# Bank of Hawaii Corporation Fourth Quarter 2021 Financial Results 

- 2021 Record Earnings of $\mathbf{\$ 6 . 2 5}$ Per Diluted Common Share
- 2021 Net Income \$253.4 Million
- Diluted Earnings Per Common Share \$1.55 for the Fourth Quarter of 2021
- Net Income $\mathbf{\$ 6 3 . 8}$ Million for the Fourth Quarter of 2021
- Board of Directors Declares Dividend of \$0.70 Per Common Share

FOR IMMEDIATE RELEASE

HONOLULU, HI (January 24, 2022) -- Bank of Hawaii Corporation (NYSE: BOH) today reported diluted earnings per common share of $\$ 6.25$ for the full year of 2021, compared with diluted earnings per common share of $\$ 3.86$ for the full year of 2020. Net income for the year was $\$ 253.4$ million, up $64.7 \%$ from the previous year. Return on average assets for the full year of 2021 was $1.14 \%$, compared with $0.79 \%$ in 2020. Return on common equity for the full year of 2021 was $17.92 \%$, compared with $11.38 \%$ in 2020.
"Bank of Hawaii finished 2021 with solid financial performance despite the continued impacts of the COVID-19 pandemic," said Peter Ho, Chairman, President, and CEO. "Core loan balances grew $6.2 \%$ in 2021 and deposits surpassed $\$ 20$ billion, growing $11.8 \%$ in 2021. Overall asset quality remained good, and capital and liquidity remain strong as we finished the year. During the year, we continued making significant progress on our strategic initiatives which position us well for continued growth in the future."

Diluted earnings per common share for the fourth quarter of 2021 was $\$ 1.55$, compared with diluted earnings per common share of $\$ 1.52$ in the previous quarter and $\$ 1.06$ in the same quarter of 2020. Net income for the fourth quarter of 2021 was $\$ 63.8$ million, up $2.9 \%$ from the third quarter of 2021 and up $50.9 \%$ from the fourth quarter of 2020.

## Financial Highlights

- The return on average assets for the fourth quarter of 2021 was $1.12 \%$ compared with $1.07 \%$ in the previous quarter and $0.83 \%$ in the same quarter of 2020 .
- The return on average common equity for the fourth quarter of 2021 was $17.40 \%$ compared with $17.08 \%$ in the previous quarter and $12.26 \%$ in the same quarter of 2020 .

[^0]- Net interest income for the fourth quarter of 2021 was $\$ 126.4$ million, a decrease of $0.3 \%$ from the third quarter of 2021 and an increase of $5.8 \%$ from the fourth quarter of 2020. Net interest margin was $2.34 \%$ in the fourth quarter of 2021, an increase of 2 basis points from the previous quarter and a decrease of 14 basis points from the same quarter of 2020 .
- The decrease in the net interest margin from the prior year is largely due to higher levels of liquidity from continued strong deposit growth and lower interest rates, partially offset by higher fees from Paycheck Protection Program ("PPP") loans, deployment of excess liquidity and core loan growth.
- One-time significant items in the fourth quarter of 2021 included a negative $\$ 0.9$ million adjustment to deferred mortgage loan fees related to prior quarters which had a negative impact of 2 basis points on the net interest margin.
- One-time significant items in the fourth quarter of 2020 included a charge of $\$ 3.0$ million related to an impairment in the residual value of a leveraged lease which had a negative impact of 6 basis points on the net interest margin.
- The provision for credit losses for the fourth quarter of 2021 was a net benefit of $\$ 9.7$ million compared with a net benefit of $\$ 10.4$ million in the previous quarter and net expense of $\$ 15.2$ million in the same quarter of 2020 .
- Noninterest income was $\$ 42.6$ million in the fourth quarter of 2021, an increase of $2.9 \%$ from previous quarter and a decrease of $5.9 \%$ from the same quarter of 2020 .
- The decrease from the fourth quarter of 2020 was primarily driven by a decrease in customer derivative program and mortgage banking income.
- Noninterest expense was $\$ 101.7$ million in the fourth quarter of 2021 , an increase of $5.3 \%$ from the previous quarter and $3.1 \%$ from the same quarter of 2020 .
- One-time significant items in the fourth quarter of 2021 included $\$ 1.2$ million related to an increase in vacation carryover limits.
- One-time significant items in the third quarter of 2021 included a gain of $\$ 6.3$ million related to the sale of property partially offset by $\$ 3.8$ million of fees related to the early termination of repurchase agreements and $\$ 1.2$ million in severance.
- One-time significant items in the fourth quarter of 2020 included $\$ 6.1$ million in charges related to the decision to permanently close twelve branches and reduce the current number of cash-only ATMs and a charge of $\$ 0.8$ million related to the true-up of amortization on an investment.
- The efficiency ratio during the fourth quarter of 2021 was $60.18 \%$ compared with $57.38 \%$ in the previous quarter and $59.88 \%$ during the same quarter of 2020.
- The effective tax rate for the fourth quarter of 2021 was $17.08 \%$ compared with $24.40 \%$ in the previous quarter and $16.87 \%$ during the same quarter of 2020 .
- The fourth quarter of 2021 includes a $\$ 3.6$ million benefit due to larger than expected tax credits from 2020 and a reduction in the valuation allowance related to low-income housing partnerships.
- The fourth quarter of 2020 includes a $\$ 1.6$ million benefit from return to provision adjustment.


## Asset Quality

The Company's overall asset quality continued to remain good during the fourth quarter of 2021.

- Total non-performing assets were $\$ 19.0$ million at December 31, 2021, down by $\$ 1.7$ million from September 30, 2021 and up $\$ 0.5$ million from December 31, 2020. Non-performing assets as a percentage of total loans and leases and foreclosed real estate were $0.15 \%$ at the end of the quarter, down 2 basis points from the end of the prior quarter and flat compared to the end of the same quarter of 2020 .
- Net loan and lease charge-offs during the fourth quarter of 2021 were $\$ 0.7$ million or $0.02 \%$ annualized of total average loans and leases outstanding.
- Net loan and lease charge-offs for the fourth quarter of 2021 were comprised of chargeoffs of $\$ 3.3$ million partially offset by recoveries of $\$ 2.6$ million.
- Compared to the prior quarter, net loan and lease charge-offs decreased by $\$ 0.5$ million or 2 basis points annualized on total average loans and leases outstanding.
- Compared to the fourth quarter of 2020, net loan and lease charge-offs increased by $\$ 0.9$ million or 3 basis points annualized on total average loans and leases outstanding.
- The allowance for credit losses on loans and leases was $\$ 157.8$ million at December 31, 2021, a decrease of $\$ 10.1$ million from September 30, 2021 and $\$ 58.4$ million from December 31, 2020. The ratio of the allowance for credit losses to total loans and leases outstanding was $1.29 \%$ at the end of the quarter, down 10 basis points from the end of the prior quarter and down 52 basis points from the end of the same quarter of 2020.


## Balance Sheet

- Total assets were $\$ 22.8$ billion at December 31, 2021, a decrease of $0.8 \%$ from September 30, 2021 and an increase of $10.6 \%$ from December 31, 2020.
- The investment securities portfolio was $\$ 9.0$ billion at December 31, 2021, a decrease of $3.1 \%$ from September 30, 2021 and an increase of 27.2\% from December 31, 2020.
- The investment portfolio remains largely comprised of securities issued by U.S. government agencies and U.S. government-sponsored enterprises.
- The increase from prior year is primarily due to growth in deposits that outpaced loan growth.
- Total loans and leases were $\$ 12.3$ billion at December 31, 2021, an increase of $1.5 \%$ from September 30, 2021 and 2.7\% from December 31, 2020.
- Total loans and leases excluding PPP loans were $\$ 12.1$ billion at December 31, 2021, an increase of $2.8 \%$ from September 30, 2021 and an increase of $6.2 \%$ from December 31, 2020.
- Total deposits were $\$ 20.4$ billion at December 31, 2021, a decrease of $0.7 \%$ from September 30, 2021 and an increase of $11.8 \%$ from December 31, 2020.


## Capital and Dividends

- The Tier 1 Capital Ratio was $13.56 \%$ at December 31, 2021 compared with $13.47 \%$ at September 30,2021 and $12.06 \%$ at December 31, 2020.
- The increase from the same quarter in 2020 was driven by the issuance of $\$ 180$ million of Fixed Rate Non-Cumulative Perpetual Preferred Stock, Series A in the second quarter of 2021.
- The Tier 1 Leverage Ratio was $7.32 \%$ at December 31, 2021 compared with $7.10 \%$ at September 30, 2021 and $6.71 \%$ at December 31, 2020.
- The increase from the same quarter in 2020 was driven by the aforementioned issuance of preferred stock in the second quarter of 2021.
- The Company repurchased 87.5 thousand shares of common stock at a total cost of $\$ 7.3$ million under its share repurchase program in the fourth quarter of 2021 at an average cost of $\$ 83.83$ per share repurchased.
- Total remaining buyback authority under the share repurchase program was $\$ 85.7$ million at December 31, 2021.
- The Company's Board of Directors declared a quarterly cash dividend of $\$ 0.70$ per share on the Company's outstanding common shares. The dividend will be payable on March 14, 2022 to shareholders of record at the close of business on February 28, 2022.
- On January 4, 2022, the Board of Directors declared the quarterly dividend payment of $\$ 10.94$ per share, equivalent to $\$ 0.2735$ per depositary share, on its preferred stock. The depositary shares representing the Series A Preferred Stock are traded on the NYSE under the symbol "BOH.PRA." The dividend will be payable on February 1, 2022 to shareholders of record of the preferred stock at the close of business on January 18, 2022.


## Conference Call Information

The Company will review its 2021 financial results today at 8:00 a.m. Hawaii Time (1:00 p.m. Eastern Time). The live call, including a slide presentation, will be accessible on the investor relations link of Bank of Hawaii Corporation's website, www.boh.com.

- The webcast link is https://edge.media-server.com/mmc/p/wajqjveu.
- The toll-free number for the teleconference is 1 (844) 543-5235 in the United States and Canada and 1 (703) 318-2209 for other international callers. Use the pass code "Bank of Hawaii" to access the call.
- A replay of the conference call will be available for one week beginning approximately 11:00 a.m. Hawaii Time on Monday, January 24, 2022. The replay number is 1 (855) 859-2056 in the United States and Canada and 1 (404) 537-3406 from other international locations. Enter the conference ID 3179105 when prompted. In addition, the replay will be available on the Company's website, www.boh.com.


## Forward-Looking Statements

This news release, and other statements made by the Company in connection with it may contain "forwardlooking statements" (as defined in the Private Securities Litigation Reform Act of 1995) that involve risks and uncertainties that could cause results to be materially different from expectations. Forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations are examples of certain of these forward-looking statements. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawaii Corporation's Annual Report on Form 10-K for the year ended December 31, 2020 and its Form 10-Q for the fiscal quarters ended March 31, 2021 and June 30, 2021 and September 30, 2021, which were filed with the U.S. Securities and Exchange Commission. These forward-looking statements are not guarantees of future performance and speak only as of the date made, and, except as required by law, the Company undertakes no obligation to update or revise any forward-looking statements to reflect subsequent events, new information or future circumstances.

Bank of Hawaii Corporation is an independent regional financial services company serving businesses, consumers, and governments in Hawaii and the West Pacific. The Company's principal subsidiary, Bank of Hawaii, was founded in 1897. For more information about Bank of Hawaii Corporation, see the Company's web site, www.boh.com.

| (dollars in thousands, except per share amounts) | Three Months Ended |  |  |  |  |  | Year Ended |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31,2021 |  | September 30, 2021 |  | December 31, 2020 |  | December 31, |  |  |  |  |  |  |
|  |  |  |  |  |  |  | 2021 |  |  | 2020 |  |
| For the Period: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating Results |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 126,388 |  |  | \$ | 126,819 | \$ | 119,499 |  | \$ | 497,290 |  | \$ | 496,322 |  |
| Provision for Credit Losses ${ }^{1}$ |  | $(9,700)$ |  | $(10,400)$ |  | 15,200 |  |  | (50,500) |  |  | 117,800 |  |
| Total Noninterest Income |  | 42,574 |  | 41,378 |  | 45,258 |  |  | 171,353 |  |  | 184,409 |  |
| Total Noninterest Expense |  | 101,678 |  | 96,519 |  | 98,654 |  |  | 393,589 |  |  | 373,807 |  |
| Net Income |  | 63,837 |  | 62,053 |  | 42,314 |  |  | 253,372 |  |  | 153,804 |  |
| Basic Earnings Per Common Share |  | 1.56 |  | 1.53 |  | 1.06 |  |  | 6.29 |  |  | 3.87 |  |
| Diluted Earnings Per Common Share |  | 1.55 |  | 1.52 |  | 1.06 |  |  | 6.25 |  |  | 3.86 |  |
| Dividends Declared Per Common Share |  | 0.70 |  | 0.70 |  | 0.67 |  |  | 2.74 |  |  | 2.68 |  |
| Performance Ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on Average Assets |  | 1.12 \% |  | 1.07 | \% | 0.83 | \% |  | 1.14 | \% |  | 0.79 | \% |
| Return on Average Shareholders' Equity |  | 15.92 |  | 15.41 |  | 12.26 |  |  | 16.94 |  |  | 11.38 |  |
| Return on Average Common Equity |  | 17.40 |  | 17.08 |  | 12.26 |  |  | 17.92 |  |  | 11.38 |  |
| Efficiency Ratio ${ }^{2}$ |  | 60.18 |  | 57.38 |  | 59.88 |  |  | 58.86 |  |  | 54.91 |  |
| Net Interest Margin ${ }^{3}$ |  | 2.34 |  | 2.32 |  | 2.48 |  |  | 2.36 |  |  | 2.73 |  |
| Dividend Payout Ratio ${ }^{4}$ |  | 44.87 |  | 45.75 |  | 63.21 |  |  | 43.56 |  |  | 69.25 |  |
| Average Shareholders' Equity to Average Assets |  | 7.02 |  | 6.95 |  | 6.74 |  |  | 6.73 |  |  | 6.97 |  |
| Average Balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average Loans and Leases | \$ | 12,086,705 | \$ | 11,958,321 | \$ | 11,835,929 |  | \$ | 12,023,669 |  | \$ | 11,592,093 |  |
| Average Assets |  | 22,666,280 |  | 22,993,036 |  | 20,382,633 |  |  | 22,227,156 |  |  | 19,387,693 |  |
| Average Deposits |  | 20,222,470 |  | 20,473,777 |  | 17,819,116 |  |  | 19,771,147 |  |  | 16,900,186 |  |
| Average Shareholders' Equity |  | 1,590,600 |  | 1,598,076 |  | 1,372,971 |  |  | 1,495,586 |  |  | 1,351,583 |  |
| Per Share of Common Stock |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Book Value ${ }^{5}$ | \$ | 35.57 | \$ | 35.16 | \$ | 34.26 |  | \$ | 35.57 |  | \$ | 34.26 |  |
| Tangible Book Value |  | 34.78 |  | 34.38 |  | 33.47 |  |  | 34.78 |  |  | 33.47 |  |
| Market Value |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Closing |  | 83.76 |  | 82.17 |  | 76.62 |  |  | 83.76 |  |  | 76.62 |  |
| High |  | 88.96 |  | 87.12 |  | 80.38 |  |  | 99.10 |  |  | 95.53 |  |
| Low |  | 78.73 |  | 75.68 |  | 49.25 |  |  | 75.65 |  |  | 46.70 |  |
|  |  |  |  |  | December 31,$2021$ |  | September 30, 2021 |  |  | $\begin{gathered} \text { December 31, } \\ 2020 \\ \hline \end{gathered}$ |  |  |  |
| As of Period End: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance Sheet Totals |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and Leases |  |  |  |  | \$ | 12,259,076 |  | \$ | 12,072,750 |  | \$ | 11,940,020 |  |
| Total Assets |  |  |  |  |  | 22,784,941 |  |  | 22,965,383 |  |  | 20,603,651 |  |
| Total Deposits |  |  |  |  |  | 20,360,108 |  |  | 20,493,678 |  |  | 18,211,621 |  |
| Other Debt |  |  |  |  |  | 10,391 |  |  | 10,414 |  |  | 60,481 |  |
| Total Shareholders' Equity |  |  |  |  |  | 1,611,611 |  |  | 1,597,109 |  |  | 1,374,507 |  |
| Asset Quality |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-Performing Assets |  |  |  |  | \$ | 18,966 |  | \$ | 20,620 |  | \$ | 18,481 |  |
| Allowance for Credit Losses - Loans and Leases |  |  |  |  |  | 157,821 |  |  | 167,920 |  |  | 216,252 |  |
| Allowance to Loans and Leases Outstanding ${ }^{6}$ |  |  |  |  |  | 1.29 | \% |  | 1.39 | \% |  | 1.81 | \% |
| Capital Ratios ${ }^{7}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common Equity Tier 1 Capital Ratio |  |  |  |  |  | 12.12 | \% |  | 12.02 | \% |  | 12.06 | \% |
| Tier 1 Capital Ratio |  |  |  |  |  | 13.56 |  |  | 13.47 |  |  | 12.06 |  |
| Total Capital Ratio |  |  |  |  |  | 14.81 |  |  | 14.72 |  |  | 13.31 |  |
| Tier 1 Leverage Ratio |  |  |  |  |  | 7.32 |  |  | 7.10 |  |  | 6.71 |  |
| Total Shareholders' Equity to Total Assets |  |  |  |  |  | 7.07 |  |  | 6.95 |  |  | 6.67 |  |
| Tangible Common Equity to Tangible Assets ${ }^{8}$ |  |  |  |  |  | 6.15 |  |  | 6.04 |  |  | 6.53 |  |
| Tangible Common Equity to Risk-Weighted Assets ${ }^{8}$ |  |  |  |  |  | 11.44 |  |  | 11.46 |  |  | 11.89 |  |
| Non-Financial Data |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Full-Time Equivalent Employees |  |  |  |  |  | 2,056 |  |  | 2,049 |  |  | 2,022 |  |
| Branches |  |  |  |  |  | 54 |  |  | 54 |  |  | 65 |  |
| ATMs |  |  |  |  |  | 307 |  |  | 303 |  |  | 357 |  |
| ${ }^{1}$ Provision for Credit Losses for 2021 includes Provision for Unfunded Commitments and Accrued Interest Receivable, 2020 represents only Provisions for Loans and Leases. |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{2}$ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income). |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{3}$ Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets. |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{4}$ Dividend payout ratio is defined as dividends declared per common share divided by basic earnings per common share. |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{5}$ Book Value Per Share of Common Stock was revised from $\$ 35.30$ for the three months ended September 30, 2021. |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{6}$ The numerator comprises the Allowance for Credit Losses - Loans and Leases. |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{7}$ Regulatory capital ratios as of December 31, 2021 are preliminary. |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{8}$ Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures. Tangible common equity is defined by the Company as common shareholders' equity minus goodwill. See Table 2 "Reconciliation of Non-GAAP Financial Measures." |  |  |  |  |  |  |  |  |  |  |  |  |  |


| (dollars in thousands) | December 31, 2021 |  | September 30, 2021 |  | $\begin{gathered} \text { December 31, } \\ 2020 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Shareholders' Equity | \$ | 1,611,611 | \$ | 1,597,109 | \$ | 1,374,507 |
| Less: Preferred Stock |  | 180,000 |  | 180,000 |  | - |
| Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |
| Tangible Common Equity | \$ | 1,400,094 | \$ | 1,385,592 | \$ | 1,342,990 |
| Total Assets |  | 22,784,941 |  | 22,965,383 |  | 20,603,651 |
| Less: Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |
| Tangible Assets | \$ | 22,753,424 | \$ | 22,933,866 | \$ | 20,572,134 |
| Risk-Weighted Assets, determined in accordance with prescribed regulatory requirements ${ }^{1}$ | \$ | 12,236,805 | \$ | 12,093,010 | \$ | 11,295,077 |
| Total Shareholders' Equity to Total Assets |  | 7.07\% |  | 6.95\% |  | 6.67\% |
| Tangible Common Equity to Tangible Assets (Non-GAAP) |  | 6.15\% |  | 6.04\% |  | 6.53\% |
| Tier 1 Capital Ratio ${ }^{1}$ |  | 13.56\% |  | 13.47\% |  | 12.06\% |
| Tangible Common Equity to Risk-Weighted Assets (Non-GAAP) ${ }^{1}$ |  | 11.44\% |  | 11.46\% |  | 11.89\% |

[^1]Table 3

| (dollars in thousands, except per share amounts) | Three Months Ended |  |  |  |  |  | Year Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ 2021 \end{gathered}$ |  | September 30, 2021 |  | $\begin{gathered} \text { December 31, } \\ 2020 \end{gathered}$ |  | December 31, |  |  |  |
|  |  |  |  | 2021 |  |  |  | 2020 |
| Interest Income |  |  |  |  |  |  |  |  |  |  |
| Interest and Fees on Loans and Leases | \$ | 97,853 |  |  | \$ | 100,570 | \$ | 98,471 | \$ | 398,616 | \$ | 417,498 |
| Income on Investment Securities |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  | 15,850 |  | 16,396 |  | 15,449 |  | 64,550 |  | 61,294 |
| Held-to-Maturity |  | 18,325 |  | 16,754 |  | 14,113 |  | 61,955 |  | 66,055 |
| Deposits |  | 1 |  | 2 |  | 1 |  | 10 |  | 14 |
| Funds Sold |  | 104 |  | 382 |  | 115 |  | 883 |  | 902 |
| Other |  | 176 |  | 159 |  | 167 |  | 702 |  | 661 |
| Total Interest Income |  | 132,309 |  | 134,263 |  | 128,316 |  | 526,716 |  | 546,424 |
| Interest Expense |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 2,898 |  | 3,837 |  | 4,861 |  | 15,216 |  | 32,966 |
| Securities Sold Under Agreements to Repurchase |  | 2,834 |  | 3,423 |  | 3,614 |  | 13,260 |  | 15,281 |
| Funds Purchased |  | 6 |  | - |  | 5 |  | 7 |  | 95 |
| Short-Term Borrowings |  | - |  | - |  | - |  | - |  | 62 |
| Other Debt |  | 183 |  | 184 |  | 337 |  | 943 |  | 1,698 |
| Total Interest Expense |  | 5,921 |  | 7,444 |  | 8,817 |  | 29,426 |  | 50,102 |
| Net Interest Income |  | 126,388 |  | 126,819 |  | 119,499 |  | 497,290 |  | 496,322 |
| Provision for Credit Losses |  | $(9,700)$ |  | $(10,400)$ |  | 15,200 |  | $(50,500)$ |  | 117,800 |
| Net Interest Income After Provision for Credit Losses |  | 136,088 |  | 137,219 |  | 104,299 |  | 547,790 |  | 378,522 |
| Noninterest Income |  |  |  |  |  |  |  |  |  |  |
| Trust and Asset Management |  | 11,693 |  | 11,415 |  | 11,239 |  | 46,068 |  | 43,456 |
| Mortgage Banking |  | 2,908 |  | 3,136 |  | 6,851 |  | 14,964 |  | 17,871 |
| Service Charges on Deposit Accounts |  | 6,861 |  | 6,510 |  | 6,335 |  | 25,564 |  | 24,910 |
| Fees, Exchange, and Other Service Charges |  | 14,439 |  | 13,604 |  | 12,143 |  | 55,457 |  | 47,056 |
| Investment Securities Gains (Losses), Net |  | $(1,258)$ |  | $(1,259)$ |  | $(1,193)$ |  | $(1,297)$ |  | 9,932 |
| Annuity and Insurance |  | 876 |  | 735 |  | 670 |  | 3,224 |  | 3,362 |
| Bank-Owned Life Insurance |  | 1,907 |  | 1,897 |  | 2,353 |  | 7,784 |  | 7,388 |
| Other |  | 5,148 |  | 5,340 |  | 6,860 |  | 19,589 |  | 30,434 |
| Total Noninterest Income |  | 42,574 |  | 41,378 |  | 45,258 |  | 171,353 |  | 184,409 |
| Noninterest Expense |  |  |  |  |  |  |  |  |  |  |
| Salaries and Benefits |  | 59,434 |  | 56,447 |  | 50,200 |  | 228,293 |  | 207,329 |
| Net Occupancy |  | 9,028 |  | 3,079 |  | 14,536 |  | 26,244 |  | 39,533 |
| Net Equipment |  | 9,105 |  | 8,924 |  | 9,574 |  | 35,703 |  | 35,448 |
| Data Processing |  | 4,696 |  | 4,722 |  | 4,604 |  | 20,297 |  | 18,499 |
| Professional Fees |  | 3,427 |  | 2,948 |  | 3,174 |  | 12,895 |  | 12,186 |
| FDIC Insurance |  | 1,619 |  | 1,594 |  | 1,484 |  | 6,536 |  | 5,780 |
| Other |  | 14,369 |  | 18,805 |  | 15,082 |  | 63,621 |  | 55,032 |
| Total Noninterest Expense |  | 101,678 |  | 96,519 |  | 98,654 |  | 393,589 |  | 373,807 |
| Income Before Provision for Income Taxes |  | 76,984 |  | 82,078 |  | 50,903 |  | 325,554 |  | 189,124 |
| Provision for Income Taxes |  | 13,147 |  | 20,025 |  | 8,589 |  | 72,182 |  | 35,320 |
| Net Income | \$ | 63,837 | \$ | 62,053 | \$ | 42,314 | \$ | 253,372 | \$ | 153,804 |
| Preferred Stock Dividends |  | 1,969 |  | 1,006 |  | - |  | 2,975 |  | - |
| Net Income Available to Common Shareholders | \$ | 61,868 | \$ | 61,047 | \$ | 42,314 | \$ | 250,397 | \$ | 153,804 |
| Basic Earnings Per Common Share | \$ | 1.56 | \$ | 1.53 | \$ | 1.06 | \$ | 6.29 | \$ | 3.87 |
| Diluted Earnings Per Common Share | \$ | 1.55 | \$ | 1.52 | \$ | 1.06 | \$ | 6.25 | \$ | 3.86 |
| Dividends Declared Per Common Share | \$ | 0.70 | \$ | 0.70 | \$ | 0.67 | \$ | 2.74 | \$ | 2.68 |
| Basic Weighted Average Common Shares |  | 741,063 |  | 881,437 |  | 773,851 |  | 39,837,798 |  | 39,726,210 |
| $\underline{\text { Diluted Weighted Average Common Shares }}$ |  | 955,525 |  | 080,919 |  | 963,736 |  | 40,053,664 |  | 39,892,107 |

## Bank of Hawaii Corporation and Subsidiaries

## Consolidated Statements of Comprehensive Income

Table 4

| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Year Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { December 31, } \\ 2021 \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2021 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ 2020 \\ \hline \end{gathered}$ |  | December 31, |  |  |  |
| Net Income | \$ | 63,837 | \$ | 62,053 | \$ | 42,314 | \$ | 253,372 | \$ | 153,804 |
| Other Comprehensive Income (Loss), Net of Tax: |  |  |  |  |  |  |  |  |  |  |
| Net Unrealized Gains (Losses) on Investment Securities |  | $(26,244)$ |  | $(7,541)$ |  | (961) |  | $(83,958)$ |  | 43,428 |
| Defined Benefit Plans |  | 8,430 |  | 441 |  | $(5,616)$ |  | 9,754 |  | $(4,494)$ |
| Other Comprehensive Income (Loss) |  | $(17,814)$ |  | $(7,100)$ |  | $(6,577)$ |  | $(74,204)$ |  | 38,934 |
| Comprehensive Income | \$ | 46,023 | \$ | 54,953 | \$ | 35,737 | \$ | 179,168 | \$ | 192,738 |


| (dollars in thousands) | $\begin{gathered} \text { December 31, } \\ 2021 \end{gathered}$ |  | September 30, 2021 |  | $\begin{gathered} \text { December 31, } \\ 2020 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |
| Interest-Bearing Deposits in Other Banks | \$ | 2,571 | \$ | 2,188 | \$ | 1,646 |
| Funds Sold |  | 361,536 |  | 422,063 |  | 333,022 |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  | 4,276,056 |  | 4,353,520 |  | 3,791,689 |
| Held-to-Maturity (Fair Value of \$4,646,619; \$4,895,763; \$3,348,693) |  | 4,694,780 |  | 4,899,880 |  | 3,262,727 |
| Loans Held for Sale |  | 26,746 |  | 21,965 |  | 82,565 |
| Loans and Leases |  | 12,259,076 |  | 12,072,750 |  | 11,940,020 |
| Allowance for Credit Losses |  | $(157,821)$ |  | $(167,920)$ |  | $(216,252)$ |
| Net Loans and Leases |  | 12,101,255 |  | 11,904,830 |  | 11,723,768 |
| Total Earning Assets |  | 21,462,944 |  | 21,604,446 |  | 19,195,417 |
| Cash and Due from Banks |  | 196,327 |  | 231,711 |  | 279,420 |
| Premises and Equipment, Net |  | 199,393 |  | 199,144 |  | 199,695 |
| Operating Lease Right-of-Use Assets |  | 95,621 |  | 97,007 |  | 99,542 |
| Accrued Interest Receivable |  | 45,242 |  | 46,751 |  | 49,303 |
| Foreclosed Real Estate |  | 2,332 |  | 2,332 |  | 2,332 |
| Mortgage Servicing Rights |  | 22,251 |  | 22,099 |  | 19,652 |
| Goodwill |  | 31,517 |  | 31,517 |  | 31,517 |
| Bank-Owned Life Insurance |  | 344,587 |  | 293,230 |  | 291,480 |
| Other Assets |  | 384,727 |  | 437,146 |  | 435,293 |
| Total Assets | \$ | 22,784,941 | \$ | 22,965,383 | \$ | 20,603,651 |

## Liabilities

| Deposits |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noninterest-Bearing Demand |  | 7,275,287 |  | 7,111,693 |  | 5,749,612 |
| Interest-Bearing Demand |  | 4,628,567 |  | 4,768,725 |  | 4,040,733 |
| Savings |  | 7,456,165 |  | 7,540,345 |  | 6,759,213 |
| Time |  | 1,000,089 |  | 1,072,915 |  | 1,662,063 |
| Total Deposits |  | 20,360,108 |  | 20,493,678 |  | 18,211,621 |
| Securities Sold Under Agreements to Repurchase |  | 450,490 |  | 450,490 |  | 600,590 |
| Other Debt |  | 10,391 |  | 10,414 |  | 60,481 |
| Operating Lease Liabilities |  | 103,210 |  | 104,452 |  | 107,412 |
| Retirement Benefits Payable |  | 38,494 |  | 49,802 |  | 51,197 |
| Accrued Interest Payable |  | 2,499 |  | 3,415 |  | 5,117 |
| Taxes Payable |  | 11,901 |  | 9,815 |  | 2,463 |
| Other Liabilities |  | 196,237 |  | 246,208 |  | 190,263 |
| Total Liabilities |  | 21,173,330 |  | 21,368,274 |  | 19,229,144 |
| Shareholders' Equity |  |  |  |  |  |  |
| Preferred Stock (\$.01 par value; authorized 180,000 shares; |  |  |  |  |  |  |
| Common Stock (\$. 01 par value; authorized 500,000,000 shares; issued / outstanding: December 31, 2021 - 58,554,669 / 40,253,193; |  |  |  |  |  |  |
| Capital Surplus |  | 602,508 |  | 598,341 |  | 591,360 |
| Accumulated Other Comprehensive Income (Loss) |  | $(66,382)$ |  | $(48,568)$ |  | 7,822 |
| Retained Earnings |  | 1,950,375 |  | 1,916,861 |  | 1,811,979 |
| Treasury Stock, at Cost (Shares: December 31, 2021-18,301,476; September 30, 2021-18,253,288; and December 31, 2020-18,166,312) <br> $(1,055,471)$ <br> (1,050,105) <br> (1,037,234) |  |  |  |  |  |  |
| Total Shareholders' Equity |  | 1,611,611 |  | 1,597,109 |  | 1,374,507 |
| Total Liabilities and Shareholders' Equity | \$ | 22,784,941 | \$ | 22,965,383 | \$ | 20,603,651 |


|  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| (dollars in millions) | Three Months Ended December 31, 2021 |  |  |  |  | Three Months Ended <br> September 30, 2021 |  |  |  |  |  | Three Months Ended December 31, 2020 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Average <br> Balance |  | Income/ <br> Expense | Yield/ <br> Rate |  |  | Average <br> Balance |  | Income/ <br> Expense | Yield/ <br> Rate |  |  | Average <br> Balance |  | Income/ <br> Expense | Yield/ <br> Rate |
| Earning Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits in Other Banks | \$ | 2.2 | \$ | - | 0.05 | \% | \$ | 3.2 | \$ | - | 0.23 | \% | \$ | 2.2 | \$ | - | 0.16 \% |
| Funds Sold |  | 273.2 |  | 0.1 | 0.15 |  |  | 999.5 |  | 0.4 | 0.15 |  |  | 451.6 |  | 0.1 | 0.10 |
| Investment Securities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 4,308.6 |  | 15.8 | 1.47 |  |  | 4,454.9 |  | 16.3 | 1.46 |  |  | 3,605.8 |  | 15.3 | 1.69 |
| Non-Taxable |  | 5.8 |  | 0.1 | 3.67 |  |  | 10.1 |  | 0.1 | 4.34 |  |  | 20.2 |  | 0.2 | 4.33 |
| Held-to-Maturity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 4,757.4 |  | 18.1 | 1.52 |  |  | 4,294.6 |  | 16.5 | 1.53 |  |  | 3,246.7 |  | 13.9 | 1.71 |
| Non-Taxable |  | 58.0 |  | 0.3 | 2.31 |  |  | 64.8 |  | 0.4 | 2.37 |  |  | 47.1 |  | 0.3 | 2.66 |
| Total Investment Securities |  | 9,129.8 |  | 34.3 | 1.50 |  |  | 8,824.4 |  | 33.3 | 1.51 |  |  | 6,919.8 |  | 29.7 | 1.71 |
| Loans Held for Sale |  | 20.8 |  | 0.1 | 2.85 |  |  | 24.6 |  | 0.2 | 2.80 |  |  | 15.1 |  | 0.1 | 2.98 |
| Loans and Leases ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 1,478.0 |  | 14.6 | 3.92 |  |  | 1,644.8 |  | 17.0 | 4.09 |  |  | 1,897.4 |  | 14.0 | 2.95 |
| Commercial Mortgage |  | 3,075.1 |  | 22.2 | 2.86 |  |  | 2,952.7 |  | 21.9 | 2.94 |  |  | 2,768.0 |  | 21.7 | 3.12 |
| Construction |  | 246.8 |  | 2.2 | 3.50 |  |  | 289.9 |  | 2.5 | 3.38 |  |  | 257.4 |  | 2.3 | 3.62 |
| Commercial Lease Financing |  | 107.4 |  | 0.3 | 1.12 |  |  | 109.3 |  | 0.4 | 1.58 |  |  | 112.2 |  | (2.5) | (9.07) |
| Residential Mortgage |  | 4,293.6 |  | 33.9 | 3.16 |  |  | 4,253.2 |  | 34.8 | 3.27 |  |  | 4,089.7 |  | 36.4 | 3.57 |
| Home Equity |  | 1,757.8 |  | 12.8 | 2.88 |  |  | 1,621.4 |  | 12.2 | 2.97 |  |  | 1,600.9 |  | 13.2 | 3.28 |
| Automobile |  | 730.2 |  | 6.1 | 3.34 |  |  | 718.7 |  | 6.2 | 3.41 |  |  | 706.1 |  | 6.4 | 3.59 |
| Other ${ }^{3}$ |  | 397.8 |  | 5.8 | 5.79 |  |  | 368.3 |  | 5.7 | 6.16 |  |  | 404.2 |  | 7.0 | 6.85 |
| Total Loans and Leases |  | 12,086.7 |  | 97.9 | 3.22 |  |  | 11,958.3 |  | 100.7 | 3.35 |  |  | 11,835.9 |  | 98.5 | 3.32 |
| Other |  | 34.4 |  | 0.2 | 2.05 |  |  | 31.5 |  | 0.2 | 2.02 |  |  | 33.3 |  | 0.2 | 2.01 |
| Total Earning Assets ${ }^{4}$ |  | 21,547.1 |  | 132.6 | 2.45 |  |  | 21,841.5 |  | 134.8 | 2.45 |  |  | 19,257.9 |  | 128.6 | 2.66 |
| Cash and Due from Banks |  | 231.3 |  |  |  |  |  | 252.2 |  |  |  |  |  | 240.4 |  |  |  |
| Other Assets |  | 887.9 |  |  |  |  |  | 899.3 |  |  |  |  |  | 884.3 |  |  |  |
| Total Assets | \$ | 22,666.3 |  |  |  |  | \$ | 22,993.0 |  |  |  |  | \$ | 20,382.6 |  |  |  |

Interest-Bearing Liabilities


[^2]| (dollars in millions) | Year Ended <br> December 31, 2021 |  |  |  |  | Year Ended <br> December 31, 2020 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Average <br> Balance |  | Income/ <br> Expense | Yield/ <br> Rate |  |  | Average Balance |  | Income/ <br> Expense | Yield/ <br> Rate |
| Earning Assets |  |  |  |  |  |  |  |  |  |  |  |
| Interest-Bearing Deposits in Other Banks | \$ | 2.7 | \$ | - | 0.36 | \% | \$ | 2.2 | \$ | - | 0.61 \% |
| Funds Sold |  | 692.4 |  | 0.9 | 0.13 |  |  | 434.1 |  | 0.9 | 0.21 |
| Investment Securities |  |  |  |  |  |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 4,266.9 |  | 64.2 | 1.50 |  |  | 2,961.9 |  | 60.3 | 2.04 |
| Non-Taxable |  | 10.1 |  | 0.4 | 4.21 |  |  | 27.6 |  | 1.2 | 4.36 |
| Held-to-Maturity |  |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 3,988.1 |  | 61.0 | 1.53 |  |  | 3,125.2 |  | 65.0 | 2.08 |
| Non-Taxable |  | 50.7 |  | 1.2 | 2.41 |  |  | 52.6 |  | 1.4 | 2.66 |
| Total Investment Securities |  | 8,315.8 |  | 126.8 | 1.53 |  |  | 6,167.3 |  | 127.9 | 2.07 |
| Loans Held for Sale |  | 24.3 |  | 0.7 | 2.82 |  |  | 19.4 |  | 0.6 | 3.28 |
| Loans and Leases ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | 1,739.0 |  | 62.8 | 3.61 |  |  | 1,797.5 |  | 59.3 | 3.30 |
| Commercial Mortgage |  | 2,940.0 |  | 86.7 | 2.95 |  |  | 2,666.1 |  | 90.9 | 3.41 |
| Construction |  | 271.6 |  | 9.5 | 3.50 |  |  | 240.1 |  | 9.4 | 3.92 |
| Commercial Lease Financing |  | 107.2 |  | 1.5 | 1.42 |  |  | 111.3 |  | (1.0) | (0.88) |
| Residential Mortgage |  | 4,232.4 |  | 140.1 | 3.31 |  |  | 3,978.7 |  | 146.0 | 3.67 |
| Home Equity |  | 1,637.1 |  | 49.6 | 3.03 |  |  | 1,642.7 |  | 56.8 | 3.46 |
| Automobile |  | 717.0 |  | 24.6 | 3.43 |  |  | 709.1 |  | 25.3 | 3.57 |
| Other ${ }^{3}$ |  | 379.4 |  | 23.9 | 6.30 |  |  | 446.6 |  | 30.9 | 6.91 |
| Total Loans and Leases |  | 12,023.7 |  | 398.7 | 3.32 |  |  | 11,592.1 |  | 417.6 | 3.60 |
| Other |  | 32.9 |  | 0.7 | 2.13 |  |  | 33.7 |  | 0.7 | 1.96 |
| Total Earning Assets ${ }^{4}$ |  | 21,091.8 |  | 527.8 | 2.50 |  |  | 18,248.8 |  | 547.7 | 3.00 |
| Cash and Due from Banks |  | 252.5 |  |  |  |  |  | 263.8 |  |  |  |
| Other Assets |  | 882.9 |  |  |  |  |  | 875.1 |  |  |  |
| Total Assets | \$ | 22,227.2 |  |  |  |  | \$ | $\underline{19,387.7}$ |  |  |  |

## Interest-Bearing Liabilities



[^3]Compared to September 30, 2021

| (dollars in millions) | Compared to September 30, 2021 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  |  | Rate ${ }^{1}$ |  | Total |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | (0.3) | \$ | - | \$ | (0.3) |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |
| Taxable |  | (0.5) |  | - |  | (0.5) |
| Held-to-Maturity |  |  |  |  |  |  |
| Taxable |  | 1.7 |  | (0.1) |  | 1.6 |
| Non-Taxable |  | (0.1) |  | - |  | (0.1) |
| Total Investment Securities |  | 1.1 |  | (0.1) |  | 1.0 |
| Loans Held for Sale |  | (0.1) |  | - |  | (0.1) |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | (5.1) |  | 2.7 |  | (2.4) |
| Commercial Mortgage |  | 0.9 |  | (0.6) |  | 0.3 |
| Construction |  | (0.4) |  | 0.1 |  | (0.3) |
| Commercial Lease Financing |  | - |  | (0.1) |  | (0.1) |
| Residential Mortgage |  | 0.3 |  | (1.2) |  | (0.9) |
| Home Equity |  | 1.0 |  | (0.4) |  | 0.6 |
| Automobile |  | 0.1 |  | (0.2) |  | (0.1) |
| Other ${ }^{2}$ |  | 0.5 |  | (0.4) |  | 0.1 |
| Total Loans and Leases |  | (2.7) |  | (0.1) |  | (2.8) |
| Total Change in Interest Income |  | (2.0) |  | (0.2) |  | (2.2) |

Change in Interest Expense:
Interest-Bearing Deposits

| Savings | $(0.1)$ | $(0.5)$ | $(0.6)$ |
| :--- | :--- | :---: | :---: |
| Time | $(0.3)$ | $(0.1)$ | $(0.4)$ |
| Total Interest-Bearing Deposits | $(0.4)$ | $(0.6)$ | $(1.0)$ |
| Securities Sold Under Agreements to Repurchase | $(0.6)$ | - | $(0.6)$ |
| Total Change in Interest Expense | $(1.0)$ | $(0.6)$ | $(1.6)$ |
|  |  |  |  |
| Change in Net Interest Income | $(1.0) \$$ | 0.4 | $\$$ |

[^4]Compared to December 31, 2020

| (dollars in millions) | Compared to December 31, 2020 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  |  | Rate ${ }^{1}$ |  | Total |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | (0.1) | \$ | 0.1 | \$ | - |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |
| Taxable |  | 2.7 |  | (2.2) |  | 0.5 |
| Non-Taxable |  | (0.1) |  | - |  | (0.1) |
| Held-to-Maturity |  |  |  |  |  |  |
| Taxable |  | 5.9 |  | (1.7) |  | 4.2 |
| Non-Taxable |  | 0.1 |  | (0.1) |  | - |
| Total Investment Securities |  | 8.6 |  | (4.0) |  | 4.6 |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | (4.3) |  | 4.9 |  | 0.6 |
| Commercial Mortgage |  | 2.3 |  | (1.8) |  | 0.5 |
| Construction |  | (0.1) |  | - |  | (0.1) |
| Commercial Lease Financing |  | 0.1 |  | 2.7 |  | 2.8 |
| Residential Mortgage |  | 1.8 |  | (4.3) |  | (2.5) |
| Home Equity |  | 1.2 |  | (1.6) |  | (0.4) |
| Automobile |  | 0.1 |  | (0.4) |  | (0.3) |
| Other ${ }^{2}$ |  | (0.1) |  | (1.1) |  | (1.2) |
| Total Loans and Leases |  | 1.0 |  | (1.6) |  | (0.6) |
| Total Change in Interest Income |  | 9.5 |  | (5.5) |  | 4.0 |

Change in Interest Expense:
Interest-Bearing Deposits

| Demand | 0.1 | - | 0.1 |
| :--- | :---: | :---: | :---: |
| Savings | 0.1 | $(0.3)$ | $(0.2)$ |
| Time | $(1.0)$ | $(0.9)$ | $(1.9)$ |
| Total Interest-Bearing Deposits | $(0.8)$ | $(1.2)$ | $(2.0)$ |
| Securities Sold Under Agreements to Repurchase | $(0.9)$ | 0.1 | $(0.8)$ |
| Other Debt | $(0.4)$ | 0.3 | $(0.1)$ |
| Total Change in Interest Expense | $(2.1)$ | $(0.8)$ | $(2.9)$ |
|  | $\$$ | 11.6 | $\$$ |

[^5]| (dollars in millions) | Year Ended December 31, 2021 <br> Compared to December 31, 2020 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Volume ${ }^{1}$ |  |  | Rate ${ }^{1}$ |  | Total |
| Change in Interest Income: |  |  |  |  |  |  |
| Funds Sold | \$ | 0.4 | \$ | (0.4) | \$ | - |
| Investment Securities |  |  |  |  |  |  |
| Available-for-Sale |  |  |  |  |  |  |
| Taxable |  | 22.2 |  | (18.3) |  | 3.9 |
| Non-Taxable |  | (0.7) |  | (0.1) |  | (0.8) |
| Held-to-Maturity |  |  |  |  |  |  |
| Taxable |  | 15.5 |  | (19.5) |  | (4.0) |
| Non-Taxable |  | (0.1) |  | (0.1) |  | (0.2) |
| Total Investment Securities |  | 36.9 |  | (38.0) |  | (1.1) |
| Loans Held for Sale |  | 0.2 |  | (0.1) |  | 0.1 |
| Loans and Leases |  |  |  |  |  |  |
| Commercial and Industrial |  | 1.6 |  | 1.9 |  | 3.5 |
| Commercial Mortgage |  | 8.8 |  | (13.0) |  | (4.2) |
| Construction |  | 1.2 |  | (1.1) |  | 0.1 |
| Commercial Lease Financing |  | - |  | 2.5 |  | 2.5 |
| Residential Mortgage |  | 8.9 |  | (14.8) |  | (5.9) |
| Home Equity |  | (0.2) |  | (7.0) |  | (7.2) |
| Automobile |  | 0.3 |  | (1.0) |  | (0.7) |
| Other ${ }^{2}$ |  | (4.4) |  | (2.6) |  | (7.0) |
| Total Loans and Leases |  | 16.2 |  | (35.1) |  | (18.9) |
| Total Change in Interest Income |  | 53.7 |  | (73.6) |  | (19.9) |
|  |  |  |  |  |  |  |
| Change in Interest Expense: |  |  |  |  |  |  |
| Interest-Bearing Deposits |  |  |  |  |  |  |
| Demand |  | 0.7 |  | (0.5) |  | 0.2 |
| Savings |  | 1.2 |  | (7.4) |  | (6.2) |
| Time |  | (3.4) |  | (8.4) |  | (11.8) |
| Total Interest-Bearing Deposits |  | (1.5) |  | (16.3) |  | (17.8) |
| Short-Term Borrowings |  | (0.1) |  | (0.1) |  | (0.2) |
| Securities Sold Under Agreements to Repurchase |  | (1.5) |  | (0.4) |  | (1.9) |
| Other Debt |  | (1.1) |  | 0.3 |  | (0.8) |
| Total Change in Interest Expense |  | (4.2) |  | (16.5) |  | (20.7) |
| Change in Net Interest Income | \$ | 57.9 | \$ | (57.1) | \$ | 0.8 |

[^6]| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Year Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ 2021 \end{gathered}$ |  | September 30,$2021$ |  | $\begin{gathered} \text { December 31, } \\ 2020 \end{gathered}$ |  | December 31, |  |  |  |
|  |  |  |  | 2021 |  |  |  | 2020 |
| Salaries | \$ | 35,758 |  |  | \$ | 34,676 | \$ | 33,907 | \$ | 135,416 | \$ | 134,178 |
| Incentive Compensation |  | 6,699 |  | 4,677 |  | 3,084 |  | 22,462 |  | 9,153 |
| Share-Based Compensation |  | 3,396 |  | 3,335 |  | 2,029 |  | 12,489 |  | 6,783 |
| Commission Expense |  | 2,094 |  | 1,772 |  | 2,164 |  | 8,901 |  | 6,985 |
| Retirement and Other Benefits |  | 4,661 |  | 4,746 |  | 5,212 |  | 20,213 |  | 18,528 |
| Payroll Taxes |  | 2,585 |  | 2,825 |  | 2,292 |  | 12,404 |  | 12,241 |
| Medical, Dental, and Life Insurance |  | 3,981 |  | 3,222 |  | 1,523 |  | 12,831 |  | 12,917 |
| Separation Expense |  | 260 |  | 1,194 |  | (11) |  | 3,577 |  | 6,544 |
| Total Salaries and Benefits | \$ | 59,434 | \$ | 56,447 | \$ | 50,200 | \$ | 228,293 | \$ | 207,329 |

## Bank of Hawaii Corporation and Subsidiaries

Loans and Leases
Table 10

| (dollars in thousands) | $\begin{gathered} \text { December 31, } \\ 2021 \end{gathered}$ |  | September 30, 2021 |  | June 30, <br> 2021 |  | $\begin{gathered} \text { March 31, } \\ 2021 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2020 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 1,361,921 | \$ | 1,325,446 | \$ | 1,257,305 | \$ | 1,288,496 | \$ | 1,357,610 |
| PPP ${ }^{1}$ |  | 126,779 |  | 268,480 |  | 513,513 |  | 725,485 |  | 517,683 |
| Commercial Mortgage |  | 3,152,130 |  | 2,994,520 |  | 2,944,435 |  | 2,859,246 |  | 2,854,829 |
| Construction |  | 220,254 |  | 296,052 |  | 277,393 |  | 281,164 |  | 259,798 |
| Lease Financing |  | 105,108 |  | 107,526 |  | 110,500 |  | 104,980 |  | 110,766 |
| Total Commercial |  | 4,966,192 |  | 4,992,024 |  | 5,103,146 |  | 5,259,371 |  | 5,100,686 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 4,309,602 |  | 4,272,540 |  | 4,264,180 |  | 4,216,976 |  | 4,130,513 |
| Home Equity |  | 1,836,588 |  | 1,680,229 |  | 1,594,781 |  | 1,577,500 |  | 1,604,538 |
| Automobile |  | 736,565 |  | 727,234 |  | 714,729 |  | 710,407 |  | 708,800 |
| Other ${ }^{2}$ |  | 410,129 |  | 400,723 |  | 364,542 |  | 376,449 |  | 395,483 |
| Total Consumer |  | 7,292,884 |  | 7,080,726 |  | 6,938,232 |  | 6,881,332 |  | 6,839,334 |
| Total Loans and Leases | \$ | 12,259,076 | \$ | 12,072,750 | \$ | 12,041,378 | \$ | 12,140,703 | \$ | 11,940,020 |

## Deposits

|  | December 31, | September 30, | June 30, | March 31, | December 31, |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| (dollars in thousands) | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 0}$ |  |  |
| Consumer | $\$$ | $10,438,844$ | $\$$ | $10,150,199$ | $\$$ | $9,848,285$ | $\$$ |
| Commercial |  | $8,641,932$ |  | $8,767,733$ |  | $8,675,909$ | $8,241,102$ |
| Public and Other | $1,279,332$ |  | $1,575,746$ | $1,645,515$ | $9,347,725$ |  |  |
| Total Deposits | $\$$ | $20,360,108$ | $\$$ | $20,493,678$ | $\$$ | $20,169,709$ | $\$$ |

[^7]Bank of Hawaii Corporation and Subsidiaries
Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More
Table 11

| (dollars in thousands) |  | $\begin{gathered} \text { December 31, } \\ 2021 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2021 \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2021 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2021 \end{gathered}$ |  | $\begin{aligned} & \text { ber 31, } \\ & 20 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-Performing Assets |  |  |  |  |  |  |  |  |  |  |
| Non-Accrual Loans and Leases |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | \$ | 243 | \$ | 209 | \$ | 258 | \$ | 293 | \$ | 441 |
| Commercial Mortgage |  | 8,205 |  | 8,309 |  | 8,413 |  | 8,503 |  | 8,527 |
| Total Commercial |  | 8,448 |  | 8,518 |  | 8,671 |  | 8,796 |  | 8,968 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 3,305 |  | 4,348 |  | 2,437 |  | 1,804 |  | 3,223 |
| Home Equity |  | 4,881 |  | 5,422 |  | 5,534 |  | 4,951 |  | 3,958 |
| Total Consumer |  | 8,186 |  | 9,770 |  | 7,971 |  | 6,755 |  | 7,181 |
| Total Non-Accrual Loans and Leases |  | 16,634 |  | 18,288 |  | 16,642 |  | 15,551 |  | 16,149 |
| Foreclosed Real Estate |  | 2,332 |  | 2,332 |  | 2,332 |  | 2,332 |  | 2,332 |
| Total Non-Performing Assets | \$ | 18,966 | \$ | 20,620 | \$ | 18,974 | \$ | 17,883 | \$ | 18,481 |

## Accruing Loans and Leases Past Due 90 Days or More

Commercial


[^8]Table 12

| (dollars in thousands) | Three Months Ended |  |  |  |  |  | Year EndedDecember 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ 2021 \end{gathered}$ |  | September 30, 2021 |  | December 31, 2020 |  |  |  |  |  |
| Balance at Beginning of Period | \$ | 174,708 | \$ | 186,371 | \$ | 205,813 | \$ | 221,303 | \$ | 116,849 |
| CECL Adoption (Day 1) Impact |  | - |  | - |  | - |  | - |  | $(5,072)$ |
| Loans and Leases Charged-Off |  |  |  |  |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial |  | (217) |  | (196) |  | (177) |  | $(1,117)$ |  | $(1,697)$ |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | - |  | (197) |  | (120) |  | (316) |  | (204) |
| Home Equity |  | (5) |  | (289) |  | (81) |  | (417) |  | (397) |
| Automobile |  | $(1,045)$ |  | (576) |  | (393) |  | $(4,939)$ |  | $(6,496)$ |
| Other ${ }^{1}$ |  | $(2,007)$ |  | $(2,187)$ |  | $(2,460)$ |  | $(10,530)$ |  | $(12,244)$ |
| Total Loans and Leases Charged-Off |  | $(3,274)$ |  | $(3,445)$ |  | $(3,231)$ |  | $(17,319)$ |  | $(21,038)$ |

Recoveries on Loans and Leases Previously Charged-Off

| Commercial |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and Industrial |  | 132 |  | 118 |  | 244 |  | 506 |  | 2,288 |
| Commercial Mortgage |  | - |  | - |  | - |  | - |  | 40 |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgage |  | 858 |  | 173 |  | 497 |  | 2,467 |  | 1,292 |
| Home Equity |  | 390 |  | 216 |  | 868 |  | 1,666 |  | 2,892 |
| Automobile |  | 476 |  | 943 |  | 910 |  | 3,510 |  | 3,775 |
| Other ${ }^{1}$ |  | 746 |  | 802 |  | 968 |  | 3,205 |  | 3,613 |
| Total Recoveries on Loans and Leases Previously Charged-Off |  | 2,602 |  | 2,252 |  | 3,487 |  | 11,354 |  | 13,900 |
| Net Recovered (Charged-Off) - Loans and Leases |  | (672) |  | $(1,193)$ |  | 256 |  | $(5,965)$ |  | $(7,138)$ |
| Net Charged-Off - Accrued Interest Receivable |  | (39) |  | (70) |  | - |  | (541) |  | - |
| Provision for Credit Losses: |  |  |  |  |  |  |  |  |  |  |
| Loans and Leases |  | $(9,427)$ |  | $(11,272)$ |  | 15,200 |  | $(52,466)$ |  | 117,800 |
| Accrued Interest Receivable |  | (214) |  | (703) |  | - |  | $(1,745)$ |  | - |
| Unfunded Commitments |  | (59) |  | 1,575 |  | 34 |  | 3,711 |  | $(1,136)$ |
| Balance at End of Period ${ }^{2}$ | \$ | 164,297 | \$ | 174,708 | \$ | 221,303 | \$ | 164,297 | \$ | 221,303 |



Ratio of Net Loans and Leases Charged-Off (Recovered) to

| Average Loans and Leases Outstanding (annualized) | $0.02 \%$ | $0.04 \%$ | $(0.01 \%)$ | $0.05 \%$ |
| :---: | :--- | :--- | :--- | :--- |
| Ratio of Allowance for Credit Losses to Loans and Leases Outstanding ${ }^{3}$ | $1.29 \%$ | $1.39 \%$ | $1.81 \%$ | $1.29 \%$ |

[^9]| (dollars in thousands) | Consumer <br> Banking |  | Commercial Banking |  | Treasury and Other |  | Consolidated Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three Months Ended December 31, 2021 |  |  |  |  |  |  |  |  |
| Net Interest Income | \$ | 71,007 | \$ | 48,140 | \$ | 7,241 | \$ | 126,388 |
| Provision for Credit Losses |  | 676 |  | (4) |  | $(10,372)$ |  | $(9,700)$ |
| Net Interest Income After Provision for Credit Losses |  | 70,331 |  | 48,144 |  | 17,613 |  | 136,088 |
| Noninterest Income |  | 32,948 |  | 8,298 |  | 1,328 |  | 42,574 |
| Noninterest Expense |  | $(81,273)$ |  | $(17,127)$ |  | $(3,278)$ |  | $(101,678)$ |
| Income Before Income Taxes |  | 22,006 |  | 39,315 |  | 15,663 |  | 76,984 |
| $\underline{\text { Provision for Income Taxes }}$ |  | $(5,602)$ |  | $(9,436)$ |  | 1,891 |  | $(13,147)$ |
| Net Income | \$ | 16,404 | \$ | 29,879 | \$ | 17,554 | \$ | 63,837 |
| Total Assets as of December 31, 2021 | \$ | 7,675,823 | \$ | 5,107,001 | \$ | 10,002,117 | \$ | 22,784,941 |

## Three Months Ended December 31, 2020

| Net Interest Income | $\$$ | 71,707 | $\$$ | 44,373 | $\$$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Provision for Credit Losses | $(128)$ | $(129)$ | 15,419 | $\$ 19,499$ |  |
| Net Interest Income (Loss) After Provision for Credit Losses |  | 71,835 | 44,502 | $(12,038)$ | 104,299 |
| Noninterest Income |  | 35,091 | 8,040 | 2,127 | 45,258 |
| Noninterest Expense | $(78,433)$ | $(15,742)$ | $(4,479)$ | $(98,654)$ |  |
| Income (Loss) Before Income Taxes |  | 28,493 | 36,800 | $(14,390)$ | 50,903 |
| Provision for Income Taxes | $(7,242)$ | $(9,804)$ | 8,457 | $(8,589)$ |  |
| Net Income (Loss) | $\$$ | 21,251 | $\$$ | 26,996 | $\$$ |
| Total Assets as of December 31, 2020 | $\$$ | $7,478,813$ | $\$$ | $5,116,807$ | $\$$ |


| (dollars in thousands) | Consumer <br> Banking | Commercial <br> Banking | Treasury <br> and Other | Consolidated <br> Total |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Year Ended December 31, 2021 |  |  |  |  |  |
| Net Interest Income | $\$$ | 283,998 | $\$$ | 194,409 | $\$$ |
| Provision for Credit Losses | 5,764 | 18,883 | $\$$ | 497,290 |  |
| Net Interest Income After Provision for Credit Losses | 278,234 | 194,208 | $(50,500)$ |  |  |
| Noninterest Income | 131,292 | 30,637 | 75,348 | 547,790 |  |
| Noninterest Expense | $(303,699)$ | $(64,470)$ | $(25,420)$ | $(393,589)$ |  |
| Income Before Income Taxes | 105,827 | 160,375 | 59,352 | 325,554 |  |
| Provision for Income Taxes |  | $(26,442)$ | $(39,070)$ | $(6,670)$ | $(72,182)$ |
| Net Income | $\$$ | 79,385 | $\$$ | 121,305 | $\$$ |
| Total Assets as of December 31, 2021 | $\$$ | $7,675,823$ | $\$$ | $5,107,001$ | $\$$ |

Year Ended December 31, 2020

| Net Interest Income | $\$$ | 292,710 | $\$$ | 188,626 | $\$$ | 14,986 |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: |



[^10]Bank of Hawaii Corporation and Subsidiaries
Hawaii Economic Trends
Table 15


|  | November 30, | December 31, |
| :--- | :--- | :--- |




|  | Monthly Visitor Arrivals, | Percentage Change |
| :--- | :--- | :--- |
| (in thousands) | Not Seasonally Adjusted | from Previous Year |
| Tourism $^{5}$ |  |  |

Tourism ${ }^{5}$
November 30, 2021
October 31, 2021

September 30, 2021
August 31, 2021
from Previous Year

July 31, 2021
June 30, 2021
May 31, 2021

| 613.4 | 233.8 |
| ---: | ---: |
| 550.8 | 618.2 |
| 505.9 | $2,647.9$ |
| 722.4 | $2,993.0$ |
| 879.6 | $3,798.4$ |
| 791.1 | $4,534.7$ |
| 629.7 | $6,807.4$ |
| 484.1 | $10,506.3$ |
| 439.8 | 1.1 |
| 235.3 | $(71.6)$ |
| 172.0 | $(80.1)$ |
| 235.8 | $(75.2)$ |
| 183.8 | $(77.3)$ |
| 76.7 | $(90.4)$ |
| 18.4 | $(97.5)$ |
| 23.4 | $(97.5)$ |
| 22.6 | $(97.7)$ |
| 17.1 | $(98.2)$ |
| 9.1 | $(98.9)$ |
| 4.6 | $(99.5)$ |
| 434.9 | $(53.7)$ |
| 828.1 | 5.8 |
| 862.6 | 5.1 |

[^11]
# Lh Bank of Hawaif 

Corporation

## Bank of Hawaii Corporation fourth quarter 2021 financial report

January 24, 2022

## disclosure

## Ah Bank of Hawaii

## forward-looking statements

this presentation, and other statements made by the Company in connection with it, may contain forward-looking statements concerning, among other things, forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. we have not committed to update forward-looking statements to reflect later events or circumstances.

## unemployment

experience \& forecast
Corporation


## Hawaii real estate market

Oahu market indicators - 2021 vs 2020

|  | single family homes |  | condominiums |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2021 | Dec 2021 | 2021 | Dec 2021 |
| closed <br> sales | $4,526$ | $378$ -10.0\% |  | $593$ |
| median <br> sales price <br> (000s) | $\$ 990$ | $\$ 1,050$ | $\$ 475$ |  |
| median days on market | 9 |  | 12 | 13 |

## daily arrivals

total passenger count*
Corporation


## 4Q financial update

core Ioan and NII growth
strong core Ioan and steady NII growth excluding PPP in 2021


## strong core deposit base

strong low cost, long duration core deposit base helps to mitigate rising rates


## positioned for higher rates

ample liquidity, cash flow and healthy variable loan mix position us well for higher rate environment


cash flow (\$billions)

\$ in millions, except per share amounts
Corporation

|  | 4Q 2021 |  | 3Q 2021 |  | 4Q 2020 |  | $\triangle$ 3Q 2021 |  | $\triangle$ 4Q 2020 |  | $\underline{2021}$ |  |  | $\triangle 2020$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| net interest income | \$ | 126.4 | \$ | 126.8 | \$ | 119.5 | \$ | (0.4) | \$ | 6.9 | \$ | 497.3 | \$ | 1.0 |
| noninterest income |  | 42.6 |  | 41.4 |  | 45.3 |  | 1.2 |  | (2.7) |  | 171.4 |  | (13.1) |
| total revenue |  | 169.0 |  | 168.2 |  | 164.8 |  | 0.8 |  | 4.2 |  | 668.6 |  | (12.1) |
| noninterest expense |  | 101.7 |  | 96.5 |  | 98.7 |  | 5.2 |  | 3.0 |  | 393.6 |  | 19.8 |
| operating income |  | 67.3 |  | 71.7 |  | 66.1 |  | (4.4) |  | 1.2 |  | 275.1 |  | (31.9) |
| credit provision |  | (9.7) |  | (10.4) |  | 15.2 |  | 0.7 |  | (24.9) |  | (50.5) |  | (168.3) |
| income taxes |  | 13.1 |  | 20.0 |  | 8.6 |  | (6.9) |  | 4.6 |  | 72.2 |  | 36.9 |
| net income | \$ | 63.8 | \$ | 62.1 | \$ | 42.3 | \$ | 1.8 | \$ | 21.5 | \$ | 253.4 | \$ | 99.6 |
| net income avaiable to common |  | 61.9 |  | 61.0 |  | 42.3 |  | 0.8 |  | 19.6 |  | 250.4 |  | 96.6 |
| diluted EPS | \$ | 1.55 | \$ | 1.52 | \$ | 1.06 | \$ | 0.03 | \$ | 0.49 | \$ | 6.25 | \$ | 2.39 |
| end of period balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| investment portfolio | \$ | 8,971 | \$ | 9,253 | \$ | 7,054 |  | (3.1) \% |  | 27.2 \% | \$ | 8,971 |  | 27.2 \% |
| loans and leases |  | 12,259 |  | 12,073 |  | 11,940 |  | 1.5 |  | 2.7 |  | 12,259 |  | 2.7 |
| loans and leases excl. PPP |  | 12,132 |  | 11,804 |  | 11,422 |  | 2.8 |  | 6.2 |  | 12,132 |  | 6.2 |
| total deposits |  | 20,360 |  | 20,494 |  | 18,212 |  | (0.7) |  | 11.8 |  | 20,360 |  | 11.8 |
| shareholders' equity |  | 1,612 |  | 1,597 |  | 1,375 |  | 0.9 |  | 17.3 |  | 1,612 |  | 17.3 |

disciplined expense management

5.9\% growth in 2022 expenses driven by strategic investments and adjustments for inflation


|  | 4Q 2021 | 3Q 2021 | 4Q 2020 | $\triangle$ 3Q 2021 | $\triangle$ 4Q 2020 | 2021 | $\triangle 2020$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| return on assets | 1.12 \% | 1.07 \% | 0.83 \% | 0.05 \% | 0.29 \% | 1.14 \% | 0.35 \% |
| return on common equity | 17.40 | 17.08 | 12.26 | 0.32 | 5.14 | 17.92 | 6.54 |
| net interest margin | 2.34 | 2.32 | 2.48 | 0.02 | (0.14) | 2.36 | (0.37) |
| efficiency ratio | 60.18 | 57.38 | 59.88 | 2.80 | 0.30 | 58.86 | 3.95 |
| CET1 capital ratio | 12.12 \% | 12.02 \% | 12.06 \% | 0.10 \% | 0.06 \% | 12.12 \% | 0.06 \% |
| tier 1 capital ratio | 13.56 | 13.47 | 12.06 | 0.09 | 1.50 | 13.56 | 1.50 |
| tier 1 leverage ratio | 7.32 | 7.10 | 6.71 | 0.22 | 0.61 | 7.32 | 0.61 |

## fortress capital position

strong risk-based capital


## Ah Bank of Hawaii

Corporation

## 4Q credit update

## dh Bank of Hawaii

\$ in millions
Corporation
net charge-offs



[^12]
## reserve trend

allowance for credit losses


## customer relief update

## dh Bank of Hawaii

Corporation

## returned to payment



## 99.1\% of former deferrals are current

# dh Bank of Hawaii 

Corporation

Q\&A

# Ah Bank of Hawaii 

Corporation

## appendix

## economic forecast



## unbroken history of dividends $\quad$ h Bank of Hawaii

Corporation


## Ioan portfolio

excluding PPP
Corporation

78\% of portfolio secured with quality real estate with combined weighted average loan to value of $56 \%$

40\% commercial 70\% real estate secured wtd avg LTV 57\% $58 \%$ w/ BOH $\geq 10$ yrs avg balance $\$ 0.6 \mathrm{MM}$


60\% consumer
$84 \%$ real estate secured wtd avg LTV 55\% $58 \%$ w/ BOH $\geq 10$ yrs
consumer relief
Corporation
$\$ 3$ million (0.03\%)
$100 \%$ secured with $66 \%$ weighted average LTV as of 12/31/21


## commercial relief

$\$ 40$ million (0.3\%)
$100 \%$ secured with $51 \%$ weighted average LTV as of 12/31/21 $100 \%$ continue to pay interest


## high risk industries

$\$ 1,397$ million (11\%) / \$1,331 million (11\%) excluding PPP

retail balance decline ( $4 Q \vee 3 Q$ )


restaurant/entertainment balance decline (4Q v 3Q)


## real estate secured


secured LTV distribution


- $94 \%$ real estate secured
- $56 \%$ wtd avg LTV
- average exposure $\$ 3.6 \mathrm{MM}$
- largest exposure \$39MM
- $63 \%$ of portfolio has an LTV $\leq 65 \%$
- $99 \%$ is secured or has essential anchor
- 0\% unsecured and deferred
- $100 \%$ secured or paying interest

| \% |  | deferred |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | yes | no | total |
|  | yes | 0.9\% | 93.3\% | 94.2\% |
|  | no | 0.0\% | 5.8\% | 5.8\% |
|  | total | 0.9\% | 99.1\% | 100.0\% |

## lodging

$\$ 488$ million (4\%) - excluding PPP

## Ah Bank of Hawaii

Corporation

## real estate secured


secured LTV distribution


- $82 \%$ real estate secured
- $56 \%$ wtd avg LTV
- average exposure $\$ 9.2 \mathrm{MM}$
- largest exposure \$40MM
- $80 \%$ of portfolio has an LTV $\leq 65 \%$
- $93 \%$ of unsecured outstandings to global hotel and timeshare brands
- 0\% unsecured and deferred
- $100 \%$ secured or paying interest

| $\%$ |  | deferred |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | yes | no | total |  |
| yes | $6.1 \%$ | $75.4 \%$ | $81.5 \%$ |  |
| O | no | $0.0 \%$ | $18.5 \%$ |  |
| d | no | $18.5 \%$ |  |  |
|  | total | $6.1 \%$ | $93.9 \%$ |  |

## restaurant / entertainment

\$146 million (1\%) - excluding PPP

Corporation

## real estate secured


secured LTV distribution


- $43 \%$ real estate secured
- 67\% wtd avg LTV
- average exposure $\$ 2.0 \mathrm{MM}$
- largest exposure \$29MM
- $35 \%$ of portfolio has an LTV $\leq 65 \%$
- $0.1 \%$ unsecured and deferred
- $100 \%$ secured or paying interest

| \% | deferred |  |  |
| :---: | :---: | :---: | :---: |
|  | yes | no | total |
| yes | 0.0\% | 43.1\% | 43.1\% |
| - no | 0.1\% | 56.8\% | 56.9\% |
| total | 0.1\% | 99.9\% | 100.0\% |


[^0]:    - more -

[^1]:    ${ }^{1}$ Regulatory capital ratios as of December 31, 2021 are preliminary

[^2]:    ${ }^{1}$ Due to rounding, the amounts presented in this table may not tie to other amounts presented elsewhere in this report.
    ${ }^{2}$ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.
    ${ }^{3}$ Comprised of other consumer revolving credit, installment, and consumer lease financing
    Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of $21 \%$, of $\$ 280,000, \$ 315,000$, and $\$ 287,000$
    for the three months ended December 31, 2021, September 30, 2021, and December 30, 2020, respectively

[^3]:    Due to rounding, the amounts presented in this table may not tie to other amounts presented elsewhere in this report.
    ${ }^{2}$ Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.
    ${ }^{3}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.
    ${ }^{4}$ Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of $21 \%$, of $\$ 1,116,000$ and $\$ 1,297,000$
    for the year ended December 31, 2021 and December 31, 2020, respectively.

[^4]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^5]:    1 The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^6]:    ${ }^{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
    ${ }^{2}$ Comprised of other consumer revolving credit, installment, and consumer lease financing.

[^7]:    ${ }^{1}$ The PPP amounts presented, which are reported net of deferred costs and fees, were previously included as a component of the Commercial and Industrial loan class
    ${ }^{2}$ Comprised of other revolving credit, installment, and lease financing.

[^8]:    ${ }^{1}$ Comprised of other revolving credit, installment, and lease financing

[^9]:    ${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.
    ${ }^{2}$ Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the Consolidated Statements of Condition.
    ${ }^{3}$ The numerator comprises the Allowance for Credit Losses - Loans and Leases.

[^10]:    ${ }^{1}$ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and noninterest income).
    ${ }^{2}$ Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

[^11]:    ${ }^{1}$ Source: Hawaii Department of Business, Economic Development \& Tourism
    ${ }^{2}$ Source: U.S. Bureau of Labor Statistics
    ${ }^{3}$ Source: University of Hawaii Economic Research Organization (UHERO)
    ${ }^{4}$ Source: Honolulu Board of Realtors
    ${ }^{5}$ Source: Hawaii Tourism Authority

[^12]:    * $63 \%$ of total criticized in CRE with $61 \%$ wtd avg LTV

