, assigned, transferred, exchanged, pledged, hypothecated or otherwise encumbered during the Restriction Period with respect to such Restricted Shares.
3.2 Forfeiture. In the event of the Director's termination of membership on the Board prior to the lapse of the Restriction Period, the Restricted Shares shall be forfeited by the Director to the Company and neither the Director nor any successors, heirs, assigns or personal representatives of the Director shall thereafter have any further rights or interest in such Restricted Shares or the certificates representing such Restricted Shares.
3.3 Termination of Restrictions. In the event the Restriction Period shall terminate with respect to particular Restricted Shares and such Restricted Shares shall not theretofore have been forfeited to the Company, then the Company shall reissue the certificate representing such Restricted Shares without the legend referred to in Section 2 of this Agreement and shall deliver such certificate to the Director or his legal representative.
3.4 Effect of Death or Disability. If the Director's membership on the Board terminates during the Restriction Period due to death or Disability, the Restriction Period shall be treated as having expired immediately prior to such death or disability.
3.5 Withholding. The Company's obligation to deliver shares of Common Stock upon the termination of the Restriction Period with respect to any Restricted Shares shall be subject to the satisfaction of applicable federal, state and local tax withholding requirements.
4. Legends. The Director agrees that the certificates evidencing the shares of Common Stock may include any legend which the Board deems appropriate to reflect the transfer and other restrictions contained in the Plan, this Agreement, or to comply with applicable laws.
5. Rights as Stockholder. Except as provided in Section 3 hereof, the Director shall have all the rights and privileges of a stockholder with respect to the Restricted Shares, including (but not limited to) the right to vote the Restricted Shares and the right to receive dividends. All such rights and privileges shall cease upon forfeiture of the Restricted Shares.
6. Board Membership. Neither the grant or issuance of Restricted Shares pursuant to this Agreement nor any term or provision of this Agreement shall constitute or be evidence of any understanding, express or implied, on the part of the Company to retain the Director as a member of the Board for any period.
7. Subject to the Plan. The Restricted Shares and this Agreement are subject to the terms and conditions of the Plan, which are incorporated herein by reference and made a part hereof, but the terms of the Plan shall not be considered an enlargement of any benefits under this Agreement. In addition, the Restricted Shares and this Agreement are subject to any rules and regulations promulgated by the Board in accordance with its authority under the Plan.
8. Governing Law. The validity, construction, interpretation and enforceability of this Agreement shall be determined and governed by the laws of the State of Hawaii without giving effect to the principles of conflicts of laws.
9. Severability. If any provision of this Agreement shall be held to be invalid, illegal or unenforceable in any material respect, such provision shall be replaced with a provision that is as close as possible in effect to such invalid, illegal or unenforceable provision, and still be valid, legal and enforceable, and the validity, legality and enforceability of the remainder of this Agreement shall not in any way be affected or impaired thereby.

IN WITNESS WHEREOF, the Company has caused this Agreement to be signed on its behalf by the undersigned, thereunto duly authorized, effective as of the Date of Grant.

## ATTEST:

BANK OF HAWAII CORPORATION
By:

ACCEPTED AND AGREED TO
AS OF THE DATE OF GRANT:

DIRECTOR:
DATE OF GRANT: April 29, 2005
EXERCISE PRICE: $\$ 47.35$
COVERED SHARES:

# BANK OF HAWAII CORPORATION <br> AMENDED AND RESTATED DIRECTOR STOCK COMPENSATION PLAN 

## STOCK OPTION AGREEMENT

## Definitions.

"Agreement" means this Stock Option Agreement.
"Board" means the Board of Directors of the Company.
"Change in Control" means, and shall be deemed to have occurred, if:
any Person, excluding employee benefit plans of the Company or any of its affiliates, is or becomes the "beneficial owner" (as defined in Rules 13d-3 and 13d-5 under the Exchange Act), directly or indirectly, of Company securities representing 25 percent or more of the combined voting power of the Company's then outstanding securities ("Voting Power");
the Company consummates a merger, consolidation, share exchange, division or other reorganization or transaction of the Company (a "Fundamental Transaction") with any other corporation, other than a Fundamental Transaction that results in the voting securities of the Company outstanding immediately prior thereto continuing to represent (either by remaining outstanding or by being converted into voting securities of the surviving entity) at least sixty percent ( $60 \%$ ) of the combined Voting Power immediately after such Fundamental Transaction of (i) the Company's outstanding securities, (ii) the surviving entity's outstanding securities, or (iii) in the case of a division, the outstanding securities of each entity resulting from the division;
the shareholders of the Company approve a plan of complete liquidation or winding-up of the Company or an agreement for the sale or disposition (in one transaction or a series of transactions) of all or substantially all of the Company's assets; or
during any period of twenty-four (24) consecutive months, individuals who at the beginning of such period constituted the Board (including for this purpose any new director whose election or nomination for election by the Company's shareholders was approved
by a vote of at least two-thirds $(2 / 3)$ of the directors then still in office who were directors at the beginning of such period) cease for any reason to constitute at least a majority of the Board (excluding any Board seat that is vacant or otherwise unoccupied).
"Common Stock" means the common stock, par value $\$ 0.01$ per share, of the Company.
"Company" means Bank of Hawaii Corporation, and any successor thereto.
"Covered Shares" means the shares of Common Stock subject to the Option.
"Date of Exercise" means the date on which the Company receives notice pursuant to Section 4.1 hereof of the exercise, in whole or in part, of the Option.
"Date of Expiration" means the date on which the Option shall expire, which shall be the earliest of the following times:
three months after termination of the Director's membership on the Board for any reason other than by reason of death or Disability; one year after termination of the Director's membership on the Board by reason of death or Disability; or ten years after the Date of Grant.
"Date of Grant" means the date set forth as the "Date of Grant" on page 1 of this Agreement.
"Director" means the person identified as the "Director" on page 1 of this Agreement.
"Disability" means the Director's total and permanent disability within the meaning of Section 22(e)(3) of the Internal Revenue Code of 1986, as amended.
3. "Exchange Act" means the Securities Exchange Act of 1934, as amended.
"Exercise Price" means the dollar amount per share of Common Stock set forth on page 1 of this Agreement, as it may be adjusted from time to time pursuant to Section 11 of the Plan.
"Fair Market Value" means, unless otherwise determined by the Board, the last sale price for a share of Common Stock, as of the relevant date, on such securities exchange or automated dealer quotation system as reported by such source as the Board may select, or if the Common Stock is not traded on a securities exchange or automated dealer quotation system, an amount equal to the then fair market value of a share of Common Stock as determined by the Board pursuant to a reasonable method adopted in good faith for such purpose.
"Option" means the stock option granted to the Director pursuant to Section 2 hereof.
"Director" means the person identified as the "Director" on page 1 of this Agreement.
"Person" means the term "person" within the meaning of Section 3(a)(9) of the Exchange Act, as modified and used in Sections 13(d)(3) and 14(d) thereof.
"Plan" means the Bank of Hawaii Corporation Amended and Restated Director Stock Compensation Plan, as amended from time to time.
Grant of Option. Pursuant to the Plan and subject to the terms of this Agreement, the Company hereby grants to the Director, as of the Date of Grant, the Option to purchase from the Company that number of shares of Common Stock identified as the "Covered Shares" on page 1 of this Agreement, exercisable at the Exercise Price.

## Terms of the Option.

Type of Option. The Option is intended to be a nonqualified stock option.
Option Period; Exercisability. The Option may be exercised in whole shares as follows:
no part of the Option may be exercised during the first year following the Date of Grant or at any time after the Date of Expiration;
beginning on the first anniversary of the Date of Grant, the Option may be exercised as to a maximum of one-third of the Covered Shares (rounded up to the next whole number of shares);
beginning on the second anniversary of the Date of Grant, the Option may be exercised as to an additional one-third of the Covered Shares (rounded down to the next whole number of shares); and
beginning on the third anniversary of the Date of Grant, the Option may be exercised as to all of the Covered Shares.
Notwithstanding the foregoing, in the event of a Change in Control or termination of the Director's membership on the Board by reason of Disability or death, the Option shall thereupon become exercisable at any time prior to the Date of Expiration as to the full number of Covered Shares. In no event shall the number of Covered Shares as to which the Option is exercisable increase after termination of the Director's membership on the Board.

Nontransferability. The Option is not transferable by the Director other than by will or by the laws of descent and distribution, and is exercisable, during the Director's lifetime, only by the Director, or, in the event of the Director's legal disability, by the Director's legal representative. Notwithstanding the foregoing, the Director may, subject to complying with
applicable securities and other laws, transfer the Option to a trust as to which the Director is both trustee and beneficiary (and such trust may hold and exercise the Option), and in the event of such transfer, the Option shall continue to be subject to the terms of this Agreement and the Plan.

Payment of the Exercise Price. The Director, upon exercise, in whole or in part, of the Option, may pay the Exercise Price by any or all of the following means, either alone or in combination:
cash or check payable to the order of the Company;
delivery (either actual or constructive) of shares of unencumbered Common Stock (provided that such shares, if acquired under the Option or under any other option or award granted under the Plan or any other plan sponsored or maintained by the Company, have been held by the Director for at least six months or such other period, if any, as determined by the Board) that have an aggregate Fair Market Value on the Date of Exercise equal to that portion of the Exercise Price being paid by delivery of such shares; or
in accordance with such rules as may be specified by the Board, delivery to the Company of a properly executed exercise notice and irrevocable instructions to a registered securities broker promptly to deliver to the Company cash equal to the Exercise Price for that portion of the Option being exercised.

## Exercise.

Notice. The Option shall be exercised, in whole or in part by the delivery to the Company of written notice of such exercise, in such form as the Board may from time to time prescribe, accompanied by full payment of the Exercise Price with respect to that portion of the Option being exercised.

Withholding. The Company's obligation to issue or deliver shares of Common Stock upon the exercise of the Option shall be subject to the satisfaction of any applicable federal, state and local tax withholding requirements.

Effect. The exercise, in whole or in part, of the Option shall cause a reduction in the number of Covered Shares as to which the Option may be exercised in an amount equal to the number of shares of Common Stock as to which the Option is exercised.

Representations. The Director agrees that, upon the issuance of any shares of Common Stock upon the exercise of the Option, the Director will, upon the request of the Company, represent and warrant in writing that the Director (a) has received and reviewed a copy of the Plan; (b) is capable of evaluating the merits and risks of exercising the Option and acquiring the shares and able to bear the economic risks of such investment; (c) has made such investigation as he or she deems necessary and appropriate of the business and financial prospects of the Company, and (d) is acquiring the shares for investment only and not with a view to resale or other distribution thereof. The Director shall make such other representations and warranties that the Board may request for the purpose of complying with applicable law.

Legends. The Director agrees that the certificates evidencing the shares of Common Stock issued upon exercise of the Option may include any legend which the Board deems appropriate to comply with applicable laws.

Rights as Stockholder. The Director shall have no rights as a stockholder with respect to any shares of Common Stock subject to the Option until and unless a certificate or certificates representing such shares are issued to the Director pursuant to this Agreement.

Membership on Board. Neither the grant of the Option evidenced by this Agreement nor any term or provision of this Agreement shall constitute or be evidence of any understanding, express or implied, on the part of the Company to retain the Director as a member of the Board for any period.

Subject to the Plan. The Option evidenced by this Agreement and the exercise thereof are subject to the terms and conditions of the Plan, which are incorporated by reference and made a part hereof, but the terms of the Plan shall not be considered an enlargement of any rights or benefits under this Agreement. In addition, the Option is subject to any rules and regulations promulgated by the Board in accordance with its authority under the Plan.

Governing Law. The validity, construction, interpretation and enforceability of this Agreement shall be determined and governed by the laws of the State of Hawaii without giving effect to the principles of conflicts of laws.

4 . Severability. If any provision of this Agreement shall be held to be invalid, illegal or unenforceable in any material respect, such provision shall be replaced with a provision that is as close as possible in effect to such invalid, illegal or unenforceable provision, and still be valid, legal and enforceable, and the validity, legality and enforceability of the remainder of this Agreement shall not in any way be affected or impaired thereby.

IN WITNESS WHEREOF, the Company has caused this Agreement to be signed on its behalf by the undersigned, thereunto duly authorized, effective as of the Date of Grant.

## ATTEST:

BANK OF HAWAII CORPORATION

## ACCEPTED AND AGREED TO <br> AS OF THE DATE OF GRANT:

By: $\qquad$

DIRECTOR

## Bank of Hawaii Corporation and Subsidiaries <br> Statement Regarding Computation of Ratios

| (dollars in thousands) | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | June 30, |  |  |  |
|  |  | 2005 |  | 2004 |
| Earnings: |  |  |  |  |
| 1. Income Before Income Taxes | \$ | 144,819 | \$ | 130,923 |
| 2. Plus: Fixed Charges Including Interest on Deposits |  | 42,566 |  | 31,366 |
| 3. Earnings Including Fixed Charges and Interest on Deposits |  | 187,385 |  | 162,289 |
| 4. Less: Interest on Deposits |  | 25,181 |  | 17,760 |
| 5. Earnings Excluding Interest on Deposits | \$ | 162,204 | \$ | 144,529 |
|  |  |  |  |  |
| Fixed Charges: |  |  |  |  |
| 6. Fixed Charges Including Interest on Deposits | \$ | 42,566 | \$ | 31,366 |
| 7. Less: Interest on Deposits |  | 25,181 |  | 17,760 |
| 8. Fixed Charges Excluding Interest on Deposits | \$ | 17,385 | \$ | 13,606 |
|  |  |  |  |  |
| Ratio of Earnings to Fixed Charges: |  |  |  |  |
| Including Interest on Deposits (Line 3 divided by Line 6) |  | 4.4 x |  | 5.2 x |
| Excluding Interest on Deposits (Line 5 divided by Line 8) |  | 9.3 x |  | 10.6 x |

## Bank of Hawaii Corporation and Subsidiaries <br> Rule 13a-14(a) Certifications

I, Allan R. Landon, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Bank of Hawaii Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and $15 \mathrm{~d}-15(\mathrm{e})$ ) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-(15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: July 27, 2005
/s/ Allan R. Landon
Allan R. Landon
Chairman of the Board,
Chief Executive Officer and President

## Bank of Hawaii Corporation and Subsidiaries <br> Rule 13a-14(a) Certifications

I, Richard C. Keene, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Bank of Hawaii Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and $15 \mathrm{~d}-15(\mathrm{e})$ ) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-(15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: July 27, 2005
/s/ Richard C. Keene
Richard C. Keene
Chief Financial Officer

## Bank of Hawaii Corporation and Subsidiaries

Section 1350 Certification,
as Adopted Pursuant to Section 906
of the Sarbanes-Oxley Act of 2002
We hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that the Form 10-Q of Bank of Hawaii Corporation (the "Issuer") for the quarterly period ended June 30, 2005 (the "Periodic Report"):

- fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- the information contained in the Periodic Report fairly presents, in all material respects, the financial condition and results of operations of the Issuer.

Date: July 27, 2005

| /s/ Allan R. Landon |
| :--- |
| Allan R. Landon |
| Chairman of the Board, |
| Chief Executive Officer and President |
| $\quad$ /s/ Richard C. Keene |
| Richard C. Keene |
| Chief Financial Officer |

The foregoing certification is being furnished solely pursuant to 18 U.S.C. Section 1350 and is not being filed as part of the Periodic Report or as a separate disclosure document.


[^0]:    ${ }^{1}$ The net interest margin is defined as net interest income, on a fully-taxable equivalent basis, as a percentage of average earning assets.
    2 The efficiency ratio is defined as non-interest expense divided by total revenue (net interest income and non-interest income).

[^1]:    ${ }^{1}$ Non-performing loans are included in the respective average loan balances. Income, if any, on such loans is recognized on a cash basis.
    ${ }^{2}$ Interest income includes taxable-equivalent basis adjustment based upon a statutory tax rate of $35 \%$.

[^2]:    1 Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.
    2 The reclassification of the reserve for unfunded commitments to other liabilities occurred in the fourth quarter of 2004 on a prospective basis. Thus, June 30 , 2004 allowance for loan and lease losses and reserve for unfunded commitments were reported together. At June 30, 2004, the reserve for unfunded commitments was $\$ 5.4$ million.

[^3]:    ${ }^{1}$ The months of May and June included 8,968 and 1,059 mature shares, respectively, purchased from employees in connection with stock option exercises. These shares were not purchased as part of the publicly announced program. The shares were purchased at the closing price of the Company's common stock on the dates of purchase.
    2 The Company repurchased shares during the second quarter of 2005 pursuant to its ongoing share repurchase program that was first announced in July 2001. As of July 22 , 2005, $\$ 85.1$ million remained of the total $\$ 1.35$ billion total repurchase amount authorized by the Company's Board of Directors under the share repurchase program. The program has no

[^4]:    * The directors are elected by a plurality of the votes cast; therefore, votes cast in the election could not be recorded against or as an abstention, nor could broker non-votes be recorded.
    ** A broker non-vote had no effect on this proposal and an abstention had the same effect as a vote against the proposal.

