#### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

#### FORM 8-K

#### **CURRENT REPORT** PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report April 22, 2024 (Date of earliest event reported)

Delaware (State of Incorporation)

#### **BANK OF HAWAII CORPORATION**

(Exact name of registrant as specified in its charter) 1-6887

(Commission File Number)

99-0148992

(IRS Employer Identification No.)

	130 Merchant Street (Address of principal executive offices)	Honolulu (City)	Hawaii (State)	<b>96813</b> (Zip Code)
		(888) 643-3888 (Registrant's telephone number, inclu	uding area code)	
	(	<b>Not Applicable</b> (Former name or former address, if chan	ged since last report)	
Secu	urities registered pursuant to Section 12(b) of the Act:			
	of each class mon Stock, par value \$0.01 per share		Trading Symbol(s) BOH	Name of each exchange on which registered New York Stock Exchange
	ository Shares, Each Representing 1/40 <sup>th</sup> Interest in a Sha nulative Preferred Stock, Series A	are of 4.375% Fixed Rate Non-	BOH.PRA	New York Stock Exchange
Che	ck the appropriate box below if the Form 8-K filing is	intended to simultaneously satisfy the fil	ing obligation of the registrant under	any of the following provisions:
	Written communications pursuant to Rule 425 under	the Securities Act (17 CFR 230.425)		
	Soliciting material pursuant to Rule 14a-12 under the	e Exchange Act (17 CFR 240.14a-12)		
	Pre-commencement communications pursuant to Rul	le 14d-2(b) under the Exchange Act (17	CFR 240.14d-2(b))	
	Pre-commencement communications pursuant to Rul	le 13e-4(c) under the Exchange Act (17 G	CFR 240.13e-4 (c))	
	cate by check mark whether the registrant is an emerging Securities Exchange Act of 1934 (§240.12b-2 of this ch		05 of the Securities Act of 1933 (§23	0.405 of this chapter) or Rule 12b-2 of
Eme	rging growth company			
	emerging growth company, indicate by check mark if unting standards provided pursuant to Section 13(a) of		extended transition period for comply	ing with any new or revised financial

#### Item 2.02. Results of Operations and Financial Condition.

On April 22, 2024, Bank of Hawaii Corporation announced its results of operations for the quarter ended March 31, 2024. The public announcement was made by means of a press release, the text of which is furnished as Exhibit 99.1 hereto and incorporated herein by reference.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

#### Exhibit No.

99.2

99.1 April 22, 2024 Press Release: Bank of Hawaii Corporation First Quarter 2024 Financial Results. Any internet addresses provided in this release are for informational purposes only and are not intended to be hyperlinks. Furnished herewith.

Bank of Hawaii Corporation First Quarter 2024 Financial Report

104 Cover Page Interactive Data File (embedded within the Inline XBRL document)

#### Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: April 22, 2024 Bank of Hawaii Corporation

By: /s/ Patrick M. McGuirk

Patrick M. McGuirk

Vice Chair and Chief Administrative Officer



Corporation

#### **News**Release



#### Media Inquiries

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NYSE: BOH

#### Bank of Hawai'i Corporation First Quarter 2024 Financial Results

- Diluted Earnings Per Common Share \$0.87
- Net Income \$36.4 Million
- Board of Directors Declares Dividend of \$0.70 Per Common Share

#### FOR IMMEDIATE RELEASE

HONOLULU, HI (April 22, 2024) -- Bank of Hawai'i Corporation (NYSE: BOH) today reported diluted earnings per common share of \$0.87 for the first quarter of 2024, compared with diluted earnings per common share of \$0.72 in the previous quarter and \$1.14 in the same quarter of 2023. Net income for the first quarter of 2024 was \$36.4 million, up 19.7% from the previous quarter and down 22.3% from the same quarter of 2023. The return on average common equity for the first quarter of 2024 was 11.20% compared with 9.55% in the previous quarter and 15.79% in the same quarter of 2023.

"Bank of Hawai'i's financial performance was solid for the first quarter of 2024," said Peter Ho, Chairman, President, and CEO. "Credit quality, our hallmark, remained excellent with non-performing assets of 0.09% at quarter end and net charge offs of 0.07% during the quarter. Our net interest margin declined marginally by 2 basis points, while our core noninterest income and noninterest expense remained steady. Average loan growth was steady. Average deposits were down modestly, largely related to lower public deposits and the run-off of Lahaina fire related deposits which ran up in the prior quarter and spent down in the first quarter. All key capital ratios improved in the quarter as we continue to grow capital on the balance sheet."

#### **Financial Highlights**

Net interest income for the first quarter of 2024 was \$113.9 million, a decrease of 1.6% from the previous quarter and a decrease of 16.2% from the same quarter of 2023. The decrease in net interest income in the first quarter of 2024 was primarily due to higher funding costs, partially offset by higher earning asset yields.

Net interest margin was 2.11% in the first quarter of 2024, a decrease of 2 basis points from the previous quarter and a decrease of 36 basis points from the same quarter of 2023. The decrease in net interest margin was mainly due to higher funding costs, partially offset by higher earning asset yields.

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The average yield on loans and leases was 4.63% in the first quarter of 2024, up 9 basis points from the prior quarter and up 60 basis points from the same quarter of 2023. The average yield on total earning assets was 3.89% in the first quarter of 2024, up 4 basis points from the prior quarter and up 47 basis points from the same quarter of 2023. The average cost of interest-bearing deposits was 2.39% in the first quarter of 2024, up 9 basis points from the prior quarter and up 130 basis points from the same quarter of 2023. The average cost of total deposits, including noninterest-bearing deposits, was 1.74%, up 7 basis points from the prior quarter and up 99 basis points from the same quarter of 2023. The changes in yields and rates over the linked quarter and year over year period reflected the higher rate environment.

Noninterest income was \$42.3 million in the first quarter of 2024, flat from the previous quarter and an increase of 3.8% from the same period in 2023. Noninterest income in the first quarter of 2023 included a negative adjustment of \$0.6 million related to a change in the Visa B conversion ratio. Adjusted for this item, noninterest income increased by 2.4% from adjusted noninterest income in the same period in 2023.

Noninterest expense was \$105.9 million in the first quarter of 2024, a decrease of 8.7% from the previous quarter and a decrease of 5.4% from the same quarter of 2023. Noninterest expense in the first quarter of 2024 included seasonal payroll expense of approximately \$2.2 million and separation expenses of \$0.5 million. Noninterest expense in the fourth quarter of 2023 included an industry-wide FDIC Special Assessment of \$14.7 million and \$1.7 million of expense savings that are not expected to recur in 2024. Noninterest expense in the first quarter of 2023 included seasonal payroll expenses of approximately \$4.0 million and separation expenses of \$3.1 million. Adjusted for these items, noninterest expense for the first quarter of 2024 was \$103.2 million, up 0.3% from adjusted noninterest expense in the previous quarter and down 1.6% from adjusted noninterest expense in the same period in 2023.

The effective tax rate for the first quarter of 2024 was 24.76% compared with 23.25% in the previous quarter and 25.38% during the same quarter of 2023. The higher effective tax rate in the first quarter of 2024 as compared to the previous quarter was mainly due to discrete items. The lower effective tax rate in the first quarter of 2024 as compared to the same period in 2023 was due to an increase in tax exempt income and tax benefits from low-income housing investments.

#### **Asset Quality**

The Company's overall asset quality remained strong during the first quarter of 2024. Provision for credit losses for the first quarter of 2024 was \$2.0 million compared with \$2.5 million in the previous quarter and \$2.0 million in the same quarter of 2023.

Total non-performing assets were \$11.8 million at March 31, 2024, up \$0.1 million from December 31, 2023 and down \$0.3 million from March 31, 2023. Non-performing assets as a percentage of total loans and leases and foreclosed real estate were 0.09% at the end of the quarter, an increase of 1 basis point from the end of the prior quarter and flat from the same quarter of 2023.

Net loan and lease charge-offs during the first quarter of 2024 were \$2.3 million or 7 basis points annualized of total average loans and lease outstanding. Net loan and lease charge-offs for the first quarter of 2024 were comprised of charge-offs of \$3.8 million partially offset by recoveries of \$1.5 million. Compared to the prior quarter, net loan and lease charge-offs increased by \$0.6 million or 2 basis points annualized on total average loans and lease outstanding. Compared to the same quarter of 2023, net loan and lease charge-offs decreased by \$0.4 million or 1 basis point annualized on total average loans and leases outstanding.

The allowance for credit losses on loans and leases was \$147.7 million at March 31, 2024, an increase of \$1.3 million from December 31, 2023 and an increase of \$4.1 million from March 31, 2023. The ratio of the allowance for credit losses to total loans and leases outstanding was 1.07% at the end of the quarter, up 2 basis points from the end of the prior quarter and up 3 basis points from the same quarter of 2023.

#### **Balance Sheet**

Total assets were \$23.4 billion at March 31, 2024, a decrease of 1.3% from December 31, 2023 and a decrease of 2.1% from March 31, 2023. The decrease from the prior quarter was due to decreases in investment securities and loans and leases. The decrease from the same period in 2023 was primarily due to a decrease in our investment securities.

The investment securities portfolio was \$7.3 billion at March 31, 2024, a decrease of 1.9% from December 31, 2023 and a decrease of 10.6% from March 31, 2023. This linked quarter decrease was primarily due to cashflows from the portfolio not being reinvested into securities. The decrease from the same quarter of 2023 was due to the sale of \$159.1 million of investment securities in the third quarter of 2023, as well as cashflows from the portfolio not being reinvested into securities. The investment portfolio remains largely comprised of securities issued by U.S. government agencies and U.S. government-sponsored enterprises.

Total loans and leases were \$13.9 billion at March 31, 2024, a decrease of 0.8% from December 31, 2023 and an increase of 0.2% from March 31, 2023. Total commercial loans were \$5.8 billion at March 31, 2024, flat from the prior quarter and an increase of 3.8% from the same quarter of 2023. The increase from the same period in 2023 was primarily due to increases in our commercial and industrial and construction portfolios, partially offset by a decrease in our commercial mortgage portfolio. Total consumer loans were \$8.1 billion as of March 31, 2024, a decrease of 1.3% from the prior quarter and a decrease of 2.2% from the same period in 2023. The decreases were primarily due to decreases in our residential mortgage and automobile portfolios.

Total deposits were \$20.7 billion at March 31, 2024, a decrease of 1.8% from December 31, 2023 and an increase of 0.9% from March 31, 2023. Noninterest-bearing deposits made up 27% of total deposit balances as of March 31, 2024, down from 29% as of December 31, 2023, and down from 31% as of March 31, 2023. Average total deposits were \$20.5 billion for the first quarter of 2024, down 0.8% from \$20.7 billion in the prior quarter, and up 0.6% from \$20.4 billion in the first quarter of 2023. As of March 31, 2024, insured and uninsured but collateralized deposits represent 58% of total deposit balances, flat from both December 31, 2023, and March 31, 2023. As of March 31, 2024, our readily available liquidity of \$10.3 billion exceeded total uninsured and uncollateralized deposits.

#### **Capital and Dividends**

The Company's capital levels increased quarter over quarter and remain well above regulatory well-capitalized minimums.

The Tier 1 Capital Ratio was 12.74% at March 31, 2024 compared with 12.56% at December 31, 2023 and 12.10% at March 31, 2023. The Tier 1 Leverage Ratio was 7.62% at March 31, 2024, up 11 basis point from 7.51% at December 31, 2023 and up 43 basis points from 7.19% at March 31, 2023. The increases were due to higher Tier 1 capital as a result of retained earnings growth and decreases in risk-weighted assets and average total assets.

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No shares of common stock were repurchased under the share repurchase program in the first quarter of 2024. Total remaining buyback authority under the share repurchase program was \$126.0 million at March 31, 2024.

The Company's Board of Directors declared a quarterly cash dividend of \$0.70 per share on the Company's outstanding common shares. The dividend will be payable on June 14, 2024 to shareholders of record at the close of business on May 31, 2024.

On April 5, 2024, the Company announced that the Board of Directors declared the quarterly dividend payment of \$10.94 per share, equivalent to \$0.2735 per depositary share, on its preferred stock. The depositary shares representing the Series A Preferred Stock are traded on the NYSE under the symbol "BOH.PRA." The dividend will be payable on May 1, 2024 to shareholders of record of the preferred stock as of the close of business on April 16, 2024.

#### **Conference Call Information**

The Company will review its first quarter financial results today at 8:00 a.m. Hawai'i Time (2:00 p.m. Eastern Time). The live call, including a slide presentation, will be accessible on the investor relations link of Bank of Hawai'i Corporation's website, <a href="https://register.vevent.com/register/B1974c97b30bcc401eb3a5fd9d0973e44c">www.boh.com</a>. The webcast can be accessed via the link: <a href="https://register.vevent.com/register/B1974c97b30bcc401eb3a5fd9d0973e44c">https://register.vevent.com/register/B1974c97b30bcc401eb3a5fd9d0973e44c</a>. A replay of the conference call will be available for one year beginning approximately 11:00 a.m. Hawai'i Time on Monday, April 22, 2024. The replay will be available on the Company's website, <a href="https://www.boh.com">www.boh.com</a>.

#### **Investor Announcements**

Investors and others should note that the Company intends to announce financial and other information to the Company's investors using the Company's investor relations website at <a href="https://ir.boh.com">https://ir.boh.com</a>, social media channels, press releases, SEC filings and public conference calls and webcasts, all for purposes of complying with the Company's disclosure obligations under Regulation FD. Accordingly, investors should monitor these channels, as information is updated, and new information is posted.

#### **Forward-Looking Statements**

This news release, and other statements made by the Company in connection with it may contain "forward-looking statements" (as defined in the Private Securities Litigation Reform Act of 1995) that involve risks and uncertainties that could cause results to be materially different from expectations. Forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations are examples of certain of these forward-looking statements. Do not unduly rely on forward-looking statements. Actual results might differ significantly from our forecasts and expectations because of a variety of factors. More information about these factors is contained in Bank of Hawai'i Corporation's Annual Report on Form 10-K for the year ended December 31, 2023 which was filed with the U.S. Securities and Exchange Commission. These forward-looking statements are not guarantees of future performance and speak only as of the date made, and, except as required by law, the Company undertakes no obligation to update or revise any forward-looking statements to reflect subsequent events, new information or future circumstances.

Bank of Hawai'i Corporation is an independent regional financial services company serving businesses, consumers, and governments in Hawai'i and the West Pacific. The Company's principal subsidiary, Bank of Hawai'i, was founded in 1897. For more information about Bank of Hawai'i Corporation, see the Company's website, www.boh.com. Bank of Hawai'i Corporation is a trade name of Bank of Hawaii Corporation.

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**Financial Highlights** 

		Three Months Ended						
		March 31,		December 31,		March 31,		
(dollars in thousands, except per share amounts)		2024		2023		2023		
For the Period:								
Operating Results								
Net Interest Income	\$	113,938	\$	115,785	\$	135,955		
Provision for Credit Losses		2,000		2,500		2,000		
Total Noninterest Income		42,285		42,283		40,737		
Total Noninterest Expense		105,859		115,962		111,919		
Pre-Provision Net Revenue		50,364		42,106		64,773		
Net Income		36,391		30,396		46,842		
Net Income Available to Common Shareholders 1		34,422		28,427		44,873		
Basic Earnings Per Common Share		0.87		0.72		1.14		
Diluted Earnings Per Common Share		0.87		0.72		1.14		
Dividends Declared Per Common Share		0.70		0.70		0.70		
Performance Ratios								
Return on Average Assets		0.63	%	0.51	%	0.80 %		
Return on Average Shareholders' Equity		10.34		8.86		14.25		
Return on Average Common Equity		11.20		9.55		15.79		
Efficiency Ratio <sup>2</sup>		67.76		73.36		63.34		
Net Interest Margin <sup>3</sup>		2.11		2.13		2.47		
Dividend Payout Ratio 4		80.46		97.22		61.40		
Average Shareholders' Equity to Average Assets		6.08		5.80		5.59		
Average Balances								
Average Loans and Leases	\$	13,868,800	\$	13,906,114	\$	13,717,483		
Average Assets		23,281,566		23,449,215		23,865,478		
Average Deposits		20,543,640		20,704,070		20,430,882		
Average Shareholders' Equity		1,416,102		1,360,641		1,332,889		
Per Share of Common Stock								
Book Value	\$	31.62	\$	31.05	\$	29.62		
Tangible Book Value		30.83		30.25		28.83		
Market Value								
Closing		62.39		72.46		52.08		
High		73.73		75.19		81.73		
Low		58.38		45.56		34.71		
	1	March 31, 2024		December 31, 2023		March 31, 2023		
As of Period End:		2024		2023		2023		
Balance Sheet Totals								
oans and Leases	\$	13,853,837	\$	13,965,026	\$	13,824,522		
otal Assets		23,420,860		23,733,296		23,931,977		
otal Deposits		20,676,586		21,055,045		20,491,300		
Other Debt		560,163		560,190		510,269		
otal Shareholders' Equity		1,435,977		1,414,242		1,354,430		
Asset Quality								
Non-Performing Assets	\$	11,838	\$	11,747	\$	12,124		
Allowance for Credit Losses - Loans and Leases		147 664		146 403		143 577		

147.664

1.07 %

11.50 % 12.74 13.81

7.62 6.13

5.24 8.70

1,891

50

146,403

1.05 %

11.33 %

12.56 13.60

7.51 5.07 8.45

1,899

51

Table 1

12,124 143,577

12.10 13.13

7.19 5.66

4.78 7.97

2,025

51 320

1.04 %

10.88 %

Allowance for Credit Losses - Loans and Leases

Allowance to Loans and Leases Outstanding 5

Common Equity Tier 1 Capital Ratio Tier 1 Capital Ratio

Full-Time Equivalent Employees

Tier 1 Leverage Ratio
Total Shareholders' Equity to Total Assets

Tangible Common Equity to Tangible Assets  $^7$  Tangible Common Equity to Risk-Weighted Assets  $^7$ 

Capital Ratios 6

Total Capital Ratio

Branches ATMs

Due to rounding, the amounts presented in this table may not tie to other amounts presented elsewhere in this report.

Efficiency ratio is defined as noninterest express divided by total revenue fort interest income and total noninterest income.)

Net interest many is defined an entirest income, on standabe-quivalent basis, as a percentage of varage earning assets.

Divided payout ratio is defined as dividends decisted per common share divided by basic earnings per common share.

The numerator comprises the Allowance for Cordit Losses. Loss and Losses.

Regulatory capital ratios as of March 31, 2024 are preliminary.

Tangable common equity in tangable assets and lamphle common equity to risk-weighted assets are Non-GAAP financial measures.

Tangable common equity is defined by the Company as common shareholders' equity minus goodwill. See Table 2 "Reconcilation of Non-GAAP Financial Measures".

**Reconciliation of Non-GAAP Financial Measures** 

(dollars in thousands)		March 31, 2024	December 31, 2023	March 31, 2023
Total Library	•	1 425 077	0 1.414.040	0 1254 420
Total Shareholders' Equity	\$	1,435,977		
Less: Preferred Stock		180,000	180,000	
Goodwill		31,517	31,517	31,517
Tangible Common Equity	\$	1,224,460	\$ 1,202,725	\$ 1,142,913
Total Assets	\$	23,420,860		
Less: Goodwill		31,517	31,517	31,517
Tangible Assets	\$	23,389,343	\$ 23,701,779	\$ 23,900,460
Risk-Weighted Assets, determined in accordance				
with prescribed regulatory requirements <sup>1</sup>	\$	14,071,841	\$ 14,226,780	\$ 14,341,397
Total Shareholders' Equity to Total Assets		6.13 %	5.96	% 5.66%
Tangible Common Equity to Tangible Assets (Non-GAAP)		5.24 %	5.07	% 4.78 %
Tier 1 Capital Ratio <sup>1</sup>		12.74 %	12.56	% 12.10%
Tangible Common Equity to Risk-Weighted Assets (Non-GAAP) 1		8.70 %		

<sup>&</sup>lt;sup>1</sup> Regulatory capital ratios as of March 31, 2024 are preliminary.

#### **Consolidated Statements of Income**

		Three Months Ended					
(dollars in thousands, except per share amounts)		rch 31, 2024	December 31, 2023	March 31, 2023			
nterest Income	· · · · · · · · · · · · · · · · · · ·	3024	2023	2023			
Interest and Fees on Loans and Leases	\$	159,336 \$	158,324 \$	136,501			
Income on Investment Securities	3	159,336 \$	158,324 \$	136,501			
		21.757	22 702	22.002			
Available-for-Sale Held-to-Maturity		21,757 22.136	22,782 22,589	23,893			
		22,136	22,589	23,948 27			
Deposits Funds Sold							
		6,127	5,705	3,366			
Other		970	924	597			
Cotal Interest Income		210,356	210,347	188,332			
nterest Expense							
Deposits		89,056	87,121	37,794			
Securities Sold Under Agreements to Repurchase		1,443	1,459	5,377			
Funds Purchased			-	704			
Short-Term Borrowings		-	-	3,203			
Other Debt		5,919	5,982	5,299			
Total Interest Expense		96,418	94,562	52,377			
let Interest Income		113,938	115,785	135,955			
Provision for Credit Losses		2,000	2,500	2,000			
Net Interest Income After Provision for Credit Losses		111,938	113,285	133,955			
Ioninterest Income							
Trust and Asset Management		11,189	11,144	10,690			
Mortgage Banking		951	1,016	1,004			
Service Charges on Deposit Accounts		7,947	7,949	7,737			
Fees, Exchange, and Other Service Charges		14,123	13,774	13,808			
Investment Securities Losses, Net		(1,497)	(1,619)	(1,792			
Annuity and Insurance		1.046	1,271	1,271			
Bank-Owned Life Insurance		3,356	3,176	2,842			
Other		5,170	5,572	5,177			
otal Noninterest Income		42,285	42,283	40,737			
Ioninterest Expense		12,200	12,200	10,737			
Salaries and Benefits		58,215	53,991	65,088			
Net Occupancy		10,456	9,734	9,872			
Net Equipment		10,103	9,826	10,375			
Data Processing		4,770	4,948	4,583			
Professional Fees		4,677	5,079	3,883			
FDIC Insurance		3,614	18,545	3,234			
Other		14.024	13,839	14.884			
Ottel Noninterest Expense		105,859	115,962	111,919			
ncome Before Provision for Income Taxes		48.364	39,606	62,773			
rovision for Income Taxes							
		11,973	9,210	15,931			
et Income	\$	36,391 \$	30,396 \$	46,842			
referred Stock Dividends		1,969	1,969	1,969			
let Income Available to Common Shareholders	S	34,422 \$	28,427 \$	44,873			
Basic Earnings Per Common Share	\$	0.87 \$	0.72 \$	1.14			
Diluted Earnings Per Common Share	\$	0.87 \$	0.72 \$	1.14			
Dividends Declared Per Common Share	S	0.70 \$	0.70 \$	0.70			
Basic Weighted Average Common Shares		39,350,390	39,303,525	39,276,833			
Diluted Weighted Average Common Shares		39,626,463	39,539,191	39.465.889			

**Consolidated Statements of Comprehensive Income** 

	Three Months Ended						
	March 31,			December 31,	March 31,		
(dollars in thousands)		2024		2023	2023		
Net Income	\$	36,391	\$	30,396 \$		46,842	
Other Comprehensive Income, Net of Tax:							
Net Unrealized Gains on Investment Securities		12,938		43,357		29,276	
Defined Benefit Plans		169		1,566		84	
Other Comprehensive Income		13,107		44,923		29,360	
Comprehensive Income	\$	49,498	\$	75,319 \$		76,202	

#### **Consolidated Statements of Condition**

	March 31,	December 31,	March 31,
(dollars in thousands)	2024	2023	2023
Assets			
Interest-Bearing Deposits in Other Banks		742 \$ 2,761	
Funds Sold	673,	189 690,112	272,018
Investment Securities			
Available-for-Sale	2,352,		2,815,083
Held-to-Maturity (Fair Value of \$4,104,622; \$4,253,637; and \$4,601,876)	4,913,		5,312,815
Loans Held for Sale		182 3,124	2,149
Loans and Leases	13,853,		13,824,522
Allowance for Credit Losses	(147,		(143,577)
Net Loans and Leases	13,706,		13,680,945
Total Earning Assets	21,650,		22,085,564
Cash and Due from Banks	215,		337,413
Premises and Equipment, Net	192,		203,131
Operating Lease Right-of-Use Assets	85,		91,387
Accrued Interest Receivable	67,		63,175
Foreclosed Real Estate		572 2,098	1,040
Mortgage Servicing Rights	20,		22,102
Goodwill	31,		31,517
Bank-Owned Life Insurance	468,		455,602
Other Assets	686,		641,046
Total Assets	\$ 23,420,	360 \$ 23,733,296 S	3 23,931,977
Liabilities			
Deposits			
Noninterest-Bearing Demand	\$ 5,542,	930 \$ 6,058,554 5	6,385,872
Interest-Bearing Demand	3,823,		4,283,801
Savings	8,231,		7,898,874
Time	3,079,		1,922,753
Total Deposits	20,676,	586 21,055,045	20,491,300
Short-Term Borrowings			325,000
Securities Sold Under Agreements to Repurchase	150,	150,490	725,490
Other Debt	560,	163 560,190	510,269
Operating Lease Liabilities	94,	104 94,693	99,746
Retirement Benefits Payable	23,		26,768
Accrued Interest Payable	37,		13,061
Taxes Payable	7,	7,636	11,039
Other Liabilities	435,	716 386,304	374,874
Total Liabilities	21,984,	383 22,319,054	22,577,547
Shareholders' Equity			
Preferred Stock (\$.01 par value; authorized 180,000 shares;			
issued / outstanding: March 31, 2024; December 31, 2023;			
and March 31, 2023 - 180,000)	180,	000 180,000	180,000
Common Stock (\$.01 par value; authorized 500,000,000 shares;			
issued / outstanding: March 31, 2024 - 58,753,708 / 39,720,724;			
December 31, 2023 - 58,755,465 / 39,753,138; and March 31, 2023 - 58,722,929 / 39,646,506)		584 583	583
Capital Surplus	640,		624,126
Accumulated Other Comprehensive Loss	(383,	581) (396,688)	(405,298)
Retained Earnings	2,114,	729 2,107,569	2,074,428
Treasury Stock, at Cost (Shares: March 31, 2024 - 19,032,984; December 31, 2023 - 19,002,327;			
and March 31, 2023 - 19,076,423)	(1,116,		(1,119,409)
Total Shareholders' Equity	1,435,	977 1,414,242	1,354,430
Total Liabilities and Shareholders' Equity	\$ 23,420,	360 \$ 23,733,296 S	23,931,977

Consolidated Statements of Shareholders' Equity

Consolidated Statements of Sharen	olders Equity	/										Table 6
									Accumulated			
	Preferred			Common					Other Comprehensive			
	Shares		Preferred	Shares		Common		Capital	Income	Retained	Treasury	
(dollars in thousands)	Outstanding		Stock	Outstanding		Stock		Surplus	(Loss)	Earnings	Stock	Total
Balance as of December 31, 2023	180,000	S	180,000		S	583	S	636,422 \$	(396,688) \$	2,107,569 \$	(1,113,644) \$	1,414,242
Net Income	-		-	-		-		-	-	36,391	-	36,391
Other Comprehensive Income									13,107			13,107
Share-Based Compensation						-		4,030	-			4,030
Common Stock Issued under Purchase and												
Equity Compensation Plans				21,332		1		211		794	546	1,552
Common Stock Repurchased				(53,746)		-		-	-	-	(3,320)	(3,320)
Cash Dividends Declared Common Stock (\$0.70 per share)			-	-		-		-		(28,056)	-	(28,056)
Cash Dividends Declared Preferred Stock				-		-				(1,969)		(1,969)
Balance as of March 31, 2024	180,000	\$	180,000	39,720,724	\$	584	\$	640,663 \$	(383,581) \$	2,114,729 \$	(1,116,418) \$	1,435,977
Balance as of December 31, 2022	180,000	S	180,000	39,835,750	S	582	S	620,578 \$	(434,658) \$	2,055,912 \$	(1,105,419) \$	1,316,995
Net Income	100,000	4	100,000	37,033,730	Ψ	502	-	020,570	(131,030)	46,842	(1,105,117)	46,842
Other Comprehensive Income						-			29,360	10,012		29,360
Share-Based Compensation								3,371	,			3,371
Common Stock Issued under Purchase and												
Equity Compensation Plans				13,164		1		177		1,587	(197)	1,568
Common Stock Repurchased				(202,408)		-		-	-	-	(13,793)	(13,793)
Cash Dividends Declared Common Stock (\$0.70 per share)			-	-		-		-		(27,944)	-	(27,944)
Cash Dividends Declared Preferred Stock			-	-		-				(1,969)	-	(1,969)
Balance as of March 31, 2023	180,000	\$	180,000	39,646,506	\$	583	S	624,126 \$	(405,298) \$	2,074,428 \$	(1,119,409) \$	1,354,430

Average Balances and Interest Rates - Taxable-Equivalent Basis  $^{\rm 1}$ 

			Months Ended arch 31, 2024				Months Ended nber 31, 2023				Months Ended ch 31, 2023	
(dollars in millions)		Average Balance	Income / Expense <sup>2</sup>	Yield / Rate		Average Balance	Income / Expense <sup>2</sup>	Yield / Rate		Average Balance	Income / Expense <sup>2</sup>	Yield / Rate
Earning Assets												
Interest-Bearing Deposits in Other Banks	\$	4.8		2.51	% \$	4.3 \$		2.08	% S	1.7 \$	-	6.25 %
Funds Sold		455.9	6.1	5.32		415.0	5.7	5.38		295.9	3.4	4.55
Investment Securities												
Available-for-Sale												
Taxable		2,380.4	21.8	3.66		2,362.4	22.8	3.84		2,820.3	23.8	3.40
Non-Taxable		1.7		1.99		1.8	-	1.90		9.6	0.1	4.38
Held-to-Maturity												
Taxable		4,926.8	21.9	1.79		5,013.6	22.4	1.79		5,336.2	23.8	1.78
Non-Taxable		34.7	0.2	2.10		34.9	0.2	2.10		35.3	0.2	2.10
Total Investment Securities		7,343.6	43.9	2.40		7,412.7	45.4	2.45		8,201.4	47.9	2.34
Loans Held for Sale		2.2	-	6.17		3.8	0.1	6.89		1.5	-	5.30
Loans and Leases 3												
Commercial and Industrial		1,652.5	22.0	5.36		1,603.5	21.3	5.27		1,411.4	16.2	4.67
Paycheck Protection Program		10.8		1.40		11.9	-	1.36		16.9	0.1	2.35
Commercial Mortgage		3,716.6	50.5	5.46		3,760.1	51.5	5.42		3,736.9	45.1	4.90
Construction		307.9	5.6	7.27		279.5	4.8	6.84		280.4	3.9	5.65
Commercial Lease Financing		58.4	0.3	1.87		60.1	0.3	1.95		66.9	-	(0.14)
Residential Mortgage		4,649.9	45.0	3.87		4,676.0	45.1	3.86		4,666.0	39.9	3.42
Home Equity		2,250.1	21.1	3.78		2,276.2	20.9	3.65		2,239.4	18.2	3.30
Automobile		831.0	8.9	4.30		845.7	8.6	4.02		871.8	7.3	3.37
Other 4		391.6	6.5	6.66		393.1	6.3	6.40		427.8	6.2	5.83
Total Loans and Leases		13,868.8	159.9	4.63		13,906.1	158.8	4.54		13,717.5	136.9	4.03
Other		62.3	1.1	6.23		60.0	1.0	6.16		67.2	0.6	3.56
Total Earning Assets		21,737.6	211.0	3.89		21,801.9	211.0	3.85		22,285.2	188.8	3.42
Cash and Due from Banks		240.8				243.8				319.1		
Other Assets		1,303.2				1,403.5				1,261.2		
Total Assets	\$	23,281.6			\$	23,449.2			S	23,865.5		
Interest-Bearing Liabilities												
Interest-Bearing Deposits												
Demand	\$	3,764.2	7.7	0.82	\$	3,737.3	7.7	0.82	s	4,215.9	5.2	0.50
Savings	,	8,131.3	49.4	2.44	,	8,441.0	51.1	2.40	,	8,009.0	20.6	1.05
Time		3,081.1	32.0	4.18		2,830.0	28.3	3.97		1,789.9	12.0	2.71
Total Interest-Bearing Deposits		14,976.6	89.1	2.39		15,008.3	87.1	2.30		14,014.8	37.8	1.09
						•				60.4	0.7	4.66
Funds Purchased		-					-	-		60.4 265.0	3.2	4.66
Short-Term Borrowings Securities Sold Under Agreements to Repurchase		150.5	1.4	3.79		150.5	1.5	3.79		725.5	5.4	2.96
Other Debt		560.1	5.9	4.25		560.2	6.0	4.24		499.6	5.3	4.30
Total Interest-Bearing Liabilities		15,687.2	96.4	2.47		15,719.0	94.6	2.39		15,565.3	52.4	1.36
Net Interest Income		15,687.2		2.47		15,/19.0	94.6	2.39		15,565.3	136.4	1.50
Interest Rate Spread				1,42	%	Ė		1.46	%	<u> </u>		2.06
Net Interest Margin					%			2.13				2.47
Noninterest-Bearing Demand Deposits		5,567.0		2.11	/0	5,695.8		2.13	/0	6,416.1		2.47
Other Liabilities		611.3				673.8				551.2		
Shareholders' Equity		1,416.1				1,360.6				1,332.9		
	•	23,281.6			6	23,449.2			S	23,865.5		
Total Liabilities and Shareholders' Equity	\$	25,281.6			3	25,449.2			\$	23,865.5		

<sup>Due to rounding, the amounts presented in this table may not tie to other amounts presented elsewhere in this report.
Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 21%, of \$690,000, \$605,000, and \$495,000 for the three months ended March 31, 2024, December 31, 2023, and March 31, 2023, respectively.

Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.

Comprised of other consumer revolving credit, installment, and consumer lease financing.</sup> 

#### Analysis of Change in Net Interest Income - Taxable-Equivalent Basis

Table 8a

, 3		Three Months Ended March 31 Compared to December 31, 2							
(dollars in millions)		Volume 1	Rate 1	Total					
Change in Interest Income:									
Funds Sold	\$	0.5 \$	(0.1) \$	0.4					
Investment Securities									
Available-for-Sale									
Taxable		(0.4)	(0.6)	(1.0)					
Held-to-Maturity									
Taxable		(0.4)	(0.1)	(0.5)					
Total Investment Securities		(0.8)	(0.7)	(1.5)					
Loans Held for Sale		(0.1)	-	(0.1)					
Loans and Leases									
Commercial and Industrial		0.4	0.3	0.7					
Commercial Mortgage		(1.0)	-	(1.0)					
Construction		0.5	0.3	0.8					
Residential Mortgage		(0.3)	0.2	(0.1)					
Home Equity		(0.3)	0.5	0.2					
Automobile		(0.2)	0.5	0.3					
Other <sup>2</sup>		-	0.2	0.2					
Total Loans and Leases		(0.9)	2.0	1.1					
Other		0.1	-	0.1					
Total Change in Interest Income		(1.2)	1.2	-					
Change in Interest Expense:									
Interest-Bearing Deposits									
Savings		(2.3)	0.6	(1.7)					
Time		2.3	1.4	3.7					
Total Interest-Bearing Deposits		-	2.0	2.0					
Securities Sold Under Agreements to Repurchase		-	(0.1)	(0.1)					
Other Debt		-	(0.1)	(0.1)					
Total Change in Interest Expense		-	1.8	1.8					
Change in Net Interest Income	S	(1.2) \$	(0.6) \$	(1.8)					

<sup>&</sup>lt;sup>1</sup> The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
<sup>2</sup> Comprised of other consumer revolving credit, installment, and consumer lease financing.

Analysis of Change in Net Interest Income - Taxable-Equivalent Basis

Table 8b

Thursday of Change in 14ct Interest Income Taxable Equity		Three Months Ended March 31, 2024 Compared to March 31, 2023							
(dollars in millions)	Ve	olume <sup>1</sup> I	Rate 1	Total					
Change in Interest Income:									
Funds Sold	\$	2.0 \$	0.7 \$	2.7					
Investment Securities									
Available-for-Sale									
Taxable		(3.8)	1.8	(2.0)					
Non-Taxable		(0.1)	-	(0.1)					
Held-to-Maturity									
Taxable		(1.8)	(0.1)	(1.9)					
Total Investment Securities		(5.7)	1.7	(4.0)					
Loans and Leases									
Commercial and Industrial		3.1	2.7	5.8					
Paycheck Protection Program		(0.1)	-	(0.1)					
Commercial Mortgage		(0.2)	5.6	5.4					
Construction		0.5	1.2	1.7					
Commercial Lease Financing		-	0.3	0.3					
Residential Mortgage		(0.2)	5.3	5.1					
Home Equity		0.1	2.8	2.9					
Automobile		(0.4)	2.0	1.6					
Other <sup>2</sup>		(0.5)	0.8	0.3					
Total Loans and Leases		2.3	20.7	23.0					
Other		(0.1)	0.6	0.5					
Total Change in Interest Income		(1.5)	23.7	22.2					
Change in Interest Expense:									
Interest-Bearing Deposits									
Demand Deposits		(0.6)	3.1	2.5					
Savings		0.3	28.5	28.8					
Time		11.5	8.5	20.0					
Total Interest-Bearing Deposits		11.2	40.1	51.3					
Funds Purchased		(0.7)	- 40.1	(0.7)					
Short-Term Borrowings		(3.2)	-	(3.2)					
Securities Sold Under Agreements to Repurchase		(5.2)	1.2	(4.0)					
Other Debt		0.7	(0.1)	0.6					
Total Change in Interest Expense		2.8	41.2	44.0					
Total Change in Interest Expense		2.8	41.2	44.0					
Change in Net Interest Income	\$	(4.3) \$	(17.5) \$	(21.8)					

<sup>&</sup>lt;sup>1</sup> The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
<sup>2</sup> Comprised of other consumer revolving credit, installment, and consumer lease financing.

Salaries and Benefits

Table 9

	Three Months Ended							
	 March 31,	December 31,	March 31,					
(dollars in thousands)	2024	2023	2023					
Salaries	\$ 38,031 \$	38,492	\$ 38,617					
Incentive Compensation	3,090	3,402	3,997					
Share-Based Compensation	3,799	3,443	3,159					
Commission Expense	572	700	647					
Retirement and Other Benefits	4,299	2,521	5,888					
Payroll Taxes	4,730	2,598	5,848					
Medical, Dental, and Life Insurance	3,212	2,500	3,864					
Separation Expense	482	335	3,068					
Total Salaries and Benefits	\$ 58,215 \$	53,991	\$ 65,088					

#### Loan and Lease Portfolio Balances

Table 10

	March 31, December 31,		December 31,	September 30,	June 30,	March 31,
(dollars in thousands)		2024	2023	2023	2023	2023
Commercial						
Commercial and Industrial	\$	1,669,482	\$ 1,652,699	\$ 1,569,572	\$ 1,502,676	\$ 1,425,916
Paycheck Protection Program		10,177	11,369	12,529	13,789	15,175
Commercial Mortgage		3,715,032	3,749,016	3,784,339	3,796,769	3,826,283
Construction		323,069	304,463	251,507	236,428	232,903
Lease Financing		57,817	59,939	61,522	62,779	65,611
Total Commercial		5,775,577	5,777,486	5,679,469	5,612,441	5,565,888
Consumer						
Residential Mortgage		4,616,900	4,684,171	4,699,140	4,721,976	4,691,298
Home Equity		2,240,946	2,264,827	2,285,974	2,278,105	2,260,001
Automobile		825,854	837,830	856,113	878,767	877,979
Other <sup>1</sup>		394,560	400,712	398,795	423,600	429,356
Total Consumer		8,078,260	8,187,540	8,240,022	8,302,448	8,258,634
Total Loans and Leases	\$	13,853,837	\$ 13,965,026	\$ 13,919,491	\$ 13,914,889	\$ 13,824,522

Comprised of other revolving credit, installment, and lease financing.

#### **Deposits**

	March 31,	December 31,		September 30,	June 30,		March 31,
(dollars in thousands)	2024	2023		2023	2023		2023
Consumer	\$ 10,429,004	\$ 10,31	9,809 \$	10,036,261	\$ 10,018,93	1 \$	10,158,833
Commercial	8,323,330	8,60	1,224	8,564,536	8,019,97	l	8,594,441
Public and Other	1,924,252	2,13	1,012	2,201,512	2,469,71	3	1,738,026
Total Deposits	\$ 20,676,586	\$ 21,05	5,045 \$	20,802,309	\$ 20,508,61	5 \$	20,491,300

#### **Average Deposits**

	Three Months Ended								
	March 31,		December 31,		September 30,		June 30,		March 31,
(dollars in thousands)	2024		2023		2023		2023		2023
Consumer	\$ 10,313,730	\$	10,092,727	\$	9,963,690	\$	9,977,239	\$	10,178,988
Commercial	8,334,540		8,581,426		8,288,891		8,138,358		8,611,960
Public and Other	1,895,370		2,029,917		2,239,501		1,903,004		1,639,934
Total Deposits	\$ 20,543,640	\$	20,704,070	\$	20,492,082	\$	20,018,601	\$	20,430,882

Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More

Non-Feriorining Assets and Accruing Loans and Les	ases Fast Due 90 I	Days or More				Table 11
		March 31,	December 31,	September 30,	June 30,	March 31,
(dollars in thousands)		2024	2023	2023	2023	2023
Non-Performing Assets						
Non-Accrual Loans and Leases						
Commercial						
Commercial and Industrial	S	13 \$	39 \$		17 \$	31
Commercial Mortgage		2,714	2,884	2,996	3,107	3,216
Total Commercial		2,727	2,923	3,039	3,124	3,247
Consumer						
Residential Mortgage		3,199	2,935	3,706	3,504	4,199
Home Equity		3,240	3,791	3,734	3,809	3,638
Total Consumer		6,439	6,726	7,440	7,313	7,837
Total Non-Accrual Loans and Leases		9,166	9,649	10,479	10,437	11,084
Foreclosed Real Estate		2,672	2,098	1,040	1,040	1,040
Total Non-Performing Assets	S	11,838 \$	11,747 \$	11,519 \$	11,477 \$	12,124
Accruing Loans and Leases Past Due 90 Days or More						
Consumer						
Residential Mortgage	S	3,378 \$	3,814 \$	3,519 \$	3,560 \$	4,566
Home Equity	, and the second	1,580	1,734	2,172	2,022	1,723
Automobile		517	399	393	577	598
Other 1		872	648	643	633	632
Total Consumer		6,347	6,595	6,727	6,792	7,519
Total Accruing Loans and Leases Past Due 90 Days or More	S	6,347 \$	6,595 \$		6,792 \$	7,519
Total Loans and Leases	S	13,853,837 \$	13,965,026 \$		13,914,889 \$	13,824,522
				<u> </u>	<u> </u>	
Ratio of Non-Accrual Loans and Leases to Total Loans and Leases		0.07 %	0.07 %	0.08 %	0.08 %	0.08 %
Ratio of Non-Performing Assets to Total Loans and Leases						
and Foreclosed Real Estate		0.09 %	0.08 %	0.08 %	0.08 %	0.09 %
Ratio of Non-Performing Assets to Total Assets		0.05 %	0.05 %	0.05 %	0.04 %	0.05 %
Ratio of Commercial Non-Performing Assets to Total Commercial Loans						
and Leases and Commercial Foreclosed Real Estate		0.05 %	0.05 %	0.05 %	0.06 %	0.06 %
Ratio of Consumer Non-Performing Assets to Total Consumer Loans						
and Leases and Consumer Foreclosed Real Estate		0.11 %	0.11 %	0.10 %	0.10 %	0.11 %
Ratio of Non-Performing Assets and Accruing Loans and Leases						
Past Due 90 Days or More to Total Loans and Leases and Foreclosed Real Estate		0.13 %	0.12.0/	0.12.0/	0.12.0/	0.140
and Foreclosed Real Estate		0.13 %	0.13 %	0.13 %	0.13 %	0.14 %
Quarter to Quarter Changes in Non-Performing Assets						
Balance at Beginning of Quarter	\$	11,747 \$	11,519 \$	11,477 \$	12,124 \$	12,647
Additions		1,652	2,683	1,318	1,116	552
Reductions		(021)	(0.010)	(1.015)	(226)	CHING 1
Payments		(921)	(2,018)	(1,017)	(226)	(778)
Return to Accrual Status		(617)	(437)	(259)	(1,527)	(297)
Charge-offs / Write-downs		(23)	(2.455.)	- (1.00())	(10)	- (4.055)
Total Reductions		(1,561)	(2,455)	(1,276)	(1,763)	(1,075)
Balance at End of Quarter	S	11,838 \$	11,747 \$	11,519 \$	11,477 \$	12,124

 $<sup>^{1}\,</sup>$  Comprised of other revolving credit, installment, and lease financing.

**Reserve for Credit Losses** Table 12

	Three Months Ended							
	 March 31,	December 31,	March 31,					
(dollars in thousands)	2024	2023	2023					
Balance at Beginning of Period	\$ 152,429 \$	151,653 \$	151,247					
Loans and Leases Charged-Off								
Commercial								
Commercial and Industrial	(360)	(229)	(261)					
Consumer								
Home Equity	(35)	(14)	(50)					
Automobile	(1,048)	(938)	(1,663)					
Other <sup>1</sup>	(2,312)	(2,349)	(2,335)					
Total Loans and Leases Charged-Off	(3,755)	(3,530)	(4,309)					
Recoveries on Loans and Leases Previously Charged-Off								
Commercial								
Commercial and Industrial	116	125	50					
Consumer								
Residential Mortgage	42	301	61					
Home Equity	184	180	184					
Automobile	526	612	672					
Other 1	606	588	674					
Total Recoveries on Loans and Leases Previously Charged-Off	1,474	1,806	1,641					
Net Charged-Off - Loans and Leases	(2,281)	(1,724)	(2,668)					
Provision for Credit Losses:								
Loans and Leases	3,542	2,864	1,806					
Unfunded Commitments	(1,542)	(364)	194					
Total Provision for Credit Losses	2,000	2,500	2,000					
Balance at End of Period	\$ 152,148 \$	152,429 \$	150,579					
Components								
Allowance for Credit Losses - Loans and Leases	\$ 147,664 \$	146,403 \$	143,577					
Reserve for Unfunded Commitments	4,484	6,026	7,002					
Total Reserve for Credit Losses	\$ 152,148 \$	152,429 \$	150,579					
Average Loans and Leases Outstanding	\$ 13,868,800 \$	13,906,114 \$	13,717,483					
Ratio of Net Loans and Leases Charged-Off to								
Average Loans and Leases Outstanding (annualized)	0.07 %	0.05 %	0.08 %					
Ratio of Allowance for Credit Losses to Loans and Leases Outstanding <sup>2</sup>	1.07 %	1.05 %	1.04 %					
Ratio of Atlowance for Credit Losses to Loans and Leases Outstanding	1.07 %	1.05 %	1.04 %					

 $<sup>^1\,</sup>$  Comprised of other revolving credit, installment, and lease financing.  $^2\,$  The numerator comprises the Allowance for Credit Losses - Loans and Leases.

**Business Segments Selected Financial Information** 

	Consumer	Commercial	Treasury	Consolidated
(dollars in thousands)	Banking	Banking	and Other	Total
Three Months Ended March 31, 2024				
Net Interest Income (Loss)	\$ 96,994 \$	51,493 \$	(34,549) \$	113,938
Provision for Credit Losses	2,287	(6)	(281)	2,000
Net Interest Income (Loss) After Provision for Credit Losses	94,707	51,499	(34,268)	111,938
Noninterest Income	31,982	6,794	3,509	42,285
Noninterest Expense	(82,705)	(18,643)	(4,511)	(105,859)
Income (Loss) Before Income Taxes	43,984	39,650	(35,270)	48,364
Provision for Income Taxes	(11,181)	(10,008)	9,216	(11,973)
Net Income (Loss)	\$ 32,803 \$	29,642 \$	(26,054) \$	36,391
Total Assets as of March 31, 2024	\$ 8,395,784 \$	5,830,056 \$	9,195,020 \$	23,420,860
Three Months March 31, 2023 1				
Net Interest Income (Loss)	\$ 96,583 \$	55,541 \$	(16,169) \$	135,955
Provision for Credit Losses	2,669	(1)	(668)	2,000
Net Interest Income (Loss) After Provision for Credit Losses	93,914	55,542	(15,501)	133,955
Noninterest Income	31,154	8,649	934	40,737
Noninterest Expense	(84,975)	(20,289)	(6,655)	(111,919)
Income (Loss) Before Income Taxes	40,093	43,902	(21,222)	62,773
Provision for Income Taxes	(10,274)	(10,486)	4,829	(15,931)
Net Income (Loss)	\$ 29,819 \$	33,416 \$	(16,393) \$	46,842
Total Assets as of March 31, 2023	\$ 8,628,287 \$	5,625,254 \$	9,678,436 \$	23,931,977

<sup>&</sup>lt;sup>1</sup> Certain prior period information has been reclassified to conform to current presentation.

#### Bank of Hawai'i Corporation and Subsidiaries **Selected Quarterly Financial Data**

						Months Ended				
dollars in thousands, except per share amounts)		March 31, 2024	De	cember 31, 2023	S	eptember 30, 2023		June 30, 2023		March 31, 2023
narterly Operating Results										
erest Income										
nterest and Fees on Loans and Leases	\$	159,336	\$	158,324	\$	151,245	S	144,541	S	136,501
ncome on Investment Securities	Ψ	107,550	Ψ	130,321	Ÿ	101,210		111,011		130,501
Available-for-Sale		21,757		22,782		23,552		23,301		23,893
Held-to-Maturity		22,136		22,589		22,838		23,375		23,948
Deposits		30		23		18		18		23,710
Funds Sold		6,127		5,705		12,828		6,395		3,366
Other		970		924		1,464		2,121		597
otal Interest Income		210,356		210,347		211,945		199,751		188,332
terest Expense		210,550		210,547		211,743		199,731		100,332
Deposits		89,056		87,121		72,153		53,779		37,794
Securities Sold Under Agreements to Repurchase		1,443		1,459		4,034		5,436		5,377
Funds Purchased		1,443		1,439		4,034				
		-		-		-		184		704
hort-Term Borrowings		5.010		5.002		14.021		2,510		3,203
Other Debt		5,919		5,982		14,821		13,494		5,299
tal Interest Expense		96,418		94,562		91,008		75,403		52,37
et Interest Income		113,938		115,785		120,937		124,348		135,95
ovision for Credit Losses		2,000		2,500		2,000		2,500		2,000
et Interest Income After Provision for Credit Losses		111,938		113,285		118,937		121,848		133,95
oninterest Income										
Trust and Asset Management		11,189		11,144		10,548		11,215		10,690
Mortgage Banking		951		1,016		1,059		1,176		1,00
Service Charges on Deposit Accounts		7,947		7,949		7,843		7,587		7,73
Sees, Exchange, and Other Service Charges		14,123		13,774		13,824		14,150		13,80
nvestment Securities Losses, Net		(1,497)		(1,619)		(6,734)		(1,310)		(1,792
Annuity and Insurance		1,046		1,271		1,156		1,038		1,27
Bank-Owned Life Insurance		3,356		3,176		2,749		2,876		2,842
Other		5,170		5,572		19,889		6,523		5,17
otal Noninterest Income		42,285		42,283		50,334		43,255		40,73
oninterest Expense		42,203		42,203		30,334		73,233		40,75
Salaries and Benefits		58,215		53,991		58,825		56,175		65,08
Net Occupancy		10,456		9,734		10,327		9,991		9,87
Net Equipment		10,103		9,826		9,477		10,573		10,375
Data Processing		4,770		4,948		4,706		4,599		4,583
Professional Fees										
		4,677		5,079		3,846		4,651		3,883
FDIC Insurance		3,614		18,545		3,361		3,173 14,874		3,234 14,884
Other		14,024		13,839		15,059				
otal Noninterest Expense		105,859		115,962		105,601		104,036		111,919
come Before Provision for Income Taxes		48,364		39,606		63,670		61,067		62,773
ovision for Income Taxes		11,973		9,210		15,767		15,006		15,931
et Income	\$	36,391	\$	30,396	\$	47,903	\$	46,061	\$	46,842
referred Stock Dividends		1,969		1.969		1.969		1.969		1.969
et Income Available to Common Shareholders	\$	34,422	\$	28,427	\$	45,934	\$	44,092	\$	44,873
asic Earnings Per Common Share	\$	0.87	\$	0.72	\$	1.17	\$	1.12	\$	1.14
riluted Earnings Per Common Share	\$	0.87	\$	0.72	\$	1.17	\$	1.12	\$	1.14
I SI (T. I										
alance Sheet Totals	6	12 052 027	e	12.065.026	e	12.010.401	6	12.014.000	6	12 024 52
oans and Leases	\$	13,853,837	\$	13,965,026	\$	13,919,491	\$	13,914,889	\$	13,824,52
otal Assets		23,420,860		23,733,296		23,549,785		24,947,936		23,931,97
tal Deposits		20,676,586		21,055,045		20,802,309		20,508,615		20,491,30
otal Shareholders' Equity		1,435,977		1,414,242		1,363,840		1,358,279		1,354,430
erformance Ratios										
eturn on Average Assets		0.63	%	0.51	%	0.78	%	0.77	%	0.8
eturn on Average Shareholders' Equity		10.34		8.86		13.92		13.55		14.2
eturn on Average Common Equity		11.20		9.55		15.38		14.95		15.7
								62.07		63.3
fficiency Ratio 1		67.76		73.36		61.66				

<sup>&</sup>lt;sup>1</sup> Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).
<sup>2</sup> Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.

**Hawaii Economic Trends** Table 15

-	Two Months Ended			Year Ended		
(dollars in millions; jobs in thousands)	 February 29, 2024		December 31, 2023		December	31, 2022
Hawaii Economic Trends						
State General Fund Revenues 1	\$ 1,604.2	3.8 % \$	9,504.1	0.7 % \$	9,441.3	16.0 %
General Excise and Use Tax Revenue 1	812.5	1.9	4,474.1	4.9	4,263.4	18.3
Jobs <sup>2</sup>	653.5		655.2		653.3	

	March 31,	December	31,
	2024	2023	2022
Unemployment, seasonally adjusted <sup>2</sup>			
Statewide	3.1 %	3.0 %	3.2 %
Honolulu County	2.9	2.6	3.1
Hawaii County	3.2	2.8	3.5
Maui County	4.3	6.2	3.5
Kauai County	2.6	2.5	3.1

	March 31,	D	ecember 31,	
(1-year percentage change, except months of inventory)	2024	2023	2022	2021
Housing Trends (Single Family Oahu) <sup>3</sup>				
Median Home Price	4.4 %	(5.0) %	11.6 %	19.3 %
Home Sales Volume (units)	6.1 %	(26.3) %	(23.2) %	17.9 %
Months of Inventory	2.7	2.8	2.1	0.8

(in thousands, except percent change)	Monthly Visitor Arrivals, Not Seasonally Adjusted	Percentage Change from Previous Year
Tourism <sup>4</sup>		
February 29, 2024	752.7	2.6 %
January 31, 2024	745.6	(3.8)
December 31, 2023	845.6	(1.5)
November 30, 2023	720.3	0.2
October 31, 2023	700.3	(3.7)
September 30, 2023	643.1	(7.1)
August 31, 2023	766.0	(7.7)
July 31, 2023	929.4	1.2
June 30, 2023	886.0	5.3
May 31, 2023	790.5	2.1
April 30, 2023	806.2	(0.4)
March 31, 2023	892.2	13.6
February 28, 2023	733.6	17.6
January 31, 2023	775.1	36.7
December 31, 2022	858.3	14.0
November 30, 2022	719.0	17.1
October 31, 2022	727.4	32.1
September 30, 2022	692.2	37.2
August 31, 2022	829.8	14.8
July 31, 2022	918.6	4.4
June 30, 2022	841.8	6.4
May 31, 2022	774.1	22.9
April 30, 2022	809.6	67.3
March 31, 2022	785.7	78.7
February 28, 2022	623.7	165.1

Source: Hawaii Department of Business, Economic Development & Tourism
 Source: U.S. Bureau of Labor Statistics
 Source: Honolulu Board of Realtors
 Source: Hawaii Tourism Authority



# Bank of Hawai'i Corporation first quarter 2024 financial report

April 22, 2024

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### disclosure



#### forward-looking statements

this presentation, and other statements made by the Company in connection with it, may contain forward-looking statements concerning, among other things, forecasts of our financial results and condition, expectations for our operations and business prospects, and our assumptions used in those forecasts and expectations. we have not committed to update forward-looking statements to reflect later events or circumstances

# highlights



Corporation

earnings highlights

strong credit

stable balance sheet performance

- \$0.87 diluted earnings per common share
- 1.74% average cost of total deposits
- 11.20% return on average common equity
- 0.07% net charge-off rate
- 0.09% non-performing assets level
- 79% of loan portfolio real-estate secured with combined wtd avg LTV of 52%
- CRE portfolio comprises 27% of total loans
  - wtd avg LTV of 55%;
  - only 5% maturing in 2024;
  - CRE office exposure only 3% of total loans
- average total deposits decreased 0.8%
- average total loans and leases decreased 0.3%
- \$10.3 billion in readily available liquidity

# highlights – balance sheet

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\$ in billions





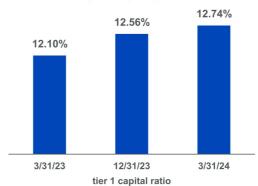
#### stable average total loans and leases



#### increased readily available liquidity



#### organic capital growth



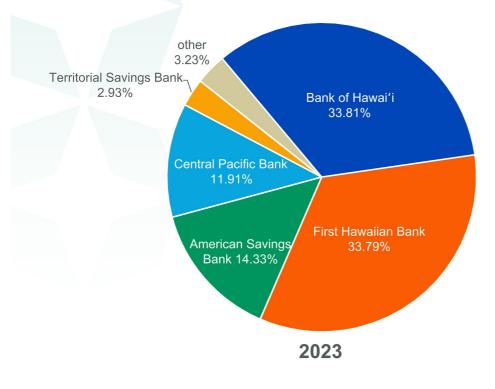
## our deposits

through our 127 year history in the islands, Bank of Hawai'i has developed an exceptionally seasoned deposit base, built one relationship at a time, over many years, and in neighborhoods and communities we understand

- ✓ unique marketplace
- ✓ diversified
- ✓ long tenured

# unique deposit market



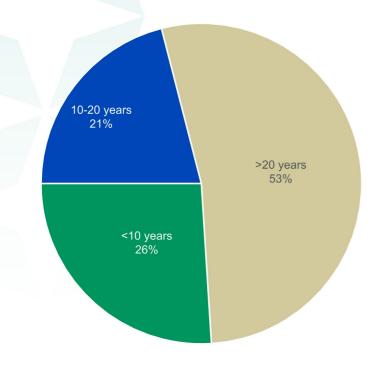


the leader in a unique deposit market with five local competitors holding 97% of the bank deposit market

source: FDIC Annual Summary of Deposits as of June 30, 2023

# long tenured deposit base





segment <sup>(1)</sup>	avg tenure (yrs)
Commercial Core	28.9
The Private Bank	18.3
Small Business	17.0
Community	22.2
total	23.5

note: as of March 31, 2024 (1): excludes public products and Bank of Hawai'i accounts

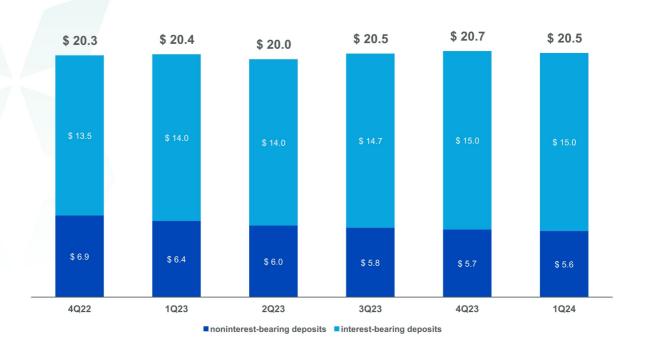
# stable deposit balances

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\$ in billions

average balances

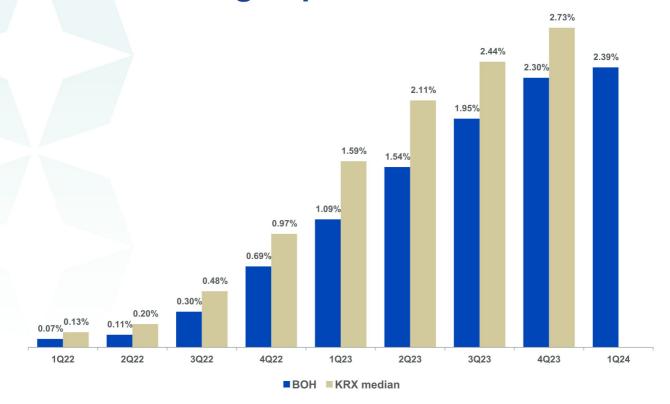


note: numbers may not add up due to rounding

# cost of funds interest-bearing deposits



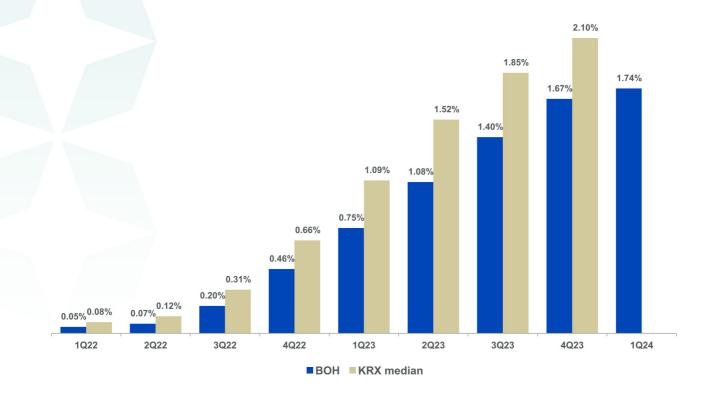
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source: S&P Capital IQ; KBW Regional Banking Index (KRX) as of 1/2/24

# cost of funds total deposits

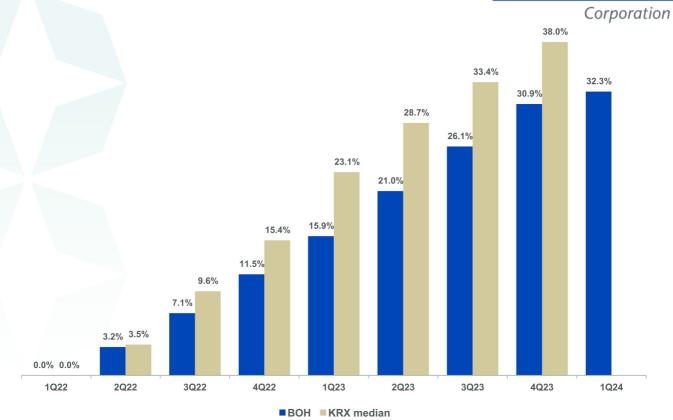




source: S&P Capital IQ; KBW Regional Banking Index (KRX) as of 1/2/24



### 1h Bank of Hawai'i

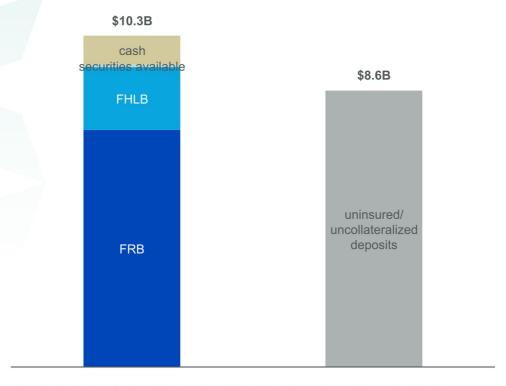


source: S&P Capital IQ; KBW Regional Banking Index (KRX) as of 1/2/24

# readily available liquidity



Bank of Hawai'i carries substantial liquidity lines and equivalents for both day-to-day operational and liquidity backstop purposes



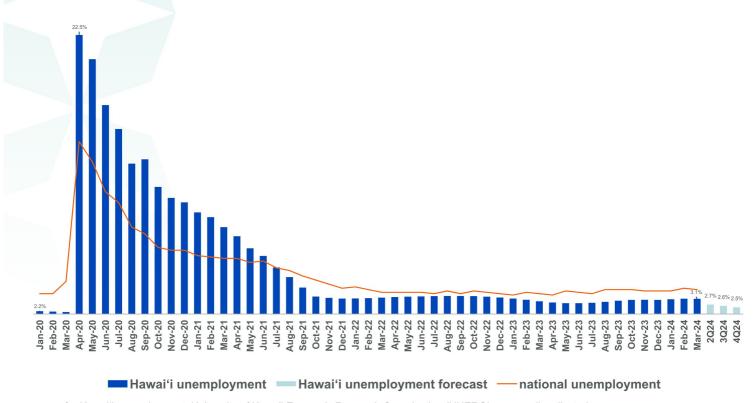
note: as of March 31, 2024, cash includes fed funds sold and cash and due from banks, and securities available includes unencumbered investment securities

# unemployment

experience & forecast

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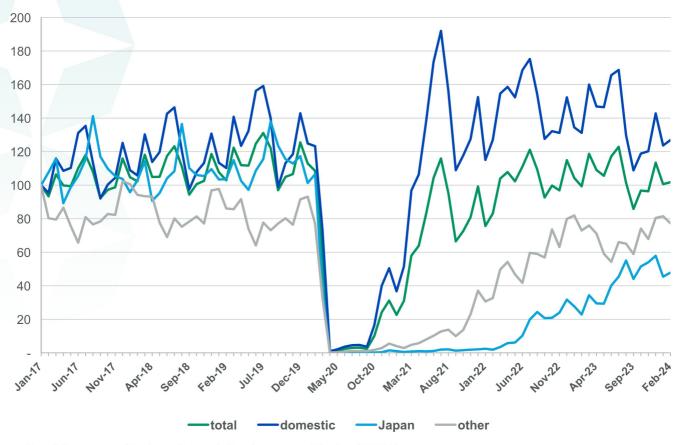
source for Hawai'i unemployment: University of Hawaii Economic Research Organization (UHERO), seasonally adjusted source for national unemployment: Bureau of Labor Statistics, seasonally adjusted

### visitor arrivals

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monthly by market, indexed to January 2017



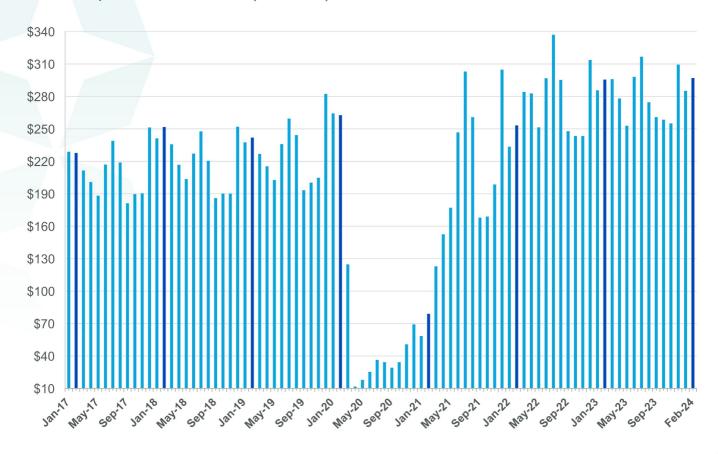
source: Hawaii Department of Business, Economic Development, and Tourism (DBEDT)

### revenue per available room

h Bank of Hawai'i

revenue per available room (RevPAR)

Corporation



source: Hawaii Department of Business, Economic Development, and Tourism (DBEDT)

### stable real estate prices



Oahu market indicators – 1Q 2024

	sin	gle family h	omes	condominiums					
	1Q 2024	1Q 2023	<u>Δ 1Q 2023</u>	1Q 2024	<u>1Q 2023</u>	<u>Δ 1Q 2023</u>			
median sales price (000s)	\$1,070	\$1,025	4.4%	\$505	\$500	1.0%			
closed sales	593	559	6.1%	970	1044	-7.1%			
median days on market	29	36	7 days	32	25	7 days			

source: Honolulu Board of Realtors, compiled from MLS data



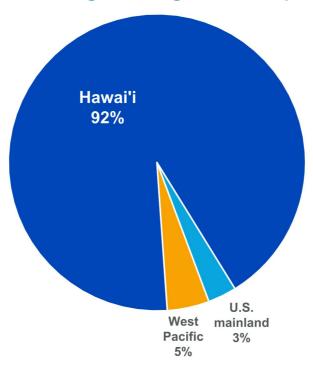
# credit performance

# lending philosophy



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# we lend in our core markets to long-standing relationships



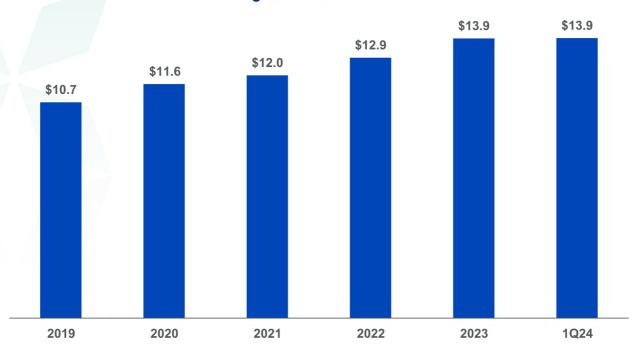
note: as of March 31, 2024

# 



\$ in billions

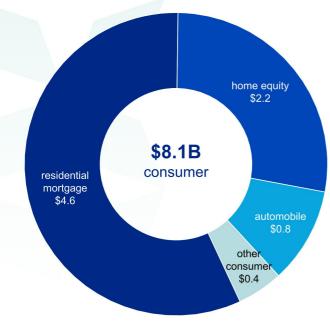
#### average total loans and leases



# consumer portfolio

58% of total loans





asset type	% total consumer	% total loans	WALTV	wtd avg FICO	
residential mortgage	57%	33%	52%	806	
home equity	28%	16%	48%	789	
automobile	10%	6%	n/a	732	
other consumer	5%	3%	n/a	758	
total consumer	100%	58%	51%	791	

# commercial portfolio

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42% of total loans



asset type	% total comml	% total loans	WALTV
commercial real estate	64%	27%	55%
commercial & industrial	29%	12%	n/a
construction	6%	2%	57%
leasing	1%	0.4%	n/a
total commercial	100%	42%	56%

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note: excludes \$10MM in PPP loan balances including deferred costs and fees

### stable real estate market



Oahu market vacancies

	vacancy trend		vacancy	
		<u>Oahu – 4Q23</u>	<u>Oahu – 4Q22</u>	Oahu – 10 yr avg
industrial	lower	0.64%	0.81%	1.75%
office	stable	13.45%	12.90%	12.46%
retail	stable	6.02%	5.54%	5.91%
multi-family	stable	4.50%	4.30%	4.67%

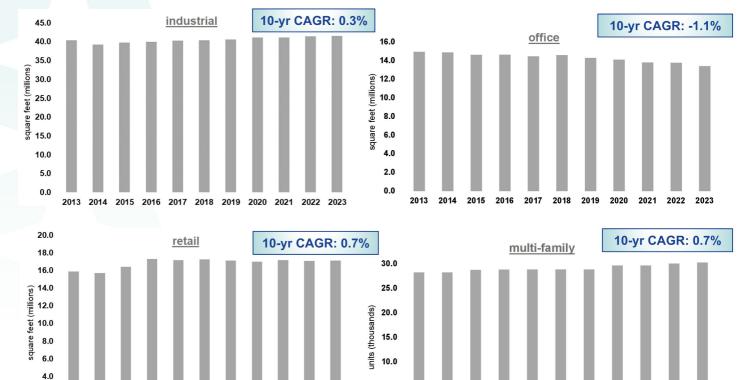
source: Colliers (industrial, office, retail); CoStar (multi-family)

# **CRE** supply constraints

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0.0

2017

2018

source: Colliers (industrial, office, retail); CoStar (multi-family)

2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

0.0

## Oahu lodging market



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RevPar and occupancy up, inventory remains flat

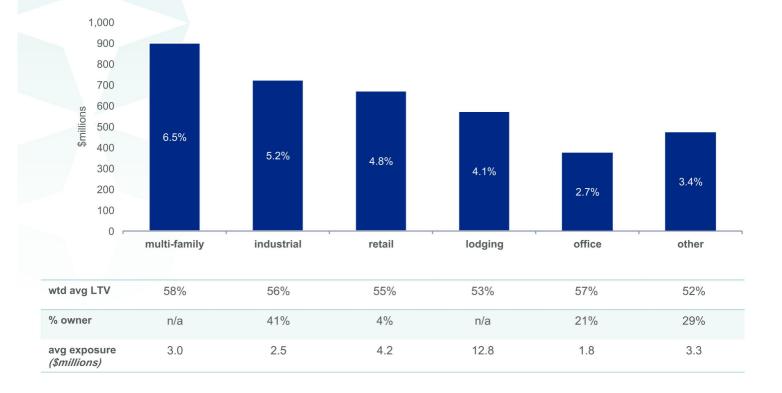
	RevP	Par trend		RevPar										
				<u>C</u>	Dahu – 4Q2	<u>23</u>	<u>Oa</u>	<u>Oahu – 4Q22</u>		Oahu – 10 yr avg				
	1				\$224		\$202			\$179				
\	occupa	ncy tren	d				occu	pancy						
				<u>C</u>	ahu – 4Q2	23	<u>Oa</u>	hu – 4Q22		Oahu – 10 yr avg				
				79.6%			75.4%		75.5%					
35					<u>ir</u>	ventory				10-yr CAGR: -0.03				
30														
ි 25														
ousano 02														
units (thousands)														
آ <sub>10</sub>														
5														
0 -										_				
	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023			

24

# 

27% of total loans

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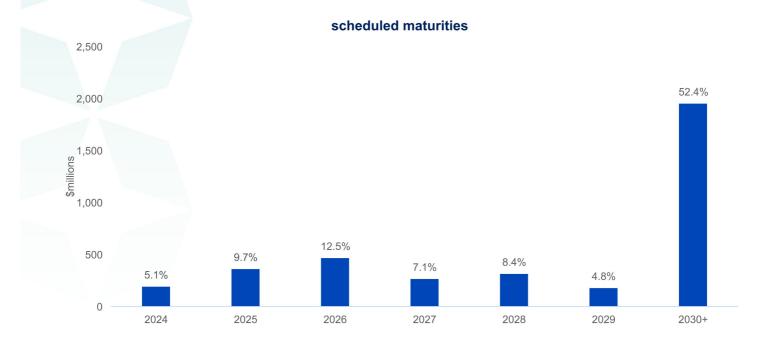


### **CRE** scheduled maturities

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5% maturing in 2024

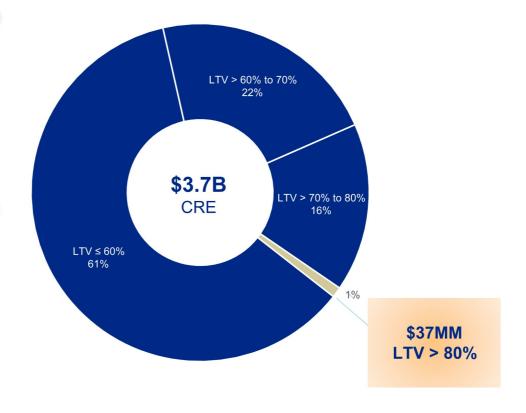


### **CRE** tail risk

LTV > 80% - \$37MM, 1.0% of CRE



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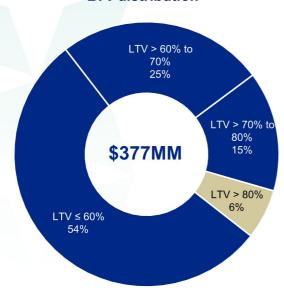


### **CRE** office

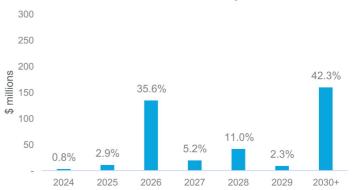
3% of total loans



#### LTV distribution



#### scheduled maturity



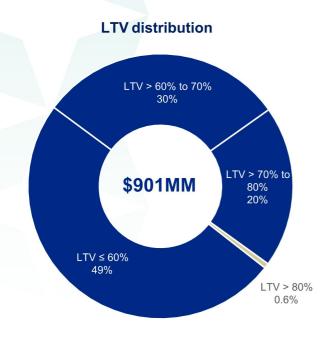
#### highlights

- 57% wtd avg LTV
- \$1.8MM average exposure
- 23% CBD (Downtown Honolulu)
  - 60% wtd avg LTV
  - 44% with repayment guaranties
- 4% maturing prior to 2026
- 1.1% criticized

## **CRE** multi-family

7% of total loans







#### highlights

- 58% wtd avg LTV
- \$3.0MM average exposure
- 99.8% LIHTC, affordable or market
- 19% maturing prior to 2026
- 1.7% criticized

### credit quality

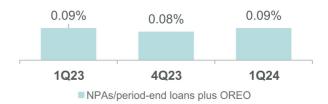
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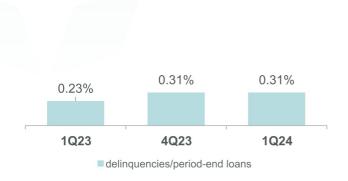
#### net charge-offs

#### non-performing assets

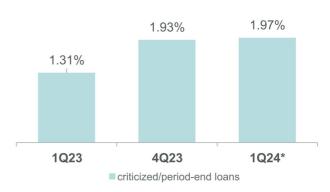




### delinquencies



#### criticized



\* 71% of total criticized is secured with 59% wtd avg LTV



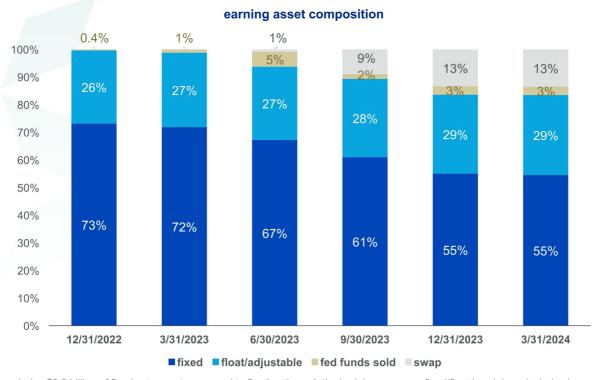


### hedging program



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# \$3.0 billion total notional of pay-fixed/receive-float swaps as of 3/31/24 positions us well for a range of rate outcomes



note: fixed excludes \$3.0 billion of fixed-rate assets swapped to floating through the hedging program, fixed/float breakdown includes loans, investment portfolio (using par value), and fed funds sold, numbers may not add up due to rounding

### **NII and NIM**

\$ in millions



Corporation



#### positive

• repricing from cashflows and other: +\$4.7

#### negative

- deposit mix shift and repricing: \$(3.3)
- earning assets from deposits: \$(2.2)

#### non-recurring

- rate reset on fixed to float investment securities: \$(0.7)
- one less calendar day: \$(0.3)

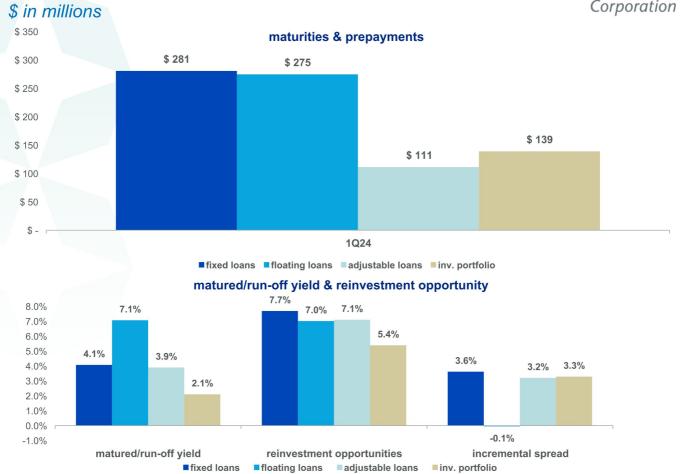
note: numbers may not add up due to rounding

33

### cashflows repricing

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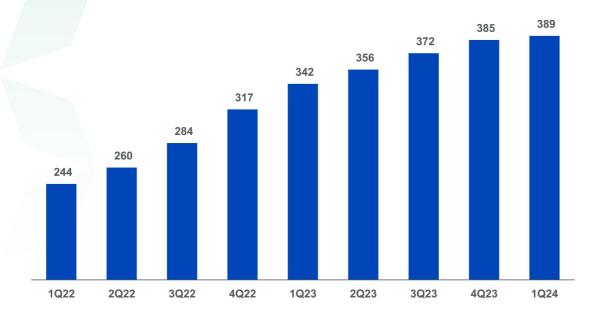
note: numbers may not add up due to rounding, assumes money matured/run-off from investment portfolio to be reinvested into Fed Funds at 5.4%

### avg total earning assets yield Ah Bank of Hawai'i

in basis points

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### earning assets continue to reprice higher



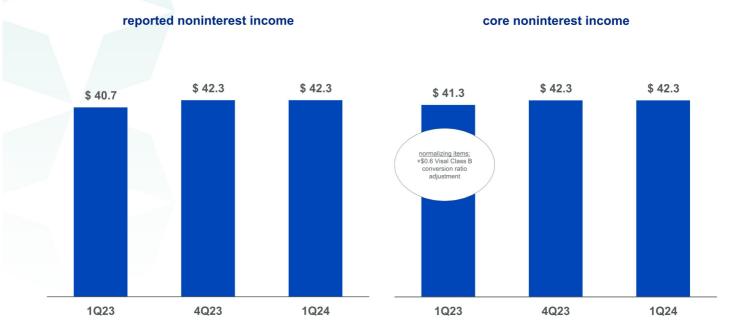
### noninterest income

Ah Bank of Hawai'i

\$ in millions

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### steady core noninterest income



note: numbers may not add up due to rounding

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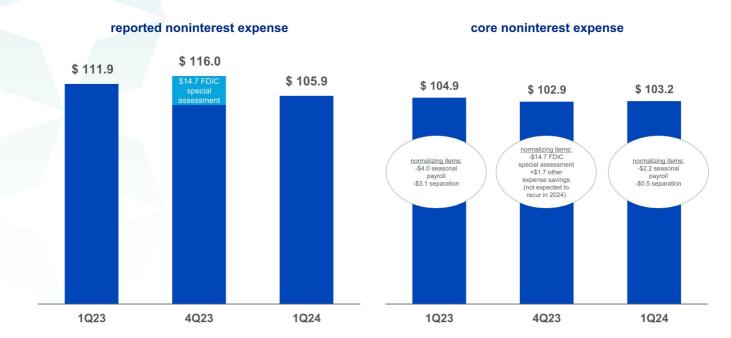
### noninterest expense

1h Bank of Hawai'i

\$ in millions

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### continued discipline in expense management



note: numbers may not add up due to rounding

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## financial summary

### 1h Bank of Hawai'i

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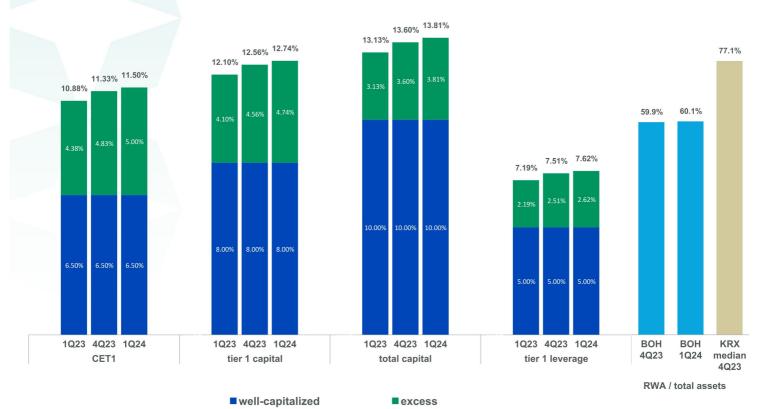
### \$ in millions, except per share amounts

	<u>1Q 2024</u>			4	4Q 2023		1Q 2023		4	<u> 4</u>	Q 2023		<u>∆ 1</u>	Q 2023	
net interest income	\$	113.9		\$	115.8		\$	136.0		\$	(1.8)		\$	(22.0)	
noninterest income		42.3			42.3			40.7			0.0			1.5	
total revenue		156.2			158.1			176.7			(1.8)			(20.5)	
noninterest expense		105.9			116.0			111.9			(10.1)			(6.1)	
operating income		50.4			42.1			64.8			8.3			(14.4)	
credit provision		2.0			2.5			2.0			(0.5)			-	
income taxes		12.0			9.2			15.9			2.8			(4.0)	
net income	\$	36.4		\$	30.4		\$	46.8		\$	6.0		\$	(10.5)	
net income available to common	\$	34.4		\$	28.4		\$	44.9		\$	6.0		\$	(10.5)	
diluted EPS	\$	0.87		\$	0.72		\$	1.14		\$	0.15		\$	(0.27)	
return on assets		0.63	%		0.51	%		0.80	%		0.12	%		(0.17)	%
return on common equity		11.20			9.55			15.79			1.65			(4.59)	
net interest margin		2.11			2.13			2.47			(0.02)			(0.36)	
efficiency ratio		67.76			73.36			63.34			(5.60)			4.42	
end of period balances															
investment portfolio	\$	7,266		\$	7,406		\$	8,128			(1.9)	%		(10.6)	%
loans and leases		13,854			13,965			13,825			(0.8)			0.2	
total deposits		20,677			21,055			20,491			(1.8)			0.9	
shareholders' equity		1,436			1,414			1,354			1.5			6.0	

note: numbers may not add up due to rounding

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### continued organic capital growth



note: 1Q24 regulatory capital ratios are preliminary

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### takeaways



- ✓ high quality deposit base in unique and competitively advantageous deposit market
- ✓ flattening deposit cost and continuing cashflow repricing
- ✓ exceptional credit quality
- ✓ strong liquidity



Q & A

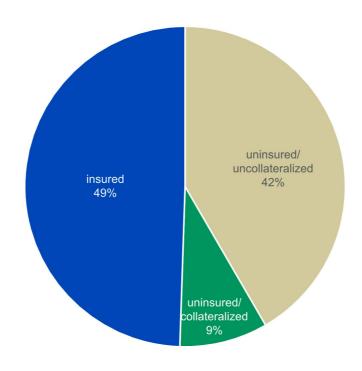






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note: as of March 31, 2024