```
                    U N I T E D S T A T E S
                SECURITIES AND EXCHANGE COMMISSION
            Washington, D.C. 20549
                FORM 8-K
                CURRENT REPORT
            Pursuant to Section 13 or 15(d) of the
            Securities Exchange Act of 1934
            Date of Report
(Date of earliest event reported) February 25, 1999
            PACIFIC CENTURY FINANCIAL CORPORATION
    ------------------------
    (Exact name of registrant as specified in its charter)
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                (Registrant's telephone number,
                        including area code) (808) 643-3888
Item 7. Financial Statements and Exhibits
(a) Financial Statements (Unaudited) -- Included with Press Release
(b) Pro Forma Financial Information -- None
(c) Exhibit
99.1 Press Release
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## SIGNATURE

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Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.
Date: February 25, 1999
PACIFIC CENTURY FINANCIAL CORPORATION
/s/ Richard J. Dahl
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Richard J. Dahl
President and Chief Operating Officer

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SECURITIES AND EXCHANGE COMMISSION
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                WASHINGTON, D.C. 20549
    PACIFIC CENTURY FINANCIAL CORPORATION

EXHIBIT TO CURRENT REPORT ON FORM 8-K DATED February 25, 1999

Improved Fourth Quarter 1998 Earnings
At Pacific Century Financial Corporation

FOR IMMEDIATE RELEASE

Honolulu - (January 20, 1999) Pacific Century Financial Corporation, the parent company of Bank of Hawaii and Pacific Century Bank, N.A. reported a 5.6 percent increase in fourth quarter earnings over the fourth quarter of 1997. Net income was $\$ 35.0$ million compared to $\$ 33.1$ million reported for the same quarter in 1997. Diluted earnings per share were $\$ 0.43$, up 4.9 percent from $\$ 0.41$ for fourth quarter 1997. Return on average assets for the quarter was 0.93 percent and return on average equity was 11.72 percent.
"The fourth quarter's improved performance evidences our prudent and expeditious management of the Asian Rim crisis which first impacted our results in the fourth quarter of 1997," said Lawrence M. Johnson, chairman and chief executive officer.
"By staying focused on our core businesses of working capital lending, trade finance and correspondent banking in Asia, we have been able to manage through this situation with better than expected results."

Net income for 1998 stood at $\$ 107.0$ million compared to $\$ 139.5$ million in 1997, a 23.3 percent decrease directly linked to the company's second quarter 1998 results, which included a restructuring charge and increased provisioning to the reserve for loan losses. Diluted earnings per share were $\$ 1.32$, compared with $\$ 1.72$ for 1997.

Total assets at year-end were $\$ 15.0$ billion, similar to year-end 1997. Net loans ended 1998 at $\$ 9.4$ billion, up 3.3 percent from $\$ 9.1$ billion at December 31, 1997. Total deposits were $\$ 9.6$ billion at both year-end 1998 and year-end 1997.
"There are several bright spots that give us confidence in the potential of Pacific Century," said Johnson. "Despite a year marked by change and challenge, Bank of Hawaii had a banner year in residential lending, closing in excess of $\$ 1.0$ billion dollars in residential loans for 1998, the highest dollar amount ever for any mortgage lender in the State of Hawaii."

Johnson also noted, "In the South Pacific market, we are making excellent progress in gaining synergies as we merge the operations of Banque Paribas, acquired in the second quarter in Tahiti and New Caledonia. On the U.S. mainland, the merger of Pacific Century Bank and California United Bank in the third quarter allowed us to gain efficiencies by consolidating our back office functions."

Last February, Pacific Century announced the two-year New Era restructuring and redesign program which identified several key initiatives for change and laid out an aggressive agenda for accomplishing those objectives. Johnson noted that the company is on track and ahead of schedule on all fronts of these initiatives. Among the key events were the merger of First Federal Savings \& Loan Association with Bank of Hawaii, and the outsourcing of Bank of Hawaii's credit card processing.
"These results are a validation of the course we have set and the actions we are taking to transform our company and to achieve our performance goals," said Johnson.

Pacific Century Financial Corporation is a regional financial services holding company with locations throughout the Pacific region. Pacific Century and its subsidiaries provide varied financial services to businesses, governments and consumers in four principal markets: Hawaii, the West and South Pacific, Asia and selected markets on the U.S. Mainland. Pacific Century's subsidiary, Bank of Hawaii, is the state's largest commercial bank.

This press release may contain forward-looking information. Although the company believes that its expectations are based on reasonable assumptions, it can give no assurances that such assumptions will prove true. Forward-looking statements by the company involve significant risk and uncertainties, and actual results could differ materially from those stated or implied by such forward-looking statements. Factors that might cause such differences to occur include economic conditions in markets the

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company serves and those that impact the Hawaii, U.S. Mainland
(especially California) and Asian economies, changes in the
currencies of Pacific Basin and Pacific Rim countries relative to
the U.S. dollar, changes in interest rates, changes in state or
federal income tax laws, changes in applicable federal, state and
foreign regulatory and monetary policy, and the nature and level
of competition from others.
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## \# \# \#


<TABLE>
Pacific Century Financial Corporation and subsidiaries
Quarterly Summary of Selected Consolidated Financial Data


| Net Loans | \$9,416.8 | \$9,132.7 | \$9,045.7 | \$9,025.3 | \$9,114.3 | \$9,145.0 | \$8,653.0 | \$8,400.9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Assets | 15,016.6 | 14,638.5 | 14,731.1 | 14,757.8 | 14,995.5 | 14,814.2 | 14,168.7 | 13,986.8 |
| Deposits | 9,576.3 | 9,422.9 | 9,506.0 | 9,435.4 | 9,607.7 | 9,443.3 | 8,916.2 | 9,101.1 |
| Long-Term Debt | 585.6 | 624.6 | 665.1 | 684.8 | 705.8 | 766.5 | 701.6 | 698.4 |
| Shareholders' Equity | 1,185.6 | 1,167.0 | 1,140.5 | 1,143.3 | 1,117.2 | 1,141.2 | 1,082.2 | 1,061.4 |
| Quarterly Operating Results |  |  |  |  |  |  |  |  |
| Total Interest Income | \$269.2 | \$275.5 | \$282.1 | \$273.1 | \$272.5 | \$271.5 | \$255.5 | \$250.2 |
| Net Interest Income | 143.5 | 144.5 | 146.9 | 141.7 | 137.8 | 135.6 | 125.0 | 125.0 |
| Provision for Loan Losses | 13.0 | 10.7 | 42.0 | 18.3 | 9.8 | 8.2 | 7.3 | 5.1 |
| Non-Interest Income | 55.5 | 53.6 | 49.8 | 52.9 | 53.7 | 46.1 | 46.3 | 41.7 |
| Non-Interest Expense | 131.1 | 136.2 | 151.7 | 121.7 | 128.8 | 119.0 | 109.0 | 106.1 |
| Net Income | 35.0 | 34.8 | 3.1 | 34.0 | 33.1 | 35.3 | 35.6 | 35.5 |
| Basic Earnings Per Share | \$0.44 | \$0.43 | \$0.04 | \$0.43 | \$0.41 | \$0.44 | \$0.45 | \$0.45 |
| Diluted Earnings Per Share | \$0.43 | \$0.43 | \$0.04 | \$0.42 | \$0.41 | \$0.43 | \$0.44 | \$0.44 |
| Return on Average Assets | 0.93\% | $0.93 \%$ | $0.08 \%$ | $0.95 \%$ | $0.90 \%$ | $0.95 \%$ | 1.03\% | 1.04\% |
| Return on Average Equity | 11.72\% | $11.87 \%$ | 1.08\% | 12.11\% | 11.52\% | $12.16 \%$ | $13.34 \%$ | $13.40 \%$ |
| Excluding the Effects of Intangibles (1) |  |  |  |  |  |  |  |  |
| Tangible Net Income | \$38.8 | \$39.0 | \$7.4 | \$36.4 | \$36.4 | \$38.7 | \$38.5 | \$37.1 |
| Tangible Basic Earnings Per Share | \$0.48 | \$0.48 | \$0.09 | \$0.46 | \$0.46 | \$0.48 | \$0.49 | \$0.47 |
| Tangible Diluted Earnings Per Share | \$0.48 | \$0.48 | \$0.09 | \$0.45 | \$0.45 | \$0.47 | \$0.48 | \$0.46 |
| Tangible Return on Average Assets | 1.05\% | 1.05\% | $0.20 \%$ | 1.03\% | 1.01\% | 1.05\% | 1.13\% | 1.10\% |
| Tangible Return on Average Equity | $15.89 \%$ | $14.78 \%$ | $3.25 \%$ | 15.87\% | 15.50\% | $15.36 \%$ | $16.58 \%$ | $15.74 \%$ |

(1) Intangibles include goodwill, core deposit and trust intangibles, and other intangibles. /TABLE


| Accumulated Other Comprehensive Income | $(22,476)$ | $(24,766)$ |
| :---: | :---: | :---: |
| Retained Earnings | 867,852 | 813,684 |
| Treasury Stock, at Cost - 186,374 December 1998 | $(3,519)$ | -- |
| Total Shareholders' Equity | 1,185,594 | 1,117,207 |
| Total Liabilities and Shareholders' Equity | \$15,016,563 | \$14,995,464 |

/TABLE


Pacific Century Financial Corporation and subsidiaries
Consolidated Statements of Shareholders' Equity (Unaudited)

| (in thousands of dollars except per share amounts) | Total | Common Stock | Capital <br> Surplus | $\begin{array}{r} \text { Accumulated } \\ \text { Other } \\ \text { Comprehensive } \\ \text { Income } \end{array}$ | Retained Earnings | Treasury Stock | Comprehensive Income |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at December 31, 1997 | \$1,117,207 | \$159,369 | \$168,920 | (\$24,766) | \$813,684 | \$- |  |
| Comprehensive Income |  |  |  |  |  |  |  |
| Net Income | 106,964 | - | - | - | 106,964 | - | \$106,964 |

Other Comprehensive Income, Net of Tax Investment Securities, Net of

<TABLE>
Pacific Century Financial Corporation and subsidiaries
Consolidated Average Balances and Interest Rates Taxable Equivalent

| (in millions of dollars) | Three Months Ended <br> December 31, 1998 <br> Average Income/Yield/ <br> Balance Expense Rate |  |  | Three Months Ended December 31, 1997 Average Income/Yield/ Balance Expense Rate |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Earning Assets |  |  |  |  |  |  |
| Interest Bearing Deposits | \$510.0 | \$10.9 | 8.48\% | \$366.8 | \$6.5 | 7.07\% |
| Investment Securities Held to Maturity <br> -Taxable | 670.0 | 13.3 | 7.86 | 1,183.5 | 19.8 | 6.65 |
| -Tax-Exempt | 11.7 | 0.4 | 14.21 | 12.4 | 0.5 | 15.31 |
| Investment Securities Available for Sale | 2,983.0 | 43.9 | 5.83 | 2,494.6 | 40.3 | 6.41 |
| Funds Sold | 67.9 | 0.8 | 4.65 | 71.7 | 1.0 | 5.60 |
| Net Loans |  |  |  |  |  |  |
| -Domestic | 7,727.2 | 156.4 | 8.03 | 7,676.0 | 161.9 | 8.37 |
| -Foreign | 1,762.9 | 33.4 | 7.53 | 1,578.8 | 33.1 | 8.31 |
| Loan Fees |  | 10.3 |  |  | 9.7 |  |
| Total Earning Assets | 13,732.7 | 269.4 | 7.78 | 13,383.8 | 272.8 | 8.09 |
| Cash and Due From Banks | 585.0 |  |  | 564.0 |  |  |
| Other Assets | 611.8 |  |  | 602.3 |  |  |
| Total Assets | \$14,929.5 |  |  | \$14,550.1 |  |  |
| Interest Bearing Liabilities |  |  |  |  |  |  |
| Domestic Deposits - Demand | \$2,074.1 | 13.3 | 2.54 | \$2,104.3 | 14.0 | 2.63 |
| - Savings | $755.1$ | $3.9$ | $2.07$ | $844.6$ | $5.2$ | 2.46 |
| - Time | 2,798.1 |  |  | 2,917.1 |  |  |
| Total Domestic | 5,627.3 | 51.7 | 3.65 | 5,866.0 | 59.7 | 4.04 |
| Foreign Deposits |  |  |  |  |  |  |
| - Time Due to Banks | $630.2$ | $10.2$ |  |  | $8.8$ |  |
| - Other Time and Savings | 1,188.5 | 14.6 | $4.88$ | 1,198.5 | 14.2 | $4.69$ |
| Total Foreign | 1,818.7 | 24.8 | 5.41 | 1,744.9 | 23.0 | 5.22 |
| Total Deposits | 7,446.0 | 76.5 | 4.08 | 7,610.9 | 82.7 | 4.31 |


| Short-Term Borrowings Long-Term Debt | $\begin{array}{r} 3,031.9 \\ 639.3 \end{array}$ | $\begin{aligned} & 39.2 \\ & 10.0 \end{aligned}$ | 5.12 6.20 | $\begin{array}{r} 2,933.1 \\ 727.8 \end{array}$ | $\begin{aligned} & 40.2 \\ & 11.8 \end{aligned}$ | $\begin{aligned} & 5.44 \\ & 6.42 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Interest Bearing Liabilities | 11,117.2 | 125.7 | 4.48 | 11,271.8 | 134.7 | 4.74 |
| Net Interest Income |  | 143.7 | 3.30 |  | 138.1 | 3.35 |
| Average Spread on Earning Assets |  |  | 4.15\% |  |  | 4.09\% |
| Demand Deposits - Domestic | 1,648.3 |  |  | 1,674.4 |  |  |
| - Foreign | 511.8 |  |  | 267.9 |  |  |
| Total Demand Deposits | 2,160.1 |  |  | 1,942.3 |  |  |
| Other Liabilities | 466.7 |  |  | 194.9 |  |  |
| Shareholders' Equity | 1,185.5 |  |  | 1,141.1 |  |  |
| Total Liabilities and Shareholders' Equity | \$14,929.5 |  |  | \$14,550.1 |  |  |
| Provision for Possible Loan Losses |  | 13.0 |  |  | 9.8 |  |
| Net Overhead |  | 75.6 |  |  | 75.3 |  |
| Income Before Income Taxes |  | 55.1 |  |  | 53.0 |  |
| Provision for Income Taxes |  | 19.9 |  |  | 19.7 |  |
| Tax-Equivalent Adjustment |  | 0.2 |  |  | 0.2 |  |
| Net Income |  | \$35.0 |  |  | \$33.1 |  |

/TABLE
<TABLE>
Pacific Century Financial Corporation and subsidiaries
Consolidated Average Balances and Interest Rates Taxable Equivalent

| (in millions of dollars) | Twelve Months Ended December 31, 1998 Average Income/Yield/ |  |  | Twelve Months Ended December 31, 1997 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Average | Income/ | Yield/ |
|  | Balance | Expense | Rate | Balance | Expense | Rate |
| Earning Assets |  |  |  |  |  |  |
| Interest Bearing Deposits | \$508.8 | \$36.7 | 7.21\% | \$486.3 | \$33.1 | 6.80\% |
| Investment Securities Held to Maturity |  |  |  |  |  |  |
| -Taxable | 890.6 | 67.7 | 7.60 | 1,220.4 | 81.8 | 6.71 |
| -Tax-Exempt | 11.8 | 1.7 | 14.34 | 12.5 | 1.8 | 14.55 |
| Investment Securities Available for Sale | 2,769.3 | 171.0 | 6.17 | 2,452.0 | 158.8 | 6.48 |
| Funds Sold | 69.7 | 3.8 | 5.45 | 76.4 | 3.8 | 4.99 |
| Net Loans |  |  |  |  |  |  |
| - Domestic | 7,669.7 | 643.8 | 8.39 | 7,389.4 | 607.7 | 8.22 |
| -Foreign | 1,752.6 | 130.4 | 7.44 | 1,540.3 | 129.2 | 8.39 |
| Loan Fees |  | 45.3 |  |  | 34.4 |  |
| Total Earning Assets | 13,672.5 | 1,100.4 | 8.05 | 13,177.3 | 1,050.6 | 7.97 |
| Cash and Due From Banks | 590.1 |  |  | 545.1 |  |  |
| Other Assets | 608.1 |  |  | 519.9 |  |  |
| Total Assets | \$14,870.7 |  |  | \$14,242.3 |  |  |
| Interest Bearing Liabilities |  |  |  |  |  |  |
| Domestic Deposits - Demand | \$2,114.8 | 55.7 | 2.64 | \$1,945.3 | 52.9 | 2.72 |
| - Savings | 783.9 | 18.5 | 2.35 | 865.5 | 21.4 | 2.48 |
| - Time | 2,780.7 | 145.4 | 5.23 | 2,858.7 | 157.0 | 5.49 |
| Total Domestic | 5,679.4 | 219.6 | 3.87 | 5,669.5 | 231.3 | 4.08 |
| Foreign Deposits |  |  |  |  |  |  |
| - Time Due to Banks | 596.1 | 40.4 | 6.78 | 718.7 | 43.6 | 6.06 |
| - Other Time and Savings | 1,176.1 | 57.9 | 4.92 | 1,079.0 | 48.2 | 4.47 |
| Total Foreign | 1,772.2 | 98.3 | 5.55 | 1,797.7 | 91.8 | 5.10 |
| Total Deposits | 7,451.6 | 317.9 | 4.27 | 7,467.2 | 323.1 | 4.33 |
| Short-Term Borrowings | 3,072.9 | 162.6 | 5.29 | 2,868.7 | 156.8 | 5.47 |
| Long-Term Debt | 676.5 | 42.7 | 6.32 | 725.5 | 46.4 | 6.39 |
| Total Interest Bearing Liabilities | 11,201.0 | 523.2 | 4.67 | 11,061.4 | 526.3 | 4.76 |
| Net Interest Income |  | 577.2 | 3.38 |  | 524.3 | 3.21 |
| Average Spread on Earning Assets |  |  | 4.22\% |  |  | 3.98\% |


| Demand Deposits $\begin{aligned} & \text { - Domestic } \\ &- \text { Foreign }\end{aligned}$ | $\begin{array}{r} 1,650.4 \\ 447.7 \end{array}$ | $\begin{array}{r} 1,516.8 \\ 264.0 \end{array}$ |
| :---: | :---: | :---: |
| Total Demand Deposits | 2,098.1 | 1,780.8 |
| Other Liabilities | 410.8 | 290.8 |
| Shareholders' Equity | 1,160.8 | 1,109.3 |
| Total Liabilities and Shareholders' Equity | \$14,870.7 | \$14,242.3 |
| Provision for Possible Loan Losses | 84.0 | 30.3 |
| Net Overhead | 329.0 | 275.1 |
| Income Before Income Taxes | 164.2 | 218.9 |
| Provision for Income Taxes | 56.6 | 78.5 |
| Tax-Equivalent Adjustment | 0.6 | 0.9 |
| Net Income | \$107.0 | \$139.5 |

## /TABLE

<TABLE>
Pacific Century Financial Corporation and subsidiaries
Consolidated Non-Performing Assets and Accruing Loans Past Due 90 Days or More

| (in millions of dollars) | $\begin{array}{r} \text { Dec } 31 \\ 1998 \end{array}$ | $\begin{array}{r} \text { Sep } 30 \\ 1998 \end{array}$ | $\begin{array}{r} \text { Jun } 30 \\ 1998 \end{array}$ | $\begin{array}{r} \text { Mar } 31 \\ 1998 \end{array}$ | $\begin{array}{r} \text { Dec } 31 \\ 1997 \end{array}$ | $\begin{array}{r} \text { Sep } 30 \\ 1997 \end{array}$ | $\begin{array}{r} \text { June } 30 \\ 1997 \end{array}$ | $\begin{array}{r} \text { Mar } 31 \\ 1997 \end{array}$ | $\begin{array}{r} \text { Dec } 31 \\ 1996 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-Accrual Loans |  |  |  |  |  |  |  |  |  |
| Commercial | \$28.2 | \$24.0 | \$23.7 | \$11.1 | \$10.7 | \$12.9 | \$16.6 | \$20.9 | \$20.9 |
| Real Estate |  |  |  |  |  |  |  |  |  |
| Construction | 2.9 | 4.4 | 2.2 | 6.4 | 1.0 | 0.9 | 0.7 | 0.6 | 0.3 |
| Commercial | 5.4 | 6.7 | 3.4 | 2.2 | 2.8 | 3.8 | 3.5 | 3.6 | 4.1 |
| Residential | 36.4 | 35.9 | 35.2 | 36.7 | 32.9 | 35.8 | 35.7 | 29.4 | 23.6 |
| Installment | 0.8 | 0.9 | 1.9 | 2.3 | 2.0 | 1.9 | 1.7 | 1.6 | 1.3 |
| Leases | 0.7 | 0.8 | -- | 0.3 | -- | 0.2 | 0.3 | 0.1 | -- |
| Foreign | 57.5 | 67.9 | 59.7 | 27.7 | 39.9 | 26.1 | 23.5 | 20.1 | 22.3 |
| Subtotal | 131.9 | 140.6 | 126.1 | 86.7 | 89.3 | 81.6 | 82.0 | 76.3 | 72.5 |

Restructured Loans
Real Estate
Commercial

Subtotal



| Accruing Loans Past Due 90 Days or More Commercial | 0.4 | 7.3 | 2.4 | 2.2 | 2.0 | 2.2 | 0.7 | 1.5 | 2.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real Estate |  |  |  |  |  |  |  |  |  |
| Construction | 0.4 | 0.6 | 4.2 | -- | -- | 0.4 | 0.1 | -- | 0.4 |
| Commercial | -- | 0.8 | 0.9 | 5.8 | 0.6 | 3.0 | 0.3 | 2.8 | 6.8 |
| Residential | 4.5 | 4.8 | 2.4 | 3.8 | 7.3 | 3.0 | 2.6 | 6.8 | 6.8 |
| Installment | 7.3 | 6.6 | 6.4 | 7.7 | 7.6 | 6.9 | 8.2 | 10.2 | 9.0 |
| Leases | 0.3 | 0.1 | 0.9 | 0.1 | 0.1 | 0.2 | 0.2 | 0.1 | 0.2 |
| Foreign | 7.9 | 7.1 | 4.9 | 4.8 | 7.4 | 10.1 | 10.5 | 8.5 | 9.5 |
| Subtotal | 20.8 | 27.3 | 22.1 | 24.4 | 25.0 | 25.8 | 22.6 | 29.9 | 34.7 |
| Total | \$158.3 | \$178.8 | \$161.4 | \$118.8 | \$122.1 | \$120.5 | \$116.2 | \$117.5 | \$117.9 |


| Ratio of Non-Performing Assets <br> to Total Loans | 1.40\% | 1.59\% | 1.47\% | 1.00\% | 1.02\% | 0.99\% | 1.04\% | 1.00\% | 0.96\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ratio of Non-Performing Assets and Accruing Loans Past Due |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |


| (in millions of dollars) | $\begin{array}{r} \text { Fourth } \\ \text { Quarter } \\ 1998 \end{array}$ | $\begin{array}{r} \text { Third } \\ \text { Quarter } \\ 1998 \end{array}$ | $\begin{array}{r} \text { Second } \\ \text { Quarter } \\ 1998 \end{array}$ | $\begin{array}{r} \text { First } \\ \text { Quarter } \\ 1998 \end{array}$ | 12 Months Ended 1998 | 12 Months Ended 1997 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average Amount of Loans Outstanding | \$9,490.1 | \$9,499.6 | \$9,619.7 | \$9,234.0 | \$9,422.3 | \$8,929.7 |
| Balance of Reserve for Loan Losses at Beginning of Period | \$209.7 | \$204.0 | \$175.2 | \$174.4 | \$174.4 | \$167.8 |
| Loans Charged-Off |  |  |  |  |  |  |
| Commercial and Industrial | 1.5 | 4.3 | 7.2 | 2.3 | 15.3 | 12.7 |
| Real Estate - Mortgage |  |  |  |  |  |  |
| Commercial | 2.0 | 0.3 | 0.2 | -- | 2.5 | 1.3 |
| Residential | 1.3 | 0.8 | 0.2 | 0.6 | 2.9 | 1.9 |
| Installment | 5.7 | 6.9 | 6.0 | 7.2 | 25.8 | 28.1 |
| Foreign | 8.0 | 0.6 | 16.0 | 10.2 | 34.8 | 10.6 |
| Leases | 0.5 | -- | 0.1 | 0.1 | 0.7 | 0.5 |
| Total Charged-Off | 19.0 | 12.9 | 29.7 | 20.4 | 82.0 | 55.1 |
| Recoveries on Loans Previously Charged-Off |  |  |  |  |  |  |
| Commercial and Industrial | 0.6 | 0.6 | 1.0 | 0.6 | 2.8 | 16.4 |
| Construction | 0.1 | -- | -- | - | 0.1 | -- |
| Real Estate - Mortgage |  |  |  |  |  |  |
| Commercial | -- | 0.2 | 1.0 | -- | 1.2 | 0.6 |
| Residential | -- | -- | 0.1 | 0.1 | 0.2 | 1.0 |
| Installment | 1.6 | 1.8 | 1.5 | 1.5 | 6.4 | 6.3 |
| Foreign | 5.1 | 0.1 | 0.1 | 0.3 | 5.6 | 0.6 |
| Total Recoveries | 7.4 | 2.7 | 3.7 | 2.5 | 16.3 | 24.9 |
| Net Charge-Offs | (11.6) | (10.2) | (26.0) | (17.9) | (65.7) | (30.2) |
| Provision Charged to Operating Expenses | 13.0 | 10.7 | 42.0 | 18.3 | 84.0 | 30.3 |
| Other Net Additions * | 0.2 | 5.2 | 12.8 | 0.4 | 18.6 | 6.5 |
| Balance at End of Period | \$211.3 | \$209.7 | \$204.0 | \$175.2 | \$211.3 | \$174.4 |
| Ratio of Net Charge-Offs to Average Loans Outstanding (annualized) | $0.49 \%$ | $0.43 \%$ | 1.08\% | $0.78 \%$ | $0.70 \%$ | $0.34 \%$ |
| Ratio of Reserve to Loans Outstanding | 2.19\% | 2.24\% | $2.21 \%$ | 1.90\% | 2.19\% | 1.88\% |

* Includes balance transfers, reserves acquired, and foreign currency translation adjustments.

